APPENDICES



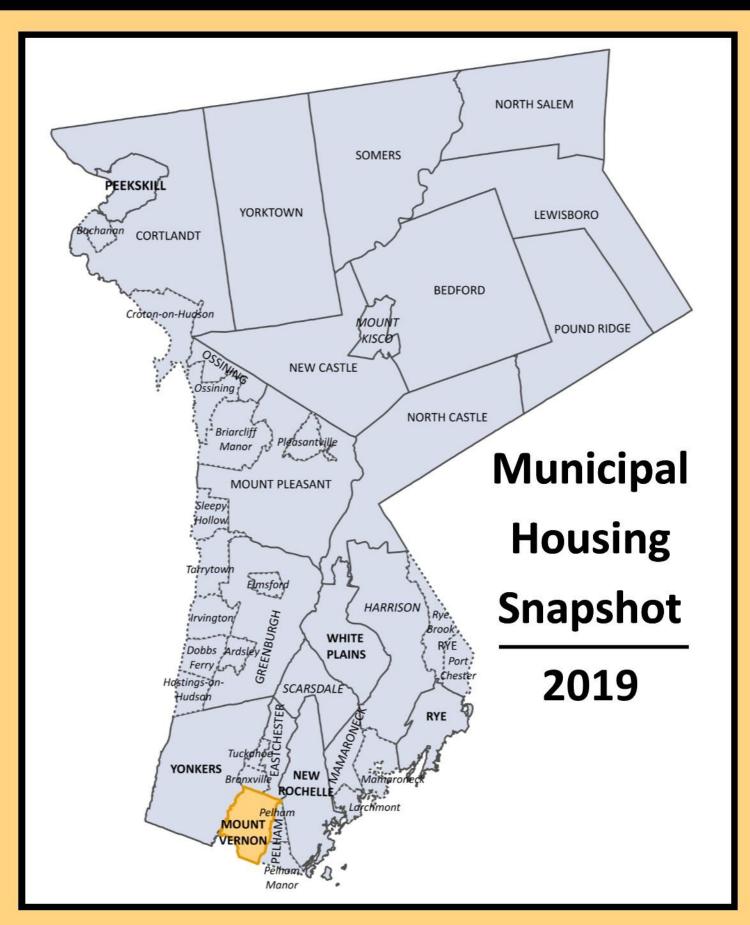
WESTCHESTER COUNTY HOUSING NEEDS ASSESSMENT

HUDSON VALLEY PATTERN for PROGRESS

prepared by:

APPENDIX A

City of MOUNT VERNON



POPULATION AND HOUSING COST CHANGE

Population Change

| | | | | Ch | ange (cou | nt) | | Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 18,928 | 17,168 | 15,961 | -1,760 | -1,207 | -2,967 | -9.3% | -7.0% | -15.7% |
| 20-29 | 8,655 | 8,880 | 10,665 | 225 | 1,785 | 2,010 | 2.6% | 20.1% | 23.2% |
| 30-44 | 16,646 | 14,091 | 13,329 | -2,555 | -762 | -3,317 | -15.3% | -5.4% | -19.9% |
| 45-64 | 15,309 | 17,835 | 18,344 | 2,526 | 509 | 3,035 | 16.5% | 2.9% | 19.8% |
| 65-74 | 4,441 | 4,897 | 5,633 | 456 | 736 | 1,192 | 10.3% | 15.0% | 26.8% |
| 75-84 | 3,056 | 2,863 | 3,123 | -193 | 260 | 67 | -6.3% | 9.1% | 2.2% |
| 85+ | 1,346 | 1,558 | 1,616 | 212 | 58 | 270 | 15.8% | 3.7% | 20.1% |
| Total | 68,381 | 67,292 | 68,671 | -1,089 | 1,379 | 290 | -1.6% | 2.0% | 0.4% |

Median Monthly Gross Rent (Inflation Adjusted)

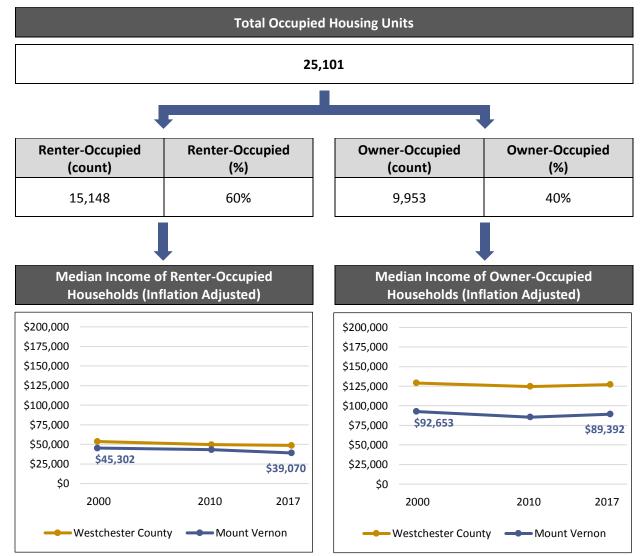
| | | | \$ Cl | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Mount Vernon | \$1,082 | \$1,211 | \$1,291 | \$130 | \$80 | \$209 | 12.0% | 6.6% | 19.3% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | \$ Cl | hange in C | Cost | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Mount Vernon | \$2,987 | \$2,852 | \$2,928 | -\$134 | \$76 | -\$59 | -4.5% | 2.7% | -2.0% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008-2013 | | 2013-2018 | | 2008-2018 | | |
|------------------|--------------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$450,000 | \$370,000 | \$435,000 | -\$80,000 | -17.8% | \$65,000 | 17.6% | -\$15,000 | -3.3% |
| Condo | \$330,000 | \$195,000 | \$249,500 | -\$135,000 | -40.9% | \$54,500 | 27.9% | -\$80,500 | -24.4% |
| Со-ор | \$140,000 | \$84,500 | \$122,000 | -\$55,500 | -39.6% | \$37,500 | 44.4% | -\$18,000 | -12.9% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$54,573 |
| Monthly Income | \$7,804 | \$9,758 | \$4,548 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,273 |
| Estimated Insurance and Private Mortgage Insurance | \$250 | \$288 | \$184 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$479 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,065 | \$1,338 | \$595 |
| Affordable Home Price Level | \$215,000 | \$270,000 | \$120,000 |
| Down Payment of 5% | \$10,750 | \$13,500 | \$6,000 |
| Affordable Home Mortgage | \$204,250 | \$256,500 | \$114,000 |
| Median Price | \$435,000 | \$435,000 | \$435,000 |
| Affordable Housing Price GAP (after 5% down) | -\$220,000 | -\$165,000 | -\$315,000 |

Annual Income Needed for Median Priced Home = \$185,000

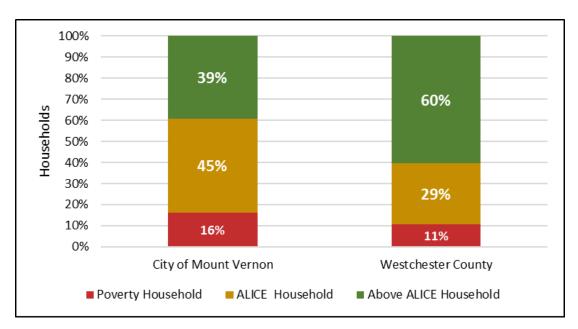
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

|--|

| Municipality | 2BR FMR Fiscal Year- 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|---------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Mount Vernon | \$1,687 | \$67,480 | \$32.44 | \$15.59 | \$811 | -\$876 | 83.3 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

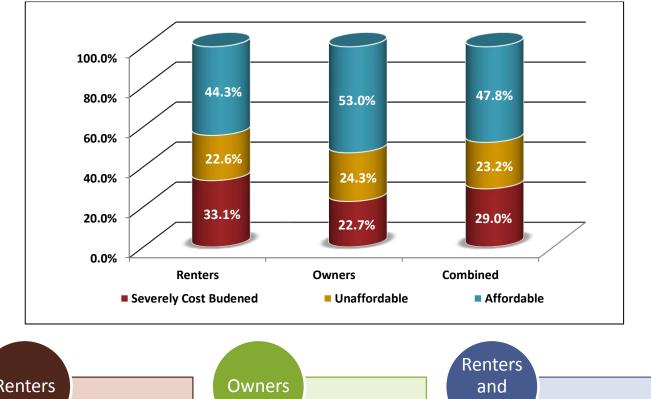


Source: United Way ALICE Project, 2016

CITY OF MOUNT VERNON HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|--------|
| RENTERS | 6,745 | 3,440 | 5,035 | 15,220 |
| as a % of the total number | 44.3% | 22.6% | 33.1% | 100% |
| OWNERS | 5,180 | 2,370 | 2,220 | 9,770 |
| as a % of the total number | 53.0% | 24.3% | 22.7% | 100% |
| COMBINED RENTERS AND OWNERS | 11,925 | 5,810 | 7,255 | 24,990 |
| as a % of the total number | 47.8% | 23.2% | 29.0% | 100% |





CITY OF MOUNT VERNON HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|--------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 1,145 | 16.0% | 6,025 | 84.0% | 7,170 |
| Household Income >30% to <=50% HAMFI | 1,085 | 25.5% | 3,170 | 74.5% | 4,255 |
| Household Income >50% to <=80% HAMFI | 940 | 32.9% | 1,920 | 67.1% | 2,860 |
| Household Income >80% to <=100% HAMFI | 1,085 | 46.7% | 1,240 | 53.3% | 2,325 |
| Household Income >100% HAMFI | 5,515 | 65.8% | 2,865 | 34.2% | 8,380 |
| Total | 9,770 | 39.1% | 15,220 | 60.9% | 24,990 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 910 | 795 | 4,320 | 6,025 | 71.7% |
| Household Income >30% to <=50% HAMFI | 705 | 1,760 | 705 | 3,170 | 22.2% |
| Household Income >50% to <=80% HAMFI | 1,260 | 650 | 10 | 1,920 | 0.5% |
| Household Income >80% to <=100% HAMFI | 1,045 | 195 | 0 | 1,240 | 0.0% |
| Household Income >100% HAMFI | 2,825 | 40 | 0 | 2,865 | 0.0% |
| Total | 6,745 | 3,440 | 5,035 | 15,220 | 33.1% |

5,025 Renter Households =< 50% HAMFI Severely Cost Burdened 7,580 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 265 | 75 | 805 | 1,145 | 70.3% |
| Household Income >30% to <=50% HAMFI | 265 | 200 | 620 | 1,085 | 57.1% |
| Household Income >50% to <=80% HAMFI | 295 | 265 | 380 | 940 | 40.4% |
| Household Income >80% to <=100% HAMFI | 475 | 345 | 265 | 1,085 | 24.4% |
| Household Income >100% HAMFI | 3,880 | 1,485 | 150 | 5,515 | 2.7% |
| Total | 5,180 | 2,370 | 2,220 | 9,770 | 22.7% |

1,425 Owner Households =< 50% HAMFI Severely Cost Burdened 1,700 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 170 | 45 | 215 |
| Severely Overcrowded | 425 | 95 | 520 |
| Severely Cost Burdened | 5,035 | 2,220 | 7,255 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 4,100 | 795 | 4,895 |
| Household Income >30% to <=50% HAMFI | 870 | 655 | 1,525 |
| Household Income >50% to <=80% HAMFI | 40 | 365 | 405 |
| Household Income >80% to <=100% HAMFI | 65 | 265 | 330 |
| Household Income >100% HAMFI | 130 | 195 | 325 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 5,205 | 2,275 | 7,480 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households with One or More Members |
|-------------------------------------|
| with a Disability, by Income |

| Households |
|------------|
| 2,335 |
| 4,110 |
| 2,160 |
| 2,595 |
| |

| Income | Households With at Least 1 Yype of Disability |
|---------------------|---|
| <= 30% HAMFI | 2,480 |
| >30% to <=50% HAMFI | 1,120 |
| >50% to <=80% HAMFI | 555 |
| >80% HAMFI | 1,870 |
| Total | 6,025 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

CITY OF MOUNT VERNON SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

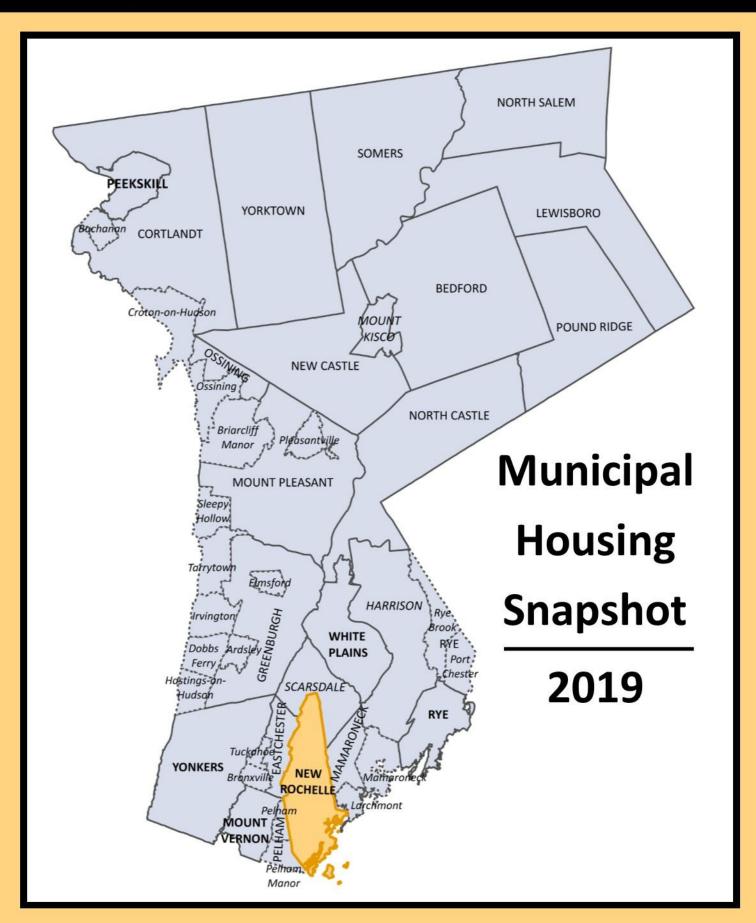
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

City of NEW ROCHELLE



POPULATION AND HOUSING COST CHANGE

Population Change

| ٨٥٥ | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 19,278 | 20,254 | 19,621 | 976 | -633 | 343 | 5.1% | -3.1% | 1.8% |
| 20-29 | 9,008 | 10,160 | 10,719 | 1,152 | 559 | 1,711 | 12.8% | 5.5% | 19.0% |
| 30-44 | 16,657 | 14,976 | 15,105 | -1,681 | 129 | -1,552 | -10.1% | 0.9% | -9.3% |
| 45-64 | 16,054 | 19,961 | 21,281 | 3,907 | 1,320 | 5,227 | 24.3% | 6.6% | 32.6% |
| 65-74 | 5,468 | 5,509 | 6,343 | 41 | 834 | 875 | 0.7% | 15.1% | 16.0% |
| 75-84 | 3,843 | 4,111 | 4,632 | 268 | 521 | 789 | 7.0% | 12.7% | 20.5% |
| 85+ | 1,874 | 2,091 | 2,176 | 217 | 85 | 302 | 11.6% | 4.1% | 16.1% |
| Total | 72,182 | 77,062 | 79,877 | 4,880 | 2,815 | 7,695 | 6.8% | 3.7% | 10.7% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Cł | hange in R | lent | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| New Rochelle | \$1,220 | \$1,326 | \$1,432 | \$106 | \$106 | \$212 | 8.7% | 8.0% | 17.4% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ Cl | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| New Rochelle | \$3,691 | \$3,655 | \$3,637 | -\$37 | -\$18 | -\$54 | -1.0% | -0.5% | -1.5% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008- | 2008-2013 | | 2013-2018 | | -2018 | |
|------------------|--------------------|-----------|-----------|-----------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$643,500 | \$580,000 | \$685,000 | -\$63,500 | -9.9% | \$105,000 | 18.1% | \$41,500 | 6.4% |
| Condo | \$470,000 | \$429,500 | \$429,000 | -\$40,500 | -8.6% | -\$500 | -0.1% | -\$41,000 | -8.7% |
| Со-ор | \$176,250 | \$135,000 | \$153,000 | -\$41,250 | -23.4% | \$18,000 | 13.3% | -\$23,250 | -13.2% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$77,320 |
| Monthly Income | \$7,804 | \$9,758 | \$6,443 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,804 |
| Estimated Insurance and Private Mortgage Insurance | \$270 | \$315 | \$239 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$570 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,209 | \$1,526 | \$991 |
| Affordable Home Price Level | \$244,000 | \$308,000 | \$200,000 |
| Down Payment of 5% | \$12,200 | \$15,400 | \$10,000 |
| Affordable Home Mortgage | \$231,800 | \$292,600 | \$190,000 |
| Median Price | \$685,000 | \$685,000 | \$685,000 |
| Affordable Housing Price GAP (after 5% down) | -\$441,000 | \$377,000 | \$485,000 |

Annual Income Needed for Median Priced Home = \$255,000

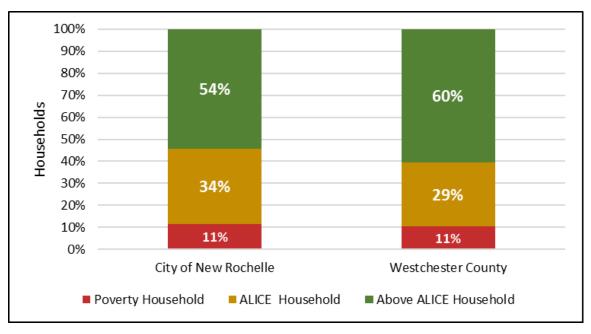
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|--|
| New Rochelle | \$1,687 | \$67,480 | \$32.44 | \$18.79 | \$977 | -\$710 | 69.1 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

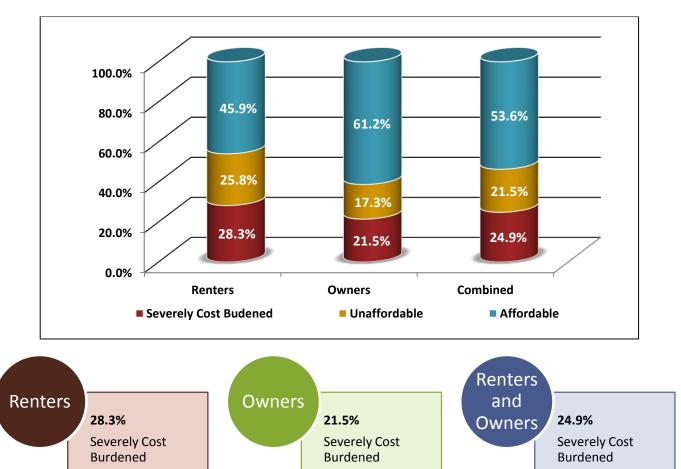


Source: United Way ALICE Project, 2016

CITY OF NEW ROCHELLE HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|--------|
| RENTERS | 6,550 | 3,670 | 4,030 | 14,250 |
| as a % of the total number | 45.9% | 25.8% | 28.3% | 100% |
| OWNERS | 8,585 | 2,420 | 3,020 | 14,025 |
| as a % of the total number | 61.2% | 17.3% | 21.5% | 100% |
| COMBINED RENTERS AND OWNERS | 15,135 | 6,090 | 7,050 | 28,275 |
| as a % of the total number | 53.6% | 21.5% | 24.9% | 100% |



38.8%

Living in Severely

Unaffordable

Housing

Cost Burdened and

54.1%

Housing

Living in Severely

Unaffordable

Cost Burdened and

46.4% Living in Severely Cost Burdened and Unaffordable Housing

CITY OF NEW ROCHELLE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | | |
|---------------------------------------|--------|-------|--------|----------|--------|
| | Owner | Owner | Renter | % Renter | Total |
| Household Income <= 30% HAMFI | 1,065 | 19.2% | 4,480 | 80.8% | 5,545 |
| Household Income >30% to <=50% HAMFI | 1,245 | 29.6% | 2,965 | 70.4% | 4,210 |
| Household Income >50% to <=80% HAMFI | 1,195 | 43.0% | 1,585 | 57.0% | 2,780 |
| Household Income >80% to <=100% HAMFI | 955 | 40.0% | 1,435 | 60.0% | 2,390 |
| Household Income >100% HAMFI | 9,565 | 71.6% | 3,785 | 28.4% | 13,350 |
| Total | 14,025 | 49.6% | 14,250 | 50.4% | 28,275 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 860 | 725 | 2,895 | 4,480 | 64.6% |
| Household Income >30% to <=50% HAMFI | 480 | 1,420 | 1,065 | 2,965 | 35.9% |
| Household Income >50% to <=80% HAMFI | 600 | 925 | 60 | 1,585 | 3.8% |
| Household Income >80% to <=100% HAMFI | 1,085 | 340 | 10 | 1,435 | 0.7% |
| Household Income >100% HAMFI | 3,525 | 260 | 0 | 3,785 | 0.0% |
| Total | 6,550 | 3,670 | 4,030 | 14,250 | 28.3% |

3,960 Renter Households =< 50% HAMFI Severely Cost Burdened 6,105 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 205 | 55 | 805 | 1,065 | 75.6% |
| Household Income >30% to <=50% HAMFI | 270 | 230 | 745 | 1,245 | 59.8% |
| Household Income >50% to <=80% HAMFI | 390 | 250 | 555 | 1,195 | 46.4% |
| Household Income >80% to <=100% HAMFI | 415 | 265 | 275 | 955 | 28.8% |
| Household Income >100% HAMFI | 7,305 | 1,620 | 640 | 9,565 | 6.7% |
| Total | 8,585 | 2,420 | 3,020 | 14,025 | 21.5% |

1,550 Owner Households =< 50% HAMFI Severely Cost Burdened 1,835 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 140 | 10 | 150 |
| Severely Overcrowded | 495 | 50 | 545 |
| Severely Cost Burdened | 4,030 | 3,020 | 7,050 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 2,725 | 790 | 3,515 |
| Household Income >30% to <=50% HAMFI | 1,215 | 745 | 1,960 |
| Household Income >50% to <=80% HAMFI | 115 | 540 | 655 |
| Household Income >80% to <=100% HAMFI | 170 | 255 | 425 |
| Household Income >100% HAMFI | 80 | 695 | 775 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 4,305 | 3,025 | 7,330 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households with One or More Members | 5 |
|-------------------------------------|---|
| with a Disability, by Income | |

| Households |
|------------|
| 2,395 |
| 3,635 |
| 1,720 |
| 2,735 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 1,960 |
| >30% to <=50% HAMFI | 1,055 |
| >50% to <=80% HAMFI | 590 |
| >80% HAMFI | 2,430 |
| Total | 6,035 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

CITY OF NEW ROCHELLE SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

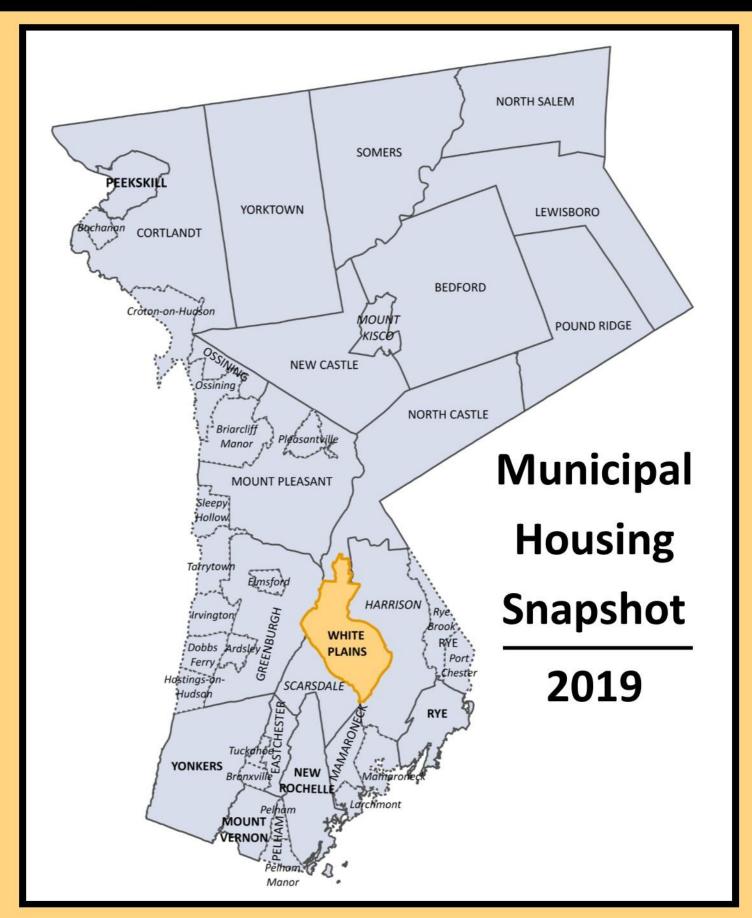
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

City of WHITE PLAINS



POPULATION AND HOUSING COST CHANGE

Population Change

| A a a | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 12,255 | 12,525 | 13,041 | 270 | 516 | 786 | 2.2% | 4.1% | 6.4% |
| 20-29 | 6,904 | 7,817 | 8,048 | 913 | 231 | 1,144 | 13.2% | 3.0% | 16.6% |
| 30-44 | 13,316 | 12,879 | 13,046 | -437 | 167 | -270 | -3.3% | 1.3% | -2.0% |
| 45-64 | 12,544 | 14,960 | 15,134 | 2,416 | 174 | 2,590 | 19.3% | 1.2% | 20.6% |
| 65-74 | 4,053 | 4,363 | 4,328 | 310 | -35 | 275 | 7.6% | -0.8% | 6.8% |
| 75-84 | 2,719 | 2,981 | 2,960 | 262 | -21 | 241 | 9.6% | -0.7% | 8.9% |
| 85+ | 1,286 | 1,328 | 1,847 | 42 | 519 | 561 | 3.3% | 39.1% | 43.6% |
| Total | 53,077 | 56,853 | 58,404 | 3,776 | 1,551 | 5,327 | 7.1% | 2.7% | 10.0% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | \$ Cł | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| White Plains | \$1,265 | \$1,436 | \$1,687 | \$171 | \$251 | \$422 | 13.5% | 17.5% | 33.4% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | \$ C | hange in C | Cost | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| White Plains | \$3,351 | \$3,002 | \$3,146 | -\$348 | \$144 | -\$205 | -10.4% | 4.8% | -6.1% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008 | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|-----------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$651,750 | \$565,000 | \$717,000 | -\$86,750 | -13.3% | \$152,000 | 26.9% | \$65,250 | 10.0% |
| Condo | \$430,000 | \$399,000 | \$405,000 | -\$31,000 | -7.2% | \$6,000 | 1.5% | -\$25,000 | -5.8% |
| Со-ор | \$200,000 | \$160,000 | \$195,000 | -\$40,000 | -20.0% | \$35,000 | 21.9% | -\$5,000 | -2.5% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$87,550 |
| Monthly Income | \$7,804 | \$9,758 | \$7,296 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,043 |
| Estimated Insurance and Private Mortgage Insurance | \$276 | \$322 | \$264 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$613 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,249 | \$1,576 | \$1,165 |
| Affordable Home Price Level | \$252,000 | \$318,000 | \$235,000 |
| Down Payment of 5% | \$12,600 | \$15,900 | \$11,750 |
| Affordable Home Mortgage | \$239,400 | \$302,100 | \$223,250 |
| Median Price | \$717,000 | \$717,000 | \$717,000 |
| Affordable Housing Price GAP (after 5% down) | -\$465,000 | -\$399,000 | -\$482,000 |

Annual Income Needed for Median Priced Home = \$260,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| White Plains | \$1,687 | \$67,480 | \$32.44 | \$18.77 | \$976 | -\$711 | 69.1 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

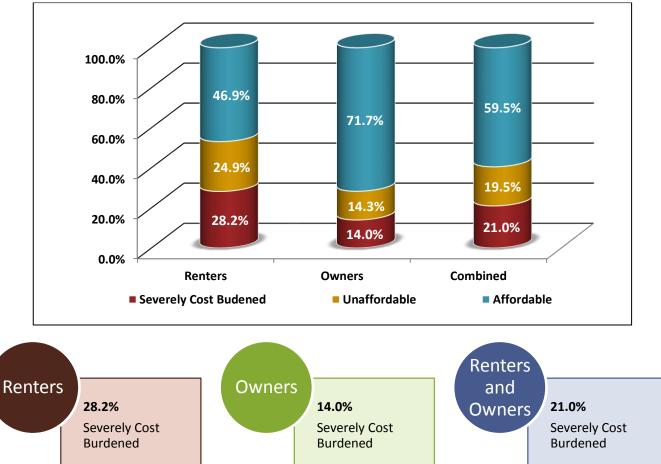


Source: United Way ALICE Project, 2016

CITY OF WHITE PLAINS HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|--------|
| RENTERS | 5,040 | 2,675 | 3,030 | 10,745 |
| as a % of the total number | 46.9% | 24.9% | 28.2% | 100% |
| OWNERS | 7,985 | 1,595 | 1,555 | 11,135 |
| as a % of the total number | 71.7% | 14.3% | 14.0% | 100% |
| COMBINED RENTERS AND OWNERS | 13,025 | 4,270 | 4,585 | 21,880 |
| as a % of the total number | 59.5% | 19.5% | 21.0% | 100% |



53.1%

Housing

28.3% 40.5% Living in Severely Living in Severely Living in Severely Cost Burdened and Cost Burdened and Cost Burdened and Unaffordable Unaffordable Unaffordable Housing Housing

CITY OF WHITE PLAINS HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|--------|-------|--------|--------|--------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 985 | 22.5% | 3,395 | 77.5% | 4,380 |
| Household Income >30% to <=50% HAMFI | 675 | 24.4% | 2,090 | 75.6% | 2,765 |
| Household Income >50% to <=80% HAMFI | 625 | 38.6% | 995 | 61.4% | 1,620 |
| Household Income >80% to <=100% HAMFI | 750 | 43.0% | 995 | 57.0% | 1,745 |
| Household Income >100% HAMFI | 8,100 | 71.2% | 3,270 | 28.8% | 11,370 |
| Total | 11,135 | 50.9% | 10,745 | 49.1% | 21,880 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|----------------|---------------------------|
| Household Income <= 30% HAMFI | 810 | 500 | 2,085 | 3,395 | 61.4% |
| Household Income >30% to <=50% HAMFI | 300 | 960 | 830 | 2 <i>,</i> 090 | 39.7% |
| Household Income >50% to <=80% HAMFI | 415 | 510 | 70 | 995 | 7.0% |
| Household Income >80% to <=100% HAMFI | 605 | 370 | 20 | 995 | 2.0% |
| Household Income >100% HAMFI | 2,910 | 335 | 25 | 3,270 | 0.8% |
| Total | 5,040 | 2,675 | 3,030 | 10,745 | 28.2% |

2,915 Renter Households =< 50% HAMFI Severely Cost Burdened 4,375 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 295 | 85 | 605 | 985 | 61.4% |
| Household Income >30% to <=50% HAMFI | 215 | 155 | 305 | 675 | 45.2% |
| Household Income >50% to <=80% HAMFI | 260 | 145 | 220 | 625 | 35.2% |
| Household Income >80% to <=100% HAMFI | 375 | 205 | 170 | 750 | 22.7% |
| Household Income >100% HAMFI | 6,840 | 1,005 | 255 | 8,100 | 3.1% |
| Total | 7,985 | 1,595 | 1,555 | 11,135 | 14.0% |

910 Owner Households =< 50% HAMFI Severely Cost Burdened 1,150 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 115 | 45 | 160 |
| Severely Overcrowded | 460 | 50 | 510 |
| Severely Cost Burdened | 3,030 | 1,555 | 4,585 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 1,975 | 605 | 2,580 |
| Household Income >30% to <=50% HAMFI | 875 | 320 | 1,195 |
| Household Income >50% to <=80% HAMFI | 160 | 205 | 365 |
| Household Income >80% to <=100% HAMFI | 85 | 170 | 255 |
| Household Income >100% HAMFI | 25 | 335 | 360 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 3,120 | 1,635 | 4,755 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households |
|------------|
| 1,620 |
| 2,315 |
| 1,085 |
| 1,800 |
| |

Households with One or More Members with a Disability, by Income

| Income | Households with at least type of Disability |
|---------------------|---|
| <= 30% HAMFI | 1,240 |
| >30% to <=50% HAMFI | 650 |
| >50% to <=80% HAMFI | 415 |
| >80% HAMFI | 1,520 |
| Total | 3,825 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

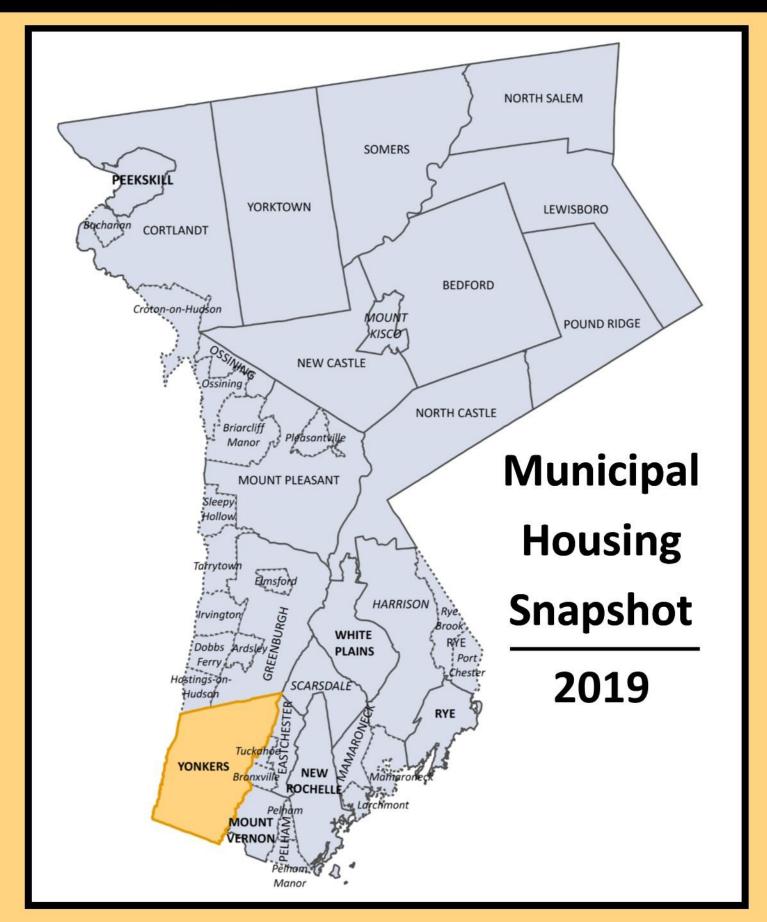
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

City of YONKERS



CITY OF YONKERS

POPULATION AND HOUSING COST CHANGE

Population Change

| A | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 52,376 | 50,130 | 49,213 | -2,246 | -917 | -3,163 | -4.3% | -1.8% | -6.0% |
| 20-29 | 27,253 | 26,960 | 27,294 | -293 | 334 | 41 | -1.1% | 1.2% | 0.2% |
| 30-44 | 45,502 | 40,659 | 40,415 | -4,843 | -244 | -5,087 | -10.6% | -0.6% | -11.2% |
| 45-64 | 41,578 | 49,451 | 51,149 | 7,873 | 1,698 | 9,571 | 18.9% | 3.4% | 23.0% |
| 65-74 | 15,006 | 14,182 | 18,244 | -824 | 4,062 | 3,238 | -5.5% | 28.6% | 21.6% |
| 75-84 | 10,592 | 10,032 | 9,791 | -560 | -241 | -801 | -5.3% | -2.4% | -7.6% |
| 85+ | 3,779 | 4,562 | 4,893 | 783 | 331 | 1,114 | 20.7% | 7.3% | 29.5% |
| Total | 196,086 | 195,976 | 200,999 | -110 | 5,023 | 4,913 | -0.1% | 2.6% | 2.5% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Cł | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Yonkers | \$1,057 | \$1,213 | \$1,292 | \$155 | \$79 | \$235 | 14.7% | 6.5% | 22.2% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | \$ Change in Cost | | | | % Change in Cost | | | |
|-----------------------|---------|-------------------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Yonkers | \$2,742 | \$2,648 | \$2,585 | -\$94 | -\$63 | -\$157 | -3.4% | -2.4% | -5.7% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

CITY OF YONKERS

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

CITY OF YONKERS HOME SALES TRENDS

Residential Sales Trends

| | Median Sales Price | | | 2008- | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change | |
| Single Family | \$485,000 | \$420,250 | \$508,125 | -\$64,750 | -13.4% | \$87,875 | 20.9% | \$23,125 | 4.8% | |
| Condo | \$315,000 | \$266,250 | \$285,000 | -\$48,750 | -15.5% | \$18,750 | 7.0% | -\$30,000 | -9.5% | |
| Со-ор | \$155,000 | \$132,250 | \$150,000 | -\$22,750 | -14.7% | \$17,750 | 13.4% | -\$5,000 | -3.2% | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area M | ACS 2017 | |
|--|------------|------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$62,399 |
| Monthly Income | \$7,804 | \$9,758 | \$5,200 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,456 |
| Estimated Insurance and Private Mortgage Insurance | \$292 | \$338 | \$218 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$390 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,363 | \$1,695 | \$842 |
| Affordable Home Price Level | \$275,000 | \$342,000 | \$170,000 |
| Down Payment of 5% | \$13,750 | \$17,100 | \$8,500 |
| Affordable Home Mortgage | \$261,250 | \$324,900 | \$161,500 |
| Median Price | \$508,125 | \$508,125 | \$508,125 |
| Affordable Housing Price GAP (after 5% down) | -\$233,125 | -\$166,125 | -\$338,125 |

Annual Income Needed for Median Priced Home = \$178,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

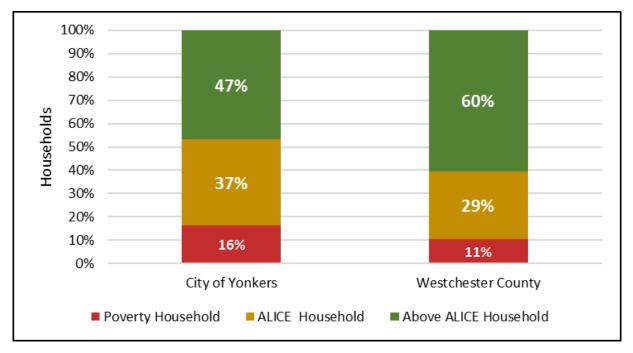
CITY OF YONKERS

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|-----------------------------------|--|
| Yonkers | \$1,687 | \$67,480 | \$32.44 | \$16.82 | \$874 | -\$813 | 77.2 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

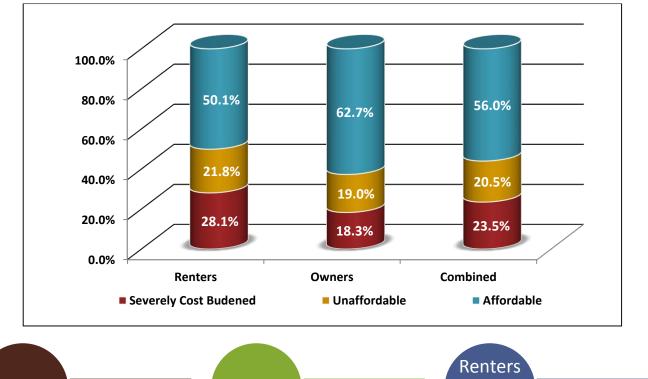


Source: United Way ALICE Project, 2016

CITY OF YONKERS HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|--------|
| RENTERS | 19,220 | 8,375 | 10,805 | 38,400 |
| as a % of the total number | 50.1% | 21.8% | 28.1% | 100% |
| OWNERS | 21,735 | 6,605 | 6,335 | 34,675 |
| as a % of the total number | 62.7% | 19.0% | 18.3% | 100% |
| COMBINED RENTERS AND OWNERS | 40,955 | 14,980 | 17,140 | 73,075 |
| as a % of the total number | 56.0% | 20.5% | 23.5% | 100% |





CITY OF YONKERS

HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|--------|-------|--------|--------|--------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 4,390 | 22.5% | 15,150 | 77.5% | 19,540 |
| Household Income >30% to <=50% HAMFI | 3,935 | 35.9% | 7,025 | 64.1% | 10,960 |
| Household Income >50% to <=80% HAMFI | 2,790 | 41.6% | 3,920 | 58.4% | 6,710 |
| Household Income >80% to <=100% HAMFI | 3,320 | 48.7% | 3,495 | 51.3% | 6,815 |
| Household Income >100% HAMFI | 20,240 | 69.7% | 8,810 | 30.3% | 29,050 |
| Total | 34,675 | 47.5% | 38,400 | 52.5% | 73,075 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 3,240 | 2,590 | 9,320 | 15,150 | 61.5% |
| Household Income >30% to <=50% HAMFI | 2,030 | 3,600 | 1,395 | 7,025 | 19.9% |
| Household Income >50% to <=80% HAMFI | 2,485 | 1,370 | 65 | 3,920 | 1.7% |
| Household Income >80% to <=100% HAMFI | 2,900 | 570 | 25 | 3,495 | 0.7% |
| Household Income >100% HAMFI | 8,565 | 245 | 0 | 8,810 | 0.0% |
| Total | 19,220 | 8,375 | 10,805 | 38,400 | 28.1% |

10,715 Renter Households =< 50% HAMFI Severely Cost Burdened 16,905 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 915 | 495 | 2,980 | 4,390 | 67.9% |
| Household Income >30% to <=50% HAMFI | 1,285 | 1,105 | 1,545 | 3,935 | 39.3% |
| Household Income >50% to <=80% HAMFI | 1,415 | 815 | 560 | 2,790 | 20.1% |
| Household Income >80% to <=100% HAMFI | 1,835 | 910 | 575 | 3,320 | 17.3% |
| Household Income >100% HAMFI | 16,285 | 3,280 | 675 | 20,240 | 3.3% |
| Total | 21,735 | 6,605 | 6,335 | 34,675 | 18.3% |

4,525 Owner Households =< 50% HAMFI Severely Cost Burdened 6,125 Owner Households =< 50% HAMFI pay over 30% toward owning a home

CITY OF YONKERS

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 505 | 70 | 575 |
| Severely Overcrowded | 1,210 | 145 | 1,355 |
| Severely Cost Burdened | 10,805 | 6,335 | 17,140 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 9,045 | 2,970 | 12,015 |
| Household Income >30% to <=50% HAMFI | 1,690 | 1,520 | 3,210 |
| Household Income >50% to <=80% HAMFI | 150 | 560 | 710 |
| Household Income >80% to <=100% HAMFI | 230 | 585 | 815 |
| Household Income >100% HAMFI | 415 | 810 | 1,225 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 11,530 | 6,445 | 17,975 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type Households with One or More Members with a Disability, by Income

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 7,670 |
| Ambulatory Limitation | 10,270 |
| Cognitive Limitation | 5,705 |
| Self-care or Independent Living Limitation | 8,285 |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 6,180 |
| >30% to <=50% HAMFI | 2,770 |
| >50% to <=80% HAMFI | 1,455 |
| >80% HAMFI | 6,525 |
| Total | 16,930 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

CITY OF YONKERS

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

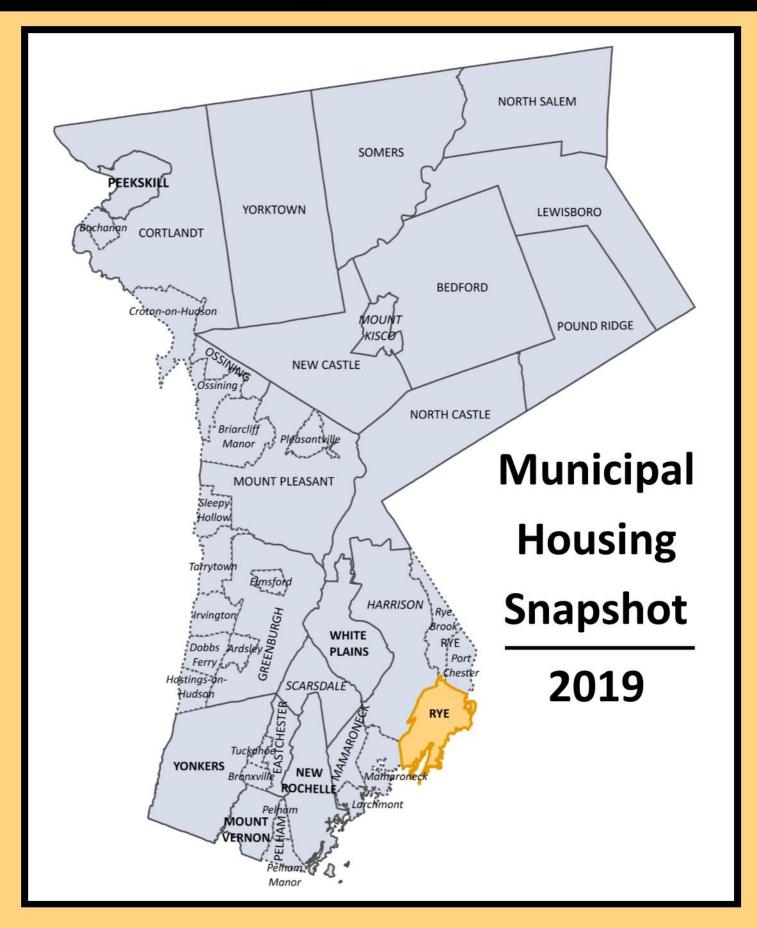
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

City of **RYE**



CITY OF RYE

POPULATION AND HOUSING COST CHANGE

Population Change

| A | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 4,627 | 5,324 | 5,109 | 697 | -215 | 482 | 15.1% | -4.0% | 10.4% |
| 20-29 | 919 | 778 | 954 | -141 | 176 | 35 | -15.3% | 22.6% | 3.8% |
| 30-44 | 3,914 | 2,910 | 2,493 | -1,004 | -417 | -1,421 | -25.7% | -14.3% | -36.3% |
| 45-64 | 3,483 | 4,350 | 4,977 | 867 | 627 | 1,494 | 24.9% | 14.4% | 42.9% |
| 65-74 | 1,056 | 1,029 | 1,009 | -27 | -20 | -47 | -2.6% | -1.9% | -4.5% |
| 75-84 | 718 | 783 | 717 | 65 | -66 | -1 | 9.1% | -8.4% | -0.1% |
| 85+ | 238 | 546 | 745 | 308 | 199 | 507 | 129.4% | 36.4% | 213.0% |
| Total | 14,955 | 15,720 | 16,004 | 765 | 284 | 1,049 | 5.1% | 1.8% | 7.0% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Cł | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Rye | \$1,912 | \$1,798 | \$2,137 | -\$114 | \$339 | \$225 | -6.0% | 18.9% | 11.8% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

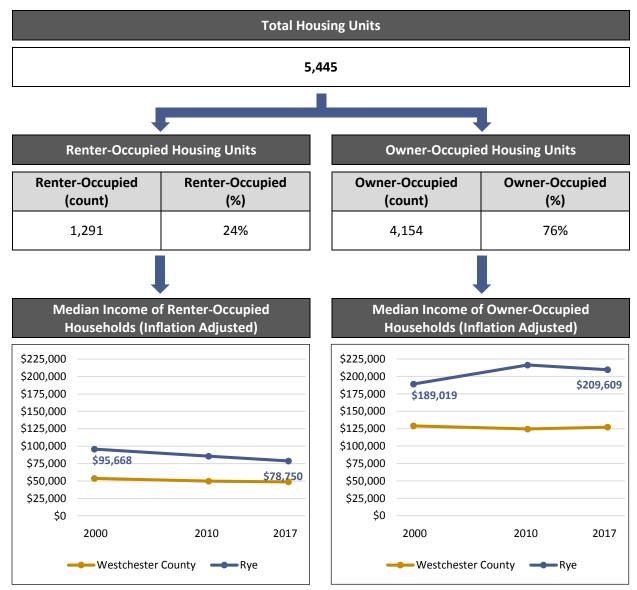
Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|----------|----------|-----------------|---|-----------------|-----------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Rye | \$4,776 | \$4,000+ | \$4,000+ | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

CITY OF RYE

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

CITY OF RYE Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-------------|-------------|------------|-------------|-----------|-------------|-----------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$1,675,000 | \$1,525,000 | \$1,868,000 | -\$150,000 | -9.0% | \$343,000 | 22.5% | \$193,000 | 11.5% |
| Condo | \$502,500 | \$213,750 | \$930,000 | -\$288,750 | -57.5% | \$716,250 | 335.1% | \$427,500 | 85.1% |
| Со-ор | \$338,000 | \$299,000 | \$307,300 | -\$39,000 | -11.5% | \$8,300 | 2.8% | -\$30,700 | -9.1% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Me | edian Income | ACS 2017 |
|--|--------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$172,422 |
| Monthly Income | \$7,804 | \$9,758 | \$14,369 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$4,023 |
| Estimated Insurance and Private Mortgage Insurance | \$302 | \$354 | \$480 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$830 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,437 | \$1,809 | \$2,701 |
| Affordable Home Price Level | \$290,000 | \$365,000 | \$545,000 |
| Down Payment of 5% | \$14,500 | \$18,250 | \$27,250 |
| Affordable Home Mortgage | \$275,500 | \$346,750 | \$517,750 |
| Median Price | \$1,868,000 | \$1,868,000 | \$1,868,000 |
| Affordable Housing Price GAP (after 5% down) | -\$1,578,000 | -\$1,503,000 | -\$1,323,000 |

Annual Income Needed for Median Priced Home = \$580,000

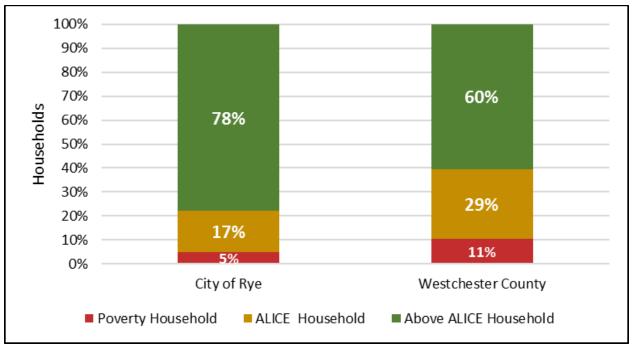
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

CITY OF RYE RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Rye | \$1,687 | \$67,480 | \$32.44 | \$30.99 | \$1,612 | -\$75 | 41.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.



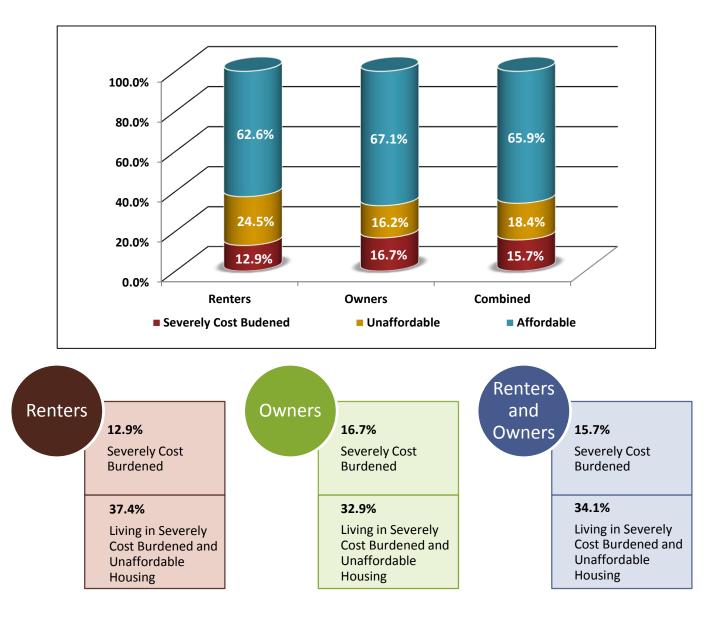
Source: United Way ALICE Project, 2016

CITY OF RYE

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 895 | 350 | 185 | 1,430 |
| as a % of the total number | 62.6% | 24.5% | 12.9% | 100% |
| OWNERS | 2,710 | 655 | 675 | 4,040 |
| as a % of the total number | 67.1% | 16.2% | 16.7% | 100% |
| COMBINED RENTERS AND OWNERS | 3,605 | 1,005 | 860 | 5,470 |
| as a % of the total number | 65.9% | 18.4% | 15.7% | 100% |



CITY OF RYE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 255 | 58.6% | 180 | 41.4% | 435 |
| Household Income >30% to <=50% HAMFI | 365 | 67.6% | 175 | 32.4% | 540 |
| Household Income >50% to <=80% HAMFI | 85 | 38.6% | 135 | 61.4% | 220 |
| Household Income >80% to <=100% HAMFI | 110 | 43.1% | 145 | 56.9% | 255 |
| Household Income >100% HAMFI | 3,225 | 80.2% | 795 | 19.8% | 4,020 |
| Total | 4,040 | 73.9% | 1,430 | 26.1% | 5,470 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 65 | 60 | 55 | 180 | 30.6% |
| Household Income >30% to <=50% HAMFI | 25 | 65 | 85 | 175 | 48.6% |
| Household Income >50% to <=80% HAMFI | 15 | 110 | 10 | 135 | 7.4% |
| Household Income >80% to <=100% HAMFI | 90 | 30 | 25 | 145 | 17.2% |
| Household Income >100% HAMFI | 700 | 85 | 10 | 795 | 1.3% |
| Total | 895 | 350 | 185 | 1,430 | 12.9% |

140 Renter Households =< 50% HAMFI Severely Cost Burdened 265 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 65 | 20 | 170 | 255 | 66.7% |
| Household Income >30% to <=50% HAMFI | 45 | 100 | 220 | 365 | 60.3% |
| Household Income >50% to <=80% HAMFI | 15 | 25 | 45 | 85 | 52.9% |
| Household Income >80% to <=100% HAMFI | 65 | 20 | 25 | 110 | 22.7% |
| Household Income >100% HAMFI | 2,520 | 490 | 215 | 3,225 | 6.7% |
| Total | 2,710 | 655 | 675 | 4,040 | 16.7% |

510 Owner Households =< 50% HAMFI pay over 30% toward owning a home

390 Owner Households =< 50% HAMFI Severely Cost Burdened

CITY OF RYE HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 50 | 10 | 60 |
| Severely Overcrowded | 55 | 10 | 65 |
| Severely Cost Burdened | 185 | 675 | 860 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 55 | 175 | 230 |
| Household Income >30% to <=50% HAMFI | 95 | 220 | 315 |
| Household Income >50% to <=80% HAMFI | 0 | 45 | 45 |
| Household Income >80% to <=100% HAMFI | 40 | 25 | 65 |
| Household Income >100% HAMFI | 70 | 225 | 295 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 260 | 690 | 950 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| 495 |
|-----|
| 515 |
| 485 |
| 605 |
| |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 185 |
| >30% to <=50% HAMFI | 270 |
| >50% to <=80% HAMFI | 70 |
| >80% HAMFI | 485 |
| Total | 1,010 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

CITY OF RYE SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

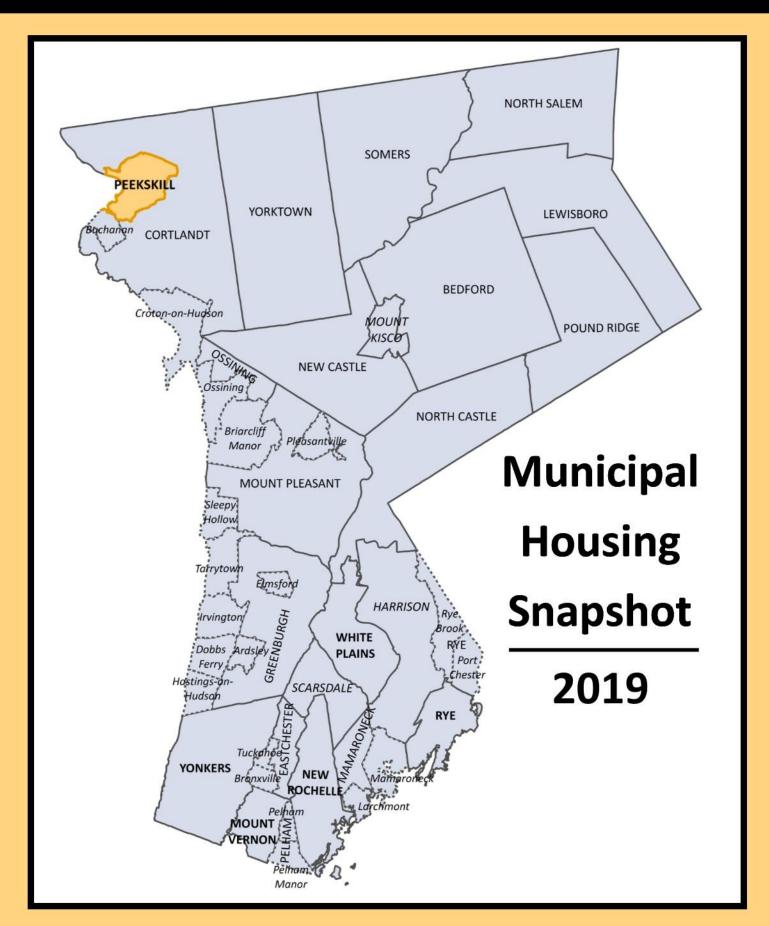
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

City of **PEEKSKILL**



POPULATION AND HOUSING COST CHANGE

Population Change

| Ago | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 5,903 | 5,595 | 5,884 | -308 | 289 | -19 | -5.2% | 5.2% | -0.3% |
| 20-29 | 3,204 | 3,790 | 2,464 | 586 | -1,326 | -740 | 18.3% | -35.0% | -23.1% |
| 30-44 | 6,065 | 6,257 | 5,641 | 192 | -616 | -424 | 3.2% | -9.8% | -7.0% |
| 45-64 | 4,684 | 6,216 | 6,339 | 1,532 | 123 | 1,655 | 32.7% | 2.0% | 35.3% |
| 65-74 | 1,351 | 951 | 2,259 | -400 | 1,308 | 908 | -29.6% | 137.5% | 67.2% |
| 75-84 | 928 | 1,043 | 902 | 115 | -141 | -26 | 12.4% | -13.5% | -2.8% |
| 85+ | 306 | 557 | 622 | 251 | 65 | 316 | 82.0% | 11.7% | 103.3% |
| Total | 22,441 | 24,409 | 24,111 | 1,968 | -298 | 1,670 | 8.8% | - 1.2% | 7.4% |

Median Monthly Gross Rent (Inflation Adjusted)

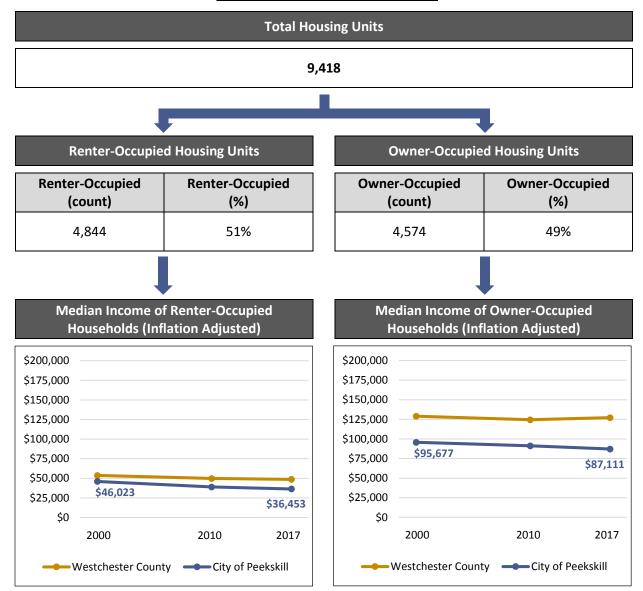
| | | | | \$ Change in Rent | | | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-------------------|-----------------|-----------------|------------------|-----------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Peekskill | \$1,162 | \$1,368 | \$1,352 | \$206 | -\$16 | \$190 | 17.7% | -1.2% | 16.3% | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | % Change in Cost | | | | % Change in Cost | | | |
|-----------------------|---------|------------------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Peekskill | \$2,285 | \$2,662 | \$2,366 | \$377 | -\$296 | \$81 | 16.5% | -11.1% | 3.6% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|------------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$355,000 | \$232,123 | \$320,000 | -\$122,877 | -34.6% | \$87,877 | 37.9% | -\$35,000 | -9.9% |
| Condo | \$299,500 | \$212,750 | \$280,000 | -\$86,750 | -29.0% | \$67,250 | 31.6% | -\$19,500 | -6.5% |
| Со-ор | \$117,000 | \$65,750 | \$89,500 | -\$51,250 | -43.8% | \$23,750 | 36.1% | -\$27,500 | -23.5% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$54,839 |
| Monthly Income | \$7,804 | \$9,758 | \$4,570 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,280 |
| Estimated Insurance and Private Mortgage Insurance | \$260 | \$302 | \$191 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$445 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,140 | \$1,437 | \$644 |
| Affordable Home Price Level | \$230,000 | \$290,000 | \$130,000 |
| Down Payment of 5% | \$11,500 | \$14,500 | \$6,500 |
| Affordable Home Mortgage | \$218,500 | \$275,500 | \$123,500 |
| Median Price | \$320,000 | \$320,000 | \$320,000 |
| Affordable Housing Price GAP (after 5% down) | -\$90,000 | -\$30,000 | -\$190,000 |

Annual Income Needed for Median Priced Home = \$130,000

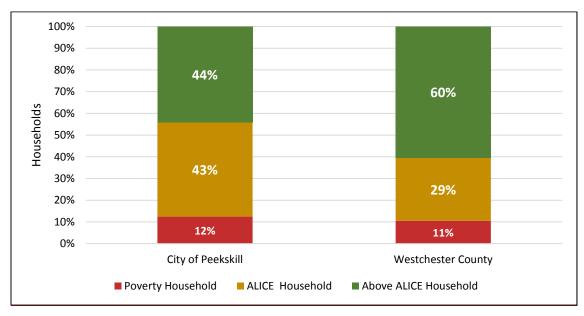
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Peekskill | \$1,687 | \$67,480 | \$32.44 | \$14.60 | \$759 | -\$928 | 88.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

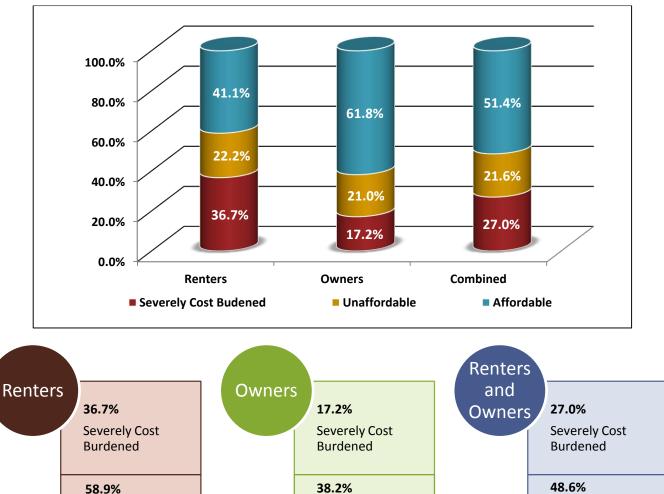


Source: United Way ALICE Project, 2016

CITY OF PEEKSKILL HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 1,875 | 1,015 | 1,675 | 4,565 |
| as a % of the total number | 41.1% | 22.2% | 36.7% | 100% |
| OWNERS | 2,780 | 945 | 775 | 4,500 |
| as a % of the total number | 61.8% | 21.0% | 17.2% | 100% |
| COMBINED RENTERS AND OWNERS | 4,655 | 1,960 | 2,450 | 9,065 |
| as a % of the total number | 51.4% | 21.6% | 27.0% | 100% |



Living in Severely

Unaffordable

Housing

Cost Burdened and

58.9%

Living in Severely

Unaffordable

Housing

Cost Burdened and

48.6% Living in Severely Cost Burdened and Unaffordable Housing

HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 565 | 22.2% | 1,975 | 77.8% | 2,540 |
| Household Income >30% to <=50% HAMFI | 410 | 26.3% | 1,150 | 73.7% | 1,560 |
| Household Income >50% to <=80% HAMFI | 460 | 51.7% | 430 | 48.3% | 890 |
| Household Income >80% to <=100% HAMFI | 640 | 75.7% | 205 | 24.3% | 845 |
| Household Income >100% HAMFI | 2,425 | 75.1% | 805 | 24.9% | 3,230 |
| Total | 4,500 | 49.6% | 4,565 | 50.4% | 9,065 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 405 | 250 | 1,320 | 1,975 | 66.8% |
| Household Income >30% to <=50% HAMFI | 300 | 510 | 340 | 1,150 | 29.6% |
| Household Income >50% to <=80% HAMFI | 260 | 155 | 15 | 430 | 3.5% |
| Household Income >80% to <=100% HAMFI | 175 | 30 | 0 | 205 | 0.0% |
| Household Income >100% HAMFI | 735 | 70 | 0 | 805 | 0.0% |
| Total | 1,875 | 1,015 | 1,675 | 4,565 | 36.7% |

1,660 Renter Households =< 50% HAMFI Severely Cost Burdened 2,420 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 110 | 100 | 355 | 565 | 62.8% |
| Household Income >30% to <=50% HAMFI | 120 | 150 | 140 | 410 | 34.1% |
| Household Income >50% to <=80% HAMFI | 160 | 95 | 205 | 460 | 44.6% |
| Household Income >80% to <=100% HAMFI | 355 | 260 | 25 | 640 | 3.9% |
| Household Income >100% HAMFI | 2,035 | 340 | 50 | 2,425 | 2.1% |
| Total | 2,780 | 945 | 775 | 4,500 | 17.2% |

495 Owner Households =< 50% HAMFI Severely Cost Burdened 745 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 30 | 15 | 45 |
| Severely Overcrowded | 125 | 0 | 125 |
| Severely Cost Burdened | 1,675 | 775 | 2,450 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 1,310 | 355 | 1,665 |
| Household Income >30% to <=50% HAMFI | 365 | 140 | 505 |
| Household Income >50% to <=80% HAMFI | 15 | 205 | 220 |
| Household Income >80% to <=100% HAMFI | 20 | 25 | 45 |
| Household Income >100% HAMFI | 0 | 50 | 50 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 1,710 | 775 | 2,485 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 920 |
| Ambulatory Limitation | 1,445 |
| Cognitive Limitation | 760 |
| Self-care or Independent Living Limitation | 1,090 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 1,030 |
| >30% to <=50% HAMFI | 345 |
| >50% to <=80% HAMFI | 200 |
| >80% HAMFI | 900 |
| Total | 2,475 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

NET HOUSING DEMAND

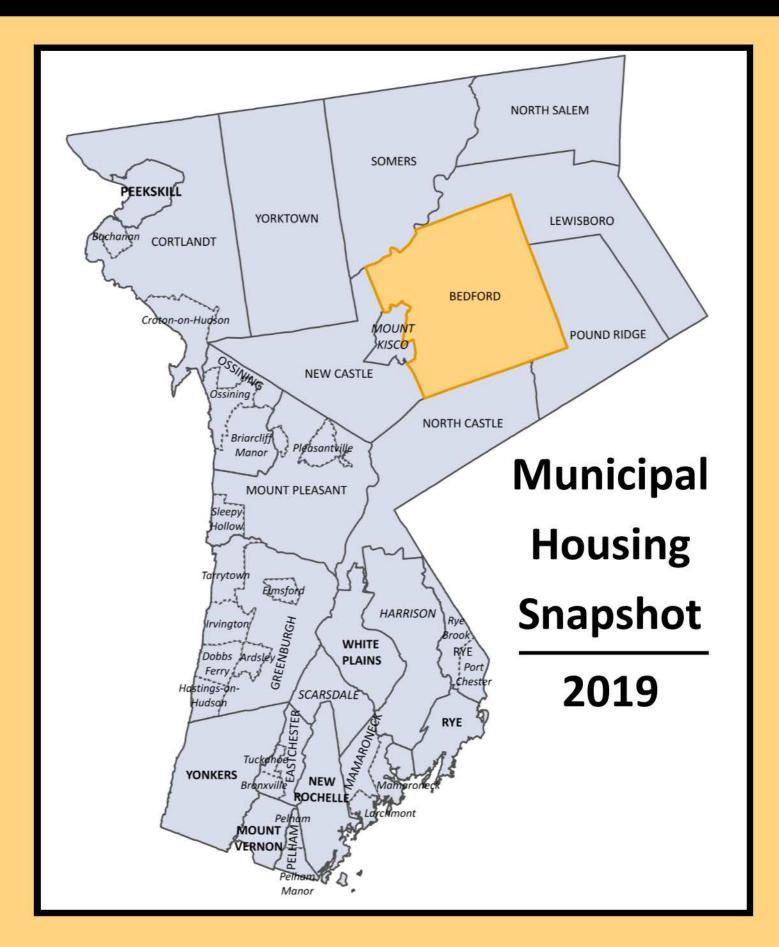
• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

APPENDIX B

Town of **Bedford**



POPULATION AND HOUSING COST CHANGE

Population Change

| A a a | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 5,223 | 4,930 | 4,783 | -293 | -147 | -440 | -5.6% | -3.0% | -8.4% |
| 20-29 | 1,622 | 1,409 | 1,698 | -213 | 289 | 76 | -13.1% | 20.5% | 4.7% |
| 30-44 | 4,983 | 3,395 | 3,765 | -1,588 | 370 | -1,218 | -31.9% | 10.9% | -24.4% |
| 45-64 | 4,434 | 5,435 | 5,192 | 1,001 | -243 | 758 | 22.6% | -4.5% | 17.1% |
| 65-74 | 1,126 | 1,206 | 1,515 | 80 | 309 | 389 | 7.1% | 25.6% | 34.5% |
| 75-84 | 568 | 709 | 631 | 141 | -78 | 63 | 24.8% | -11.0% | 11.1% |
| 85 | 177 | 251 | 371 | 74 | 120 | 194 | 41.8% | 47.8% | 109.6% |
| Total | 18,133 | 17,335 | 17,955 | -798 | 620 | -178 | -4.4% | 3.6% | -1.0% |

Median Monthly Gross Rent (Inflation Adjusted)

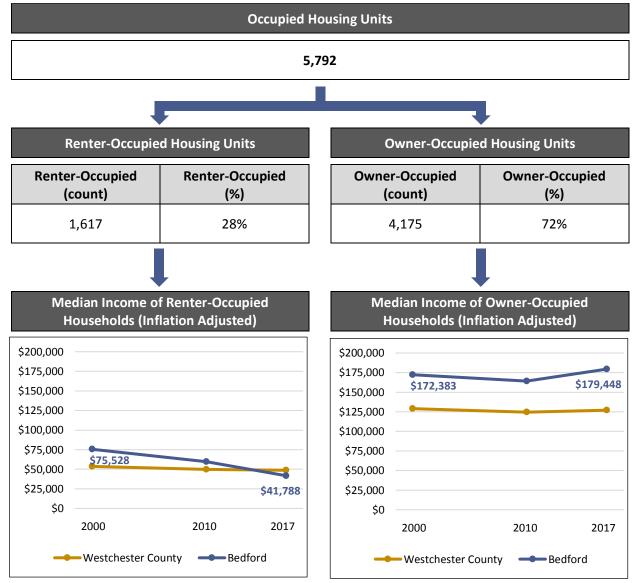
| | | | | \$ Cl | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Bedford | \$1,444 | \$1,581 | \$1,585 | \$137 | \$4 | \$141 | 9.5% | 0.2% | 9.7% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Bedford | \$4,195 | \$4,268 | \$3,907 | \$73 | -\$361 | -\$288 | 1.7% | -8.4% | -6.9% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008 | -2013 | 2013- | 2018 | 2008-2018 | |
|------------------|--------------------|-------------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$740,000 | \$710,000 | \$763,500 | -\$30,000 | -4.1% | \$53,500 | 7.5% | \$23,500 | 3.2% |
| Condo | \$294,000 | \$262,500 | \$316,200 | -\$31,500 | -10.7% | \$53,700 | 20.5% | \$22,200 | 7.6% |
| Со-ор | Unavailable | Unavailable | \$89,950 | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area M | HUD Area Median Income | | | |
|--|------------|------------------------|------------------|--|--|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income | | |
| Annual Income | \$93,650 | \$117,100 | \$121,797 | | |
| Monthly Income | \$7,804 | \$9,758 | \$10,150 | | |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% | | |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,842 | | |
| Estimated Insurance and Private Mortgage Insurance | \$288 | \$337 | \$347 | | |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$736 | | |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,338 | \$1,685 | \$1,759 | | |
| Affordable Home Price Level | \$270,000 | \$340,000 | \$355,000 | | |
| Down Payment of 5% | \$13,500 | \$17,000 | \$17,750 | | |
| Affordable Home Mortgage | \$256,500 | \$323,000 | \$337,250 | | |
| Median Price | \$763,500 | \$763,500 | \$763,500 | | |
| Affordable Housing Price GAP (after 5% down) | -\$493,500 | -\$423,500 | -\$408,500 | | |

Annual Income Needed for Median Priced Home = \$260,000

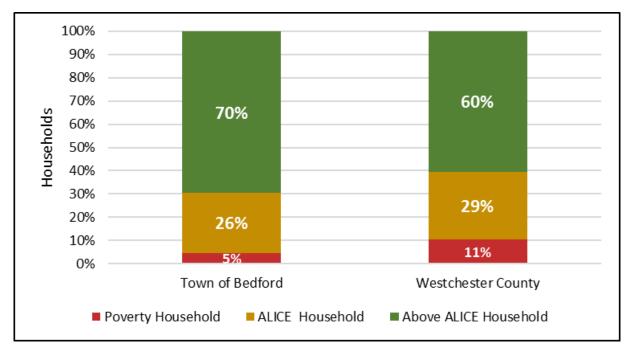
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Bedford | \$1,687 | \$67,480 | \$32.44 | \$14.63 | \$761 | -\$926 | 88.7 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

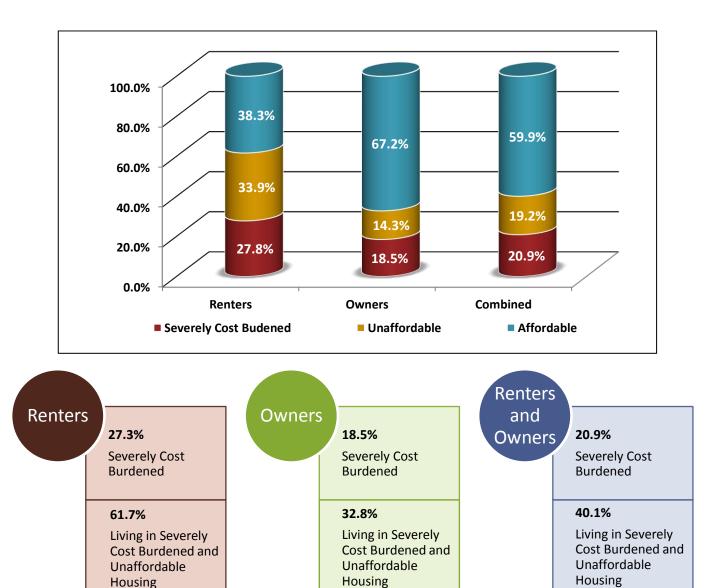


Source: United Way ALICE Project, 2016

Town of Bedford Housing Cost Burden Analysis

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 530 | 470 | 385 | 1,385 |
| as a % of the total number | 38.3% | 33.9% | 27.8% | 100% |
| OWNERS | 2,760 | 585 | 760 | 4,105 |
| as a % of the total number | 67.2% | 14.3% | 18.5% | 100% |
| COMBINED RENTERS AND OWNERS | 3,290 | 1,055 | 1,145 | 5,490 |
| as a % of the total number | 59.9% | 19.2% | 20.9% | 100% |



HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 285 | 38.0% | 465 | 62.0% | 750 |
| Household Income >30% to <=50% HAMFI | 155 | 32.3% | 325 | 67.7% | 480 |
| Household Income >50% to <=80% HAMFI | 160 | 60.4% | 105 | 39.6% | 265 |
| Household Income >80% to <=100% HAMFI | 190 | 46.9% | 215 | 53.1% | 405 |
| Household Income >100% HAMFI | 3,315 | 92.3% | 275 | 7.7% | 3,590 |
| Total | 4,105 | 74.8% | 1,385 | 25.2% | 5,490 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 20 | 125 | 320 | 465 | 68.8% |
| Household Income >30% to <=50% HAMFI | 120 | 140 | 65 | 325 | 20.0% |
| Household Income >50% to <=80% HAMFI | 15 | 90 | 0 | 105 | 0.0% |
| Household Income >80% to <=100% HAMFI | 125 | 90 | 0 | 215 | 0.0% |
| Household Income >100% HAMFI | 250 | 25 | 0 | 275 | 0.0% |
| Total | 530 | 470 | 385 | 1,385 | 27.8% |

385 Renter Households =< 50% HAMFI Severely Cost Burdened

650 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 20 | 20 | 245 | 285 | 86.0% |
| Household Income >30% to <=50% HAMFI | 15 | 15 | 125 | 155 | 80.6% |
| Household Income >50% to <=80% HAMFI | 55 | 15 | 90 | 160 | 56.3% |
| Household Income >80% to <=100% HAMFI | 45 | 60 | 85 | 190 | 44.7% |
| Household Income >100% HAMFI | 2,625 | 475 | 215 | 3,315 | 6.5% |
| Total | 2,760 | 585 | 760 | 4,105 | 18.5% |

370 Owner Households =< 50% HAMFI Severely Cost Burdened 405 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 60 | 30 | 90 |
| Severely Overcrowded | 15 | 0 | 15 |
| Severely Cost Burdened | 385 | 760 | 1,145 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 310 | 245 | 555 |
| Household Income >30% to <=50% HAMFI | 65 | 125 | 190 |
| Household Income >50% to <=80% HAMFI | 0 | 90 | 90 |
| Household Income >80% to <=100% HAMFI | 0 | 85 | 85 |
| Household Income >100% HAMFI | 0 | 245 | 245 |
| Income Unavailable | 10 | 0 | 10 |
| Total Demand | 385 | 790 | 1,175 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type Households with One or More Members with a Disability, by Income

| Households |
|------------|
| 350 |
| 285 |
| 180 |
| 280 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 75 |
| >30% to <=50% HAMFI | 185 |
| >50% to <=80% HAMFI | 35 |
| >80% HAMFI | 385 |
| Total | 680 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

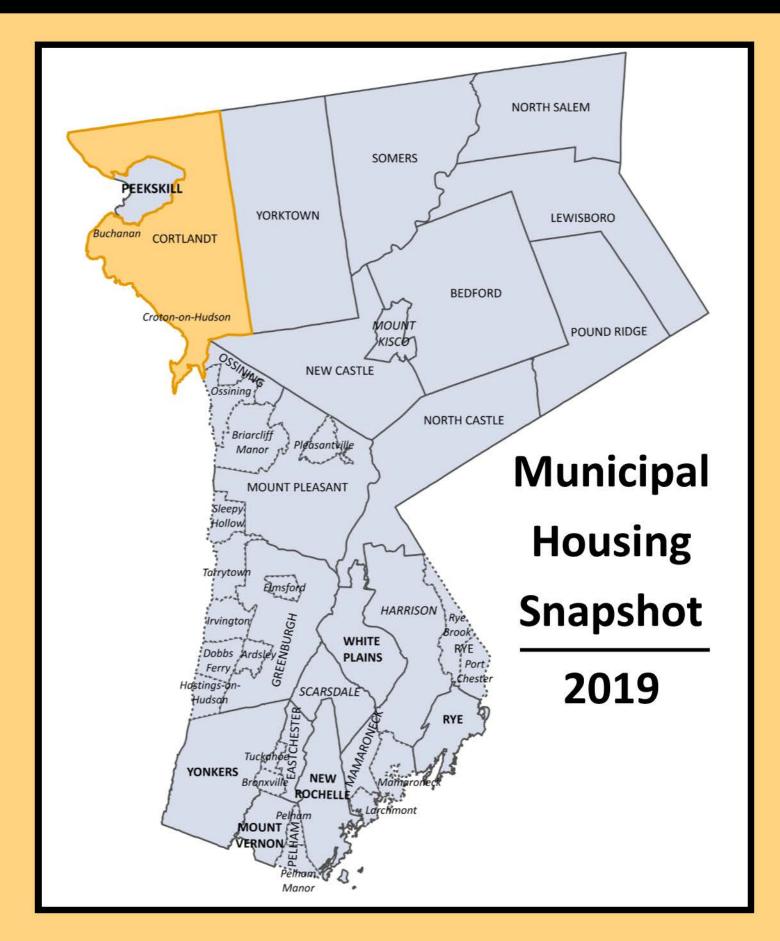
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of **Cortlandt**



POPULATION AND HOUSING COST CHANGE

Population Change

| | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|---------|-----------|---------|---------|-----------|---------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to | 2010 to | 2000 to | 2000 to | 2010 to | 2000 to |
| | | | | 2010 | 2017 | 2017 | 2010 | 2017 | 2017 |
| <20 | 8,243 | 8,233 | 8,015 | -10 | -218 | -228 | -0.1% | -2.6% | -2.8% |
| 20-29 | 2,206 | 2,576 | 3,779 | 370 | 1,203 | 1,573 | 16.8% | 46.7% | 71.3% |
| 30-44 | 7,369 | 5,567 | 4,591 | -1,802 | -976 | -2,778 | -24.5% | -17.5% | -37.7% |
| 45-64 | 7,228 | 10,080 | 10,457 | 2,852 | 377 | 3,229 | 39.5% | 3.7% | 44.7% |
| 65-74 | 1,876 | 2,332 | 3,006 | 456 | 674 | 1,130 | 24.3% | 28.9% | 60.2% |
| 75-84 | 1,185 | 1,645 | 1,766 | 460 | 121 | 581 | 38.8% | 7.4% | 49.0% |
| 85+ | 565 | 859 | 690 | 294 | -169 | 125 | 52.0% | -19.7% | 22.1% |
| Total | 28,672 | 31,292 | 32,304 | 2,620 | 1,012 | 3,632 | 9.1% | 3.2% | 12.7% |

Median Monthly Gross Rent (Inflation Adjusted)**

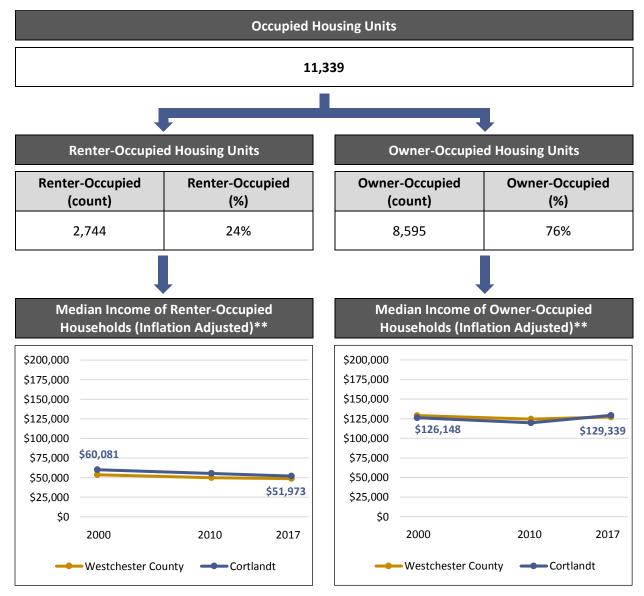
| | | | | \$ Cl | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Cortlandt | \$1,224 | \$1,380 | \$1,436 | \$155 | \$56 | \$212 | 12.7% | 4.1% | 17.3% | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)**

| | | | | \$ Change in Cost | | | | % Change in Cost | | |
|-----------------------|---------|---------|---------|-------------------|-----------------|-----------------|-----------------|------------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Cortlandt | \$2,788 | \$3,193 | \$3,032 | \$405 | -\$161 | \$244 | 14.5% | -5.0% | 8.8% | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% | |

**Gross rent and homeowner costs values calculated for entire town, including areas within villages Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



**Median Income values calculated for entire town, including areas within villages Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends**

| | Median Sales Price | | | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|------------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$407,000 | \$330,000 | \$435,000 | -\$77,000 | -18.9% | \$105,000 | 31.8% | \$28,000 | 6.9% |
| Condo | \$269,000 | \$291,000 | \$359,500 | \$22,000 | 8.2% | \$68,500 | 23.5% | \$90,500 | 33.6% |
| Со-ор | \$157,000 | \$50,000 | \$135,750 | -\$107,000 | -68.2% | \$85,750 | 171.5% | -\$21,250 | -13.5% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | ACS 2017 | |
|--|-------------|------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$103,266 |
| Monthly Income | \$7,804 | \$9,758 | \$8,606 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,410 |
| Estimated Insurance and Private Mortgage Insurance | \$274 | \$322 | \$295 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$729 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,239 | \$1,576 | \$1,388 |
| Affordable Home Price Level | \$250,000 | \$318,000 | \$280,000 |
| Down Payment of 5% | \$12,500 | \$15,900 | \$14,000 |
| Affordable Home Mortgage | \$237,500 | \$302,100 | \$266,000 |
| Median Price | \$435,000 | \$435,000 | \$435,000 |
| Affordable Housing Price GAP (after 5% down) | -\$185,000 | -\$117,000 | -\$155,000 |

Annual Income Needed for Median Priced Home = \$160,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

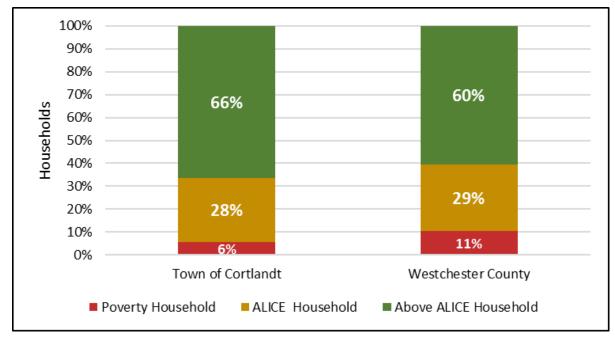
RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|-----------------------------|--|--------------------------------|--|
| Cortlandt | \$1,687 | \$67,480 | \$32.44 | \$18.34 | \$954 | -\$733 | 70.7 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

** Values calculated for entire town, including areas within villages

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

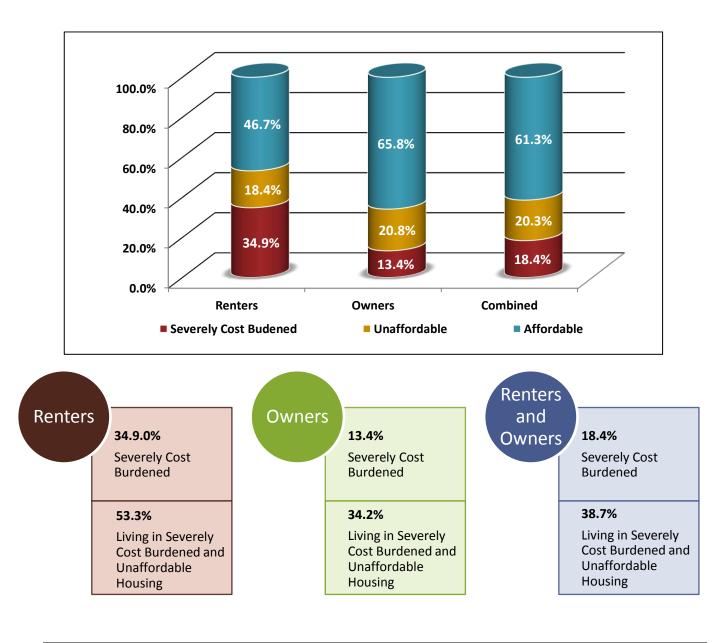


Source: United Way ALICE Project, 2016

TOWN OF CORTLANDT HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|--------|
| RENTERS | 1,259 | 496 | 940 | 2,695 |
| as a % of the total number | 46.7% | 18.4% | 34.9% | 100% |
| OWNERS | 5,756 | 1,821 | 1,168 | 8,745 |
| as a % of the total number | 65.8% | 20.8% | 13.4% | 100% |
| COMBINED RENTERS AND OWNERS | 7,015 | 2,317 | 2,108 | 11,440 |
| as a % of the total number | 61.3% | 20.3% | 18.4% | 100% |



TOWN OF CORTLANDT

HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|--------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 620 | 41.3% | 880 | 58.7% | 1,500 |
| Household Income >30% to <=50% HAMFI | 665 | 56.8% | 505 | 43.2% | 1,170 |
| Household Income >50% to <=80% HAMFI | 730 | 72.6% | 275 | 27.4% | 1,005 |
| Household Income >80% to <=100% HAMFI | 670 | 67.3% | 325 | 32.7% | 995 |
| Household Income >100% HAMFI | 6,060 | 89.5% | 710 | 10.5% | 6,770 |
| Total | 8,745 | 76.4% | 2,695 | 23.6% | 11,440 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 85 | 20 | 775 | 880 | 88.1% |
| Household Income >30% to <=50% HAMFI | 110 | 230 | 165 | 505 | 32.7% |
| Household Income >50% to <=80% HAMFI | 129 | 146 | 0 | 275 | 0.0% |
| Household Income >80% to <=100% HAMFI | 260 | 65 | 0 | 325 | 0.0% |
| Household Income >100% HAMFI | 675 | 35 | 0 | 710 | 0.0% |
| Total | 1,259 | 496 | 940 | 2,695 | 34.9% |

1,175 Renter Households =< 50% HAMFI Severely Cost Burdened 1,465 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 110 | 25 | 485 | 620 | 78.2% |
| Household Income >30% to <=50% HAMFI | 150 | 230 | 285 | 665 | 42.9% |
| Household Income >50% to <=80% HAMFI | 238 | 261 | 231 | 730 | 31.6% |
| Household Income >80% to <=100% HAMFI | 294 | 270 | 106 | 670 | 15.8% |
| Household Income >100% HAMFI | 4,964 | 1,035 | 61 | 6,060 | 1.0% |
| Total | 5,756 | 1,821 | 1,168 | 8,745 | 13.4% |

770 Owner Households =< 50% HAMFI Severely Cost Burdened 1,025 Owner Households =< 50% HAMFI pay over 30% toward owning a home

TOWN OF CORTLANDT

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 55 | 0 | 55 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 940 | 1,168 | 2,108 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 780 | 485 | 1265 |
| Household Income >30% to <=50% HAMFI | 180 | 260 | 440 |
| Household Income >50% to <=80% HAMFI | 0 | 231 | 231 |
| Household Income >80% to <=100% HAMFI | 15 | 106 | 121 |
| Household Income >100% HAMFI | 26 | 56 | 82 |
| Income Unavailable | 0 | 30 | 30 |
| Total Demand | 1,001 | 1,168 | 2,169 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type Households with One or More Members with a Disability, by Income

| Households |
|------------|
| 960 |
| 1,475 |
| 930 |
| 1,145 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 635 |
| >30% to <=50% HAMFI | 300 |
| >50% to <=80% HAMFI | 315 |
| >80% HAMFI | 1,425 |
| Total | 2,675 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Cortlandt Sources and Data Notes

**Unless otherwise noted, all data points in this snapshot are for the unincorporated parts of the Town, outside of the Villages of Buchanan and Croton-on-Hudson.

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

• *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality

• Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates - 2017 ALICE HOUSEHOLDS

• Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

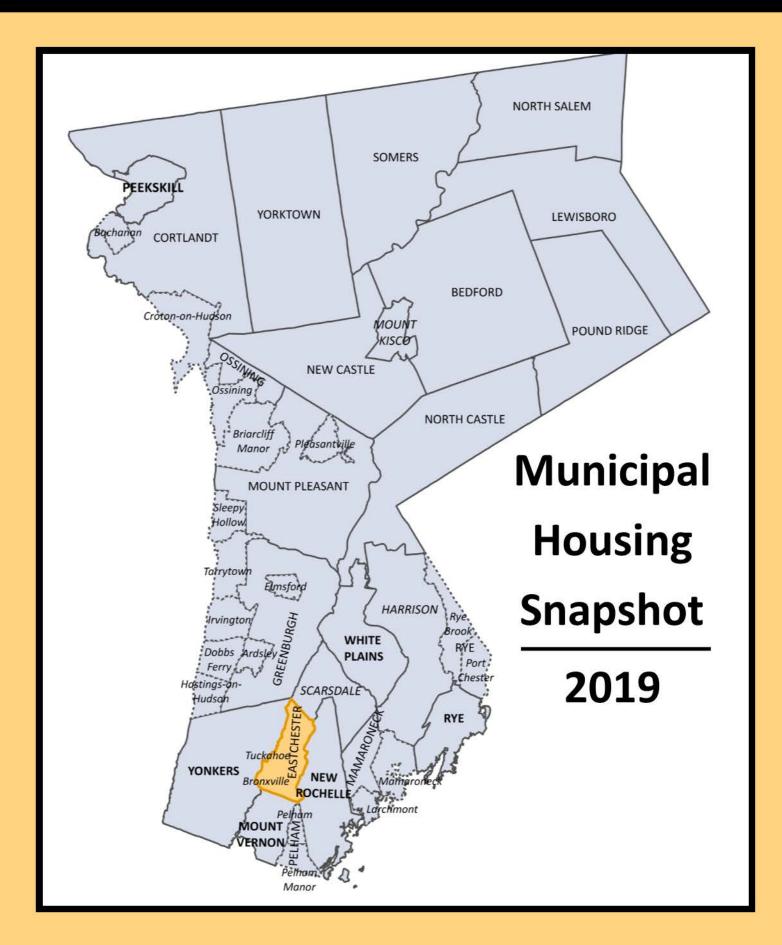
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of **Eastchester**



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 4,374 | 5,047 | 4,632 | 673 | -415 | 258 | 15.4% | -8.2% | 5.9% |
| 20-29 | 1,437 | 1,482 | 2,175 | 45 | 693 | 738 | 3.1% | 46.8% | 51.4% |
| 30-44 | 4,531 | 3,936 | 3,668 | -595 | -268 | -863 | -13.1% | -6.8% | -19.0% |
| 45-64 | 4,597 | 5,433 | 5,700 | 836 | 267 | 1,103 | 18.2% | 4.9% | 24.0% |
| 65-74 | 1,779 | 1,716 | 1,947 | -63 | 231 | 168 | -3.5% | 13.5% | 9.4% |
| 75-84 | 1,360 | 1,314 | 1,215 | -46 | -99 | -145 | -3.4% | -7.5% | -10.7% |
| 85 | 486 | 626 | 762 | 140 | 136 | 276 | 28.8% | 21.7% | 56.8% |
| Total | 18,564 | 19,554 | 20,099 | 990 | 545 | 1,535 | 5.3% | 2.8% | 8.3% |

Median Monthly Gross Rent (Inflation Adjusted)

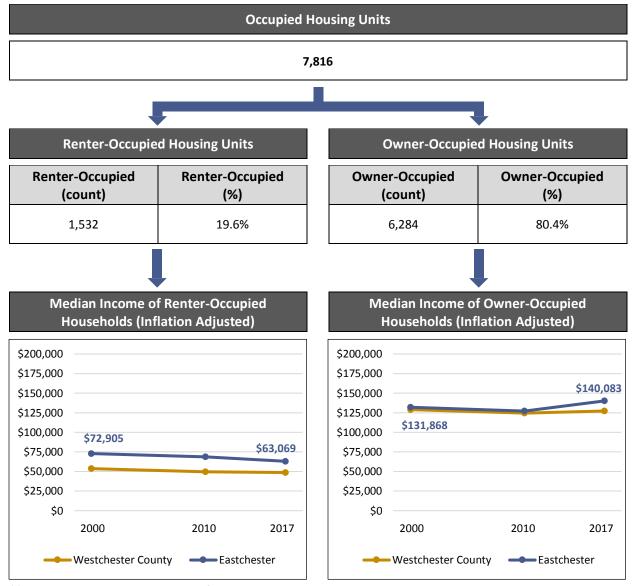
| | | | | \$ Change in Rent | | | | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-------------------|-----------------|-----------------|-----------------|------------------|-----------------|--|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | | |
| Eastchester | \$1,532 | \$1,618 | \$1,788 | \$86 | \$170 | \$256 | 5.6% | 10.5% | 16.7% | | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | \$ Change in Cost | | | | | % Change in Cost | | | |
|-----------------------|---------|---------|-------------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|--|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | | |
| Eastchester | \$4,110 | \$3,732 | \$3,461 | -\$378 | -\$271 | -\$649 | -9.2% | -7.3% | -15.8% | | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% | | |

**Gross rent and homeowner costs values calculated for entire town, including areas within villages Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



**Median Income values calculated for entire town, including areas within villages Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008- | 2008-2013 | | 2013-2018 | | -2018 | |
|------------------|--------------------|-----------|-----------|------------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$677,500 | \$620,000 | \$749,000 | -\$57,500 | -8.5% | \$129,000 | 20.8% | \$71,500 | 10.6% |
| Condo | \$422,975 | \$260,000 | \$323,500 | -\$162,975 | -38.5% | \$63,500 | 24.4% | -\$99,475 | -23.5% |
| Со-ор | \$218,000 | \$211,250 | \$249,000 | -\$6,750 | -3.1% | \$37,750 | 17.9% | \$31,000 | 14.2% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$116,014 |
| Monthly Income | \$7,804 | \$9,758 | \$9,668 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,707 |
| Estimated Insurance and Private Mortgage Insurance | \$287 | \$337 | \$333 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$697 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,328 | \$1,685 | \$1,660 |
| Affordable Home Price Level | \$268,000 | \$340,000 | \$335,000 |
| Down Payment of 5% | \$13,400 | \$17,000 | \$16,750 |
| Affordable Home Mortgage | \$254,600 | \$323,000 | \$318,250 |
| Median Price | \$749,000 | \$749,000 | \$749,000 |
| Affordable Housing Price GAP (after 5% down) | -\$481,000 | -\$409,000 | -\$414,000 |

Annual Income Needed for Median Priced Home = \$255,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

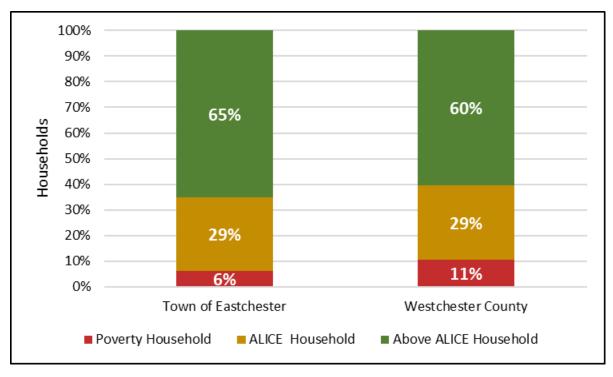
RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|--|
| Eastchester | \$1,687 | \$67,480 | \$32.44 | \$23.38 | \$1,216 | -\$471 | 55.5 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

** Values calculated for entire town, including areas within villages

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

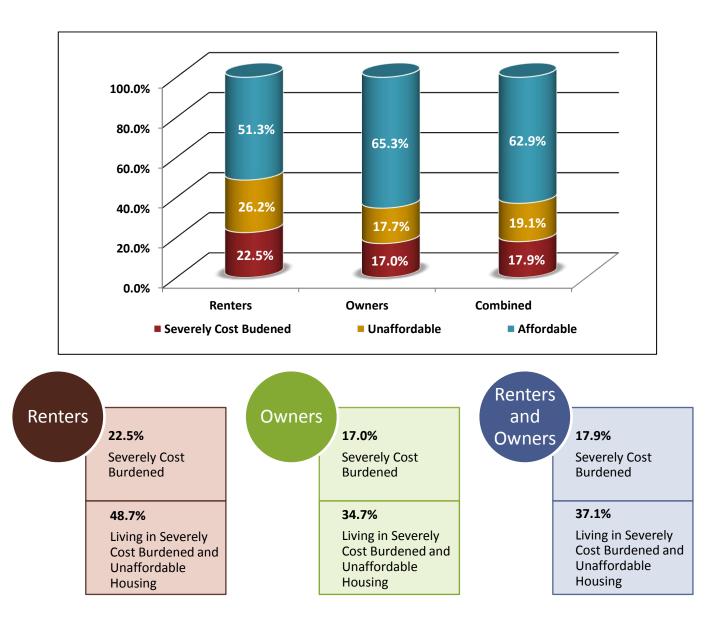


Source: United Way ALICE Project, 2016

TOWN OF EASTCHESTER HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 685 | 350 | 300 | 1,335 |
| as a % of the total number | 51.3% | 26.2% | 22.5% | 100% |
| OWNERS | 4,234 | 1,146 | 1,100 | 6,480 |
| as a % of the total number | 65.3% | 17.7% | 17.0% | 100% |
| COMBINED RENTERS AND OWNERS | 4,919 | 1,496 | 1,400 | 7,815 |
| as a % of the total number | 62.9% | 19.1% | 17.9% | 100% |



TOWN OF EASTCHESTER HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 500 | 67.1% | 245 | 32.9% | 745 |
| Household Income >30% to <=50% HAMFI | 570 | 70.4% | 240 | 29.6% | 810 |
| Household Income >50% to <=80% HAMFI | 565 | 74.3% | 195 | 25.7% | 760 |
| Household Income >80% to <=100% HAMFI | 545 | 83.2% | 110 | 16.8% | 655 |
| Household Income >100% HAMFI | 4,300 | 88.8% | 545 | 11.2% | 4,845 |
| Total | 6,480 | 82.9% | 1,335 | 17.1% | 7,815 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 60 | 35 | 150 | 245 | 61.2% |
| Household Income >30% to <=50% HAMFI | 30 | 80 | 130 | 240 | 54.2% |
| Household Income >50% to <=80% HAMFI | 75 | 110 | 10 | 195 | 5.1% |
| Household Income >80% to <=100% HAMFI | 50 | 50 | 10 | 110 | 9.1% |
| Household Income >100% HAMFI | 470 | 75 | 0 | 545 | 0.0% |
| Total | 685 | 350 | 300 | 1,335 | 22.5% |

280 Renter Households =< 50% HAMFI Severely Cost Burdened

395 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 105 | 35 | 360 | 500 | 72.0% |
| Household Income >30% to <=50% HAMFI | 140 | 130 | 300 | 570 | 52.6% |
| Household Income >50% to <=80% HAMFI | 229 | 131 | 205 | 565 | 36.3% |
| Household Income >80% to <=100% HAMFI | 310 | 125 | 110 | 545 | 20.2% |
| Household Income >100% HAMFI | 3,450 | 725 | 125 | 4,300 | 2.9% |
| Total | 4,234 | 1,146 | 1,100 | 6,480 | 17.0% |

825 Owner Households =< 50% HAMFI pay over 30% toward owning a home

660 Owner Households =< 50% HAMFI Severely Cost Burdened

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 10 | 44 | 54 |
| Severely Overcrowded | 5 | 0 | 5 |
| Severely Cost Burdened | 300 | 1,100 | 1,400 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 150 | 360 | 510 |
| Household Income >30% to <=50% HAMFI | 134 | 300 | 434 |
| Household Income >50% to <=80% HAMFI | 10 | 209 | 219 |
| Household Income >80% to <=100% HAMFI | 10 | 105 | 115 |
| Household Income >100% HAMFI | 10 | 140 | 150 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 314 | 1,114 | 1,428 |

HOUSEHOLDS WITH DISABILITIES

| Households with One or More Members with a Disability, by Disability Type | | | | | | | | |
|--|------------|--|--|--|--|--|--|--|
| Disability Type | Households | | | | | | | |
| Hearing or Vision Impairment | 610 | | | | | | | |
| Ambulatory Limitation | 780 | | | | | | | |
| Cognitive Limitation | 355 | | | | | | | |
| Self-care or Independent Living Limitation | 645 | | | | | | | |

| Households with One or More Members with a Disability, by Income | | | | | | |
|---|---|--|--|--|--|--|
| Income | Households With at Least 1 Type of Disability | | | | | |
| <= 30% HAMFI | 335 | | | | | |
| >30% to <=50% HAMFI | 245 | | | | | |
| >50% to <=80% HAMFI | 190 | | | | | |
| >80% HAMFI | 575 | | | | | |
| Total | 1,345 | | | | | |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

TOWN OF EASTCHESTER SOURCES AND DATA NOTES

**Unless otherwise noted, all data points in this snapshot are for the unincorporated parts of the Town, outside of the Villages of Bronxville and Tuckahoe

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

• Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality

• Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates - 2017 ALICE HOUSEHOLDS

• Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

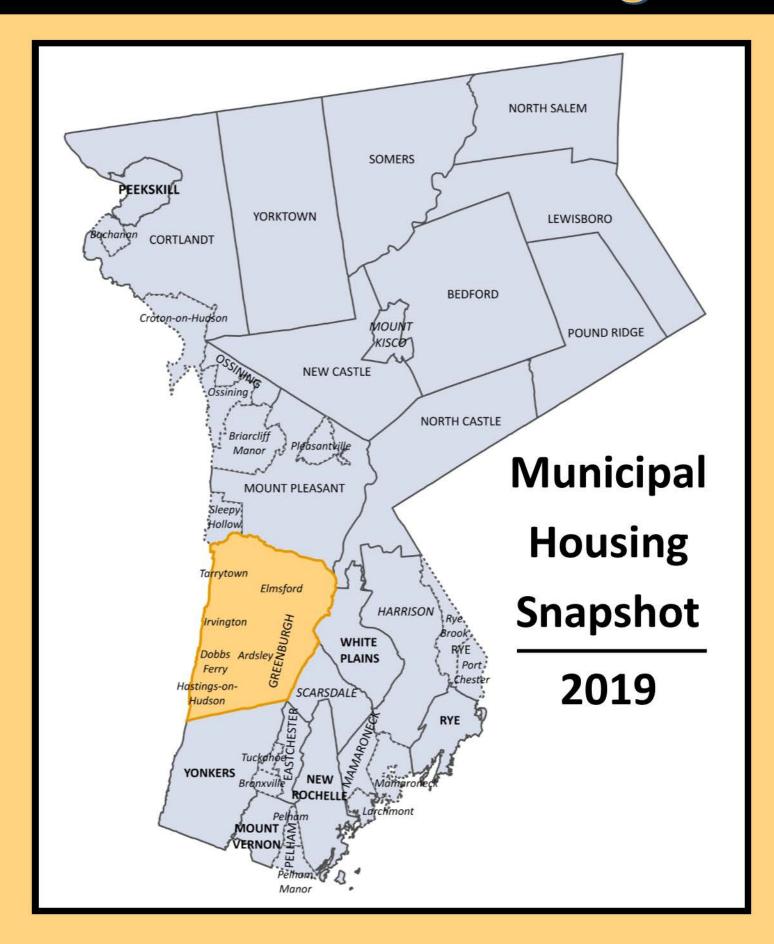
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Greenburgh



POPULATION AND HOUSING COST CHANGE

Population Change

| A a a | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 10,282 | 10,169 | 10,297 | -113 | 128 | 15 | -1.1% | 1.3% | 0.1% |
| 20-29 | 3,514 | 3,763 | 4,677 | 249 | 914 | 1,163 | 7.1% | 24.3% | 33.1% |
| 30-44 | 10,268 | 8,327 | 8,336 | -1,941 | 9 | -1,932 | -18.9% | 0.1% | -18.8% |
| 45-64 | 11,575 | 13,138 | 13,530 | 1,563 | 392 | 1,955 | 13.5% | 3.0% | 16.9% |
| 65-74 | 3,487 | 3,825 | 4,801 | 338 | 976 | 1,314 | 9.7% | 25.5% | 37.7% |
| 75-84 | 2,112 | 2,483 | 2,309 | 371 | -174 | 197 | 17.6% | -7.0% | 9.3% |
| 85 | 590 | 1,158 | 1094 | 568 | -64 | 504 | 96.3% | -5.5% | 85.4% |
| Total | 41,828 | 42,863 | 45,044 | 1,035 | 2,181 | 3,216 | 2.5% | 5.1% | 7.7% |

Median Monthly Gross Rent (Inflation Adjusted)

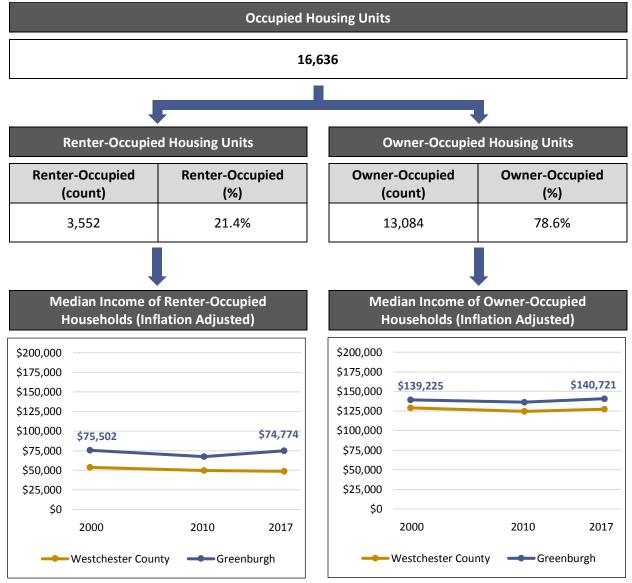
| | | | | | | | \$ Change in Rent | | | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------|------------------|--|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | | | |
| Greenburgh | \$1,453 | \$1,599 | \$1,721 | \$146 | \$122 | \$268 | 10.1% | 7.6% | 18.4% | | | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | | | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ Cl | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Greenburgh | \$3,579 | \$3,637 | \$3,537 | \$57 | -\$100 | -\$42 | 1.6% | -2.7% | -1.2% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

**Gross rent and homeowner costs values calculated for entire town, including areas within villages Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



**Median Income values calculated for entire town, including areas within villages Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008 | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|-----------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$640,000 | \$568,000 | \$612,500 | -\$72,000 | -11.3% | \$44,500 | 7.8% | -\$27,500 | -4.3% |
| Condo | \$412,500 | \$381,500 | \$375,000 | -\$31,000 | -7.5% | -\$6,500 | -1.7% | -\$37,500 | -9.1% |
| Со-ор | \$208,800 | \$160,000 | \$189,450 | -\$48,800 | -23.4% | \$29,450 | 18.4% | -\$19,350 | -9.3% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | ACS 2017 | |
|--|-------------|------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$120,256 |
| Monthly Income | \$7,804 | \$9,758 | \$10,021 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,806 |
| Estimated Insurance and Private Mortgage Insurance | \$283 | \$331 | \$338 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$765 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,303 | \$1,645 | \$1,690 |
| Affordable Home Price Level | \$263,000 | \$332,000 | \$341,000 |
| Down Payment of 5% | \$13,150 | \$16,600 | \$17,050 |
| Affordable Home Mortgage | \$249,850 | \$315,400 | \$323,950 |
| Median Price | \$612,500 | \$612,500 | \$612,500 |
| Affordable Housing Price GAP (after 5% down) | -\$349,500 | -\$280,500 | -\$271,500 |

Annual Income Needed for Median Priced Home = \$212,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

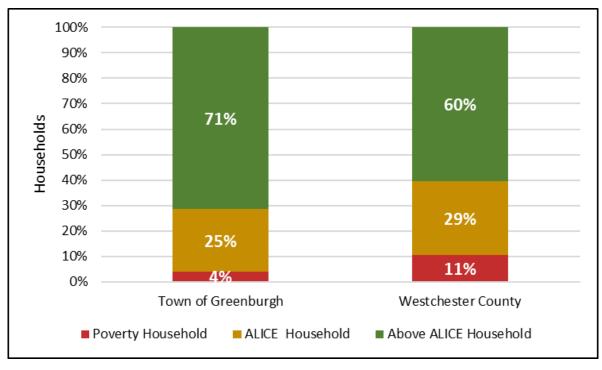
RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Greenburgh | \$1,687 | \$67,480 | \$32.44 | \$24.88 | \$1,294 | -\$393 | 52.1 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

** Values calculated for entire town, including areas within villages

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

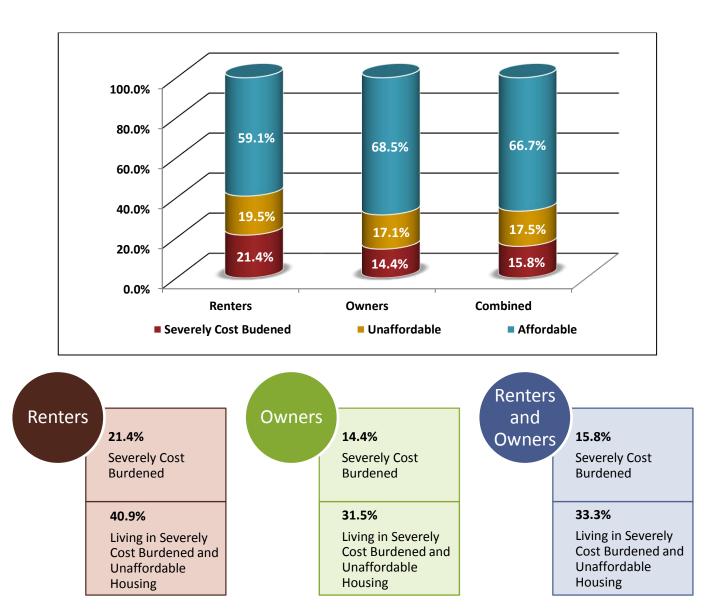


Source: United Way ALICE Project, 2016

TOWN OF GREENBURGH HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|--------|
| RENTERS | 1,925 | 634 | 696 | 3,255 |
| as a % of the total number | 59.1% | 19.5% | 21.4% | 100% |
| OWNERS | 9,043 | 2,251 | 1,901 | 13,195 |
| as a % of the total number | 68.5% | 17.1% | 14.4% | 100% |
| COMBINED RENTERS AND OWNERS | 10,968 | 2,885 | 2,597 | 16,450 |
| as a % of the total number | 66.7% | 17.5% | 15.8% | 100% |



TOWN OF GREENBURGH HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|--------|-------|--------|--------|--------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 775 | 52.5% | 700 | 47.5% | 1,475 |
| Household Income >30% to <=50% HAMFI | 975 | 66.1% | 500 | 33.9% | 1,475 |
| Household Income >50% to <=80% HAMFI | 805 | 75.6% | 260 | 24.4% | 1,065 |
| Household Income >80% to <=100% HAMFI | 855 | 72.8% | 320 | 27.2% | 1,175 |
| Household Income >100% HAMFI | 9,785 | 86.9% | 1,475 | 13.1% | 11,260 |
| Total | 13,195 | 80.2% | 3,255 | 19.8% | 16,450 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 184 | 76 | 440 | 700 | 62.9% |
| Household Income >30% to <=50% HAMFI | 185 | 175 | 140 | 500 | 28.0% |
| Household Income >50% to <=80% HAMFI | 18 | 191 | 51 | 260 | 19.6% |
| Household Income >80% to <=100% HAMFI | 138 | 127 | 55 | 320 | 17.2% |
| Household Income >100% HAMFI | 1,400 | 65 | 10 | 1,475 | 0.7% |
| Total | 1,925 | 634 | 696 | 3,255 | 21.4% |

580 Renter Households =< 50% HAMFI Severely Cost Burdened 831 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 140 | 60 | 575 | 775 | 74.2% |
| Household Income >30% to <=50% HAMFI | 375 | 135 | 465 | 975 | 47.7% |
| Household Income >50% to <=80% HAMFI | 173 | 306 | 326 | 805 | 40.5% |
| Household Income >80% to <=100% HAMFI | 415 | 285 | 155 | 855 | 18.1% |
| Household Income >100% HAMFI | 7,940 | 1,465 | 380 | 9,785 | 3.9% |
| Total | 9,043 | 2,251 | 1,901 | 13,195 | 14.4% |

1,040 Owner Households =< 50% HAMFI Severely Cost Burdened 1,235 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 35 | 50 | 85 |
| Severely Overcrowded | 66 | 30 | 96 |
| Severely Cost Burdened | 696 | 1,901 | 2,597 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 440 | 575 | 1015 |
| Household Income >30% to <=50% HAMFI | 135 | 460 | 595 |
| Household Income >50% to <=80% HAMFI | 61 | 341 | 402 |
| Household Income >80% to <=100% HAMFI | 65 | 155 | 220 |
| Household Income >100% HAMFI | 30 | 440 | 470 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 731 | 1,971 | 2,702 |

HOUSEHOLDS WITH DISABILITIES

| Households with One or More Members with a Disability, by Disability Type | | | | | | |
|--|------------|--|--|--|--|--|
| Disability Type | Households | | | | | |
| Hearing or Vision Impairment | 2,095 | | | | | |
| Ambulatory Limitation | 3,030 | | | | | |
| Cognitive Limitation | 1,790 | | | | | |
| Self-care or Independent Living Limitation | 2,650 | | | | | |

| Households with One or More Members with a Disability, by Income | | | | | |
|---|---|--|--|--|--|
| Income | Households With at Least 1 Type of Disability | | | | |
| <= 30% HAMFI | 1,105 | | | | |
| >30% to <=50% HAMFI | 740 | | | | |
| >50% to <=80% HAMFI | 360 | | | | |
| >80% HAMFI | 3,325 | | | | |
| Total | 5,530 | | | | |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Greenburgh Sources and Data Notes

**Unless otherwise noted, all data points in this snapshot are for the unincorporated parts of the Town, outside of the Villages of Ardsley, Dobbs Ferry, Elmsford, Hastings-On-Hudson, Irvington, and Tarrytown

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

• Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality

• Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates - 2017 ALICE HOUSEHOLDS

• Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

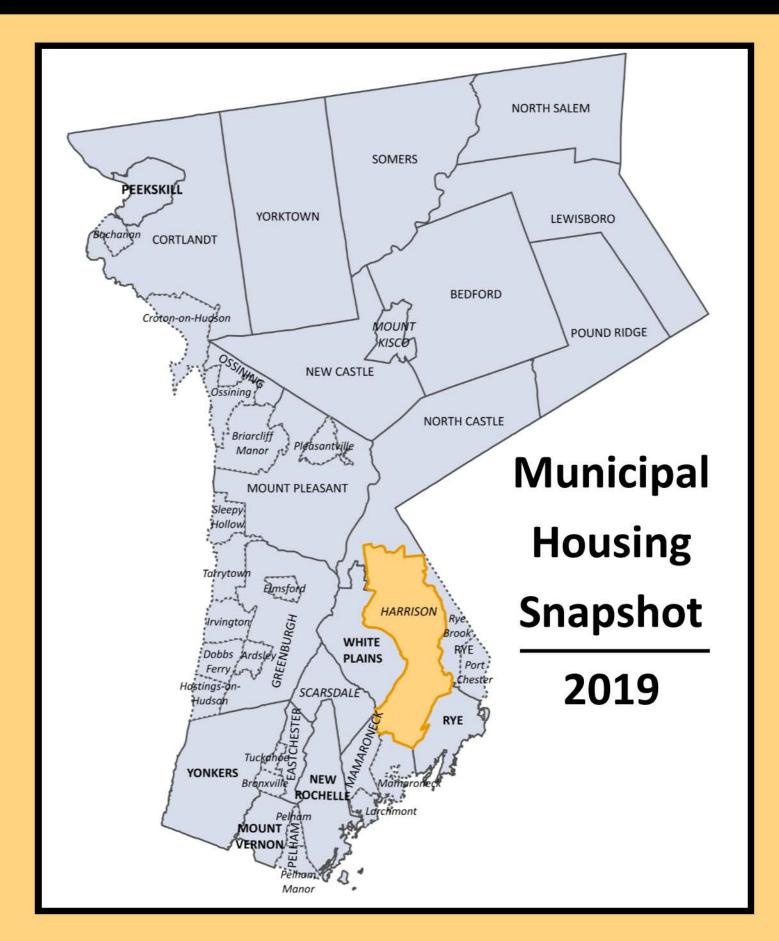
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Harrison



TOWN-VILLAGE OF HARRISON

POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 6,825 | 8,297 | 8,761 | 1,472 | 464 | 1,936 | 21.6% | 5.6% | 28.4% |
| 20-29 | 2,667 | 4,384 | 4,011 | 1,717 | -373 | 1,344 | 64.4% | -8.5% | 50.4% |
| 30-44 | 5,843 | 4,608 | 4,474 | -1,235 | -134 | -1,369 | -21.1% | -2.9% | -23.4% |
| 45-64 | 5,282 | 6,658 | 7,152 | 1,376 | 494 | 1,870 | 26.1% | 7.4% | 35.4% |
| 65-74 | 1,831 | 1,707 | 1,867 | -124 | 160 | 36 | -6.8% | 9.4% | 2.0% |
| 75-84 | 1,289 | 1,279 | 1,322 | -10 | 43 | 33 | -0.8% | 3.4% | 2.6% |
| 85 | 417 | 539 | 732 | 122 | 193 | 315 | 29.3% | 35.8% | 75.5% |
| Total | 24,154 | 27,472 | 28,319 | 3,318 | 847 | 4,165 | 13.7% | 3.1% | 17.2% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Cł | \$ Change in Rent % Change in Rent | | | | Rent |
|-----------------------|---------|---------|---------|-----------------|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Harrison | \$1,679 | \$1,913 | \$2,138 | \$234 | \$225 | \$459 | 13.9% | 11.8% | 27.3% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

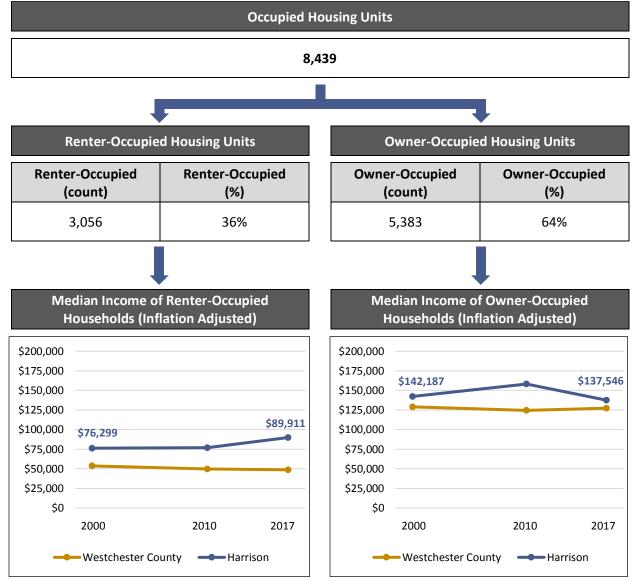
Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ Cl | \$ Change in Cost | | | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|-----------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Harrison | \$4,476 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

TOWN-VILLAGE OF HARRISON

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

TOWN-VILLAGE OF HARRISON HOME SALES TRENDS

Residential Sales Trends

| | Me | dian Sales P | rice | 2008-2 | 013 | 2013-2018 2008-2018 | | | 2018 |
|------------------|-------------|--------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$1,502,500 | \$1,182,500 | \$1,395,000 | -\$320,000 | -21.3% | \$212,500 | 18.0% | -\$107,500 | -7.2% |
| Condo | \$304,000 | \$297,500 | \$317,250 | -\$6,500 | -2.1% | \$19,750 | 6.6% | \$13,250 | 4.4% |
| Со-ор | \$237,450 | \$148,250 | \$132,000 | -\$89,200 | -37.6% | -\$16,250 | -11.0% | -\$105,450 | -44.4% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Lindorwriting Sconorio | HUD Area Me | edian Income | ACS 2017 |
|--|-------------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93 <i>,</i> 650 | \$117,100 | \$117,453 |
| Monthly Income | \$7,804 | \$9,758 | \$9,788 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,741 |
| Estimated Insurance and Private Mortgage Insurance | \$295 | \$345 | \$344 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$630 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,388 | \$1,744 | \$1,734 |
| Affordable Home Price Level | \$280,000 | \$352,000 | \$350,000 |
| Down Payment of 5% | \$14,000 | \$17,600 | \$17,500 |
| Affordable Home Mortgage | \$266,000 | \$334,400 | \$332,500 |
| Median Price | \$1,395,000 | \$1,395,000 | \$1,395,000 |
| Affordable Housing Price GAP (after 5% down) | -\$1,115,000 | -\$1,043,000 | -\$1,045,000 |

Annual Income Needed for Median Priced Home = \$450,000

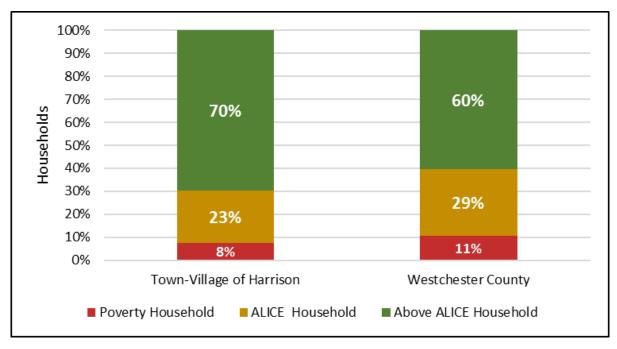
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

TOWN-VILLAGE OF HARRISON RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Harrison | \$1,687 | \$67,480 | \$32.44 | \$29.97 | \$1,558 | -\$129 | 43.3 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

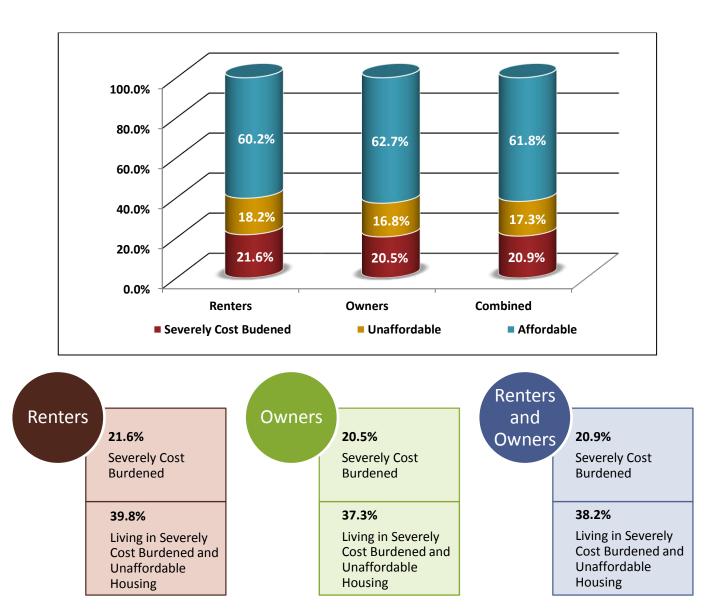


Source: United Way ALICE Project, 2016

TOWN-VILLAGE OF HARRISON HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 1,760 | 530 | 630 | 2,920 |
| as a % of the total number | 60.2% | 18.2% | 21.6% | 100% |
| OWNERS | 3,295 | 885 | 1,080 | 5,260 |
| as a % of the total number | 62.7% | 16.8% | 20.5% | 100% |
| COMBINED RENTERS AND OWNERS | 5,055 | 1,415 | 1,710 | 8,180 |
| as a % of the total number | 61.8% | 17.3% | 20.9% | 100% |



TOWN-VILLAGE OF HARRISON HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 445 | 41.4% | 630 | 58.6% | 1,075 |
| Household Income >30% to <=50% HAMFI | 415 | 61.0% | 265 | 39.0% | 680 |
| Household Income >50% to <=80% HAMFI | 290 | 48.3% | 310 | 51.7% | 600 |
| Household Income >80% to <=100% HAMFI | 405 | 59.6% | 275 | 40.4% | 680 |
| Household Income >100% HAMFI | 3,705 | 72.0% | 1,440 | 28.0% | 5,145 |
| Total | 5,260 | 64.3% | 2,920 | 35.7% | 8,180 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 120 | 55 | 455 | 630 | 72.2% |
| Household Income >30% to <=50% HAMFI | 45 | 80 | 140 | 265 | 52.8% |
| Household Income >50% to <=80% HAMFI | 125 | 170 | 15 | 310 | 4.8% |
| Household Income >80% to <=100% HAMFI | 150 | 125 | 0 | 275 | 0.0% |
| Household Income >100% HAMFI | 1,320 | 100 | 20 | 1,440 | 1.4% |
| Total | 1,760 | 530 | 630 | 2,920 | 21.6% |

595 Renter Households =< 50% HAMFI Severely Cost Burdened 730 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 75 | 10 | 360 | 445 | 80.9% |
| Household Income >30% to <=50% HAMFI | 105 | 100 | 210 | 415 | 50.6% |
| Household Income >50% to <=80% HAMFI | 50 | 90 | 150 | 290 | 51.7% |
| Household Income >80% to <=100% HAMFI | 190 | 100 | 115 | 405 | 28.4% |
| Household Income >100% HAMFI | 2,875 | 585 | 245 | 3,705 | 6.6% |
| Total | 3,295 | 885 | 1,080 | 5,260 | 20.5% |

570 Owner Households =< 50% HAMFI Severely Cost Burdened 680 Owner Households =< 50% HAMFI pay over 30% toward owning a home

TOWN-VILLAGE OF HARRISON

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 35 | 14 | 49 |
| Severely Overcrowded | 35 | 0 | 35 |
| Severely Cost Burdened | 630 | 1,080 | 1,710 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 455 | 359 | 814 |
| Household Income >30% to <=50% HAMFI | 140 | 210 | 350 |
| Household Income >50% to <=80% HAMFI | 15 | 150 | 165 |
| Household Income >80% to <=100% HAMFI | 0 | 125 | 125 |
| Household Income >100% HAMFI | 70 | 245 | 315 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 680 | 1,089 | 1,769 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households with One or More Members |
|-------------------------------------|
| with a Disability, by Income |

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 755 |
| Ambulatory Limitation | 900 |
| Cognitive Limitation | 660 |
| Self-care or Independent Living Limitation | 905 |
| Self-care or Independent | |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 385 |
| >30% to <=50% HAMFI | 230 |
| >50% to <=80% HAMFI | 105 |
| >80% HAMFI | 1,030 |
| Total | 1,750 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

TOWN-VILLAGE OF HARRISON SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

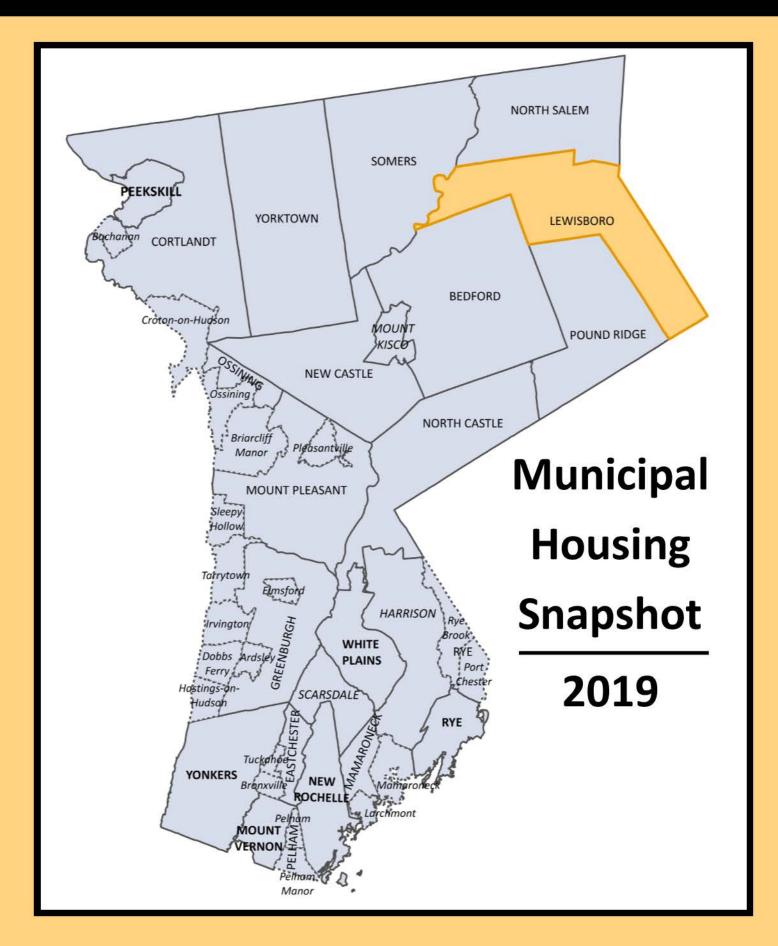
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Lewisboro



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 4,085 | 3,615 | 3,291 | -470 | -324 | -794 | -11.5% | -9.0% | -19.4% |
| 20-29 | 611 | 730 | 1,066 | 119 | 336 | 455 | 19.5% | 46.0% | 74.5% |
| 30-44 | 3,181 | 1,910 | 1,655 | -1,271 | -255 | -1,526 | -40.0% | -13.4% | -48.0% |
| 45-64 | 3,572 | 4,717 | 4,566 | 1,145 | -151 | 994 | 32.1% | -3.2% | 27.8% |
| 65-74 | 565 | 896 | 1,361 | 331 | 465 | 796 | 58.6% | 51.9% | 140.9% |
| 75-84 | 245 | 421 | 586 | 176 | 165 | 341 | 71.8% | 39.2% | 139.2% |
| 85 | 65 | 122 | 216 | 57 | 94 | 151 | 87.7% | 77.0% | 232.3% |
| Total | 12,324 | 12,411 | 12,741 | 87 | 330 | 417 | 0.7% | 2.7% | 3.4% |

Median Monthly Gross Rent (Inflation Adjusted)

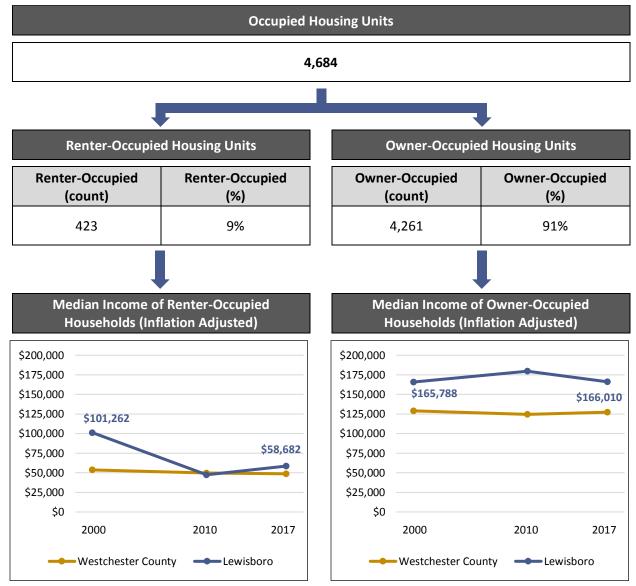
| | | | | \$ Cl | nange in R | ent | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Lewisboro | \$1,749 | \$2,016 | \$1,979 | \$267 | -\$37 | \$230 | 15.2% | -1.8% | 13.1% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Lewisboro | \$3,761 | \$4,351 | \$3,777 | \$590 | -\$574 | \$16 | 15.7% | -13.2% | 0.4% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|-------------|-------------|-----------|----------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$750,000 | \$628,000 | \$675,000 | -\$122,000 | -16.3% | \$47,000 | 7.5% | -\$75,000 | -10.0% |
| Condo | \$298,750 | \$218,750 | \$315,000 | -\$80,000 | -26.8% | \$96,250 | 44.0% | \$16,250 | 5.4% |
| Со-ор | Unavailable | \$87,000 | \$85,000 | Unavailable | Unavailable | -\$2,000 | -2.3% | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area M | edian Income | ACS 2017 |
|--|------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$148,824 |
| Monthly Income | \$7,804 | \$9,758 | \$12,402 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$3,473 |
| Estimated Insurance and Private Mortgage Insurance | \$285 | \$333 | \$397 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$936 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,313 | \$1,660 | \$2,116 |
| Affordable Home Price Level | \$265,000 | \$335,000 | \$427,000 |
| Down Payment of 5% | \$13,250 | \$16,750 | \$21,350 |
| Affordable Home Mortgage | \$251,750 | \$318,250 | \$405,650 |
| Median Price | \$675,000 | \$675,000 | \$675,000 |
| Affordable Housing Price GAP (after 5% down) | -\$410,000 | -\$340,000 | -\$248,000 |

Annual Income Needed for Median Priced Home = \$233,000

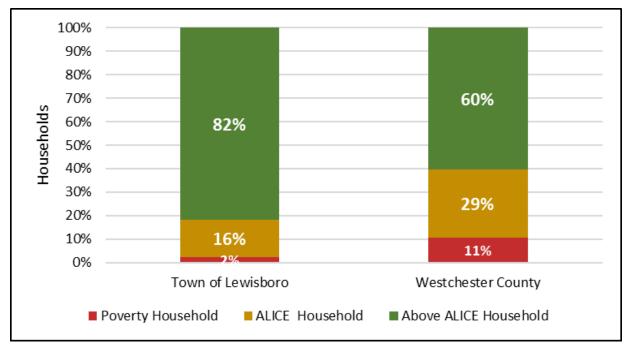
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|--|
| Lewisboro | \$1,687 | \$67,480 | \$32.44 | \$20.51 | \$1,066 | -\$621 | 63.3 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

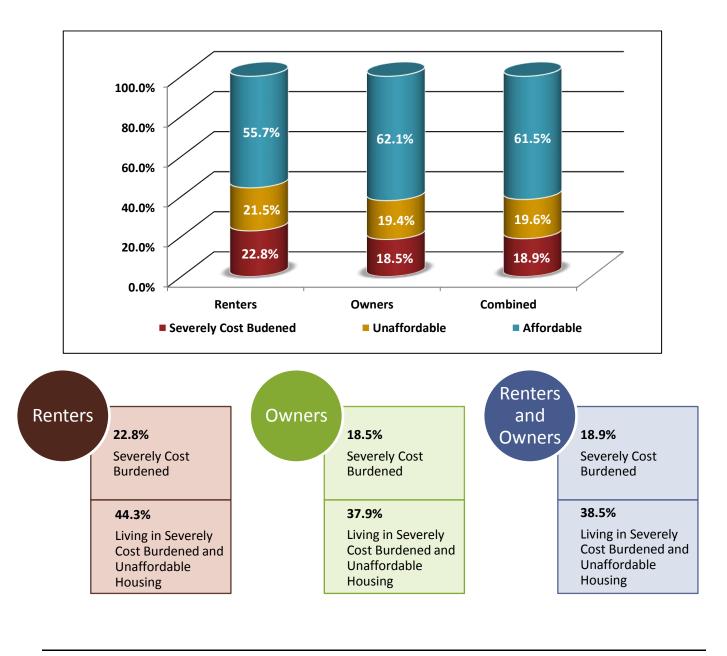


Source: United Way ALICE Project, 2016

Town of Lewisboro Housing Cost Burden Analysis

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 220 | 85 | 90 | 395 |
| as a % of the total number | 55.7% | 21.5% | 22.8% | 100% |
| OWNERS | 2,580 | 805 | 770 | 4,155 |
| as a % of the total number | 62.1% | 19.4% | 18.5% | 100% |
| COMBINED RENTERS AND OWNERS | 2,800 | 890 | 860 | 4,550 |
| as a % of the total number | 61.5% | 19.6% | 18.9% | 100% |



TOWN OF LEWISBORO

HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 200 | 95.2% | 10 | 4.8% | 210 |
| Household Income >30% to <=50% HAMFI | 295 | 76.6% | 90 | 23.4% | 385 |
| Household Income >50% to <=80% HAMFI | 225 | 88.2% | 30 | 11.8% | 255 |
| Household Income >80% to <=100% HAMFI | 270 | 81.8% | 60 | 18.2% | 330 |
| Household Income >100% HAMFI | 3,165 | 93.9% | 205 | 6.1% | 3,370 |
| Total | 4,155 | 91.3% | 395 | 8.7% | 4,550 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 10 | 10 | 100.0% |
| Household Income >30% to <=50% HAMFI | 10 | 15 | 65 | 90 | 72.2% |
| Household Income >50% to <=80% HAMFI | 0 | 15 | 15 | 30 | 50.0% |
| Household Income >80% to <=100% HAMFI | 50 | 10 | 0 | 60 | 0.0% |
| Household Income >100% HAMFI | 160 | 45 | 0 | 205 | 0.0% |
| Total | 220 | 85 | 90 | 395 | 22.8% |

75 Renter Households =< 50% HAMFI Severely Cost Burdened

90 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 5 | 15 | 180 | 200 | 90.0% |
| Household Income >30% to <=50% HAMFI | 5 | 50 | 240 | 295 | 81.4% |
| Household Income >50% to <=80% HAMFI | 30 | 55 | 140 | 225 | 62.2% |
| Household Income >80% to <=100% HAMFI | 75 | 100 | 95 | 270 | 35.2% |
| Household Income >100% HAMFI | 2,465 | 585 | 115 | 3,165 | 3.6% |
| Total | 2,580 | 805 | 770 | 4,155 | 18.5% |

485 Owner Households =< 50% HAMFI pay over 30% toward owning a home

420 Owner Households =< 50% HAMFI Severely Cost Burdened

TOWN OF LEWISBORO

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 25 | 25 |
| Severely Overcrowded | 0 | 10 | 10 |
| Severely Cost Burdened | 90 | 770 | 860 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 10 | 180 | 190 |
| Household Income >30% to <=50% HAMFI | 65 | 240 | 305 |
| Household Income >50% to <=80% HAMFI | 15 | 140 | 155 |
| Household Income >80% to <=100% HAMFI | 0 | 95 | 95 |
| Household Income >100% HAMFI | 0 | 140 | 140 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 90 | 795 | 885 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households |
|------------|
| 250 |
| 270 |
| 200 |
| 250 |
| |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 100 |
| >30% to <=50% HAMFI | 50 |
| >50% to <=80% HAMFI | 15 |
| >80% HAMFI | 375 |
| Total | 540 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

TOWN OF LEWISBORO

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

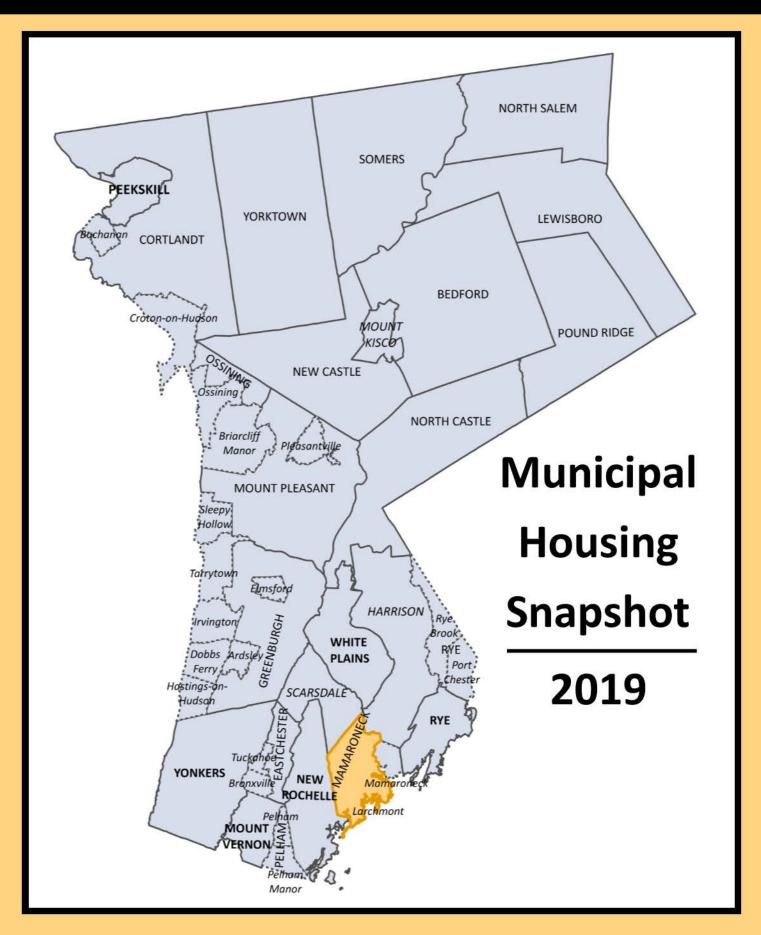
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Mamaroneck



POPULATION AND HOUSING COST CHANGE

Population Change

| | | | | Ch | ange (cou | nt) | | Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 3,270 | 3,541 | 3,546 | 271 | 5 | 276 | 8.3% | 0.1% | 8.4% |
| 20-29 | 698 | 685 | 905 | -13 | 220 | 207 | -1.9% | 32.1% | 29.7% |
| 30-44 | 2,639 | 2,369 | 2,423 | -270 | 54 | -216 | -10.2% | 2.3% | -8.2% |
| 45-64 | 3,045 | 3,563 | 3,662 | 518 | 99 | 617 | 17.0% | 2.8% | 20.3% |
| 65-74 | 777 | 957 | 916 | 180 | -41 | 139 | 23.2% | -4.3% | 17.9% |
| 75-84 | 525 | 593 | 566 | 68 | -27 | 41 | 13.0% | -4.6% | 7.8% |
| 85 | 187 | 269 | 301 | 82 | 32 | 114 | 43.9% | 11.9% | 61.0% |
| Total | 11,141 | 11,977 | 12,319 | 836 | 342 | 1,178 | 7.5% | 2.9% | 10.6% |

Median Monthly Gross Rent (Inflation Adjusted)

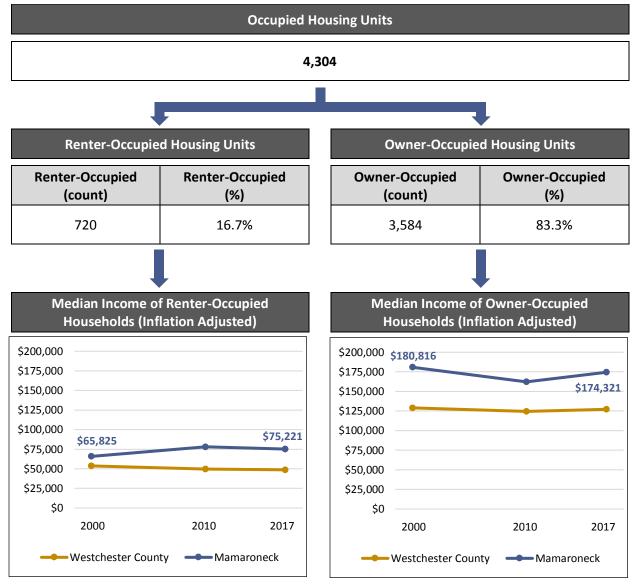
| | | | | \$ Cl | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Mamaroneck | \$1,508 | \$1,608 | \$1,759 | \$101 | \$151 | \$251 | 6.7% | 9.4% | 16.7% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ Change in Cost | | | % C | hange in O | Cost |
|-----------------------|---------|---------|---------|-------------------|--------------|------------|---------|------------|------------|
| | 2000 | 2010 | 2017 | 2000 to | 2010 to | 2000 to | 2000 to | 2010 to | 2000 to |
| | | | | 2010 | 2017 | 2017 | 2010 | 2017 | 2017 |
| | | | | | Unavailable; | | | Unava | ilable; |
| Mamaroneck | \$4,589 | \$4,444 | 4,000 | -\$146 | Reporti | ng Limit | -3.2% | Reporti | ng Limit |
| | | | | | Exceeded | (>\$4,000) | | Exceeded | (>\$4,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

**Gross rent and homeowner costs values calculated for entire town, including areas within villages Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



**Median Income values calculated for entire town, including areas within villages Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | | | | | |
|------------------|--------------------|-----------|-------------|--|--|--|--|--|
| | 2008 | 2013 | 2018 | | | | | |
| Single Family | \$1,140,500 | \$985,000 | \$1,145,000 | | | | | |
| Condo | \$447,500 | \$494,250 | \$720,000 | | | | | |
| Со-ор | \$250,000 | \$255,000 | \$290,000 | | | | | |

| 2008-2013 | | 2013-2 | 018 | 2008-2018 | | |
|------------|-------------|-----------|-------------|-----------|-------------|--|
| \$ change | % change | \$ change | % change | \$ change | % change | |
| -\$155,500 | -13.6% | \$160,000 | 16.2% | \$4,500 | 0.4% | |
| \$46,750 | 10.4% | \$225,750 | 45.7% | \$272,500 | 60.9% | |
| \$5,000 | 2.0% | \$35,000 | 13.7% | \$40,000 | 16.0% | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Lindonwriting Sconorio | HUD Area Mo | HUD Area Median Income | | | |
|--|--------------------|------------------------|------------------|--|--|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income | | |
| Annual Income | \$93 <i>,</i> 650 | \$117,100 | \$121,261 | | |
| Monthly Income | \$7,804 | \$9,758 | \$10,105 | | |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% | | |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,829 | | |
| Estimated Insurance and Private Mortgage Insurance | \$295 | \$346 | \$354 | | |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$652 | | |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,388 | \$1,749 | \$1,809 | | |
| Affordable Home Price Level | \$280,000 | \$353,000 | \$365,000 | | |
| Down Payment of 5% | \$14,000 | \$17,650 | \$18,250 | | |
| Affordable Home Mortgage | \$266,000 | \$335,350 | \$346,750 | | |
| Median Price | \$1,145,000 | \$1,145,000 | \$1,145,000 | | |
| Affordable Housing Price GAP (after 5% down) | -\$865 ,000 | -\$792,000 | -\$780,000 | | |

Annual Income Needed for Median Priced Home = \$370,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

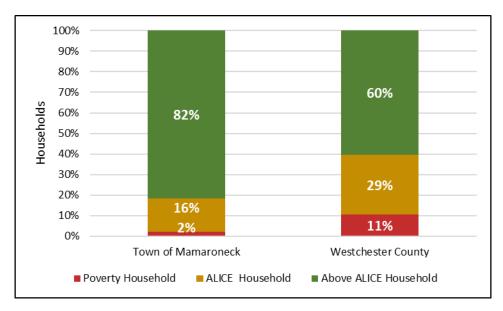
RENTAL HOUSING - OUT OF REACH

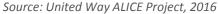
| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|---|
| Mamaroneck | \$1,687 | \$67,480 | \$32.44 | \$26.31 | \$1,368 | -\$319 | 49.3 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

** Values calculated for entire town, including areas within villages

ALICE HOUSEHOLDS

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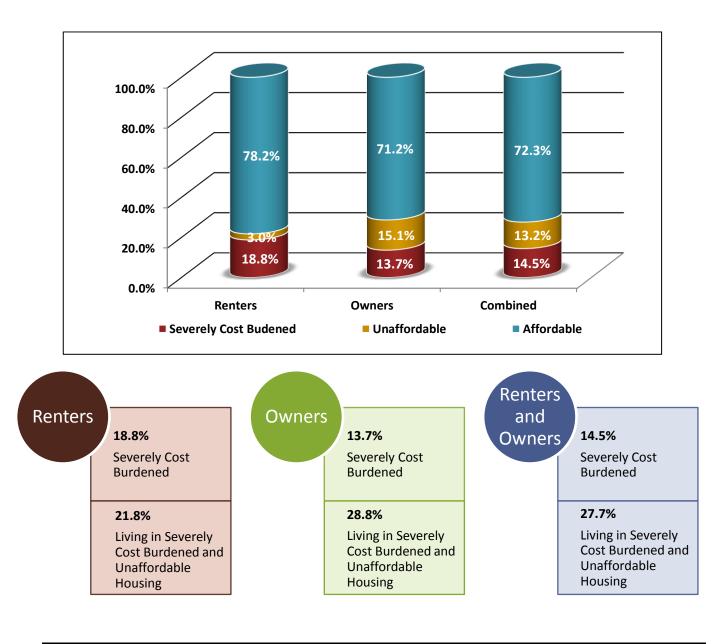




TOWN OF MAMARONECK HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 520 | 20 | 125 | 665 |
| as a % of the total number | 78.2% | 3.0% | 18.8% | 100% |
| OWNERS | 2,600 | 550 | 500 | 3,650 |
| as a % of the total number | 71.2% | 15.1% | 13.7% | 100% |
| COMBINED RENTERS AND OWNERS | 3,120 | 570 | 625 | 4,315 |
| as a % of the total number | 72.3% | 13.2% | 14.5% | 100% |



TOWN OF MAMARONECK HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 125 | 44.6% | 155 | 55.4% | 280 |
| Household Income >30% to <=50% HAMFI | 210 | 89.4% | 25 | 10.6% | 235 |
| Household Income >50% to <=80% HAMFI | 240 | 87.3% | 35 | 12.7% | 275 |
| Household Income >80% to <=100% HAMFI | 220 | 66.7% | 110 | 33.3% | 330 |
| Household Income >100% HAMFI | 2,855 | 89.4% | 340 | 10.6% | 3,195 |
| Total | 3,650 | 84.6% | 665 | 15.4% | 4,315 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 60 | 10 | 85 | 155 | 54.8% |
| Household Income >30% to <=50% HAMFI | 5 | 0 | 20 | 25 | 80.0% |
| Household Income >50% to <=80% HAMFI | 30 | 5 | 0 | 35 | 0.0% |
| Household Income >80% to <=100% HAMFI | 105 | 5 | 0 | 110 | 0.0% |
| Household Income >100% HAMFI | 320 | 0 | 20 | 340 | 5.9% |
| Total | 520 | 20 | 125 | 665 | 18.8% |

105 Renter Households =< 50% HAMFI Severely Cost Burdened 115 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 125 | 125 | 100.0% |
| Household Income >30% to <=50% HAMFI | 70 | 20 | 120 | 210 | 57.1% |
| Household Income >50% to <=80% HAMFI | 90 | 85 | 65 | 240 | 27.1% |
| Household Income >80% to <=100% HAMFI | 150 | 15 | 55 | 220 | 25.0% |
| Household Income >100% HAMFI | 2,290 | 430 | 135 | 2,855 | 4.7% |
| Total | 2,600 | 550 | 500 | 3,650 | 13.7% |

245 Owner Households =< 50% HAMFI Severely Cost Burdened 265 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 45 | 0 | 45 |
| Severely Cost Burdened | 120 | 500 | 620 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 90 | 125 | 215 |
| Household Income >30% to <=50% HAMFI | 15 | 120 | 135 |
| Household Income >50% to <=80% HAMFI | 0 | 65 | 65 |
| Household Income >80% to <=100% HAMFI | 0 | 50 | 50 |
| Household Income >100% HAMFI | 60 | 135 | 195 |
| Income Unavailable | 0 | 5 | 5 |
| Total Demand | 165 | 500 | 665 |

HOUSEHOLDS WITH DISABILITIES

| Households with One or More Members with a Disability, by Disability Type | | | | | | |
|--|-----|--|--|--|--|--|
| Disability Type Household | | | | | | |
| Hearing or Vision Impairment | 395 | | | | | |
| Ambulatory Limitation | 480 | | | | | |
| Cognitive Limitation | 285 | | | | | |
| Self-care or Independent Living Limitation | 365 | | | | | |

| Households with One or More Members with a Disability, by Income | | | | | |
|---|---|--|--|--|--|
| Income | Households With at Least 1 Type of Disability | | | | |
| <= 30% HAMFI | 95 | | | | |
| >30% to <=50% HAMFI | 80 | | | | |
| >50% to <=80% HAMFI | 100 | | | | |
| >80% HAMFI | 495 | | | | |
| Total | 770 | | | | |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

**Unless otherwise noted, all data points in this snapshot are for the unincorporated parts of the Town, outside of the Villages of Larchmont and Mamaroneck

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

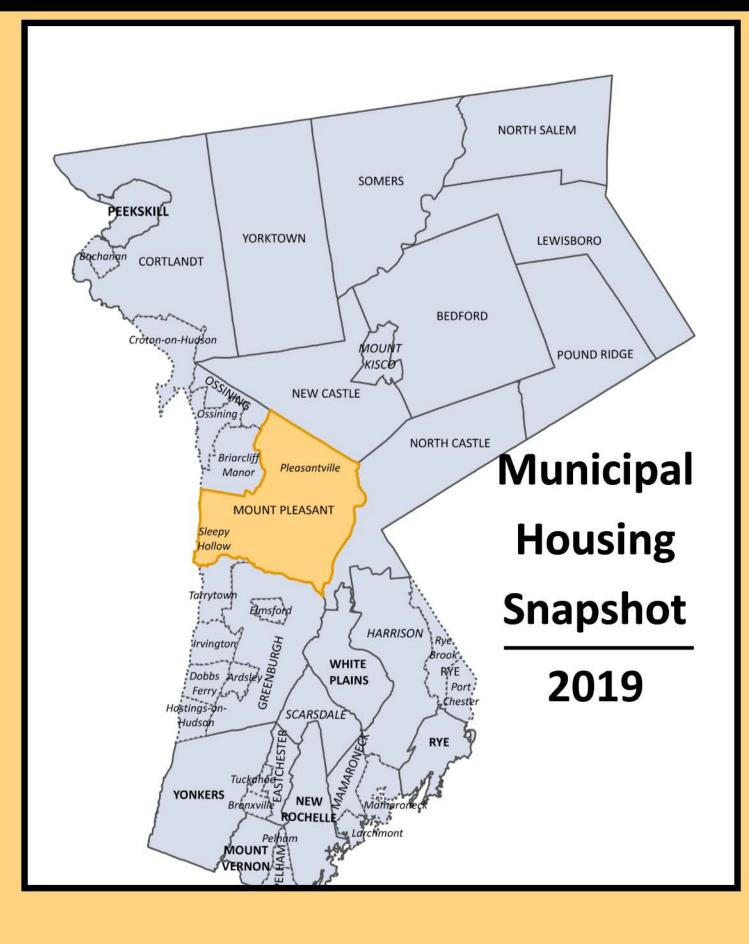
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Mount Pleasant



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 7,648 | 7,197 | 6,977 | -451 | -220 | -671 | -5.9% | -3.1% | -8.8% |
| 20-29 | 3,002 | 3,396 | 3,752 | 394 | 356 | 750 | 13.1% | 10.5% | 25.0% |
| 30-44 | 6,386 | 4,813 | 4,536 | -1,573 | -277 | -1,850 | -24.6% | -5.8% | -29.0% |
| 45-64 | 6,365 | 7,962 | 7,930 | 1,597 | -32 | 1,565 | 25.1% | -0.4% | 24.6% |
| 65-74 | 1,872 | 1,773 | 2,347 | -99 | 574 | 475 | -5.3% | 32.4% | 25.4% |
| 75-84 | 1,107 | 1,225 | 1,069 | 118 | -156 | -38 | 10.7% | -12.7% | -3.4% |
| 85 | 457 | 469 | 559 | 12 | 90 | 102 | 2.6% | 19.2% | 22.3% |
| Total | 26,837 | 26,835 | 27,170 | -2 | 335 | 333 | 0.0% | 1.2% | 1.2% |

Median Monthly Gross Rent (Inflation Adjusted)

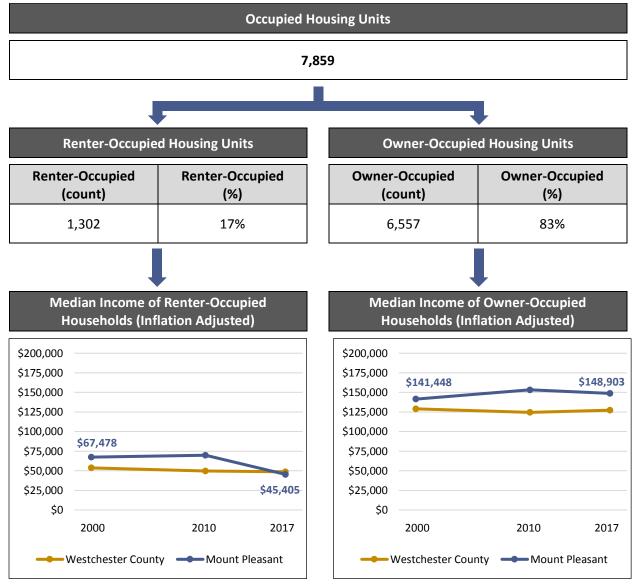
| | | | | \$ Cl | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Mount Pleasant | \$1,357 | \$1,541 | \$1,482 | \$184 | -\$59 | \$125 | 13.6% | -3.8% | 9.2% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | | \$ Change in Cost | | | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-------------------|-----------------|-----------------|------------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Mount Pleasant | \$3,473 | \$3,984 | \$3,792 | \$511 | -\$192 | \$319 | 14.7% | -4.8% | 9.2% | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% | |

**Gross rent and homeowner costs values calculated for entire town, including areas within villages Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



**Median Income values calculated for entire town, including areas within villages Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | lian Sales F | Price | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$635,000 | \$569,500 | \$649,000 | -\$65,500 | -10.3% | \$79,500 | 14.0% | \$14,000 | 2.2% |
| Condo | \$377,500 | \$372,999 | \$425,000 | -\$4,501 | -1.2% | \$52,001 | 13.9% | \$47,500 | 12.6% |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$111,023 |
| Monthly Income | \$7,804 | \$9,758 | \$9,252 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,591 |
| Estimated Insurance and Private Mortgage Insurance | \$288 | \$338 | \$324 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$662 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,338 | \$1,690 | \$1,596 |
| Affordable Home Price Level | \$270,000 | \$341,000 | \$322,000 |
| Down Payment of 5% | \$13,500 | \$17,050 | \$16,100 |
| Affordable Home Mortgage | \$256,500 | \$323,950 | \$305,900 |
| Median Price | \$649,000 | \$649,000 | \$649,000 |
| Affordable Housing Price GAP (after 5% down) | -\$379,000 | -\$308,000 | -\$327,000 |

Annual Income Needed for Median Priced Home = \$220,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

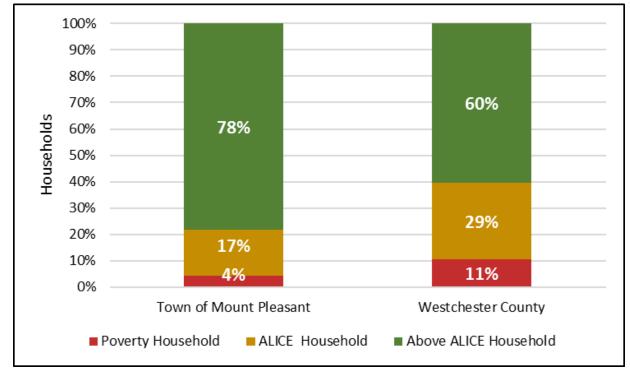
TOWN OF MOUNT PLEASANT RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|--|
| Mount Pleasant | \$1,687 | \$67,480 | \$32.44 | \$15.55 | \$808 | -\$879 | 83.5 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

** Values calculated for entire town, including areas within villages

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

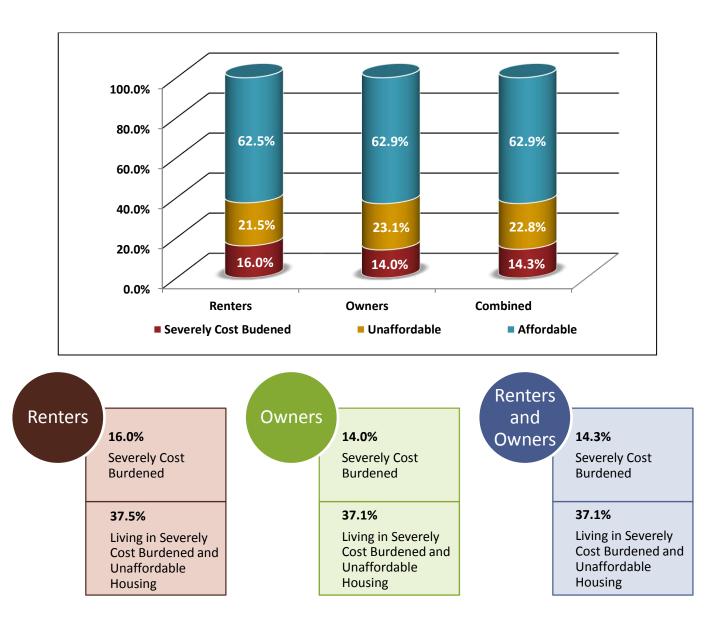


Source: United Way ALICE Project, 2016

TOWN OF MOUNT PLEASANT HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 800 | 275 | 205 | 1,280 |
| as a % of the total number | 62.5% | 21.5% | 16.0% | 100% |
| OWNERS | 4,225 | 1,550 | 940 | 6,715 |
| as a % of the total number | 62.9% | 23.1% | 14.0% | 100% |
| COMBINED RENTERS AND OWNERS | 5,025 | 1,825 | 1,145 | 7,995 |
| as a % of the total number | 62.9% | 22.8% | 14.3% | 100% |



TOWN OF MOUNT PLEASANT HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 300 | 51.7% | 280 | 48.3% | 580 |
| Household Income >30% to <=50% HAMFI | 360 | 68.6% | 165 | 31.4% | 525 |
| Household Income >50% to <=80% HAMFI | 390 | 75.0% | 130 | 25.0% | 520 |
| Household Income >80% to <=100% HAMFI | 465 | 69.9% | 200 | 30.1% | 665 |
| Household Income >100% HAMFI | 5,200 | 91.1% | 505 | 8.9% | 5,705 |
| Total | 6,715 | 84.0% | 1,280 | 16.0% | 7,995 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 40 | 70 | 170 | 280 | 60.7% |
| Household Income >30% to <=50% HAMFI | 85 | 45 | 35 | 165 | 21.2% |
| Household Income >50% to <=80% HAMFI | 55 | 75 | 0 | 130 | 0.0% |
| Household Income >80% to <=100% HAMFI | 140 | 60 | 0 | 200 | 0.0% |
| Household Income >100% HAMFI | 480 | 25 | 0 | 505 | 0.0% |
| Total | 800 | 275 | 205 | 1,280 | 16.0% |

205 Renter Households =< 50% HAMFI Severely Cost Burdened 320 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 15 | 40 | 245 | 300 | 81.7% |
| Household Income >30% to <=50% HAMFI | 55 | 115 | 190 | 360 | 52.8% |
| Household Income >50% to <=80% HAMFI | 100 | 125 | 165 | 390 | 42.3% |
| Household Income >80% to <=100% HAMFI | 150 | 160 | 155 | 465 | 33.3% |
| Household Income >100% HAMFI | 3,905 | 1,110 | 185 | 5,200 | 3.6% |
| Total | 4,225 | 1,550 | 940 | 6,715 | 14.0% |

590 Owner Households =< 50% HAMFI pay over 30% toward owning a home

435 Owner Households =< 50% HAMFI Severely Cost Burdened

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 90 | 0 | 90 |
| Severely Overcrowded | 80 | 0 | 80 |
| Severely Cost Burdened | 205 | 940 | 1,145 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 195 | 245 | 440 |
| Household Income >30% to <=50% HAMFI | 105 | 185 | 290 |
| Household Income >50% to <=80% HAMFI | 15 | 165 | 180 |
| Household Income >80% to <=100% HAMFI | 0 | 155 | 155 |
| Household Income >100% HAMFI | 0 | 185 | 185 |
| Income Unavailable | 0 | 5 | 5 |
| Total Demand | 315 | 940 | 1,255 |

HOUSEHOLDS WITH DISABILITIES

| Households with One or More Members with a Disability, by Disability Type | | | | |
|--|------------|--|--|--|
| Disability Type | Households | | | |
| Hearing or Vision Impairment | 615 | | | |
| Ambulatory Limitation | 710 | | | |
| Cognitive Limitation | 390 | | | |
| Self-care or Independent Living Limitation | 725 | | | |

| Households with One or More Members with a Disability, by Income | | | | |
|---|---|--|--|--|
| Income | Households With at Least 1 Type of Disability | | | |
| <= 30% HAMFI | 130 | | | |
| >30% to <=50% HAMFI | 145 | | | |
| >50% to <=80% HAMFI | 175 | | | |
| >80% HAMFI | 870 | | | |
| Total | 1,320 | | | |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Mount Pleasant Sources and Data Notes

**Unless otherwise noted, all data points in this snapshot are for the unincorporated parts of the Town, outside of the Villages of Pleasantville and Sleepy Hollow.

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Data Note: Data includes the portion of the Village of Briarcliff Manor within the Town of Mount Pleasant
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs. Data includes the portion of the Village of Briarcliff Manor within the Town of Mount Pleasant
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room. Data includes the portion of the Village of Briarcliff Manor within the Town of Mount Pleasant
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

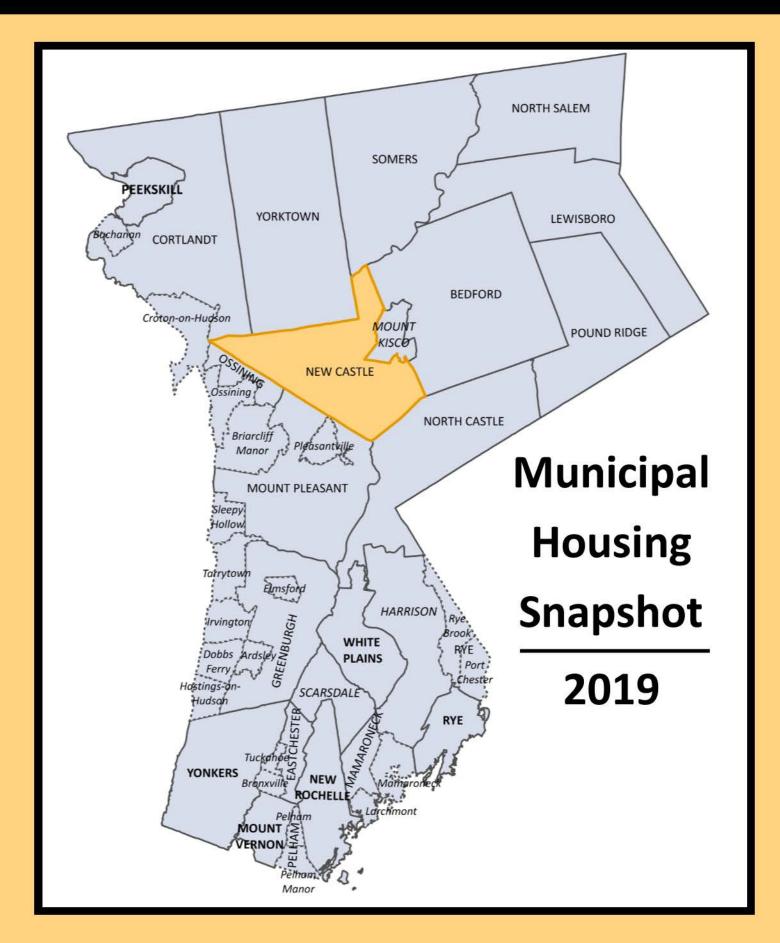
NET HOUSING DEMAND

- Data Note: Data includes the portion of the Village of Briarcliff Manor within the Town of Mount Pleasant
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

- Data Note: Data includes the portion of the Village of Briarcliff Manor within the Town of Mount Pleasant
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of New Castle



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 5,828 | 5,934 | 5,662 | 106 | -272 | -166 | 1.8% | -4.6% | -2.8% |
| 20-29 | 796 | 772 | 1,285 | -24 | 513 | 489 | -3.0% | 66.5% | 61.4% |
| 30-44 | 4,035 | 2,919 | 2,604 | -1,116 | -315 | -1,431 | -27.7% | -10.8% | -35.5% |
| 45-64 | 5,224 | 5,945 | 6,006 | 721 | 61 | 782 | 13.8% | 1.0% | 15.0% |
| 65-74 | 1,057 | 1,189 | 1,417 | 132 | 228 | 360 | 12.5% | 19.2% | 34.1% |
| 75-84 | 441 | 609 | 805 | 168 | 196 | 364 | 38.1% | 32.2% | 82.5% |
| 85 | 110 | 201 | 256 | 91 | 55 | 146 | 82.7% | 27.4% | 132.7% |
| Total | 17,491 | 17,569 | 18,035 | 78 | 466 | 544 | 0.4% | 2.7% | 3.1% |

Median Monthly Gross Rent (Inflation Adjusted)

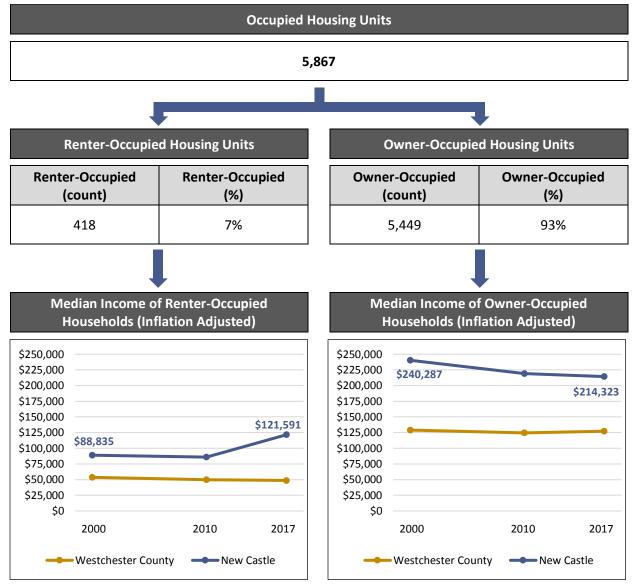
| | | | | \$ Cł | \$ Change in Rent | | | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-------------------|-----------------|-----------------|------------------|-----------------|--|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | | |
| New Castle | \$1,978 | \$1,872 | \$1,978 | -\$107 | \$106 | -\$0 | -5.4% | 5.7% | -0.0% | | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ Cl | hange in C | Cost | % C | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|-----------------|--------------------------|---------------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| New Castle | \$4,749 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | | | | -5.1% | -2.1% | |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | lian Sales F | Price | 2008- | 8-2013 2013 | | 3-2018 2008- | | -2018 | |
|------------------|-------------|--------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|--|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change | |
| Single Family | \$920,000 | \$852,000 | \$845,000 | -\$68,000 | -7.4% | -\$7,000 | -0.8% | -\$75,000 | -8.2% | |
| Condo | \$530,000 | \$557,000 | \$518,000 | \$27,000 | 5.1% | -\$39,000 | -7.0% | -\$12,000 | -2.3% | |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$211,105 |
| Monthly Income | \$7,804 | \$9,758 | \$17,592 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$4,926 |
| Estimated Insurance and Private Mortgage Insurance | \$276 | \$323 | \$508 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,501 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,254 | \$1,586 | \$2,904 |
| Affordable Home Price Level | \$253,000 | \$320,000 | \$586,000 |
| Down Payment of 5% | \$12,650 | \$16,000 | \$29,300 |
| Affordable Home Mortgage | \$240,350 | \$304,000 | \$556,700 |
| Median Price | \$845,000 | \$845,000 | \$845,000 |
| Affordable Housing Price GAP (after 5% down) | -\$592,000 | -\$525,000 | -\$259,000 |

Annual Income Needed for Median Priced Home = \$305,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|--|
| New Castle | \$1,687 | \$67,480 | \$32.44 | \$37.82 | \$1,967 | \$280 | 34.3 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

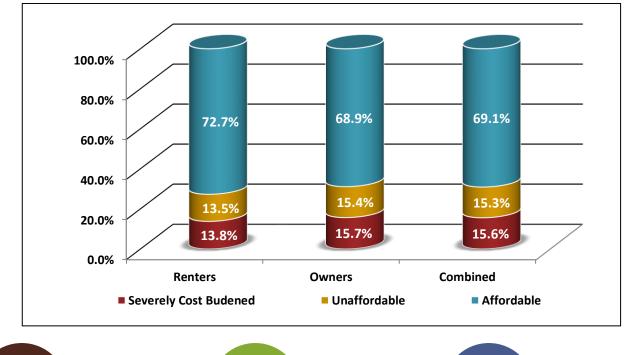


Source: United Way ALICE Project, 2016

TOWN OF NEW CASTLE HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 291 | 54 | 55 | 400 |
| as a % of the total number | 72.7% | 13.5% | 13.8% | 100% |
| OWNERS | 3,675 | 825 | 840 | 5,340 |
| as a % of the total number | 68.9% | 15.4% | 15.7% | 100% |
| COMBINED RENTERS AND OWNERS | 3,966 | 879 | 895 | 5,740 |
| as a % of the total number | 69.1% | 15.3% | 15.6% | 100% |





TOWN OF NEW CASTLE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 200 | 78.4% | 55 | 21.6% | 255 |
| Household Income >30% to <=50% HAMFI | 245 | 96.1% | 10 | 3.9% | 255 |
| Household Income >50% to <=80% HAMFI | 120 | 70.6% | 50 | 29.4% | 170 |
| Household Income >80% to <=100% HAMFI | 175 | 87.5% | 25 | 12.5% | 200 |
| Household Income >100% HAMFI | 4,600 | 94.7% | 260 | 5.3% | 4,860 |
| Total | 5,340 | 93.0% | 400 | 7.0% | 5,740 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 55 | 55 | 100.0% |
| Household Income >30% to <=50% HAMFI | 10 | 0 | 0 | 10 | 0.0% |
| Household Income >50% to <=80% HAMFI | 15 | 35 | 0 | 50 | 0.0% |
| Household Income >80% to <=100% HAMFI | 21 | 4 | 0 | 25 | 0.0% |
| Household Income >100% HAMFI | 245 | 15 | 0 | 260 | 0.0% |
| Total | 291 | 54 | 55 | 400 | 13.8% |

55 Renter Households =< 50% HAMFI Severely Cost Burdened 55 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 45 | 0 | 155 | 200 | 77.5% |
| Household Income >30% to <=50% HAMFI | 35 | 55 | 155 | 245 | 63.3% |
| Household Income >50% to <=80% HAMFI | 0 | 10 | 110 | 120 | 91.7% |
| Household Income >80% to <=100% HAMFI | 20 | 50 | 105 | 175 | 60.0% |
| Household Income >100% HAMFI | 3,575 | 710 | 315 | 4,600 | 6.8% |
| Total | 3,675 | 825 | 840 | 5,340 | 15.7% |

310 Owner Households =< 50% HAMFI Severely Cost Burdened 365 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 15 | 15 | 30 |
| Severely Overcrowded | 0 | 30 | 30 |
| Severely Cost Burdened | 55 | 840 | 895 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 55 | 155 | 210 |
| Household Income >30% to <=50% HAMFI | 0 | 155 | 155 |
| Household Income >50% to <=80% HAMFI | 0 | 110 | 110 |
| Household Income >80% to <=100% HAMFI | 0 | 105 | 105 |
| Household Income >100% HAMFI | 15 | 360 | 375 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 70 | 885 | 955 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| 430 |
|-----|
| 245 |
| 195 |
| 170 |
| |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 50 |
| >30% to <=50% HAMFI | 60 |
| >50% to <=80% HAMFI | 35 |
| >80% HAMFI | 570 |
| Total | 715 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

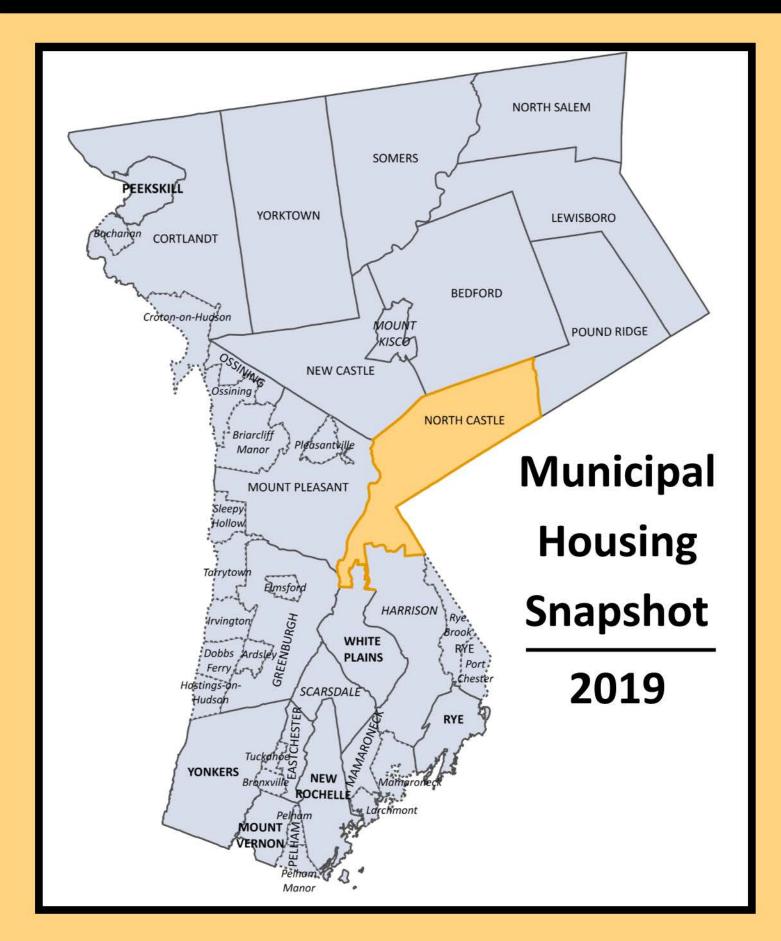
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of North Castle



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 3,392 | 3,701 | 3,563 | 309 | -138 | 171 | 9.1% | -3.7% | 5.0% |
| 20-29 | 650 | 783 | 944 | 133 | 161 | 294 | 20.5% | 20.6% | 45.2% |
| 30-44 | 2,580 | 2,009 | 1,823 | -571 | -186 | -757 | -22.1% | -9.3% | -29.3% |
| 45-64 | 3,066 | 3,783 | 4,311 | 717 | 528 | 1,245 | 23.4% | 14.0% | 40.6% |
| 65-74 | 680 | 914 | 1,028 | 234 | 114 | 348 | 34.4% | 12.5% | 51.2% |
| 75-84 | 402 | 484 | 442 | 82 | -42 | 40 | 20.4% | -8.7% | 10.0% |
| 85 | 79 | 167 | 198 | 88 | 31 | 119 | 111.4% | 18.6% | 150.6% |
| Total | 10,849 | 11,841 | 12,309 | 992 | 468 | 1,460 | 9.1% | 4.0% | 13.5% |

Median Monthly Gross Rent (Inflation Adjusted)

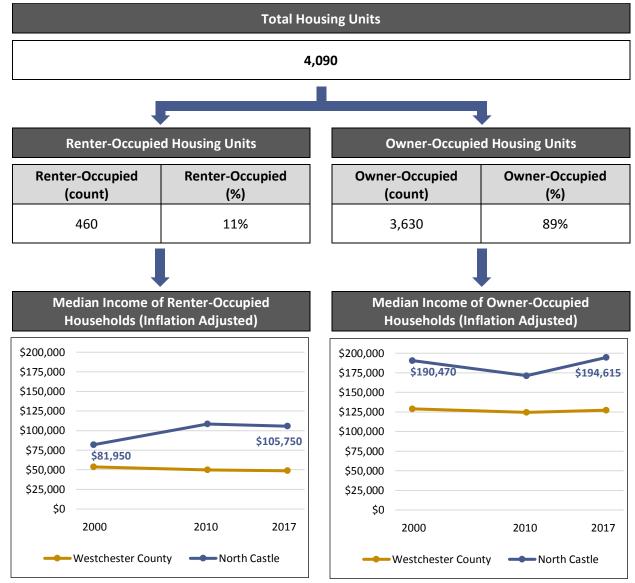
| | | | \$ Cł | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| North Castle | \$1,608 | \$2,105 | \$2,034 | \$496 | -\$71 | \$426 | 30.9% | -3.4% | 26.5% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | \$ CI | hange in C | Cost | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|---|------------------|-----------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| North Castle | \$4,373 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008- | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change | |
| Single Family | \$999,000 | \$950,000 | \$975,000 | -\$49,000 | -4.9% | \$25,000 | 2.6% | -\$24,000 | -2.4% | |
| Condo | \$575,000 | \$455,000 | \$599,000 | -\$120,000 | -20.9% | \$144,000 | 31.6% | \$24,000 | 4.2% | |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$180,859 |
| Monthly Income | \$7,804 | \$9,758 | \$15,072 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$4,220 |
| Estimated Insurance and Private Mortgage Insurance | \$287 | \$337 | \$469 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,103 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,328 | \$1,685 | \$2,626 |
| Affordable Home Price Level | \$268,000 | \$340,000 | \$530,000 |
| Down Payment of 5% | \$13,400 | \$17,000 | \$26,500 |
| Affordable Home Mortgage | \$254,600 | \$323,000 | \$503,500 |
| Median Price | \$975,000 | \$975 <i>,</i> 000 | \$975,000 |
| Affordable Housing Price GAP (after 5% down) | -\$707,000 | -\$635,000 | -\$445,000 |

Annual Income Needed for Median Priced Home = \$330,000

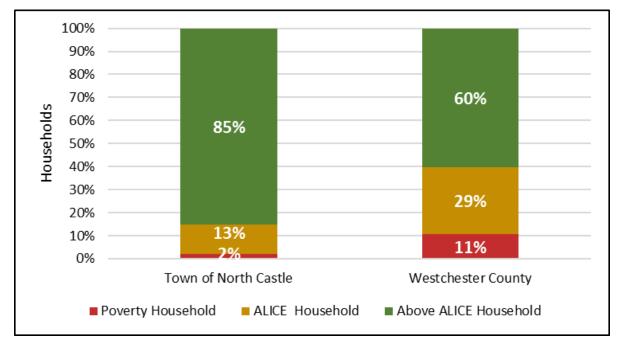
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|---|
| North Castle | \$1,687 | \$67,480 | \$32.44 | \$30.04 | \$1,562 | -\$125 | 43.2 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

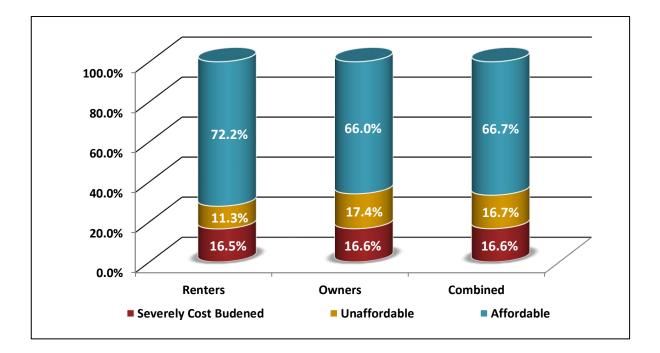


Source: United Way ALICE Project, 2016

TOWN OF NORTH CASTLE HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 347 | 54 | 79 | 480 |
| as a % of the total number | 72.2% | 11.3% | 16.5% | 100% |
| OWNERS | 2,250 | 595 | 565 | 3,410 |
| as a % of the total number | 66.0% | 17.4% | 16.6% | 100% |
| COMBINED RENTERS AND OWNERS | 2,597 | 649 | 644 | 3,890 |
| as a % of the total number | 66.7% | 16.7% | 16.6% | 100% |





TOWN OF NORTH CASTLE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 110 | 57.9% | 80 | 42.1% | 190 |
| Household Income >30% to <=50% HAMFI | 180 | 87.8% | 25 | 12.2% | 205 |
| Household Income >50% to <=80% HAMFI | 195 | 90.7% | 20 | 9.3% | 215 |
| Household Income >80% to <=100% HAMFI | 200 | 80.0% | 50 | 20.0% | 250 |
| Household Income >100% HAMFI | 2,725 | 89.9% | 305 | 10.1% | 3,030 |
| Total | 3,410 | 87.7% | 480 | 12.3% | 3,890 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 30 | 0 | 50 | 80 | 62.5% |
| Household Income >30% to <=50% HAMFI | 6 | 15 | 4 | 25 | 16.0% |
| Household Income >50% to <=80% HAMFI | 1 | 4 | 15 | 20 | 75.0% |
| Household Income >80% to <=100% HAMFI | 40 | 0 | 10 | 50 | 20.0% |
| Household Income >100% HAMFI | 270 | 35 | 0 | 305 | 0.0% |
| Total | 347 | 54 | 79 | 480 | 16.5% |

54 Renter Households =< 50% HAMFI Severely Cost Burdened 69 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 15 | 0 | 95 | 110 | 86.4% |
| Household Income >30% to <=50% HAMFI | 55 | 25 | 100 | 180 | 55.6% |
| Household Income >50% to <=80% HAMFI | 35 | 30 | 130 | 195 | 66.7% |
| Household Income >80% to <=100% HAMFI | 70 | 60 | 70 | 200 | 35.0% |
| Household Income >100% HAMFI | 2,075 | 480 | 170 | 2,725 | 6.2% |
| Total | 2,250 | 595 | 565 | 3,410 | 16.6% |

195 Owner Households =< 50% HAMFI Severely Cost Burdened 220 Owner Households =< 50% HAMFI pay over 30% toward owning a home

TOWN OF NORTH CASTLE

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 10 | 0 | 10 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 79 | 565 | 644 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 50 | 95 | 145 |
| Household Income >30% to <=50% HAMFI | 4 | 100 | 104 |
| Household Income >50% to <=80% HAMFI | 15 | 130 | 145 |
| Household Income >80% to <=100% HAMFI | 10 | 70 | 80 |
| Household Income >100% HAMFI | 10 | 170 | 180 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 89 | 565 | 654 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households |
|------------|
| 280 |
| 300 |
| 235 |
| 285 |
| |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 40 |
| >30% to <=50% HAMFI | 50 |
| >50% to <=80% HAMFI | 85 |
| >80% HAMFI | 410 |
| Total | 585 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

TOWN OF NORTH CASTLE SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

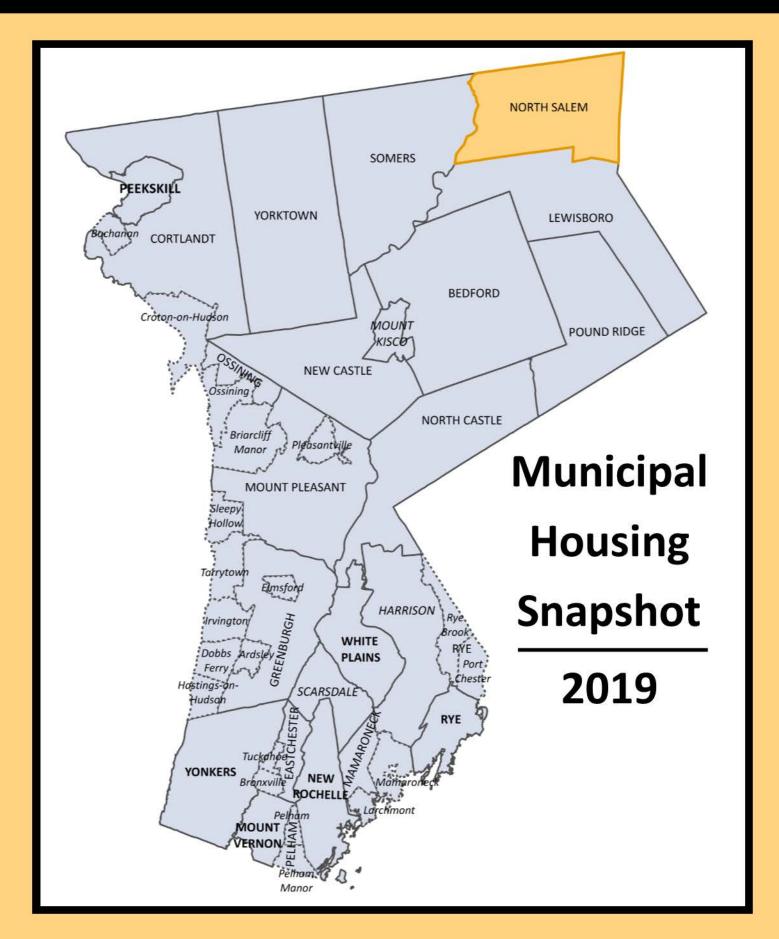
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of North Salem



POPULATION AND HOUSING COST CHANGE

Population Change

| A a a | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,422 | 1,315 | 1,238 | -107 | -77 | -184 | -7.5% | -5.9% | -12.9% |
| 20-29 | 337 | 363 | 320 | 26 | -43 | -17 | 7.7% | -11.8% | -5.0% |
| 30-44 | 1,298 | 782 | 710 | -516 | -72 | -588 | -39.8% | -9.2% | -45.3% |
| 45-64 | 1,395 | 1,731 | 1,878 | 336 | 147 | 483 | 24.1% | 8.5% | 34.6% |
| 65-74 | 311 | 439 | 549 | 128 | 110 | 238 | 41.2% | 25.1% | 76.5% |
| 75-84 | 223 | 235 | 279 | 12 | 44 | 56 | 5.4% | 18.7% | 25.1% |
| 85 | 187 | 239 | 231 | 52 | -8 | 44 | 27.8% | -3.3% | 23.5% |
| Total | 5,173 | 5,104 | 5,205 | -69 | 101 | 32 | -1.3% | 2.0% | 0.6% |

Median Monthly Gross Rent (Inflation Adjusted)

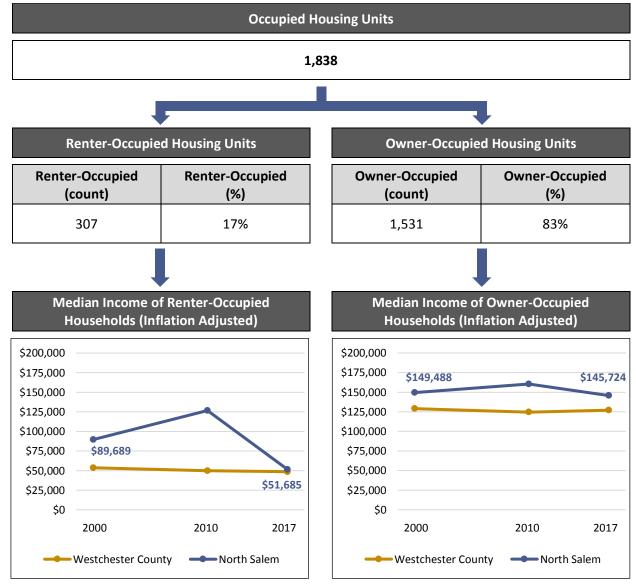
| | | | | \$ Cł | nange in R | lent | % C | hange in R | Rent |
|-----------------------|---------|---------|---------|-----------------|--|-----------------|-----------------|-----------------------------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| North Salem | \$1,654 | 2,000 | \$1,697 | Reporti | Unavailable; Reporting Limit Exceeded (>\$2,000) | | Reporti | ilable; ng Limit (>\$2,000) | 2.6% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | | \$ Change in Cost | | | | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|-------------------|-----------------|-----------------|-----------------|------------------|--|--|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | | | |
| North Salem | \$3,379 | \$4,011 | \$3,340 | \$632 | -\$671 | -\$39 | 18.7% | -16.7% | -1.2% | | | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% | | | |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008-2013 | | 2013-2018 | | 2008-2018 | | |
|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$596,450 | \$495,000 | \$477,500 | -\$101,450 | -17.0% | -\$17,500 | -3.5% | -\$118,950 | -19.9% |
| Condo | Unavailable | Unavailable | \$396,000 | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |
| Со-ор | Unavailable | \$234,250 | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconaria | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$137,414 |
| Monthly Income | \$7,804 | \$9,758 | \$11,451 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$3,206 |
| Estimated Insurance and Private Mortgage Insurance | \$274 | \$322 | \$361 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$972 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,239 | \$1,576 | \$1,858 |
| Affordable Home Price Level | \$250,000 | \$318,000 | \$375,000 |
| Down Payment of 5% | \$12,500 | \$15,900 | \$18,750 |
| Affordable Home Mortgage | \$237,500 | \$302,100 | \$356,250 |
| Median Price | \$477,500 | \$477,500 | \$477,500 |
| Affordable Housing Price GAP (after 5% down) | -\$227,500 | -\$159,500 | -\$102,500 |

Annual Income Needed for Median Priced Home = \$175,000

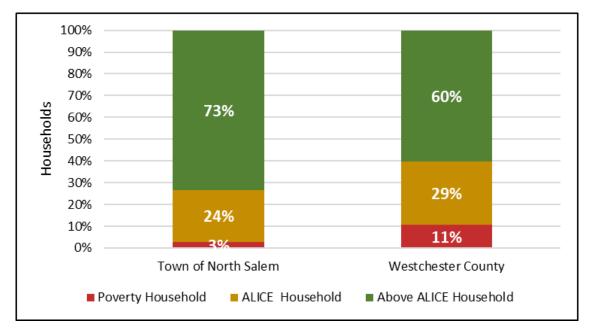
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|---|
| North Salem | \$1,687 | \$67,480 | \$32.44 | \$17.10 | \$889 | -\$798 | 75.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

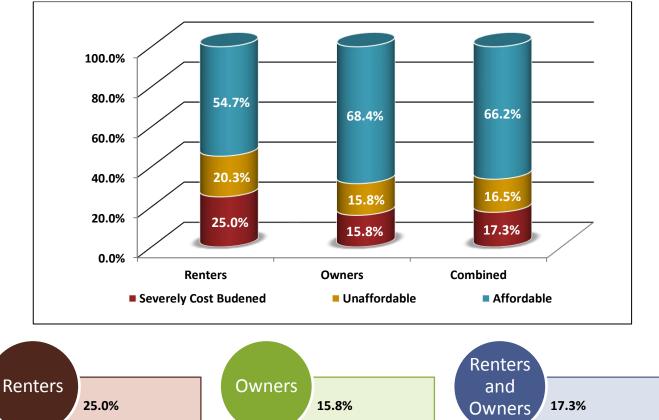


Source: United Way ALICE Project, 2016

TOWN OF NORTH SALEM HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 175 | 65 | 80 | 320 |
| as a % of the total number | 54.7% | 20.3% | 25.0% | 100% |
| OWNERS | 1,065 | 245 | 245 | 1,555 |
| as a % of the total number | 68.4% | 15.8% | 15.8% | 100% |
| COMBINED RENTERS AND OWNERS | 1,240 | 310 | 325 | 1,875 |
| as a % of the total number | 66.2% | 16.5% | 17.3% | 100% |



Severely Cost Severely Cost Severely Cost Burdened Burdened Burdened 45.3% 31.6% 33.8% Living in Severely Living in Severely Living in Severely Cost Burdened and Cost Burdened and Cost Burdened and Unaffordable Unaffordable Unaffordable Housing Housing Housing

TOWN OF NORTH SALEM HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|--------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 85 | 50.0% | 85 | 50.0% | 170 |
| Household Income >30% to <=50% HAMFI | 125 | 100.0% | 0 | 0.0% | 125 |
| Household Income >50% to <=80% HAMFI | 55 | 52.4% | 50 | 47.6% | 105 |
| Household Income >80% to <=100% HAMFI | 120 | 75.0% | 40 | 25.0% | 160 |
| Household Income >100% HAMFI | 1,170 | 89.0% | 145 | 11.0% | 1,315 |
| Total | 1,555 | 82.9% | 320 | 17.1% | 1,875 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 25 | 50 | 85 | 58.8% |
| Household Income >30% to <=50% HAMFI | 0 | 0 | 0 | 0 | 0.0% |
| Household Income >50% to <=80% HAMFI | 20 | 10 | 20 | 50 | 40.0% |
| Household Income >80% to <=100% HAMFI | 0 | 30 | 10 | 40 | 25.0% |
| Household Income >100% HAMFI | 145 | 0 | 0 | 145 | 0.0% |
| Total | 175 | 65 | 80 | 320 | 25.0% |

50 Renter Households =< 50% HAMFI Severely Cost Burdened 75 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 30 | 0 | 55 | 85 | 64.7% |
| Household Income >30% to <=50% HAMFI | 5 | 30 | 90 | 125 | 72.0% |
| Household Income >50% to <=80% HAMFI | 25 | 10 | 20 | 55 | 36.4% |
| Household Income >80% to <=100% HAMFI | 60 | 25 | 35 | 120 | 29.2% |
| Household Income >100% HAMFI | 945 | 180 | 45 | 1,170 | 3.8% |
| Total | 1,065 | 245 | 245 | 1,555 | 15.8% |

145 Owner Households =< 50% HAMFI Severely Cost Burdened 175 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 80 | 245 | 325 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 50 | 55 | 105 |
| Household Income >30% to <=50% HAMFI | 0 | 90 | 90 |
| Household Income >50% to <=80% HAMFI | 20 | 20 | 40 |
| Household Income >80% to <=100% HAMFI | 10 | 35 | 45 |
| Household Income >100% HAMFI | 0 | 35 | 35 |
| Income Unavailable | 0 | 10 | 10 |
| Total Demand | 80 | 245 | 325 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households with One or More Members |
|-------------------------------------|
| with a Disability, by Income |

| Households |
|------------|
| 195 |
| 175 |
| 95 |
| 180 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 70 |
| >30% to <=50% HAMFI | 30 |
| >50% to <=80% HAMFI | 15 |
| >80% HAMFI | 230 |
| Total | 345 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

TOWN OF NORTH SALEM SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

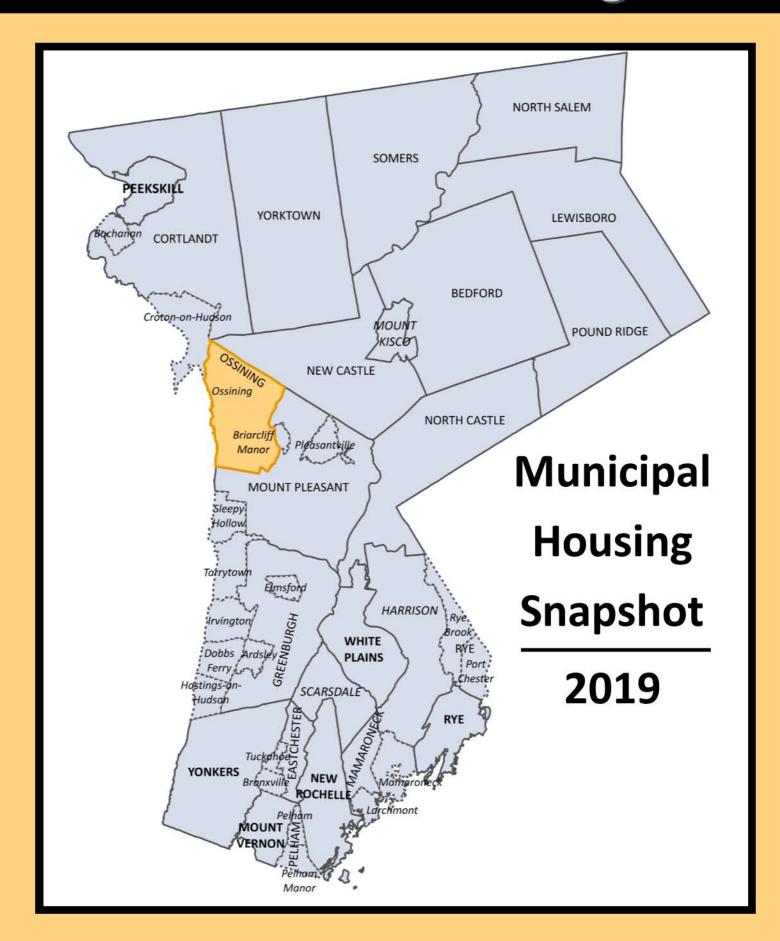
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Ossining



POPULATION AND HOUSING COST CHANGE

Population Change

| A a a | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 974 | 806 | 817 | -168 | 11 | -157 | -17.2% | 1.4% | -16.1% |
| 20-29 | 313 | 368 | 452 | 55 | 84 | 139 | 17.6% | 22.8% | 44.4% |
| 30-44 | 1,132 | 735 | 868 | -397 | 133 | -264 | -35.1% | 18.1% | -23.3% |
| 45-64 | 1,424 | 1,623 | 1,678 | 199 | 55 | 254 | 14.0% | 3.4% | 17.8% |
| 65-74 | 501 | 497 | 558 | -4 | 61 | 57 | -0.8% | 12.3% | 11.4% |
| 75-84 | 300 | 454 | 352 | 154 | -102 | 52 | 51.3% | -22.5% | 17.3% |
| 85 | 184 | 264 | 282 | 80 | 18 | 98 | 43.5% | 6.8% | 53.3% |
| Total | 4,828 | 4,747 | 5,007 | -81 | 260 | 179 | -1.7% | 5.5% | 3.7% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Cl | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Ossining | \$1,239 | \$1,432 | \$1,484 | \$194 | \$52 | \$245 | 15.6% | 3.6% | 19.8% | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | % Change in Rent | | | % Change in Rent | | | | |
|-----------------------|---------|------------------|---------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Ossining | \$3,247 | \$3,560 | \$3,207 | \$313 | -\$353 | -\$40 | 9.7% | -9.9% | -1.2% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

**Gross rent and homeowner costs values calculated for entire town, including areas within villages Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



**Median Income values calculated for entire town, including areas within villages Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | lian Sales F | Price | 2008 | -2013 | 2013 | -2018 | 2008 | -2018 |
|------------------|-----------|--------------|-----------|------------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$512,500 | \$404,750 | \$472,500 | -\$107,750 | -21.0% | \$67,750 | 16.7% | -\$40,000 | -7.8% |
| Condo | \$397,450 | \$353,500 | \$410,000 | -\$43,950 | -11.1% | \$56,500 | 16.0% | \$12,550 | 3.2% |
| Со-ор | \$148,000 | \$25,000 | \$109,650 | -\$123,000 | -83.1% | \$84,650 | 338.6% | -\$38,350 | -25.9% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$82,645 |
| Monthly Income | \$7,804 | \$9,758 | \$6,887 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,928 |
| Estimated Insurance and Private Mortgage Insurance | \$271 | \$316 | \$250 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$610 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,214 | \$1,536 | \$1,065 |
| Affordable Home Price Level | \$245,000 | \$310,000 | \$215,000 |
| Down Payment of 5% | \$12,250 | \$15,500 | \$10,750 |
| Affordable Home Mortgage | \$232,750 | \$294,500 | \$204,250 |
| Median Price | \$472,500 | \$472,500 | \$472,500 |
| Affordable Housing Price GAP (after 5% down) | -\$227,500 | -\$162,500 | -\$257,500 |

Annual Income Needed for Median Priced Home = \$177,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

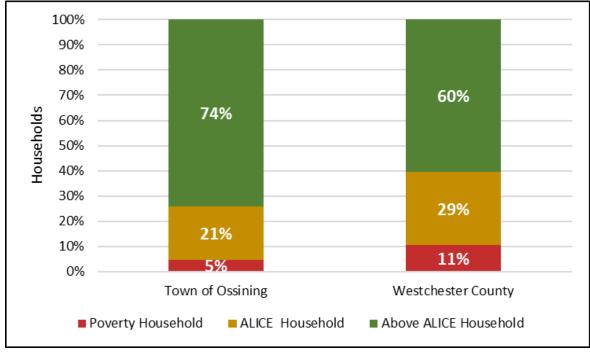
RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|---|
| Ossining | \$1,687 | \$67,480 | \$32.44 | \$17.25 | \$897 | -\$790 | 75.2 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

** Values calculated for entire town, including areas within villages

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

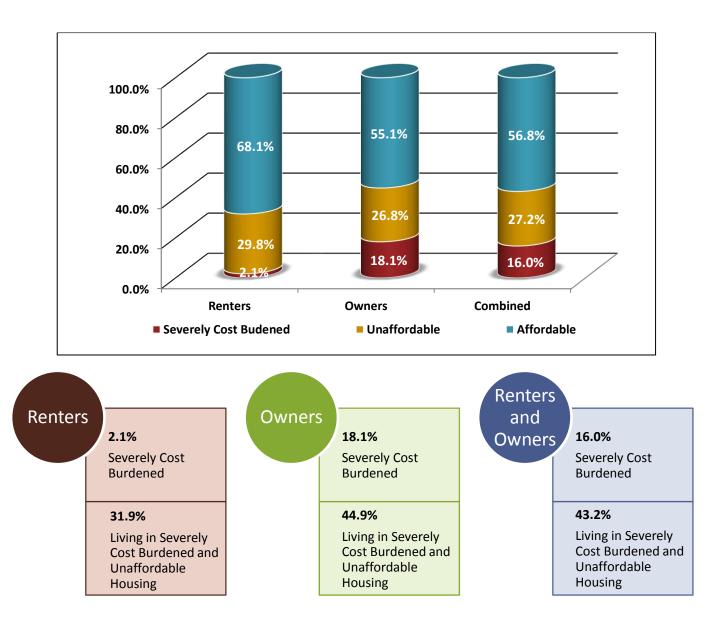


Source: United Way ALICE Project, 2016

TOWN OF OSSINING HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 160 | 70 | 5 | 235 |
| as a % of the total number | 68.1% | 29.8% | 2.1% | 100% |
| OWNERS | 854 | 416 | 280 | 1,550 |
| as a % of the total number | 55.1% | 26.8% | 18.1% | 100% |
| COMBINED RENTERS AND OWNERS | 1,014 | 486 | 285 | 1,785 |
| as a % of the total number | 56.8% | 27.2% | 16.0% | 100% |



HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 115 | 95.8% | 5 | 4.2% | 120 |
| Household Income >30% to <=50% HAMFI | 140 | 70.0% | 60 | 30.0% | 200 |
| Household Income >50% to <=80% HAMFI | 100 | 76.9% | 30 | 23.1% | 130 |
| Household Income >80% to <=100% HAMFI | 100 | 69.0% | 45 | 31.0% | 145 |
| Household Income >100% HAMFI | 1,095 | 92.0% | 95 | 8.0% | 1,190 |
| Total | 1,550 | 86.8% | 235 | 13.2% | 1,785 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 5 | 5 | 100.0% |
| Household Income >30% to <=50% HAMFI | 15 | 45 | 0 | 60 | 0.0% |
| Household Income >50% to <=80% HAMFI | 30 | 0 | 0 | 30 | 0.0% |
| Household Income >80% to <=100% HAMFI | 20 | 25 | 0 | 45 | 0.0% |
| Household Income >100% HAMFI | 95 | 0 | 0 | 95 | 0.0% |
| Total | 160 | 70 | 5 | 235 | 2.1% |

5 Renter Households =< 50% HAMFI Severely Cost Burdened

50 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|----------------|---------------------------|
| Household Income <= 30% HAMFI | 19 | 11 | 85 | 115 | 73.9% |
| Household Income >30% to <=50% HAMFI | 10 | 35 | 95 | 140 | 67.9% |
| Household Income >50% to <=80% HAMFI | 5 | 55 | 40 | 100 | 40.0% |
| Household Income >80% to <=100% HAMFI | 35 | 65 | 0 | 100 | 0.0% |
| Household Income >100% HAMFI | 785 | 250 | 60 | 1 <i>,</i> 095 | 5.5% |
| Total | 854 | 416 | 280 | 1,550 | 18.1% |

180 Owner Households =< 50% HAMFI Severely Cost Burdened 226 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

| Housing Problems | | | | | | |
|------------------------|----------------------|---------------------|-----------------------|--|--|--|
| | Renter Households | Owner Households | Renters and Owners | | | |
| Substandard | 0 | 0 | 0 | | | |
| Severely Overcrowded | 0 | 0 | 0 | | | |
| Severely Cost Burdened | 5 | 275 | 280 | | | |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 5 | 85 | 90 |
| Household Income >30% to <=50% HAMFI | 0 | 95 | 95 |
| Household Income >50% to <=80% HAMFI | 1 | 45 | 46 |
| Household Income >80% to <=100% HAMFI | 0 | 0 | 0 |
| Household Income >100% HAMFI | 0 | 60 | 60 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 6 | 285 | 291 |

HOUSEHOLDS WITH DISABILITIES

| Households with One or More Members with a Disability, by Disability Type | | | | |
|--|------------|--|--|--|
| Disability Type | Households | | | |
| Hearing or Vision Impairment | 190 | | | |
| Ambulatory Limitation | 200 | | | |
| Cognitive Limitation | 85 | | | |
| Self-care or Independent Living Limitation | 135 | | | |

| Households with One or More Members with a Disability, by Income | | | | |
|---|---|--|--|--|
| Income | Households with at least type of Disability | | | |
| <= 30% HAMFI | 45 | | | |
| >30% to <=50% HAMFI | 35 | | | |
| >50% to <=80% HAMFI | 35 | | | |
| >80% HAMFI | 160 | | | |
| Total | 2,195 | | | |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

**Unless otherwise noted, all data points in this snapshot are for the unincorporated parts of the Town of Ossining, outside of the Villages of Briarcliff Manor and Ossining. Due to the limitations in the way some data is reported, some data associated with the portion of Briarcliff Manor in the Town of Mount Pleasant was subtracted from Town of Ossining data to get to the closest approximation of the unincorporated area of the Town of Ossining. This applies to every chart from the "ALICE Households" onwards.

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017
 ICE HOUSEHOLDS

ALICE HOUSEHOLDS

• Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

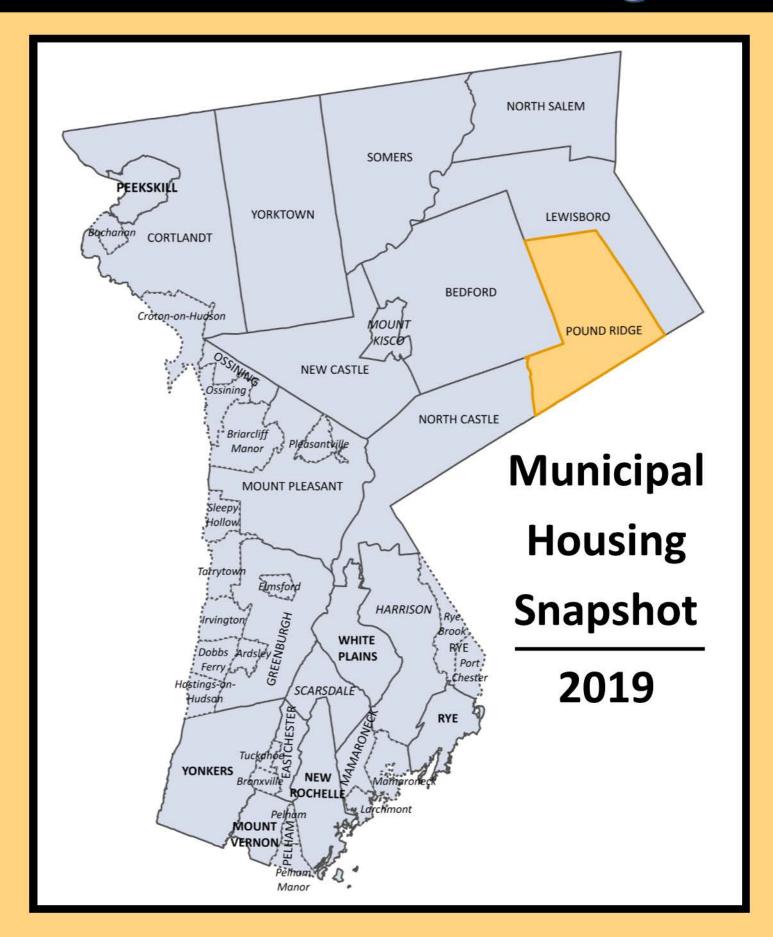
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of **Pound Ridge**



POPULATION AND HOUSING COST CHANGE

Population Change

| A .co | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,302 | 1,474 | 1,266 | 172 | -208 | -36 | 13.2% | -14.1% | -2.8% |
| 20-29 | 208 | 260 | 239 | 52 | -21 | 31 | 25.0% | -8.1% | 14.9% |
| 30-44 | 1,097 | 747 | 494 | -350 | -253 | -603 | -31.9% | -33.9% | -55.0% |
| 45-64 | 1,542 | 1,851 | 2,054 | 309 | 203 | 512 | 20.0% | 11.0% | 33.2% |
| 65-74 | 371 | 469 | 817 | 98 | 348 | 446 | 26.4% | 74.2% | 120.2% |
| 75-84 | 167 | 236 | 242 | 69 | 6 | 75 | 41.3% | 2.5% | 44.9% |
| 85 | 39 | 67 | 118 | 28 | 51 | 79 | 71.8% | 76.1% | 202.6% |
| Total | 4,726 | 5,104 | 5,230 | 378 | 126 | 504 | 8.0% | 2.5% | 10.7% |

Median Monthly Gross Rent (Inflation Adjusted)

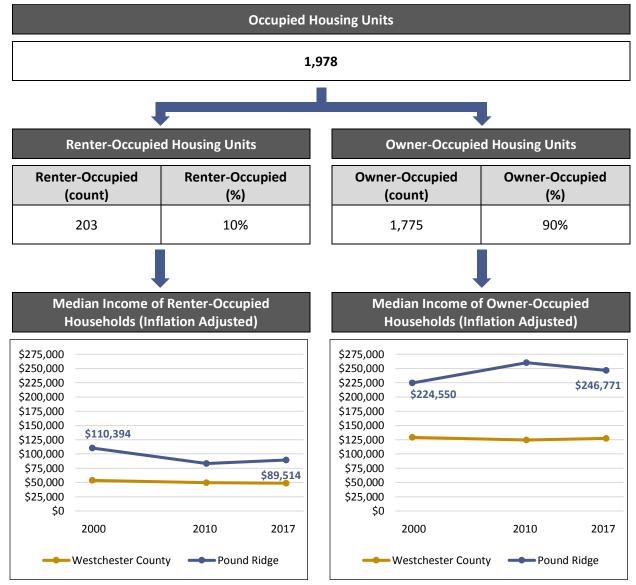
| | | | | Cha | nge (num | ber) | Change (percentage) | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|---------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Pound Ridge | \$1,387 | \$2,045 | \$3,442 | \$658 | \$1,397 | \$2,055 | 47.5% | 68.3% | 148.2% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | Cha | nge (num | ber) | Chan | ge (percentage) | | |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|-----------------|---|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Pound Ridge | \$4,835 | \$4,000 | \$4,000 | Unavailat | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | | | | -5.1% | -2.1% | |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008 | 2008-2013 | | 3-2018 2008- | | -2018 |
|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$999,000 | \$770,000 | \$878,250 | -\$229,000 | -22.9% | \$108,250 | 14.1% | -\$120,750 | -12.1% |
| Condo | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$198,500 |
| Monthly Income | \$7,804 | \$9,758 | \$16,542 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$4,632 |
| Estimated Insurance and Private Mortgage Insurance | \$292 | \$344 | \$518 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,125 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,363 | \$1,734 | \$2,973 |
| Affordable Home Price Level | \$275,000 | \$350,000 | \$600,000 |
| Down Payment of 5% | \$13,750 | \$17,500 | \$30,000 |
| Affordable Home Mortgage | \$261,250 | \$332,500 | \$570,000 |
| Median Price | \$878,250 | \$878,250 | \$878,250 |
| Affordable Housing Price GAP (after 5% down) | -\$603,250 | -\$528,250 | -\$278,250 |

Annual Income Needed for Median Priced Home = \$290,000

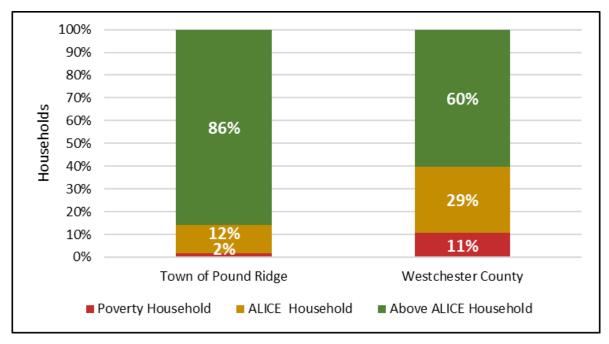
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Pound Ridge | \$1,687 | \$67,480 | \$32.44 | \$31.64 | \$1,646 | -\$41 | 41.0 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

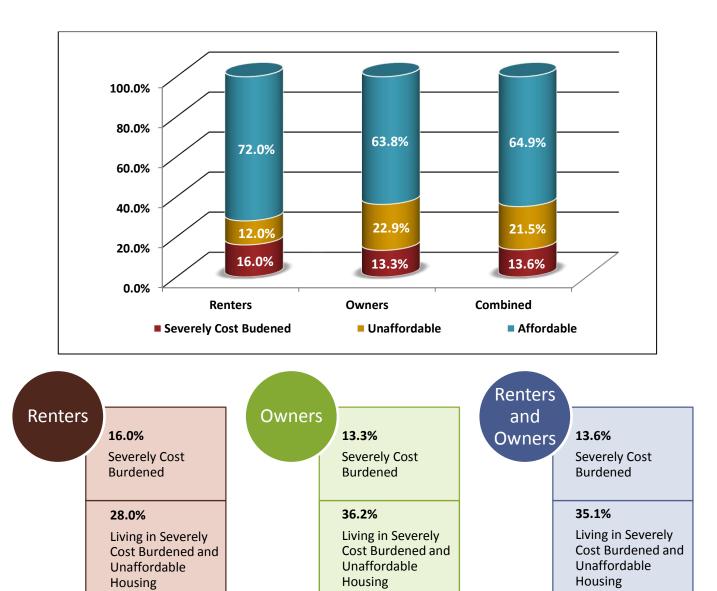


Source: United Way ALICE Project, 2016

Town of Pound Ridge Housing Cost Burden Analysis

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 180 | 30 | 40 | 250 |
| as a % of the total number | 72.0% | 12.0% | 16.0% | 100% |
| OWNERS | 1,060 | 380 | 220 | 1,660 |
| as a % of the total number | 63.8% | 22.9% | 13.3% | 100% |
| COMBINED RENTERS AND OWNERS | 1,240 | 410 | 260 | 1,910 |
| as a % of the total number | 64.9% | 21.5% | 13.6% | 100% |



TOWN OF POUND RIDGE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 75 | 68.2% | 35 | 31.8% | 110 |
| Household Income >30% to <=50% HAMFI | 75 | 57.7% | 55 | 42.3% | 130 |
| Household Income >50% to <=80% HAMFI | 45 | 60.0% | 30 | 40.0% | 75 |
| Household Income >80% to <=100% HAMFI | 20 | 40.0% | 30 | 60.0% | 50 |
| Household Income >100% HAMFI | 1,445 | 93.5% | 100 | 6.5% | 1,545 |
| Total | 1,660 | 86.9% | 250 | 13.1% | 1,910 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 25 | 0 | 10 | 35 | 28.6% |
| Household Income >30% to <=50% HAMFI | 15 | 10 | 30 | 55 | 54.5% |
| Household Income >50% to <=80% HAMFI | 20 | 10 | 0 | 30 | 0.0% |
| Household Income >80% to <=100% HAMFI | 30 | 0 | 0 | 30 | 0.0% |
| Household Income >100% HAMFI | 90 | 10 | 0 | 100 | 0.0% |
| Total | 180 | 30 | 40 | 250 | 16.0% |

40 Renter Households =< 50% HAMFI Severely Cost Burdened 50 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 0 | 65 | 75 | 86.7% |
| Household Income >30% to <=50% HAMFI | 10 | 25 | 40 | 75 | 53.3% |
| Household Income >50% to <=80% HAMFI | 20 | 10 | 15 | 45 | 33.3% |
| Household Income >80% to <=100% HAMFI | 0 | 20 | 0 | 20 | 0.0% |
| Household Income >100% HAMFI | 1,020 | 325 | 100 | 1,445 | 6.9% |
| Total | 1,060 | 380 | 220 | 1,660 | 13.3% |

130 Owner Households =< 50% HAMFI pay over 30% toward owning a home

105 Owner Households =< 50% HAMFI Severely Cost Burdened

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 10 | 0 | 10 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 40 | 220 | 260 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 10 | 65 | 75 |
| Household Income >30% to <=50% HAMFI | 30 | 40 | 70 |
| Household Income >50% to <=80% HAMFI | 0 | 15 | 15 |
| Household Income >80% to <=100% HAMFI | 0 | 0 | 0 |
| Household Income >100% HAMFI | 0 | 100 | 100 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 40 | 220 | 260 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 70 |
| Ambulatory Limitation | 150 |
| Cognitive Limitation | 70 |
| Self-care or Independent Living Limitation | 70 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 35 |
| >30% to <=50% HAMFI | 35 |
| >50% to <=80% HAMFI | 25 |
| >80% HAMFI | 190 |
| Total | 285 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

TOWN OF POUND RIDGE SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

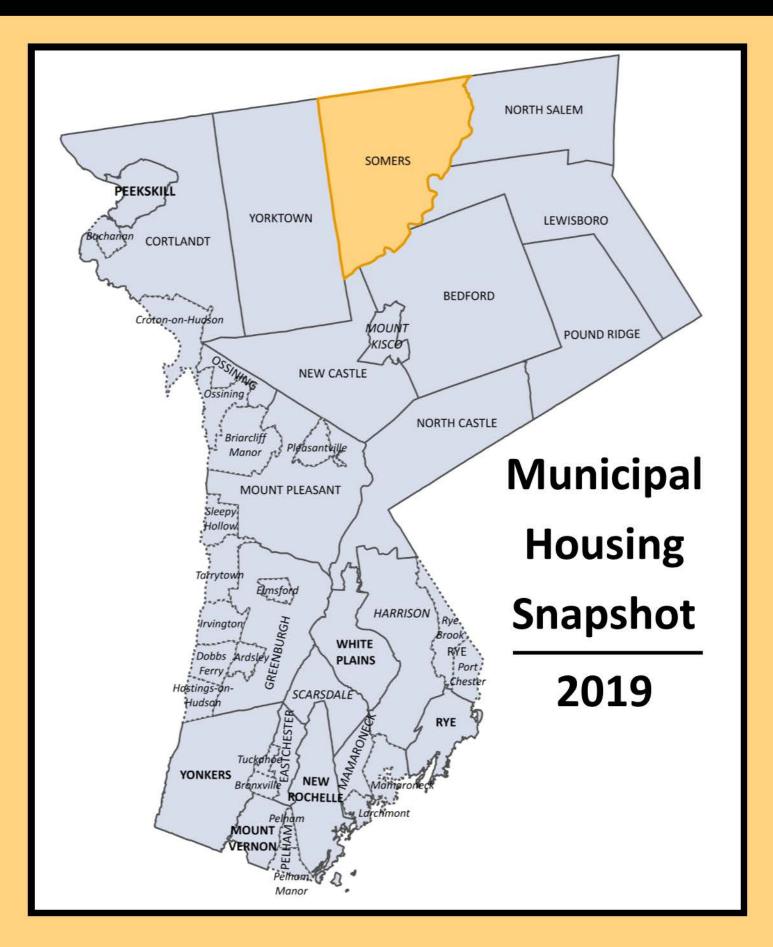
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Somers



POPULATION AND HOUSING COST CHANGE

Population Change

| Ago | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 4,765 | 5,331 | 5,244 | 566 | -87 | 479 | 11.9% | -1.6% | 10.1% |
| 20-29 | 1,051 | 1,079 | 1,491 | 28 | 412 | 440 | 2.7% | 38.2% | 41.9% |
| 30-44 | 4,196 | 3,209 | 2,793 | -987 | -416 | -1,403 | -23.5% | -13.0% | -33.4% |
| 45-64 | 4,803 | 6,234 | 6,444 | 1,431 | 210 | 1,641 | 29.8% | 3.4% | 34.2% |
| 65-74 | 1,872 | 2,047 | 2,566 | 175 | 519 | 694 | 9.3% | 25.4% | 37.1% |
| 75-84 | 1,225 | 1,768 | 1,986 | 543 | 218 | 761 | 44.3% | 12.3% | 62.1% |
| 85 | 434 | 766 | 924 | 332 | 158 | 490 | 76.5% | 20.6% | 112.9% |
| Total | 18,346 | 20,434 | 21,448 | 2,088 | 1,014 | 3,102 | 11.4% | 5.0% | 16.9% |

Median Monthly Gross Rent (Inflation Adjusted)

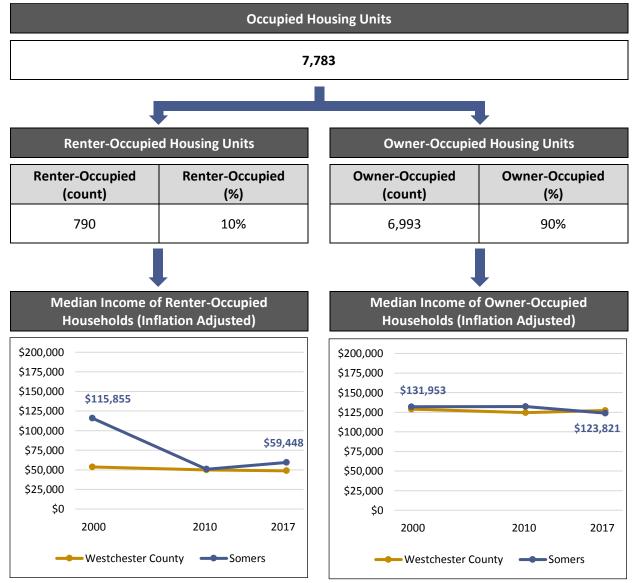
| | | | | | nange in R | lent | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|--|-----------------|--|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Somers | \$2,087 | 2,000 | \$2,011 | Reporti | Unavailable; Reporting Limit Exceeded (>\$2,000) | | -\$76 Unavailable; Reporting Limit Exceeded (>\$2,000) | | -3.7% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ CI | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Somers | \$3,031 | \$3,473 | \$3,037 | \$442 | -\$436 | \$6 | 14.6% | -12.6% | 0.2% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008- | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change | |
| Single Family | \$600,000 | \$495,000 | \$522,500 | -\$105,000 | -17.5% | \$27,500 | 5.6% | -\$77,500 | -12.9% | |
| Condo | \$397,500 | \$359,500 | \$410,000 | -\$38,000 | -9.6% | \$50,500 | 14.0% | \$12,500 | 3.1% | |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$118,098 |
| Monthly Income | \$7,804 | \$9,758 | \$9,842 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,756 |
| Estimated Insurance and Private Mortgage Insurance | \$281 | \$344 | \$330 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$760 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,288 | \$1,734 | \$1,635 |
| Affordable Home Price Level | \$260,000 | \$350,000 | \$330,000 |
| Down Payment of 5% | \$13,000 | \$17,500 | \$16,500 |
| Affordable Home Mortgage | \$247,000 | \$332,500 | \$313,500 |
| Median Price | \$522,500 | \$522,500 | \$522,500 |
| Affordable Housing Price GAP (after 5% down) | -\$262,500 | -\$172,500 | -\$192,500 |

Annual Income Needed for Median Priced Home = \$184,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|---|
| Somers | \$1,687 | \$67,480 | \$32.44 | \$21.89 | \$1,138 | -\$549 | 59.3 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

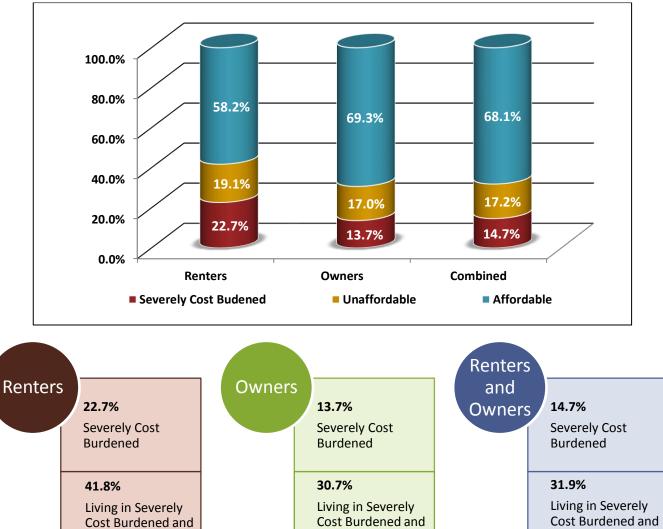


Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 457 | 150 | 178 | 785 |
| as a % of the total number | 58.2% | 19.1% | 22.7% | 100% |
| OWNERS | 4,735 | 1,165 | 940 | 6,840 |
| as a % of the total number | 69.3% | 17.0% | 13.7% | 100% |
| COMBINED RENTERS AND OWNERS | 5,192 | 1,315 | 1,118 | 7,625 |
| as a % of the total number | 68.1% | 17.2% | 14.7% | 100% |



Unaffordable

Housing

Unaffordable

Housing

Cost Burdened and Unaffordable Housing

TOWN OF SOMERS

HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 405 | 66.9% | 200 | 33.1% | 605 |
| Household Income >30% to <=50% HAMFI | 560 | 93.3% | 40 | 6.7% | 600 |
| Household Income >50% to <=80% HAMFI | 465 | 80.9% | 110 | 19.1% | 575 |
| Household Income >80% to <=100% HAMFI | 510 | 90.3% | 55 | 9.7% | 565 |
| Household Income >100% HAMFI | 4,900 | 92.8% | 380 | 7.2% | 5,280 |
| Total | 6,840 | 89.7% | 785 | 10.3% | 7,625 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 55 | 15 | 130 | 200 | 65.0% |
| Household Income >30% to <=50% HAMFI | 0 | 15 | 25 | 40 | 62.5% |
| Household Income >50% to <=80% HAMFI | 30 | 65 | 15 | 110 | 13.6% |
| Household Income >80% to <=100% HAMFI | 36 | 15 | 4 | 55 | 7.3% |
| Household Income >100% HAMFI | 336 | 40 | 4 | 380 | 1.1% |
| Total | 457 | 150 | 178 | 785 | 22.7% |

155 Renter Households =< 50% HAMFI Severely Cost Burdened 185 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 95 | 55 | 255 | 405 | 63.0% |
| Household Income >30% to <=50% HAMFI | 135 | 220 | 205 | 560 | 36.6% |
| Household Income >50% to <=80% HAMFI | 230 | 75 | 160 | 465 | 34.4% |
| Household Income >80% to <=100% HAMFI | 220 | 175 | 115 | 510 | 22.5% |
| Household Income >100% HAMFI | 4,055 | 640 | 205 | 4,900 | 4.2% |
| Total | 4,735 | 1,165 | 940 | 6,840 | 13.7% |

735 Owner Households =< 50% HAMFI pay over 30% toward owning a home

460 Owner Households =< 50% HAMFI Severely Cost Burdened

TOWN OF SOMERS

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 14 | 14 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 178 | 940 | 1,118 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 130 | 255 | 385 |
| Household Income >30% to <=50% HAMFI | 20 | 205 | 225 |
| Household Income >50% to <=80% HAMFI | 15 | 160 | 175 |
| Household Income >80% to <=100% HAMFI | 4 | 119 | 123 |
| Household Income >100% HAMFI | 4 | 215 | 219 |
| Income Unavailable | 5 | 0 | 5 |
| Total Demand | 178 | 954 | 1,132 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 740 |
| Ambulatory Limitation | 820 |
| Cognitive Limitation | 380 |
| Self-care or Independent Living Limitation | 680 |
| Living Limitation | |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 225 |
| >30% to <=50% HAMFI | 185 |
| >50% to <=80% HAMFI | 145 |
| >80% HAMFI | 1,005 |
| Total | 1,560 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

TOWN OF SOMERS

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

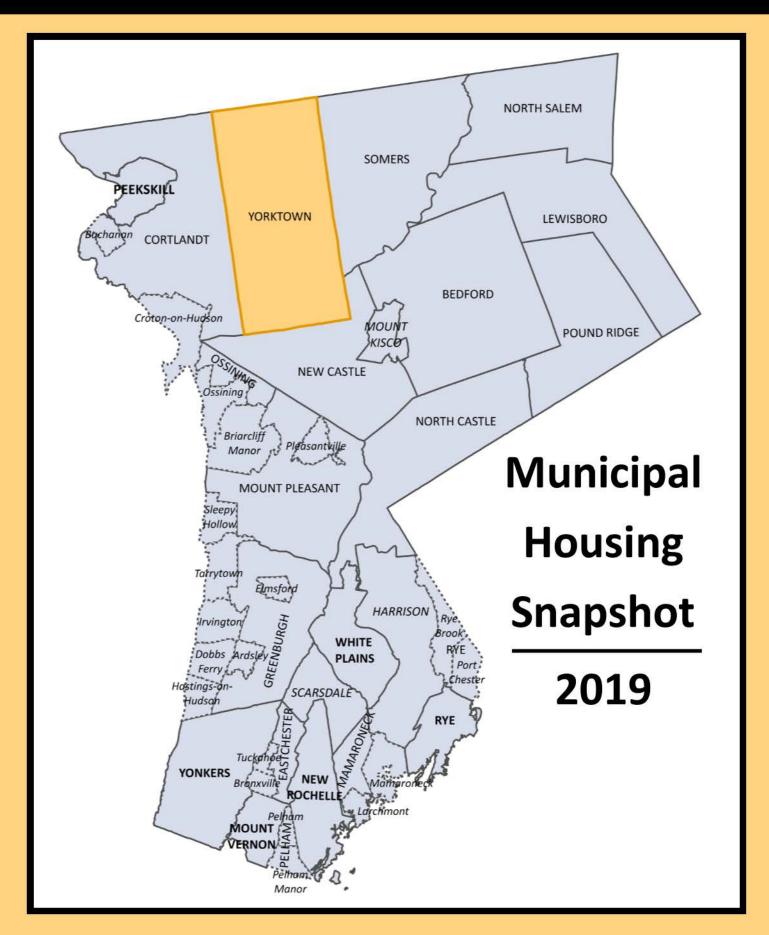
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Town of Yorktown



POPULATION AND HOUSING COST CHANGE

Population Change

| A c c | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 10,706 | 9,832 | 8,731 | -874 | -1,101 | -1,975 | -8.2% | -11.2% | -18.4% |
| 20-29 | 2,588 | 2,799 | 3,693 | 211 | 894 | 1,105 | 8.2% | 31.9% | 42.7% |
| 30-44 | 9,018 | 6,272 | 5,724 | -2,746 | -548 | -3,294 | -30.5% | -8.7% | -36.5% |
| 45-64 | 9,161 | 11,347 | 11,977 | 2,186 | 630 | 2,816 | 23.9% | 5.6% | 30.7% |
| 65-74 | 2,440 | 2,895 | 3,427 | 455 | 532 | 987 | 18.6% | 18.4% | 40.5% |
| 75-84 | 1,659 | 1,999 | 2,242 | 340 | 243 | 583 | 20.5% | 12.2% | 35.1% |
| 85 | 746 | 937 | 1,106 | 191 | 169 | 360 | 25.6% | 18.0% | 48.3% |
| Total | 36,318 | 36,081 | 36,900 | -237 | 819 | 582 | -0.7% | 2.3% | 1.6% |

Median Monthly Gross Rent (Inflation Adjusted)

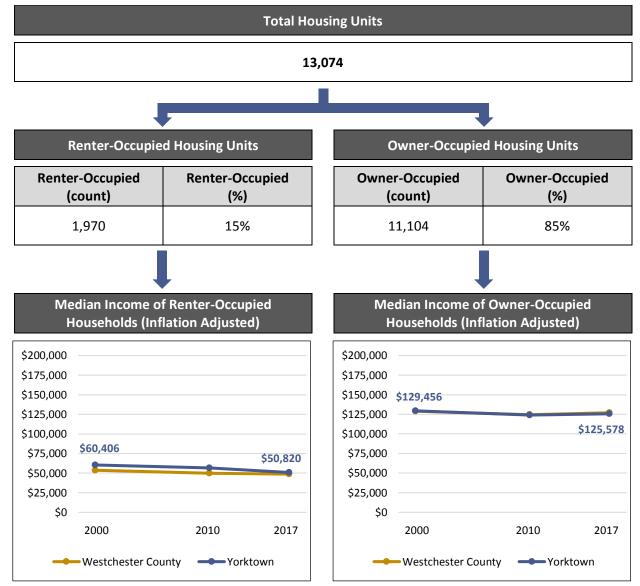
| | | | \$ Cł | \$ Change in Rent | | | % Change in Rent | | |
|-----------------------|---------|---------|---------|-------------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Yorktown | \$1,359 | \$1,398 | \$1,418 | \$38 | \$20 | \$59 | 2.8% | 1.5% | 4.3% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | \$ C | hange in C | Cost | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Yorktown | \$2,953 | \$3,342 | \$3,090 | \$388 | -\$252 | \$137 | 13.2% | -7.5% | 4.6% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008 | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|-----------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$470,000 | \$392,250 | \$447,500 | -\$77,750 | -16.5% | \$55,250 | 14.1% | -\$22,500 | -4.8% |
| Condo | \$280,000 | \$220,000 | \$286,500 | -\$60,000 | -21.4% | \$66,500 | 30.2% | \$6,500 | 2.3% |
| Со-ор | \$201,000 | \$125,000 | \$150,000 | -\$76,000 | -37.8% | \$25,000 | 20.0% | -\$51,000 | -25.4% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$115,732 |
| Monthly Income | \$7,804 | \$9,758 | \$9,644 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,700 |
| Estimated Insurance and Private Mortgage Insurance | \$267 | \$309 | \$308 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$906 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,189 | \$1,487 | \$1,477 |
| Affordable Home Price Level | \$240,000 | \$300,000 | \$298,000 |
| Down Payment of 5% | \$12,000 | \$15,000 | \$14,900 |
| Affordable Home Mortgage | \$228,000 | \$285,000 | \$283,100 |
| Median Price | \$447,500 | \$447,500 | \$447,500 |
| Affordable Housing Price GAP (after 5% down) | -\$207,500 | -\$147,500 | -\$149,500 |

Annual Income Needed for Median Priced Home = \$172,000

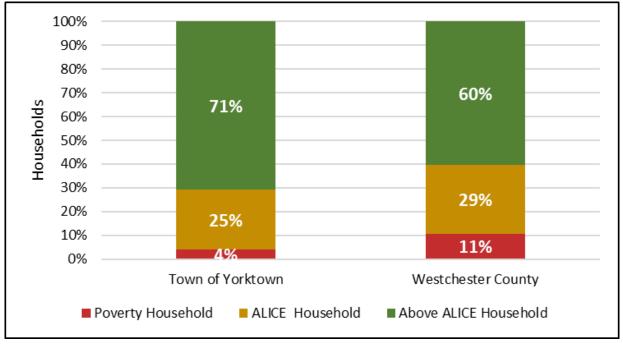
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|---|
| Yorktown | \$1,687 | \$67,480 | \$32.44 | \$15.85 | \$824 | -\$863 | 81.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

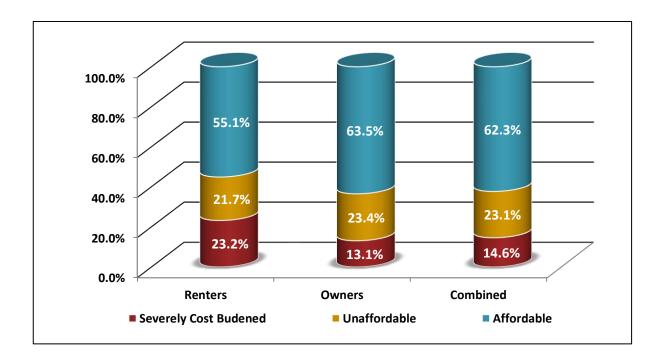


Source: United Way ALICE Project, 2016

TOWN OF YORKTOWN HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|--------|
| RENTERS | 1,055 | 415 | 445 | 1,915 |
| as a % of the total number | 55.1% | 21.7% | 23.2% | 100% |
| OWNERS | 7,075 | 2,605 | 1,465 | 11,145 |
| as a % of the total number | 63.5% | 23.4% | 13.1% | 100% |
| COMBINED RENTERS AND OWNERS | 8,130 | 3,020 | 1,910 | 13,060 |
| as a % of the total number | 62.3% | 23.1% | 14.6% | 100% |





HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|--------|-------|--------|--------|--------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 745 | 61.6% | 465 | 38.4% | 1,210 |
| Household Income >30% to <=50% HAMFI | 1,020 | 68.0% | 480 | 32.0% | 1,500 |
| Household Income >50% to <=80% HAMFI | 760 | 80.9% | 180 | 19.1% | 940 |
| Household Income >80% to <=100% HAMFI | 750 | 81.5% | 170 | 18.5% | 920 |
| Household Income >100% HAMFI | 7,870 | 92.7% | 620 | 7.3% | 8,490 |
| Total | 11,145 | 85.3% | 1,915 | 14.7% | 13,060 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 120 | 80 | 265 | 465 | 57.0% |
| Household Income >30% to <=50% HAMFI | 160 | 160 | 160 | 480 | 33.3% |
| Household Income >50% to <=80% HAMFI | 85 | 75 | 20 | 180 | 11.1% |
| Household Income >80% to <=100% HAMFI | 105 | 65 | 0 | 170 | 0.0% |
| Household Income >100% HAMFI | 585 | 35 | 0 | 620 | 0.0% |
| Total | 1,055 | 415 | 445 | 1,915 | 23.2% |

425 Renter Households =< 50% HAMFI Severely Cost Burdened

665 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|--------|---------------------------|
| Household Income <= 30% HAMFI | 90 | 155 | 500 | 745 | 67.1% |
| Household Income >30% to <=50% HAMFI | 215 | 245 | 560 | 1,020 | 54.9% |
| Household Income >50% to <=80% HAMFI | 270 | 350 | 140 | 760 | 18.4% |
| Household Income >80% to <=100% HAMFI | 435 | 205 | 110 | 750 | 14.7% |
| Household Income >100% HAMFI | 6,065 | 1,650 | 155 | 7,870 | 2.0% |
| Total | 7,075 | 2,605 | 1,465 | 11,145 | 13.1% |

1,060 Owner Households =< 50% HAMFI Severely Cost Burdened 1,460 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 100 | 20 | 120 |
| Severely Overcrowded | 95 | 10 | 105 |
| Severely Cost Burdened | 445 | 1,465 | 1,910 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 265 | 510 | 775 |
| Household Income >30% to <=50% HAMFI | 205 | 560 | 765 |
| Household Income >50% to <=80% HAMFI | 35 | 140 | 175 |
| Household Income >80% to <=100% HAMFI | 45 | 110 | 155 |
| Household Income >100% HAMFI | 40 | 175 | 215 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 590 | 1,495 | 2,085 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| by Disab | пцу туре | | with a Dis |
|----------|------------|---|------------|
| | | | |
| | | 1 | |
| | | | |
| | Households | | Income |
| | | | |

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 1,050 |
| Ambulatory Limitation | 1,515 |
| Cognitive Limitation | 905 |
| Self-care or Independent Living Limitation | 1,355 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 670 |
| >30% to <=50% HAMFI | 530 |
| >50% to <=80% HAMFI | 310 |
| >80% HAMFI | 1,255 |
| Total | 2,765 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

NET HOUSING DEMAND

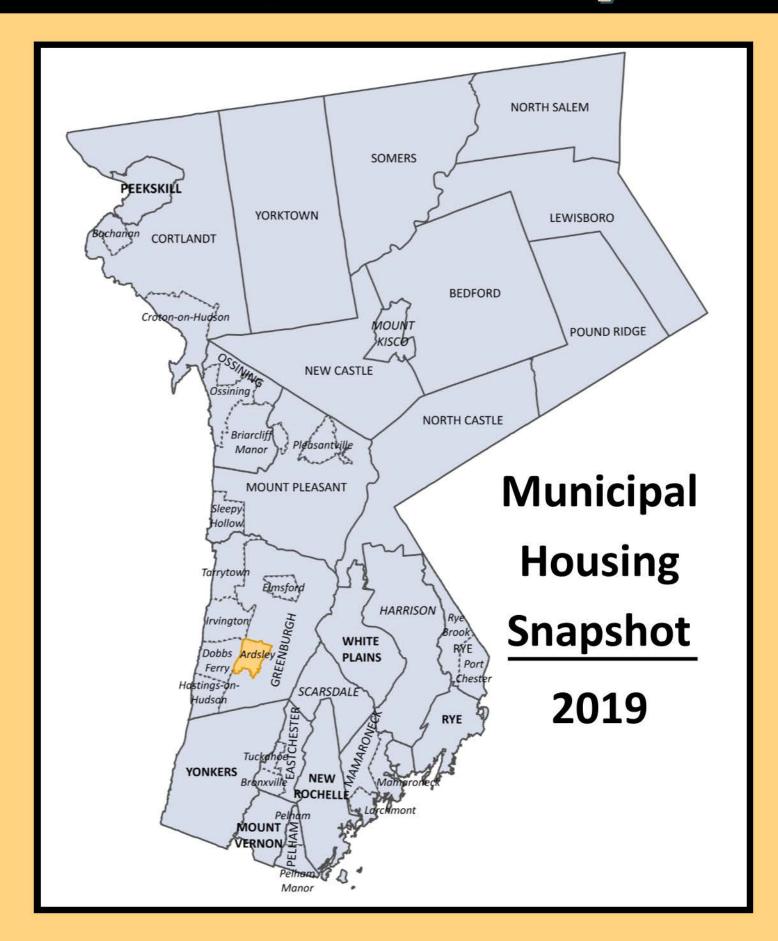
• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

APPENDIX C

Village of Ardsley



POPULATION AND HOUSING COST CHANGE

Population Change

| A = 0 | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,253 | 1,251 | 1,103 | -2 | -148 | -150 | -0.2% | -11.8% | -12.0% |
| 20-29 | 237 | 272 | 385 | 35 | 113 | 148 | 14.8% | 41.5% | 62.4% |
| 30-44 | 938 | 689 | 659 | -249 | -30 | -279 | -26.5% | -4.4% | -29.7% |
| 45-64 | 1,188 | 1,434 | 1,455 | 246 | 21 | 267 | 20.7% | 1.5% | 22.5% |
| 65-74 | 368 | 348 | 501 | -20 | 153 | 133 | -5.4% | 44.0% | 36.1% |
| 75-84 | 239 | 288 | 276 | 49 | -12 | 37 | 20.5% | -4.2% | 15.5% |
| 85 | 46 | 170 | 178 | 124 | 8 | 132 | 269.6% | 4.7% | 287.0% |
| Total | 4,269 | 4,452 | 4,557 | 183 | 105 | 288 | 4.3% | 2.4% | 6.7% |

Median Monthly Gross Rent (Inflation Adjusted)

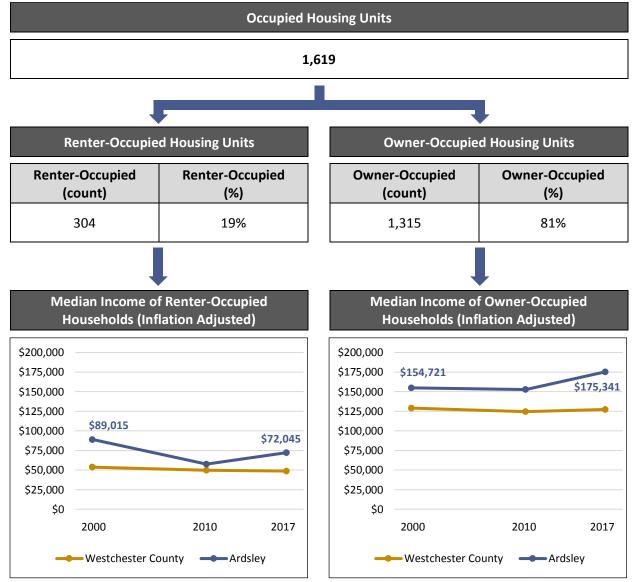
| | | | | \$ Cł | nange in R | lent | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Ardsley | \$2,497 | \$2,048 | \$1,313 | -\$450 | -\$735 | -\$1,184 | -18.0% | -35.9% | -47.4% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | \$ | | | \$ C | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Ardsley | \$3,709 | \$4,468 | \$3,687 | \$759 | -\$781 | -\$22 | 20.5% | -17.5% | -0.6% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | lian Sales F | Price | 2008 | 2008-2013 | | 2013-2018 | | -2018 |
|------------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$641,250 | \$645,000 | \$725,000 | \$3,750 | 0.6% | \$80,000 | 12.4% | \$83,750 | 13.1% |
| Condo | \$335,500 | \$394,112 | \$364,500 | \$58,612 | 17.5% | -\$29,612 | -7.5% | \$29,000 | 8.6% |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area M | HUD Area Median Income | | | |
|--|------------|------------------------|------------------|--|--|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income | | |
| Annual Income | \$93,650 | \$117,100 | \$130,586 | | |
| Monthly Income | \$7,804 | \$9,758 | \$10,882 | | |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% | | |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$3,047 | | |
| Estimated Insurance and Private Mortgage Insurance | \$263 | \$306 | \$330 | | |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,070 | | |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,160 | \$1,467 | \$1,635 | | |
| Affordable Home Price Level | \$234,000 | \$296,000 | \$330,000 | | |
| Down Payment of 5% | \$11,700 | \$14,800 | \$16,500 | | |
| Affordable Home Mortgage | \$222,300 | \$281,200 | \$313,500 | | |
| Median Price | \$725,000 | \$725,000 | \$725,000 | | |
| Affordable Housing Price GAP (after 5% down) | -\$491,000 | -\$429,000 | -\$395,000 | | |

Annual Income Needed for Median Priced Home = \$281,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|--------------------------------|--|
| Ardsley | \$1,687 | \$67,480 | \$32.44 | \$27.71 | \$1,441 | -\$246 | 46.8 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

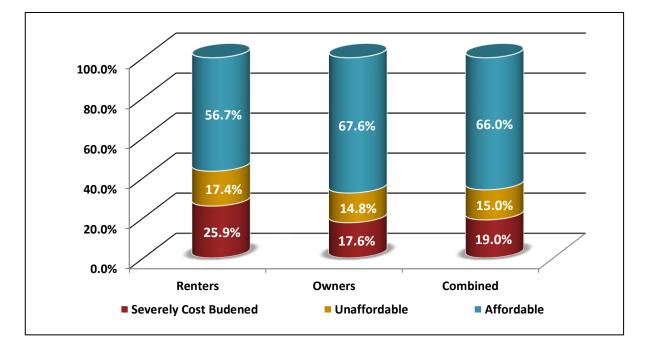


Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 153 | 47 | 70 | 270 |
| as a % of the total number | 56.7% | 17.4% | 25.9% | 100% |
| OWNERS | 861 | 189 | 225 | 1,275 |
| as a % of the total number | 67.6% | 14.8% | 17.6% | 100% |
| COMBINED RENTERS AND OWNERS | 1,019 | 231 | 295 | 1,545 |
| as a % of the total number | 66.0% | 15.0% | 19.0% | 100% |





HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 55 | 55.0% | 45 | 45.0% | 100 |
| Household Income >30% to <=50% HAMFI | 45 | 45.0% | 55 | 55.0% | 100 |
| Household Income >50% to <=80% HAMFI | 60 | 63.2% | 35 | 36.8% | 95 |
| Household Income >80% to <=100% HAMFI | 55 | 73.3% | 20 | 26.7% | 75 |
| Household Income >100% HAMFI | 1,060 | 90.2% | 115 | 9.8% | 1,175 |
| Total | 1,275 | 82.5% | 270 | 17.5% | 1,545 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 6 | 4 | 35 | 45 | 77.8% |
| Household Income >30% to <=50% HAMFI | 0 | 20 | 35 | 55 | 63.6% |
| Household Income >50% to <=80% HAMFI | 31 | 4 | 0 | 35 | 0.0% |
| Household Income >80% to <=100% HAMFI | 16 | 4 | 0 | 20 | 0.0% |
| Household Income >100% HAMFI | 105 | 10 | 0 | 115 | 0.0% |
| Total | 158 | 42 | 70 | 270 | 25.9% |

70 Renter Households =< 50% HAMFI Severely Cost Burdened

94 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 55 | 55 | 100.0% |
| Household Income >30% to <=50% HAMFI | 0 | 25 | 20 | 45 | 44.4% |
| Household Income >50% to <=80% HAMFI | 16 | 4 | 40 | 60 | 66.7% |
| Household Income >80% to <=100% HAMFI | 10 | 20 | 25 | 55 | 45.5% |
| Household Income >100% HAMFI | 835 | 140 | 85 | 1,060 | 8.0% |
| Total | 861 | 189 | 225 | 1,275 | 17.6% |

75 Owner Households =< 50% HAMFI Severely Cost Burdened 100 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 80 | 0 | 80 |
| Severely Overcrowded | 4 | 0 | 4 |
| Severely Cost Burdened | 70 | 225 | 295 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 35 | 55 | 90 |
| Household Income >30% to <=50% HAMFI | 35 | 20 | 55 |
| Household Income >50% to <=80% HAMFI | 30 | 40 | 70 |
| Household Income >80% to <=100% HAMFI | 4 | 25 | 29 |
| Household Income >100% HAMFI | 35 | 85 | 120 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 139 | 225 | 364 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 75 |
| Ambulatory Limitation | 240 |
| Cognitive Limitation | 190 |
| Self-care or Independent Living Limitation | 195 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 40 |
| >30% to <=50% HAMFI | 35 |
| >50% to <=80% HAMFI | 65 |
| >80% HAMFI | 245 |
| Total | 385 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

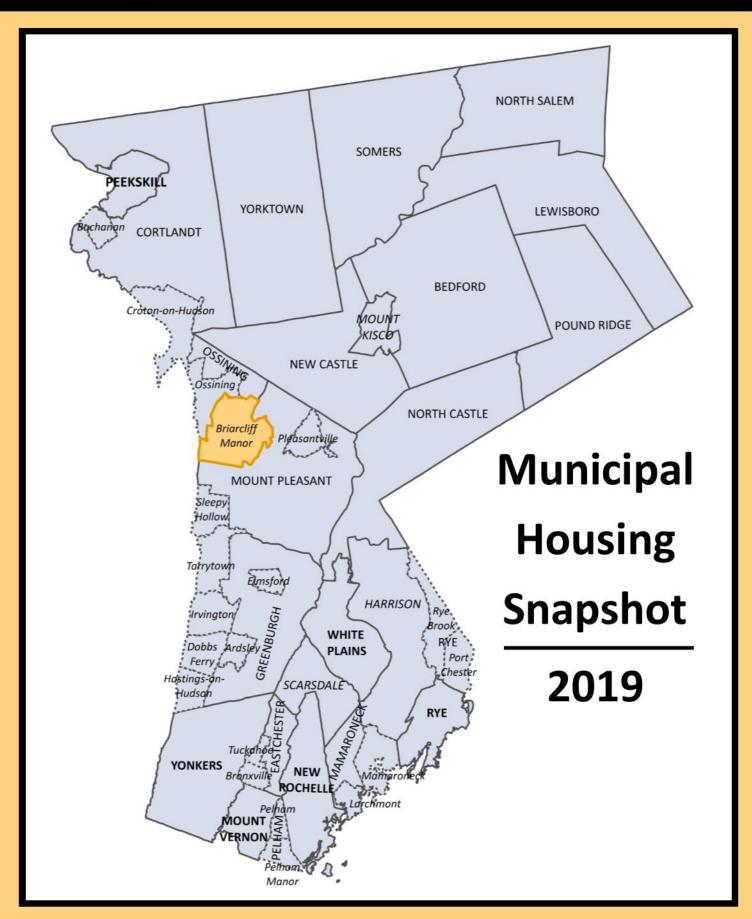
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Briarcliff Manor



POPULATION AND HOUSING COST CHANGE

Population Change

| A = 0 | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 2,321 | 2,472 | 2,076 | 151 | -396 | -245 | 6.5% | -16.0% | -10.6% |
| 20-29 | 623 | 572 | 724 | -51 | 152 | 101 | -8.2% | 26.6% | 16.2% |
| 30-44 | 1,712 | 1,101 | 1,014 | -611 | -87 | -698 | -35.7% | -7.9% | -40.8% |
| 45-64 | 1,912 | 2,509 | 2,579 | 597 | 70 | 667 | 31.2% | 2.8% | 34.9% |
| 65-74 | 524 | 575 | 697 | 51 | 122 | 173 | 9.7% | 21.2% | 33.0% |
| 75-84 | 394 | 392 | 524 | -2 | 132 | 130 | -0.5% | 33.7% | 33.0% |
| 85 | 210 | 246 | 250 | 36 | 4 | 40 | 17.1% | 1.6% | 19.0% |
| Total | 7,696 | 7,867 | 7,864 | 171 | -3 | 168 | 2.2% | -0.0% | 2.2% |

Median Monthly Gross Rent (Inflation Adjusted)

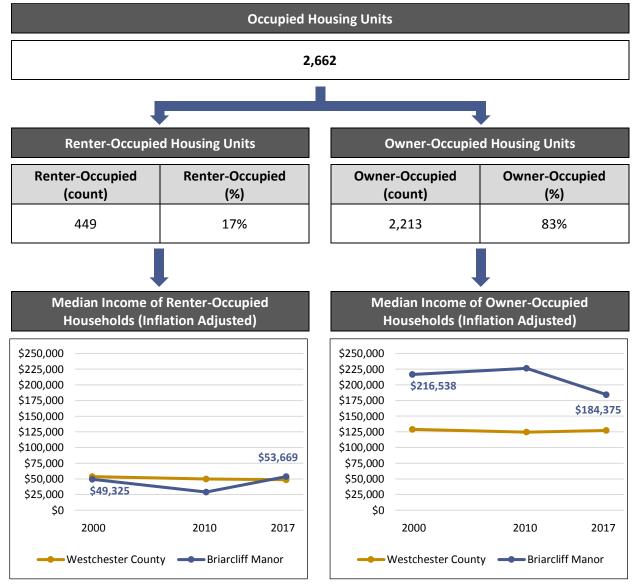
| | | | | | \$ Change in Rent | | | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-------------------|-----------------|-----------------|------------------|-----------------|--|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | | |
| Briarcliff Manor | \$1,536 | \$1,394 | \$1,500 | -\$142 | \$106 | -\$36 | -9.3% | 7.6% | -2.4% | | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ Cl | hange in C | Cost | % C | Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|-----------------|--------------------------|---------------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Briarcliff Manor | \$4,355 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | | | | -5.1% | -2.1% | |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | lian Sales Price | | 2008- | -2013 | 2013-2018 | | 2008-2018 | |
|------------------|-----------|------------------|-----------|------------|----------|-----------|----------|------------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$885,000 | \$671,750 | \$757,500 | -\$213,250 | -24.1% | \$85,750 | 12.8% | -\$127,500 | -14.4% |
| Condo | \$520,000 | \$530,000 | \$640,000 | \$10,000 | 1.9% | \$110,000 | 20.8% | \$120,000 | 23.1% |
| Со-ор | \$264,000 | \$130,000 | \$185,000 | -\$134,000 | -50.8% | \$55,000 | 42.3% | -\$79,000 | -29.9% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$157,963 |
| Monthly Income | \$7,804 | \$9,758 | \$13,164 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$3,686 |
| Estimated Insurance and Private Mortgage Insurance | \$270 | \$315 | \$393 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,200 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,209 | \$1,531 | \$2,081 |
| Affordable Home Price Level | \$244,000 | \$309,000 | \$420,000 |
| Down Payment of 5% | \$12,200 | \$15,450 | \$21,000 |
| Affordable Home Mortgage | \$231,800 | \$293 <i>,</i> 550 | \$399,000 |
| Median Price | \$757,500 | \$757,500 | \$757,500 |
| Affordable Housing Price GAP (after 5% down) | -\$513,500 | -\$448,500 | -\$337,500 |

Annual Income Needed for Median Priced Home = \$281,000

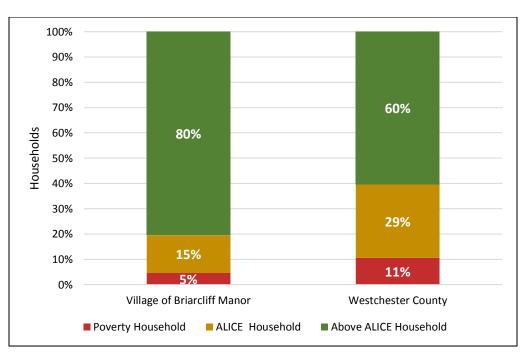
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

VILLAGE OF BRIARCLIFF MANOR RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Briarcliff Manor | \$1,687 | \$67,480 | \$32.44 | \$17.74 | \$923 | -\$764 | 73.1 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

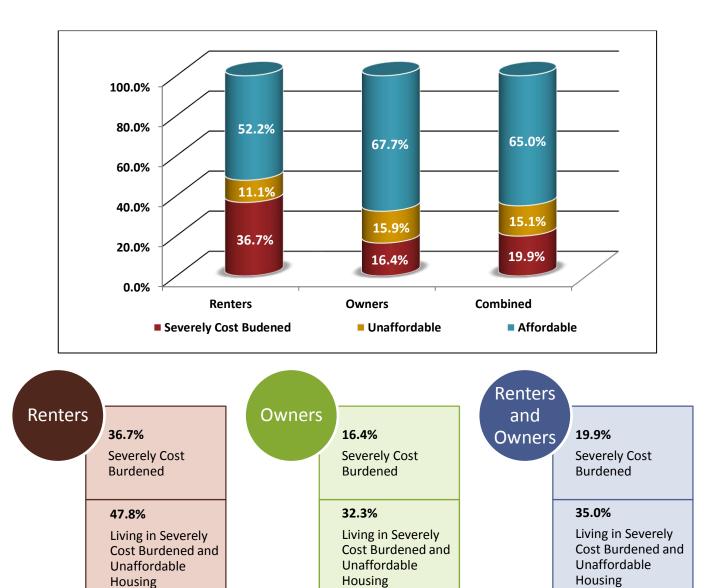


Source: United Way ALICE Project, 2016

VILLAGE OF BRIARCLIFF MANOR HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 235 | 50 | 165 | 450 |
| as a % of the total number | 52.2% | 11.1% | 36.7% | 100% |
| OWNERS | 1,481 | 349 | 360 | 2,190 |
| as a % of the total number | 67.7% | 15.9% | 16.4% | 100% |
| COMBINED RENTERS AND OWNERS | 1,716 | 399 | 525 | 2,640 |
| as a % of the total number | 65.0% | 15.1% | 19.9% | 100% |



VILLAGE OF BRIARCLIFF MANOR HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 110 | 44.0% | 140 | 56.0% | 250 |
| Household Income >30% to <=50% HAMFI | 115 | 63.9% | 65 | 36.1% | 180 |
| Household Income >50% to <=80% HAMFI | 50 | 43.5% | 65 | 56.5% | 115 |
| Household Income >80% to <=100% HAMFI | 105 | 91.3% | 10 | 8.7% | 115 |
| Household Income >100% HAMFI | 1,810 | 91.4% | 170 | 8.6% | 1,980 |
| Total | 2,190 | 83.0% | 450 | 17.0% | 2,640 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 10 | 120 | 140 | 85.7% |
| Household Income >30% to <=50% HAMFI | 35 | 10 | 20 | 65 | 30.8% |
| Household Income >50% to <=80% HAMFI | 40 | 0 | 25 | 65 | 38.5% |
| Household Income >80% to <=100% HAMFI | 0 | 10 | 0 | 10 | 0.0% |
| Household Income >100% HAMFI | 150 | 20 | 0 | 170 | 0.0% |
| Total | 235 | 50 | 165 | 450 | 36.7% |

140 Renter Households =< 50% HAMFI Severely Cost Burdened 160 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 11 | 4 | 95 | 110 | 86.4% |
| Household Income >30% to <=50% HAMFI | 0 | 20 | 95 | 115 | 82.6% |
| Household Income >50% to <=80% HAMFI | 20 | 20 | 10 | 50 | 20.0% |
| Household Income >80% to <=100% HAMFI | 10 | 55 | 40 | 105 | 38.1% |
| Household Income >100% HAMFI | 1,440 | 250 | 120 | 1,810 | 6.6% |
| Total | 1,481 | 349 | 360 | 2,190 | 16.4% |

190 Owner Households =< 50% HAMFI Severely Cost Burdened 215 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 110 | 10 | 120 |
| Severely Overcrowded | 10 | 0 | 10 |
| Severely Cost Burdened | 165 | 360 | 525 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 120 | 95 | 215 |
| Household Income >30% to <=50% HAMFI | 30 | 95 | 125 |
| Household Income >50% to <=80% HAMFI | 35 | 10 | 45 |
| Household Income >80% to <=100% HAMFI | 0 | 40 | 40 |
| Household Income >100% HAMFI | 40 | 130 | 170 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 225 | 370 | 595 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type Households with One or More Members with a Disability, by Income

| Households |
|------------|
| 280 |
| 285 |
| 210 |
| 370 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 135 |
| >30% to <=50% HAMFI | 70 |
| >50% to <=80% HAMFI | 35 |
| >80% HAMFI | 360 |
| Total | 600 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of **Bronxville**



POPULATION AND HOUSING COST CHANGE

Population Change

| A a a | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------|
| Age Cohorts | | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| <20 | 2,083 | 2,117 | 2,143 | 34 | 26 | 60 | 1.6% | 1.2% | 2.9% |
| 20-29 | 530 | 412 | 483 | -118 | 71 | -47 | -22.3% | 17.2% | -8.9% |
| 30-44 | 1,461 | 1,011 | 944 | -450 | -67 | -517 | -30.8% | -6.6% | -35.4% |
| 45-64 | 1,673 | 1,902 | 1,981 | 229 | 79 | 308 | 13.7% | 4.2% | 18.4% |
| 65-74 | 407 | 451 | 442 | 44 | -9 | 35 | 10.8% | -2.0% | 8.6% |
| 75-84 | 260 | 316 | 277 | 56 | -39 | 17 | 21.5% | -12.3% | 6.5% |
| 85 | 129 | 114 | 158 | -15 | 44 | 29 | -11.6% | 38.6% | 22.5% |
| Total | 6,543 | 6,323 | 6,428 | -220 | 105 | -115 | -3.4% | 1.7% | -1.8% |

Median Monthly Gross Rent (Inflation Adjusted)

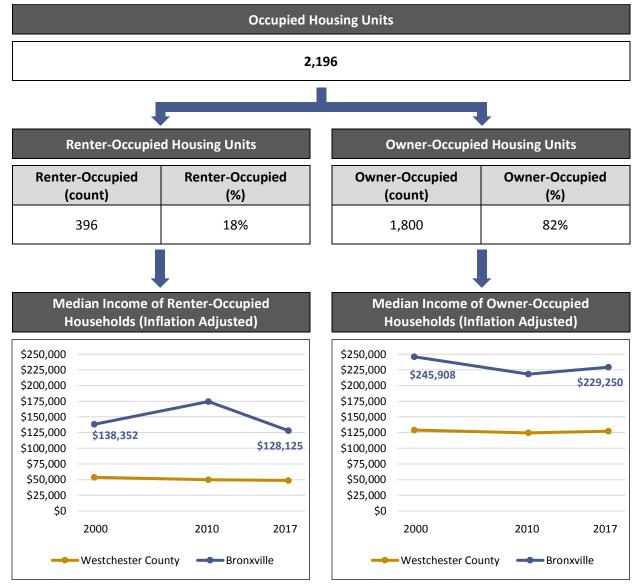
| | | | | \$ Change in Rent | | | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-------------------|-----------------|-----------------|------------------|-----------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Bronxville | \$2,732 | \$2,005 | \$2,745 | -\$727 | \$740 | \$13 | -26.6% | 36.9% | 0.5% | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | | \$ Cl | hange in C | Cost | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|--------------------------|-----------------|-----------------|--------------------------|---------------------|--|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | | |
| Bronxville | \$4,000 | \$4,000 | \$4,000 | | ole; Repor eded (>\$4 | • | | ole; Repor eded (>\$4 | ting Limit ,000) | | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% | | |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Me | dian Sales P | rice | 2008-2013 | | | 2013-2 | 018 | 2008-2018 | |
|------------------|-------------|--------------|-------------|-----------|------------|-------------|-------------|-------------|-----------|-------------|
| | 2008 | 2013 | 2018 | | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$1,801,000 | \$1,653,000 | \$1,943,750 | | -\$148,000 | -8.2% | \$290,750 | 17.6% | \$142,750 | 7.9% |
| Condo | \$748,750 | \$350,000 | \$1,600,000 | | -\$398,750 | -53.3% | \$1,250,000 | 357.1% | \$851,250 | 113.7% |
| Со-ор | \$370,000 | \$458,500 | \$595,000 | | \$88,500 | 23.9% | \$136,500 | 29.8% | \$225,000 | 60.8% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Lindorwriting Sconorio | HUD Area Me | edian Income | ACS 2017 |
|--|-------------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93 <i>,</i> 650 | \$117,100 | \$205,781 |
| Monthly Income | \$7,804 | \$9,758 | \$17,148 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$4,802 |
| Estimated Insurance and Private Mortgage Insurance | \$295 | \$347 | \$541 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,121 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,388 | \$1,754 | \$3,137 |
| Affordable Home Price Level | \$280,000 | \$354,000 | \$633,000 |
| Down Payment of 5% | \$14,000 | \$17,700 | \$31,650 |
| Affordable Home Mortgage | \$266,000 | \$336,300 | \$601,350 |
| Median Price | \$1,943,750 | \$1,943,750 | \$1,943,750 |
| Affordable Housing Price GAP (after 5% down) | -\$1,663,750 | -\$1,589,750 | -\$1,310,750 |

Annual Income Needed for Median Priced Home = \$624,000

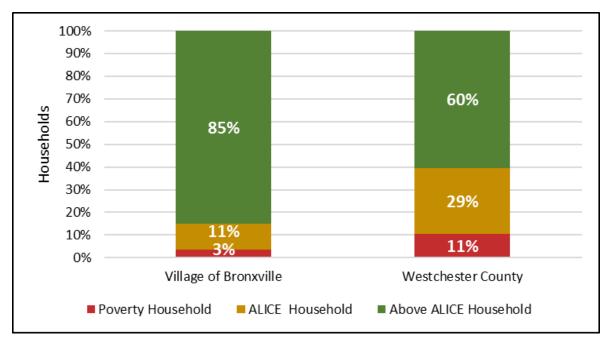
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Bronxville | \$1,687 | \$67,480 | \$32.44 | \$46.45 | \$2,415 | \$728 | 27.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

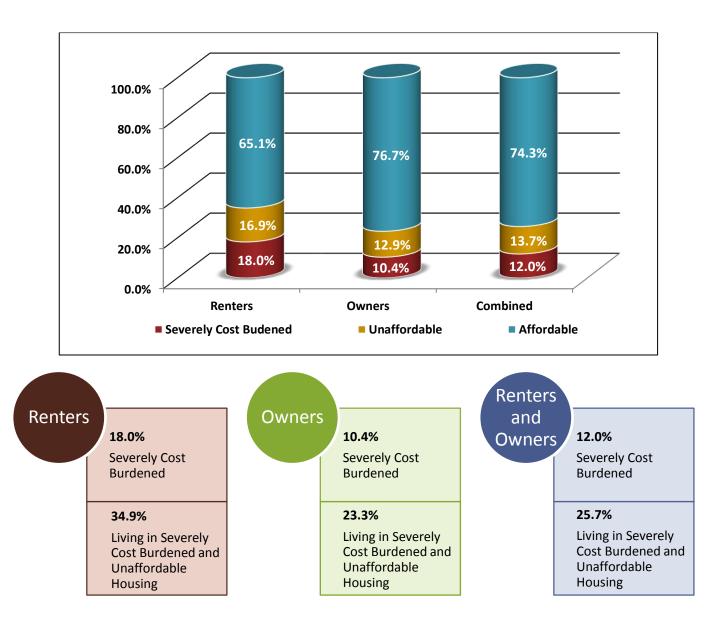


Source: United Way ALICE Project, 2016

VILLAGE OF BRONXVILLE HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 290 | 75 | 80 | 445 |
| as a % of the total number | 65.1% | 16.9% | 18.0% | 100% |
| OWNERS | 1,326 | 224 | 180 | 1,730 |
| as a % of the total number | 76.7% | 12.9% | 10.4% | 100% |
| COMBINED RENTERS AND OWNERS | 1,616 | 299 | 260 | 2,175 |
| as a % of the total number | 74.3% | 13.7% | 12.0% | 100% |



VILLAGE OF BRONXVILLE

HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|--------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 90 | 60.0% | 60 | 40.0% | 150 |
| Household Income >30% to <=50% HAMFI | 75 | 100.0% | 0 | 0.0% | 75 |
| Household Income >50% to <=80% HAMFI | 30 | 37.5% | 50 | 62.5% | 80 |
| Household Income >80% to <=100% HAMFI | 75 | 55.6% | 60 | 44.4% | 135 |
| Household Income >100% HAMFI | 1,460 | 84.1% | 275 | 15.9% | 1,735 |
| Total | 1,730 | 79.5% | 445 | 20.5% | 2,175 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 5 | 0 | 55 | 60 | 91.7% |
| Household Income >30% to <=50% HAMFI | 0 | 0 | 0 | 0 | 0.0% |
| Household Income >50% to <=80% HAMFI | 35 | 0 | 15 | 50 | 30.0% |
| Household Income >80% to <=100% HAMFI | 5 | 45 | 10 | 60 | 16.7% |
| Household Income >100% HAMFI | 245 | 30 | 0 | 275 | 0.0% |
| Total | 290 | 75 | 80 | 445 | 18.0% |

55 Renter Households =< 50% HAMFI Severely Cost Burdened

55 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 40 | 0 | 50 | 90 | 55.6% |
| Household Income >30% to <=50% HAMFI | 20 | 15 | 40 | 75 | 53.3% |
| Household Income >50% to <=80% HAMFI | 6 | 4 | 20 | 30 | 66.7% |
| Household Income >80% to <=100% HAMFI | 35 | 20 | 20 | 75 | 26.7% |
| Household Income >100% HAMFI | 1,225 | 185 | 50 | 1,460 | 3.4% |
| Total | 1,326 | 224 | 180 | 1,730 | 10.4% |

90 Owner Households =< 50% HAMFI Severely Cost Burdened 105 Owner Households =< 50% HAMFI pay over 30% toward owning a home

VILLAGE OF BRONXVILLE

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 80 | 180 | 260 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 55 | 50 | 105 |
| Household Income >30% to <=50% HAMFI | 0 | 40 | 40 |
| Household Income >50% to <=80% HAMFI | 15 | 20 | 35 |
| Household Income >80% to <=100% HAMFI | 10 | 20 | 30 |
| Household Income >100% HAMFI | 0 | 50 | 50 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 80 | 180 | 260 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 80 |
| Ambulatory Limitation | 125 |
| Cognitive Limitation | 105 |
| Self-care or Independent Living Limitation | 95 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 65 |
| >30% to <=50% HAMFI | 25 |
| >50% to <=80% HAMFI | 20 |
| >80% HAMFI | 140 |
| Total | 250 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF BRONXVILLE

SOURCES AND DATA NOTES

POPULATION CHANGE

Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017
MEDIAN MONTHLY CROSS BENT & MEDIAN MONTHLY HOMEOWNER COSTS

MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

• *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality

• Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates - 2017 ALICE HOUSEHOLDS

• Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

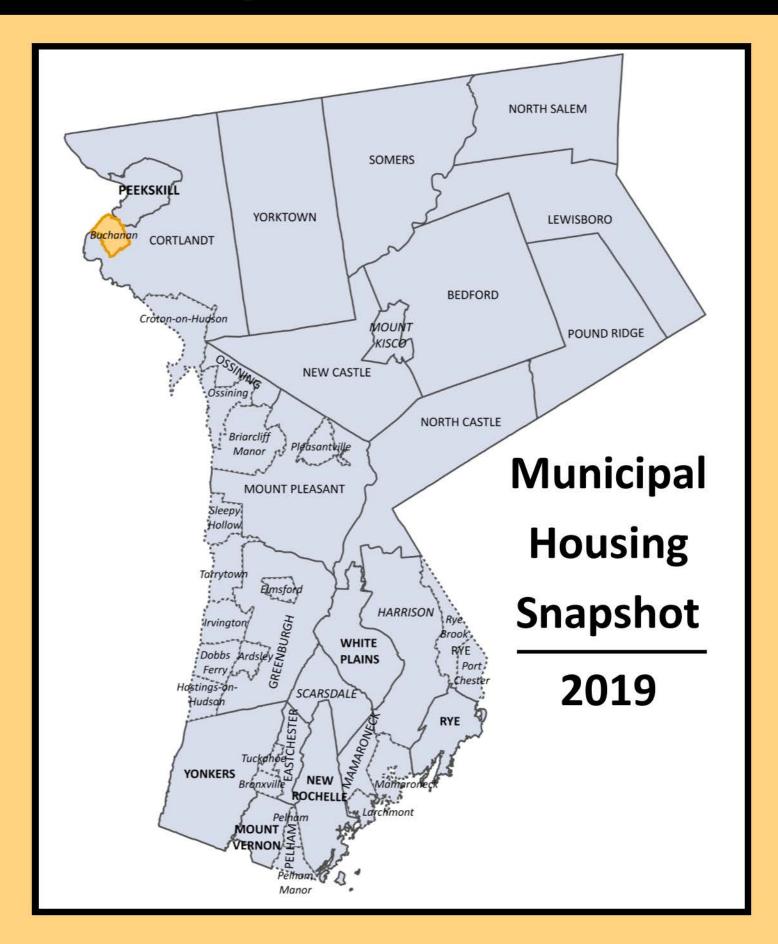
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of **Buchanan**



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 590 | 592 | 575 | 2 | -17 | -15 | 0.3% | -2.9% | -2.5% |
| 20-29 | 229 | 251 | 221 | 22 | -30 | -8 | 9.6% | -12.0% | -3.5% |
| 30-44 | 575 | 435 | 439 | -140 | 4 | -136 | -24.3% | 0.9% | -23.7% |
| 45-64 | 515 | 641 | 736 | 126 | 95 | 221 | 24.5% | 14.8% | 42.9% |
| 65-74 | 146 | 167 | 153 | 21 | -14 | 7 | 14.4% | -8.4% | 4.8% |
| 75-84 | 97 | 96 | 105 | -1 | 9 | 8 | -1.0% | 9.4% | 8.2% |
| 85 | 37 | 48 | 26 | 11 | -22 | -11 | 29.7% | -45.8% | -29.7% |
| Total | 2,189 | 2,230 | 2,255 | 41 | 25 | 66 | 1.9% | 1.1% | 3.0% |

Median Monthly Gross Rent (Inflation Adjusted)

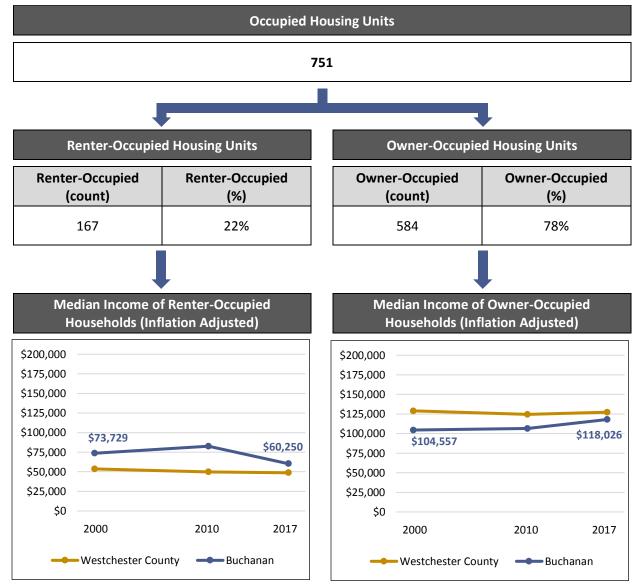
| | | | | \$ Cł | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Buchanan | \$1,253 | \$1,418 | \$1,447 | \$165 | \$29 | \$194 | 13.1% | 2.1% | 15.5% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Buchanan | \$2,375 | \$3,086 | \$2,604 | \$711 | -\$482 | \$229 | 29.9% | -15.6% | 9.6% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$351,000 | \$355,000 | \$373,000 | \$4,000 | 1.1% | \$18,000 | 5.1% | \$22,000 | 6.3% |
| Condo | \$459,000 | Unavailable |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$107,418 |
| Monthly Income | \$7,804 | \$9,758 | \$8,952 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,506 |
| Estimated Insurance and Private Mortgage Insurance | \$280 | \$326 | \$308 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$721 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,279 | \$1,611 | \$1,477 |
| Affordable Home Price Level | \$258,000 | \$325,000 | \$298,000 |
| Down Payment of 5% | \$12,900 | \$16,250 | \$14,900 |
| Affordable Home Mortgage | \$245,100 | \$308,750 | \$283,100 |
| Median Price | \$373,000 | \$373,000 | \$373,000 |
| Affordable Housing Price GAP (after 5% down) | -\$115,000 | -\$48,000 | -\$75,000 |

Annual Income Needed for Median Priced Home = \$134,000

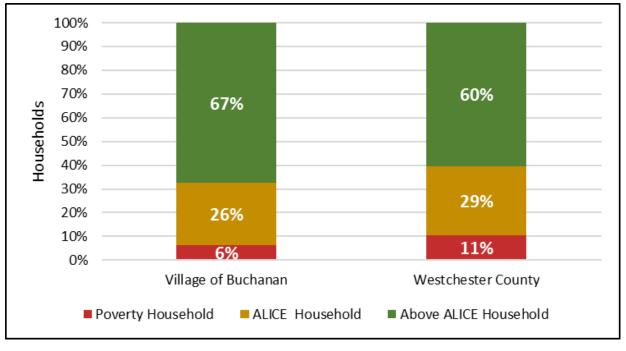
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Buchanan | \$1,687 | \$67,480 | \$32.44 | \$18.33 | \$953 | -\$734 | 70.8 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

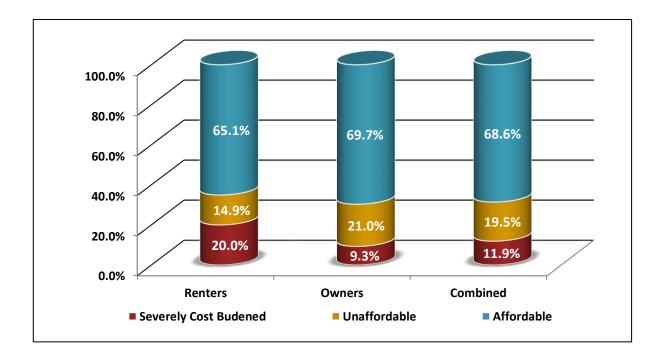


Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 127 | 29 | 39 | 195 |
| as a % of the total number | 65.1% | 14.9% | 20.0% | 100% |
| OWNERS | 429 | 129 | 57 | 615 |
| as a % of the total number | 69.7% | 21.0% | 9.3% | 100% |
| COMBINED RENTERS AND OWNERS | 556 | 158 | 96 | 810 |
| as a % of the total number | 68.6% | 19.5% | 11.9% | 100% |





HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 30 | 35.3% | 55 | 64.7% | 85 |
| Household Income >30% to <=50% HAMFI | 75 | 88.2% | 10 | 11.8% | 85 |
| Household Income >50% to <=80% HAMFI | 20 | 66.7% | 10 | 33.3% | 30 |
| Household Income >80% to <=100% HAMFI | 60 | 60.0% | 40 | 40.0% | 100 |
| Household Income >100% HAMFI | 430 | 84.3% | 80 | 15.7% | 510 |
| Total | 615 | 75.9% | 195 | 24.1% | 810 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 20 | 0 | 35 | 55 | 63.6% |
| Household Income >30% to <=50% HAMFI | 10 | 0 | 0 | 10 | 0.0% |
| Household Income >50% to <=80% HAMFI | 2 | 4 | 4 | 10 | 40.0% |
| Household Income >80% to <=100% HAMFI | 15 | 25 | 0 | 40 | 0.0% |
| Household Income >100% HAMFI | 80 | 0 | 0 | 80 | 0.0% |
| Total | 127 | 29 | 39 | 195 | 20.0% |

35 Renter Households =< 50% HAMFI Severely Cost Burdened

35 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 10 | 20 | 30 | 66.7% |
| Household Income >30% to <=50% HAMFI | 15 | 35 | 25 | 75 | 33.3% |
| Household Income >50% to <=80% HAMFI | 12 | 4 | 4 | 20 | 20.0% |
| Household Income >80% to <=100% HAMFI | 26 | 30 | 4 | 60 | 6.7% |
| Household Income >100% HAMFI | 376 | 50 | 4 | 430 | 0.9% |
| Total | 429 | 129 | 57 | 615 | 9.3% |

45 Owner Households =< 50% HAMFI Severely Cost Burdened 90 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 4 | 4 | 8 |
| Severely Cost Burdened | 39 | 57 | 96 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 30 | 20 | 50 |
| Household Income >30% to <=50% HAMFI | 0 | 25 | 25 |
| Household Income >50% to <=80% HAMFI | 4 | 4 | 8 |
| Household Income >80% to <=100% HAMFI | 0 | 4 | 4 |
| Household Income >100% HAMFI | 4 | 8 | 12 |
| Income Unavailable | 1 | 0 | 1 |
| Total Demand | 39 | 61 | 100 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households with One or More Members |
|-------------------------------------|
| with a Disability, by Income |

| Households |
|------------|
| 75 |
| 140 |
| 70 |
| 80 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 25 |
| >30% to <=50% HAMFI | 40 |
| >50% to <=80% HAMFI | 5 |
| >80% HAMFI | 130 |
| Total | 200 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

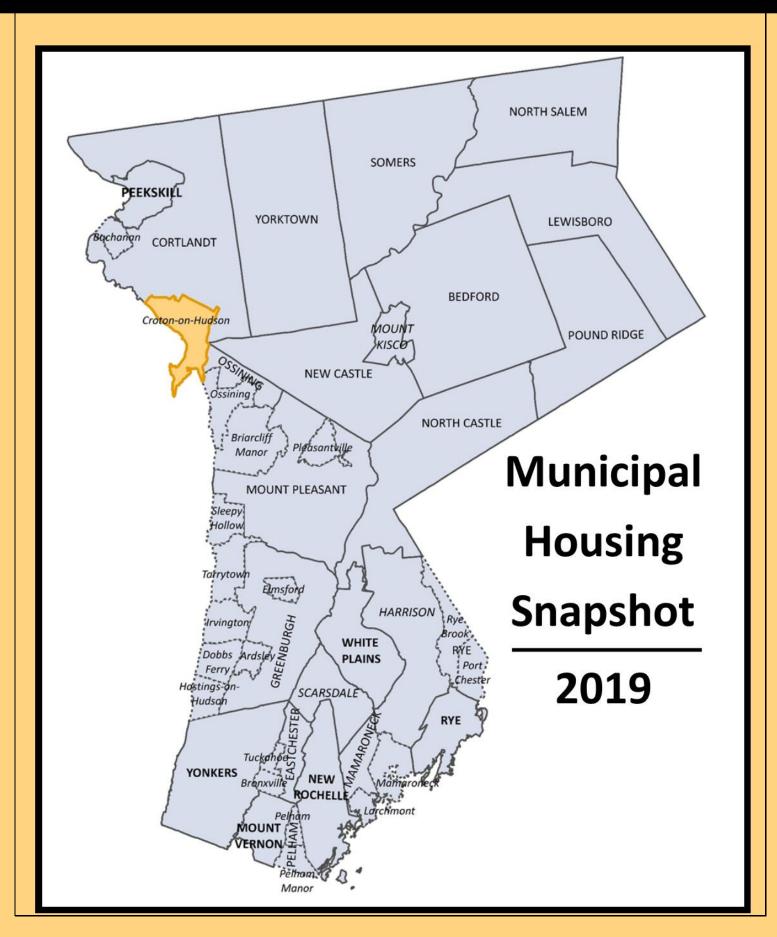
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Croton-on-Hudson



VILLAGE OF CROTON-ON-HUDSON POPULATION AND HOUSING COST CHANGE

Population Change

| A = - | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 2,065 | 2,236 | 2,330 | 171 | 94 | 265 | 8.3% | 4.2% | 12.8% |
| 20-29 | 538 | 548 | 666 | 10 | 118 | 128 | 1.9% | 21.5% | 23.8% |
| 30-44 | 1,985 | 1,488 | 1,411 | -497 | -77 | -574 | -25.0% | -5.2% | -28.9% |
| 45-64 | 1,986 | 2,638 | 2,592 | 652 | -46 | 606 | 32.8% | -1.7% | 30.5% |
| 65-74 | 485 | 567 | 731 | 82 | 164 | 246 | 16.9% | 28.9% | 50.7% |
| 75-84 | 364 | 384 | 352 | 20 | -32 | -12 | 5.5% | -8.3% | -3.3% |
| 85 | 183 | 209 | 175 | 26 | -34 | -8 | 14.2% | -16.3% | -4.4% |
| Total | 7,606 | 8,070 | 8,257 | 464 | 187 | 651 | 6.1% | 2.3% | 8.6% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Change in Rent | | | % Change in Rent | | |
|-----------------------|---------|---------|---------|-------------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Croton-on- Hudson | \$1,339 | \$1,477 | \$1,597 | \$138 | \$120 | \$258 | 10.3% | 8.1% | 19.2% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

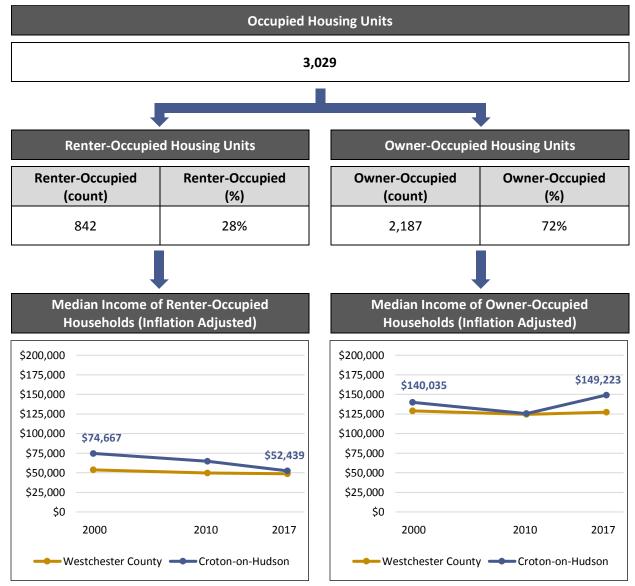
Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Croton-on- Hudson | \$3,025 | \$3,404 | \$3,276 | \$378 | -\$128 | \$251 | 12.5% | -3.7% | 8.3% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE OF CROTON-ON-HUDSON

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE OF CROTON-ON-HUDSON HOME SALES TRENDS

Residential Sales Trends

| | Mec | lian Sales F | Price | 2008- | 2008-2013 | | 2013-2018 | | -2018 |
|------------------|-----------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$510,000 | \$427,500 | \$569,900 | -\$82,500 | -16.2% | \$142,400 | 33.3% | \$59,900 | 11.7% |
| Condo | \$532,500 | \$440,000 | \$695,000 | -\$92,500 | -17.4% | \$255,000 | 58.0% | \$162,500 | 30.5% |
| Со-ор | \$151,250 | \$71,000 | \$102,750 | -\$80,250 | -53.1% | \$31,750 | 44.7% | -\$48,500 | -32.1% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$124,708 |
| Monthly Income | \$7,804 | \$9,758 | \$10,392 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,910 |
| Estimated Insurance and Private Mortgage Insurance | \$266 | \$309 | \$323 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$985 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,179 | \$1,487 | \$1,586 |
| Affordable Home Price Level | \$238,000 | \$300,000 | \$320,000 |
| Down Payment of 5% | \$11,900 | \$15,000 | \$16,000 |
| Affordable Home Mortgage | \$226,100 | \$285,000 | \$304,000 |
| Median Price | \$569,900 | \$569,900 | \$569,900 |
| Affordable Housing Price GAP (after 5% down) | -\$331,900 | -\$269,900 | -\$249,900 |

Annual Income Needed for Median Priced Home = \$218,000

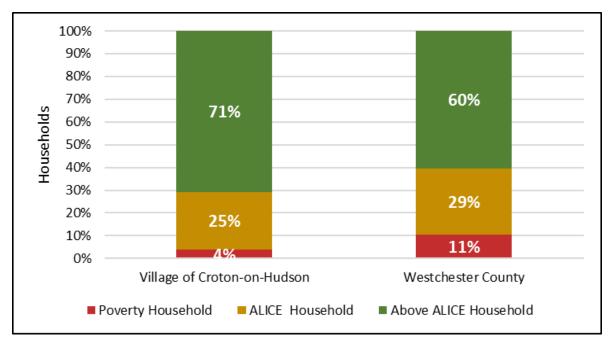
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

VILLAGE OF CROTON-ON-HUDSON RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|--------------------------------|--|
| Croton-on- Hudson | \$1,687 | \$67,480 | \$32.44 | \$17.28 | \$899 | -\$788 | 75.1 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

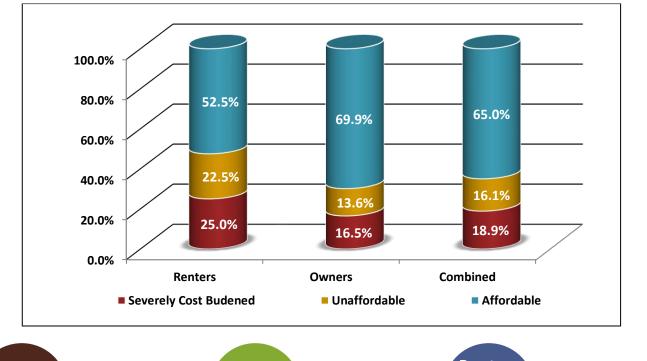


Source: United Way ALICE Project, 2016

VILLAGE OF CROTON-ON-HUDSON HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 420 | 180 | 200 | 800 |
| as a % of the total number | 52.5% | 22.5% | 25.0% | 100% |
| OWNERS | 1,460 | 285 | 345 | 2,090 |
| as a % of the total number | 69.9% | 13.6% | 16.5% | 100% |
| COMBINED RENTERS AND OWNERS | 1,880 | 465 | 545 | 2,890 |
| as a % of the total number | 65.0% | 16.1% | 18.9% | 100% |





VILLAGE OF CROTON-ON-HUDSON HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 115 | 51.1% | 110 | 48.9% | 225 |
| Household Income >30% to <=50% HAMFI | 130 | 41.3% | 185 | 58.7% | 315 |
| Household Income >50% to <=80% HAMFI | 105 | 39.6% | 160 | 60.4% | 265 |
| Household Income >80% to <=100% HAMFI | 165 | 89.2% | 20 | 10.8% | 185 |
| Household Income >100% HAMFI | 1,575 | 82.9% | 325 | 17.1% | 1,900 |
| Total | 2,090 | 72.3% | 800 | 27.7% | 2,890 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 40 | 10 | 60 | 110 | 54.5% |
| Household Income >30% to <=50% HAMFI | 15 | 30 | 140 | 185 | 75.7% |
| Household Income >50% to <=80% HAMFI | 30 | 130 | 0 | 160 | 0.0% |
| Household Income >80% to <=100% HAMFI | 20 | 0 | 0 | 20 | 0.0% |
| Household Income >100% HAMFI | 315 | 10 | 0 | 325 | 0.0% |
| Total | 420 | 180 | 200 | 800 | 25.0% |

200 Renter Households =< 50% HAMFI Severely Cost Burdened 240 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 10 | 95 | 115 | 82.6% |
| Household Income >30% to <=50% HAMFI | 15 | 30 | 85 | 130 | 65.4% |
| Household Income >50% to <=80% HAMFI | 45 | 30 | 30 | 105 | 28.6% |
| Household Income >80% to <=100% HAMFI | 30 | 40 | 95 | 165 | 57.6% |
| Household Income >100% HAMFI | 1,360 | 175 | 40 | 1,575 | 2.5% |
| Total | 1,460 | 285 | 345 | 2,090 | 16.5% |

180 Owner Households =< 50% HAMFI Severely Cost Burdened 220 Owner Households =< 50% HAMFI pay over 30% toward owning a home

VILLAGE OF CROTON-ON-HUDSON

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 25 | 25 |
| Severely Overcrowded | 10 | 10 | 20 |
| Severely Cost Burdened | 200 | 345 | 545 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 60 | 95 | 155 |
| Household Income >30% to <=50% HAMFI | 150 | 85 | 235 |
| Household Income >50% to <=80% HAMFI | 0 | 30 | 30 |
| Household Income >80% to <=100% HAMFI | 0 | 105 | 105 |
| Household Income >100% HAMFI | 0 | 35 | 35 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 210 | 350 | 560 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households |
|------------|
| 185 |
| 145 |
| 150 |
| 130 |
| |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 85 |
| >30% to <=50% HAMFI | 40 |
| >50% to <=80% HAMFI | 65 |
| >80% HAMFI | 185 |
| Total | 375 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF CROTON-ON-HUDSON SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

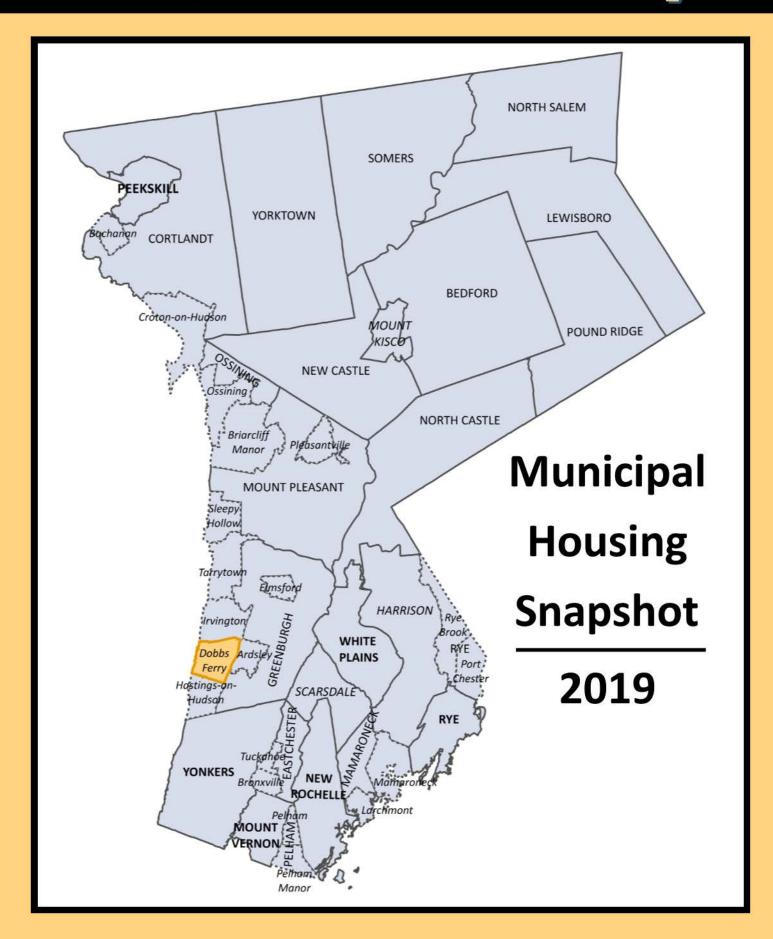
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of **Dobbs Ferry**



POPULATION AND HOUSING COST CHANGE

Population Change

| A = 0 | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 3,038 | 3,011 | 2,901 | -27 | -110 | -137 | -0.9% | -3.7% | -4.5% |
| 20-29 | 1,032 | 1,012 | 1,492 | -20 | 480 | 460 | -1.9% | 47.4% | 44.6% |
| 30-44 | 2,377 | 1,969 | 1,800 | -408 | -169 | -577 | -17.2% | -8.6% | -24.3% |
| 45-64 | 2,565 | 3,231 | 3,290 | 666 | 59 | 725 | 26.0% | 1.8% | 28.3% |
| 65-74 | 760 | 721 | 760 | -39 | 39 | 0 | -5.1% | 5.4% | 0 |
| 75-84 | 539 | 551 | 487 | 12 | -64 | -52 | 2.2% | -11.6% | -9.6% |
| 85 | 311 | 380 | 411 | 69 | 31 | 100 | 22.2% | 8.2% | 32.2% |
| Total | 10,622 | 10,875 | 11,141 | 253 | 266 | 519 | 2.4% | 2.4% | 4.9% |

Median Monthly Gross Rent (Inflation Adjusted)

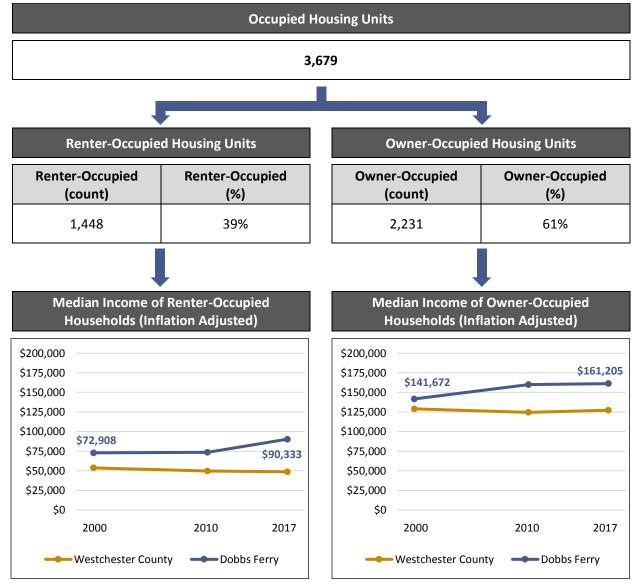
| | | | \$ Cł | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Dobbs Ferry | \$1,306 | \$1,554 | \$1,875 | \$248 | \$321 | \$569 | 19.0% | 20.6% | 43.5% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Dobbs Ferry | \$3,523 | \$4,224 | \$3,733 | \$701 | -\$491 | \$210 | 19.9% | -11.6% | 6.0% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008-2013 | | 2013-2018 | | 2008-2018 | | |
|------------------|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$630,000 | \$602,500 | \$725,000 | -\$27,500 | -4.4% | \$122,500 | 20.3% | \$95,000 | 15.1% |
| Condo | \$465,000 | \$463,500 | \$837,500 | -\$1,500 | -0.3% | \$374,000 | 80.7% | \$372,500 | 80.1% |
| Со-ор | \$245,000 | \$252,500 | \$337,500 | \$7,500 | 3.1% | \$85,000 | 33.7% | \$92,500 | 37.8% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area M | edian Income | ACS 2017 |
|--|------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$126,988 |
| Monthly Income | \$7,804 | \$9,758 | \$10,582 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,963 |
| Estimated Insurance and Private Mortgage Insurance | \$265 | \$309 | \$327 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,016 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,174 | \$1,487 | \$1,616 |
| Affordable Home Price Level | \$237,000 | \$300,000 | \$326,000 |
| Down Payment of 5% | \$11,850 | \$15,000 | \$16,300 |
| Affordable Home Mortgage | \$225,150 | \$285,000 | \$309,700 |
| Median Price | \$725,000 | \$725,000 | \$725,000 |
| Affordable Housing Price GAP (after 5% down) | -\$488,000 | -\$425,000 | -\$399,000 |

Annual Income Needed for Median Priced Home = \$277,000

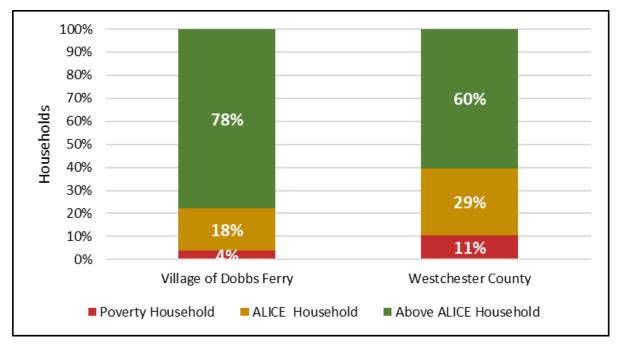
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Dobbs Ferry | \$1,687 | \$67,480 | \$32.44 | \$26.23 | \$1,364 | -\$323 | 49.5 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

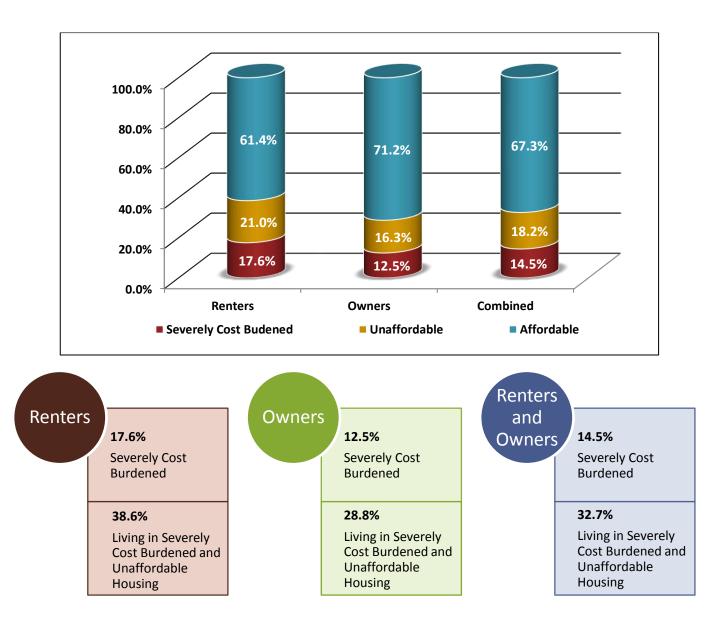


Source: United Way ALICE Project, 2016

VILLAGE OF DOBBS FERRY HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 890 | 305 | 255 | 1,450 |
| as a % of the total number | 61.4% | 21.0% | 17.6% | 100% |
| OWNERS | 1,590 | 365 | 280 | 2,235 |
| as a % of the total number | 71.2% | 16.3% | 12.5% | 100% |
| COMBINED RENTERS AND OWNERS | 2,480 | 670 | 535 | 3,685 |
| as a % of the total number | 67.3% | 18.2% | 14.5% | 100% |



VILLAGE OF DOBBS FERRY HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 110 | 56.4% | 85 | 43.6% | 195 |
| Household Income >30% to <=50% HAMFI | 100 | 27.8% | 260 | 72.2% | 360 |
| Household Income >50% to <=80% HAMFI | 100 | 29.4% | 240 | 70.6% | 340 |
| Household Income >80% to <=100% HAMFI | 170 | 58.6% | 120 | 41.4% | 290 |
| Household Income >100% HAMFI | 1,755 | 70.2% | 745 | 29.8% | 2,500 |
| Total | 2,235 | 60.7% | 1,450 | 39.3% | 3,685 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 15 | 0 | 70 | 85 | 82.4% |
| Household Income >30% to <=50% HAMFI | 15 | 60 | 185 | 260 | 71.2% |
| Household Income >50% to <=80% HAMFI | 100 | 140 | 0 | 240 | 0.0% |
| Household Income >80% to <=100% HAMFI | 35 | 85 | 0 | 120 | 0.0% |
| Household Income >100% HAMFI | 725 | 20 | 0 | 745 | 0.0% |
| Total | 890 | 305 | 255 | 1,450 | 17.6% |

255 Renter Households =< 50% HAMFI Severely Cost Burdened 315 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 25 | 10 | 75 | 110 | 68.2% |
| Household Income >30% to <=50% HAMFI | 60 | 25 | 15 | 100 | 15.0% |
| Household Income >50% to <=80% HAMFI | 0 | 65 | 35 | 100 | 35.0% |
| Household Income >80% to <=100% HAMFI | 70 | 40 | 60 | 170 | 35.3% |
| Household Income >100% HAMFI | 1,435 | 225 | 95 | 1,755 | 5.4% |
| Total | 1,590 | 365 | 280 | 2,235 | 12.5% |

90 Owner Households =< 50% HAMFI Severely Cost Burdened 125 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 30 | 0 | 30 |
| Severely Overcrowded | 85 | 0 | 85 |
| Severely Cost Burdened | 255 | 280 | 535 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 70 | 75 | 145 |
| Household Income >30% to <=50% HAMFI | 215 | 15 | 230 |
| Household Income >50% to <=80% HAMFI | 0 | 35 | 35 |
| Household Income >80% to <=100% HAMFI | 0 | 60 | 60 |
| Household Income >100% HAMFI | 0 | 95 | 95 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 285 | 280 | 565 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 265 |
| Ambulatory Limitation | 250 |
| Cognitive Limitation | 100 |
| Self-care or Independent Living Limitation | 260 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 70 |
| >30% to <=50% HAMFI | 30 |
| >50% to <=80% HAMFI | 45 |
| >80% HAMFI | 395 |
| Total | 540 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF DOBBS FERRY SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
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HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

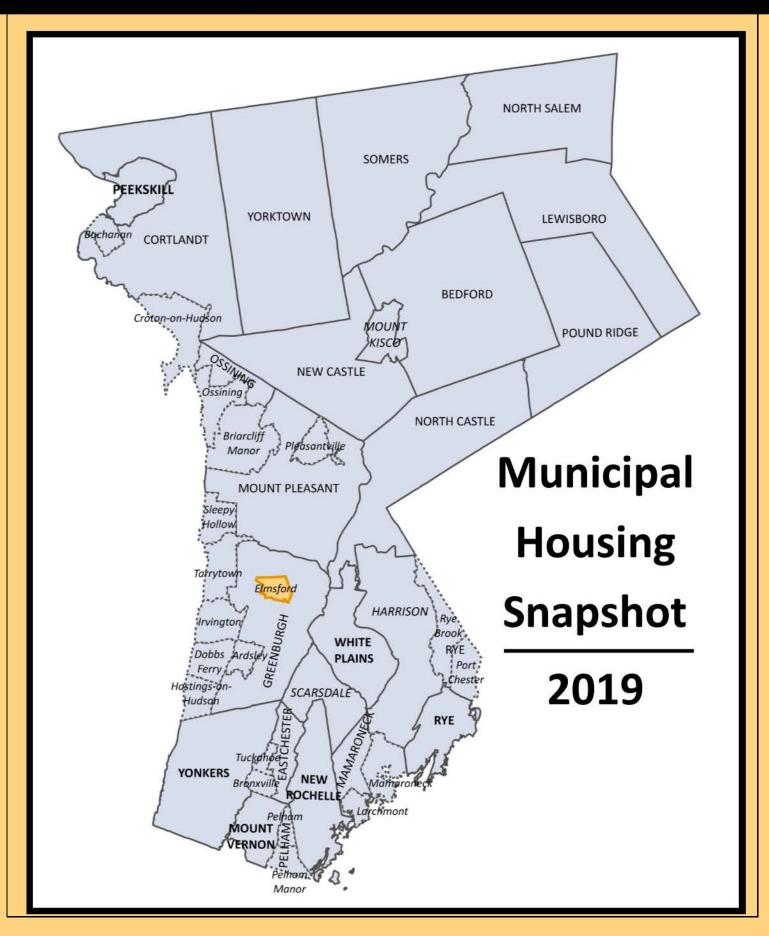
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Elmsford



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,157 | 1,136 | 1,109 | -21 | -27 | -48 | -1.8% | -2.4% | -4.1% |
| 20-29 | 803 | 744 | 909 | -59 | 165 | 106 | -7.3% | 22.2% | 13.2% |
| 30-44 | 1,299 | 1,138 | 1,070 | -161 | -68 | -229 | -12.4% | -6.0% | -17.6% |
| 45-64 | 901 | 1,136 | 1,291 | 235 | 155 | 390 | 26.1% | 13.6% | 43.3% |
| 65-74 | 294 | 265 | 241 | -29 | -24 | -53 | -9.9% | -9.1% | -18.0% |
| 75-84 | 172 | 174 | 254 | 2 | 80 | 82 | 1.2% | 46.0% | 47.7% |
| 85 | 50 | 71 | 68 | 21 | -3 | 18 | 42.0% | -4.2% | 36.0% |
| Total | 4,676 | 4,664 | 4,942 | -12 | 278 | 266 | -0.3% | 6.0% | 5.7% |

Median Monthly Gross Rent (Inflation Adjusted)

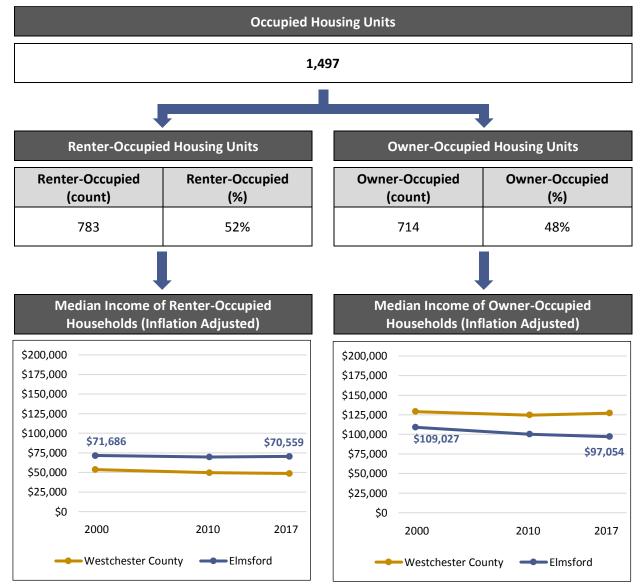
| | | | | \$ Cł | \$ Change in Rent | | | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-------------------|-----------------|-----------------|------------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Elmsford | \$1,605 | \$1,918 | \$1,694 | \$312 | -\$224 | \$89 | 19.4% | -11.7% | 5.5% | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Elmsford | \$1,605 | \$1,918 | \$1,694 | \$312 | -\$224 | \$89 | 19.4% | -11.7% | 5.5% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008- | -2013 | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-------------|-----------|----------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$410,000 | \$341,000 | \$430,000 | -\$69,000 | -16.8% | \$89,000 | 26.1% | \$20,000 | 4.9% |
| Condo | \$314,500 | \$255,000 | Unavailable | -\$59,500 | -18.9% | Unavailable | Unavailable | Unavailable | Unavailable |
| Со-ор | \$63,000 | \$51,750 | Unavailable | -\$11,250 | -17.9% | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$86,066 |
| Monthly Income | \$7,804 | \$9,758 | \$7,172 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,008 |
| Estimated Insurance and Private Mortgage Insurance | \$273 | \$319 | \$259 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$618 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,234 | \$1,556 | \$1,130 |
| Affordable Home Price Level | \$249,000 | \$314,000 | \$228,000 |
| Down Payment of 5% | \$12,450 | \$15,700 | \$11,400 |
| Affordable Home Mortgage | \$236,550 | \$298,300 | \$216,600 |
| Median Price | \$430,000 | \$430,000 | \$430,000 |
| Affordable Housing Price GAP (after 5% down) | -\$181,000 | -\$116,000 | -\$202,000 |

Annual Income Needed for Median Priced Home = \$160,000

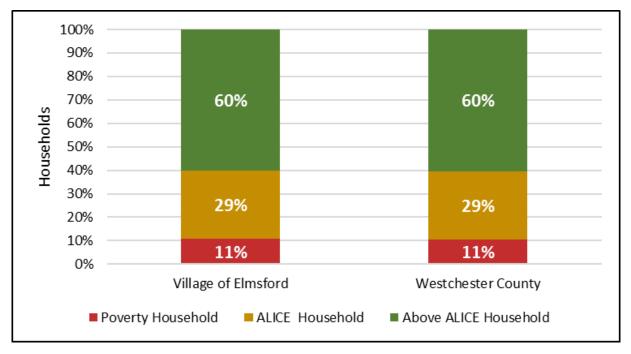
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|--|
| Elmsford | \$1,687 | \$67,480 | \$32.44 | \$18.41 | \$957 | -\$730 | 70.5 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.



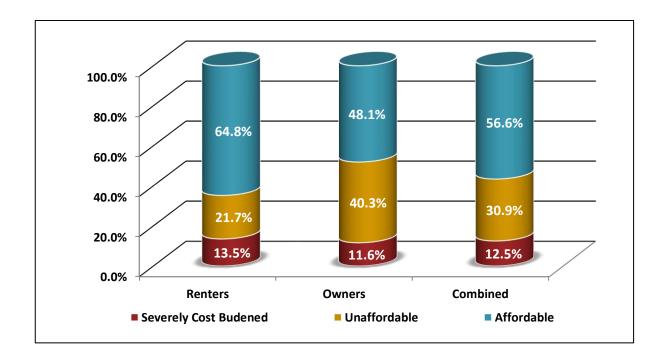
Source: United Way ALICE Project, 2016

VILLAGE OF ELMSFORD

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 506 | 169 | 105 | 780 |
| as a % of the total number | 64.8% | 21.7% | 13.5% | 100% |
| OWNERS | 371 | 310 | 89 | 770 |
| as a % of the total number | 48.1% | 40.3% | 11.6% | 100% |
| COMBINED RENTERS AND OWNERS | 877 | 479 | 194 | 1,550 |
| as a % of the total number | 56.6% | 30.9% | 12.5% | 100% |





VILLAGE OF ELMSFORD HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 55 | 32.4% | 115 | 67.6% | 170 |
| Household Income >30% to <=50% HAMFI | 35 | 23.3% | 115 | 76.7% | 150 |
| Household Income >50% to <=80% HAMFI | 80 | 43.2% | 105 | 56.8% | 185 |
| Household Income >80% to <=100% HAMFI | 115 | 69.7% | 50 | 30.3% | 165 |
| Household Income >100% HAMFI | 485 | 55.1% | 395 | 44.9% | 880 |
| Total | 770 | 49.7% | 780 | 50.3% | 1,550 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 45 | 20 | 50 | 115 | 43.5% |
| Household Income >30% to <=50% HAMFI | 25 | 70 | 20 | 115 | 17.4% |
| Household Income >50% to <=80% HAMFI | 40 | 30 | 35 | 105 | 33.3% |
| Household Income >80% to <=100% HAMFI | 46 | 4 | 0 | 50 | 0.0% |
| Household Income >100% HAMFI | 350 | 45 | 0 | 395 | 0.0% |
| Total | 506 | 169 | 105 | 780 | 13.5% |

70 Renter Households =< 50% HAMFI Severely Cost Burdened

160 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 55 | 55 | 100.0% |
| Household Income >30% to <=50% HAMFI | 15 | 20 | 0 | 35 | 0.0% |
| Household Income >50% to <=80% HAMFI | 46 | 30 | 4 | 80 | 5.0% |
| Household Income >80% to <=100% HAMFI | 25 | 70 | 20 | 115 | 17.4% |
| Household Income >100% HAMFI | 285 | 190 | 10 | 485 | 2.1% |
| Total | 371 | 310 | 89 | 770 | 11.6% |

55 Owner Households =< 50% HAMFI Severely Cost Burdened 75 Owner Households =< 50% HAMFI pay over 30% toward owning a home

VILLAGE OF ELMSFORD

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 10 | 10 | 20 |
| Severely Cost Burdened | 105 | 89 | 194 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 20 | 55 | 75 |
| Household Income >30% to <=50% HAMFI | 20 | 0 | 20 |
| Household Income >50% to <=80% HAMFI | 35 | 4 | 39 |
| Household Income >80% to <=100% HAMFI | 0 | 20 | 20 |
| Household Income >100% HAMFI | 10 | 10 | 20 |
| Income Unavailable | 20 | 0 | 20 |
| Total Demand | 105 | 89 | 194 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 110 |
| Ambulatory Limitation | 130 |
| Cognitive Limitation | 65 |
| Self-care or Independent Living Limitation | 115 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 75 |
| >30% to <=50% HAMFI | 25 |
| >50% to <=80% HAMFI | 10 |
| >80% HAMFI | 120 |
| Total | 230 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF ELMSFORD

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Hastings-on-Hudson



VILLAGE OF HASTINGS-ON-HUDSON POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,989 | 2,124 | 2,067 | 135 | -57 | 78 | 6.8% | -2.7% | 3.9% |
| 20-29 | 531 | 512 | 583 | -19 | 71 | 52 | -3.6% | 13.9% | 9.8% |
| 30-44 | 1,700 | 1,192 | 1,358 | -508 | 166 | -342 | -29.9% | 13.9% | -20.1% |
| 45-64 | 2,243 | 2,661 | 2,478 | 418 | -183 | 235 | 18.6% | -6.9% | 10.5% |
| 65-74 | 631 | 592 | 717 | -39 | 125 | 86 | -6.2% | 21.1% | 13.6% |
| 75-84 | 434 | 462 | 371 | 28 | -91 | -63 | 6.5% | -19.7% | -14.5% |
| 85 | 120 | 306 | 419 | 186 | 113 | 299 | 155.0% | 36.9% | 249.2% |
| Total | 7,648 | 7,849 | 7,993 | 201 | 144 | 345 | 2.6% | 1.8% | 4.5% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Change in Rent | | | % Change in Rent | | |
|------------------------|---------|---------|---------|-------------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Hastings-on- Hudson | \$1,463 | \$1,348 | \$1,855 | -\$115 | \$507 | \$392 | -7.9% | 37.6% | 26.8% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

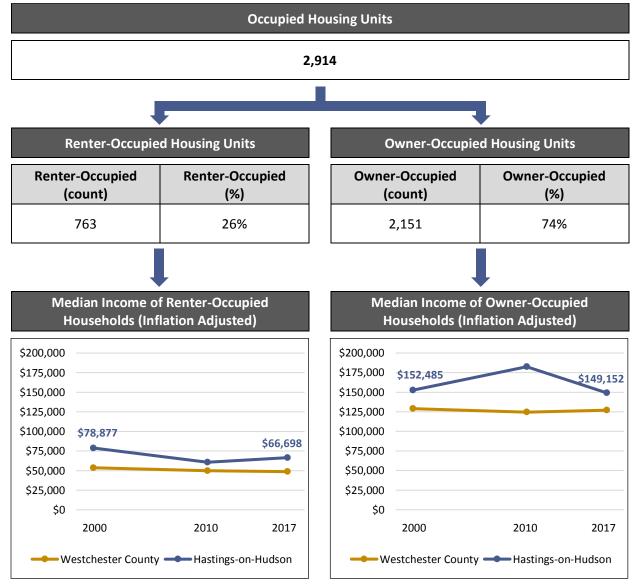
Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|------------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Hastings-on- Hudson | \$3,883 | \$4,314 | \$3,651 | \$431 | -\$663 | -\$232 | 11.1% | -15.4% | -6.0% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE OF HASTINGS-ON-HUDSON

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE OF HASTINGS-ON-HUDSON HOME SALES TRENDS

Residential Sales Trends

| | Median Sales Price | | | 2008 | 2008-2013 | | 2013-2018 | | -2018 |
|------------------|--------------------|-----------|-----------|-----------|-----------|------------|-----------|------------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$737,500 | \$667,500 | \$893,000 | -\$70,000 | -9.5% | \$225,500 | 33.8% | \$155,500 | 21.1% |
| Condo | \$725,000 | \$735,000 | \$399,500 | \$10,000 | 1.4% | -\$335,500 | -45.6% | -\$325,500 | -44.9% |
| Со-ор | \$223,500 | \$225,000 | \$275,000 | \$1,500 | 0.7% | \$50,000 | 22.2% | \$51,500 | 23.0% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 | |
|--|-------------|--------------|------------------|--|
| Single Family Homes | 80% | 100% | Median Income | |
| Annual Income | \$93,650 | \$117,100 | \$127,143 | |
| Monthly Income | \$7,804 | \$9,758 | \$10,595 | |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% | |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,967 | |
| Estimated Insurance and Private Mortgage Insurance | \$266 | \$309 | \$326 | |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$999 | |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,179 | \$1,487 | \$1,611 | |
| Affordable Home Price Level | \$238,000 | \$300,000 | \$325,000 | |
| Down Payment of 5% | \$11,900 | \$15,000 | \$16,250 | |
| Affordable Home Mortgage | \$226,100 | \$285,000 | \$308,750 | |
| Median Price | \$893,000 | \$893,000 | \$893,000 | |
| Affordable Housing Price GAP (after 5% down) | -\$655,000 | -\$593,000 | -\$568,000 | |

Annual Income Needed for Median Priced Home = \$340,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

VILLAGE OF HASTINGS-ON-HUDSON RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|------------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|-----------------------------------|--|
| Hastings-on- Hudson | \$1,687 | \$67,480 | \$32.44 | \$25.64 | \$1,333 | -\$354 | 50.6 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.



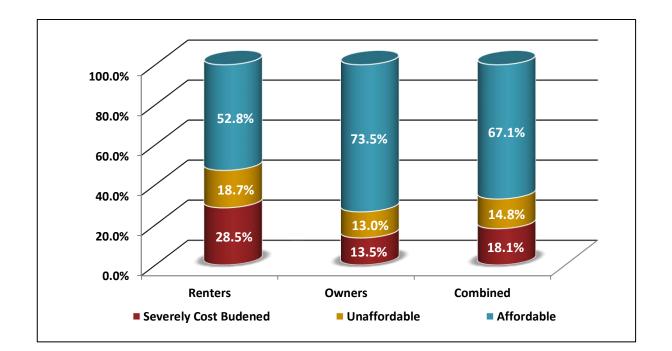
Source: United Way ALICE Project, 2016

VILLAGE OF HASTINGS-ON-HUDSON

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 481 | 170 | 259 | 910 |
| as a % of the total number | 52.8% | 18.7% | 28.5% | 100% |
| OWNERS | 1,495 | 265 | 275 | 2,035 |
| as a % of the total number | 73.5% | 13.0% | 13.5% | 100% |
| COMBINED RENTERS AND OWNERS | 1,976 | 435 | 534 | 2,945 |
| as a % of the total number | 67.1% | 14.8% | 18.1% | 100% |





VILLAGE OF HASTINGS-ON-HUDSON HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 120 | 34.3% | 230 | 65.7% | 350 |
| Household Income >30% to <=50% HAMFI | 115 | 53.5% | 100 | 46.5% | 215 |
| Household Income >50% to <=80% HAMFI | 50 | 50.0% | 50 | 50.0% | 100 |
| Household Income >80% to <=100% HAMFI | 60 | 31.6% | 130 | 68.4% | 190 |
| Household Income >100% HAMFI | 1,690 | 80.9% | 400 | 19.1% | 2,090 |
| Total | 2,035 | 69.1% | 910 | 30.9% | 2,945 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 20 | 20 | 190 | 230 | 82.6% |
| Household Income >30% to <=50% HAMFI | 10 | 25 | 65 | 100 | 65.0% |
| Household Income >50% to <=80% HAMFI | 16 | 30 | 4 | 50 | 8.0% |
| Household Income >80% to <=100% HAMFI | 70 | 60 | 0 | 130 | 0.0% |
| Household Income >100% HAMFI | 365 | 35 | 0 | 400 | 0.0% |
| Total | 481 | 170 | 259 | 910 | 28.5% |

255 Renter Households =< 50% HAMFI Severely Cost Burdened 300 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 20 | 90 | 120 | 75.0% |
| Household Income >30% to <=50% HAMFI | 10 | 25 | 80 | 115 | 69.6% |
| Household Income >50% to <=80% HAMFI | 25 | 15 | 10 | 50 | 20.0% |
| Household Income >80% to <=100% HAMFI | 10 | 20 | 30 | 60 | 50.0% |
| Household Income >100% HAMFI | 1,440 | 185 | 65 | 1,690 | 3.8% |
| Total | 1,495 | 265 | 275 | 2,035 | 13.5% |

170 Owner Households =< 50% HAMFI Severely Cost Burdened 215 Owner Households =< 50% HAMFI pay over 30% toward owning a home

VILLAGE OF HASTINGS-ON-HUDSON

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 10 | 10 |
| Severely Overcrowded | 30 | 0 | 30 |
| Severely Cost Burdened | 259 | 275 | 534 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 190 | 90 | 280 |
| Household Income >30% to <=50% HAMFI | 65 | 80 | 145 |
| Household Income >50% to <=80% HAMFI | 4 | 20 | 24 |
| Household Income >80% to <=100% HAMFI | 0 | 30 | 30 |
| Household Income >100% HAMFI | 30 | 65 | 95 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 289 | 285 | 574 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households with One or More Members |
|-------------------------------------|
| with a Disability, by Income |
| |

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 230 |
| Ambulatory Limitation | 275 |
| Cognitive Limitation | 160 |
| Self-care or Independent Living Limitation | 230 |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 115 |
| >30% to <=50% HAMFI | 85 |
| >50% to <=80% HAMFI | 5 |
| >80% HAMFI | 295 |
| Total | 500 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF HASTINGS-ON-HUDSON SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

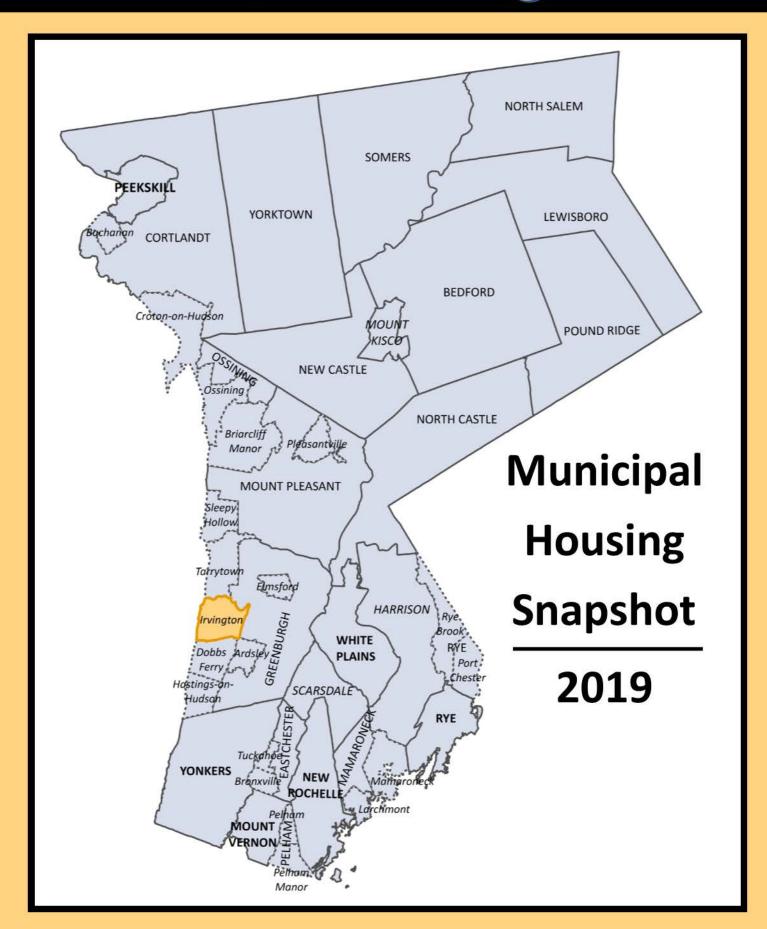
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Irvington



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,953 | 1,782 | 2,099 | -171 | 317 | 146 | -8.8% | 17.8% | 7.5% |
| 20-29 | 440 | 419 | 446 | -21 | 27 | 6 | -4.8% | 6.4% | 1.4% |
| 30-44 | 1,597 | 1,043 | 989 | -554 | -54 | -608 | -34.7% | -5.2% | -38.1% |
| 45-64 | 1,742 | 2,208 | 2,072 | 466 | -136 | 330 | 26.8% | -6.2% | 18.9% |
| 65-74 | 485 | 518 | 591 | 33 | 73 | 106 | 6.8% | 14.1% | 21.9% |
| 75-84 | 319 | 325 | 199 | 6 | -126 | -120 | 1.9% | -38.8% | -37.6% |
| 85 | 95 | 125 | 192 | 30 | 67 | 97 | 31.6% | 53.6% | 102.1% |
| Total | 6,631 | 6,420 | 6,588 | -211 | 168 | -43 | -3.2% | 2.6% | -0.6% |

Median Monthly Gross Rent (Inflation Adjusted)

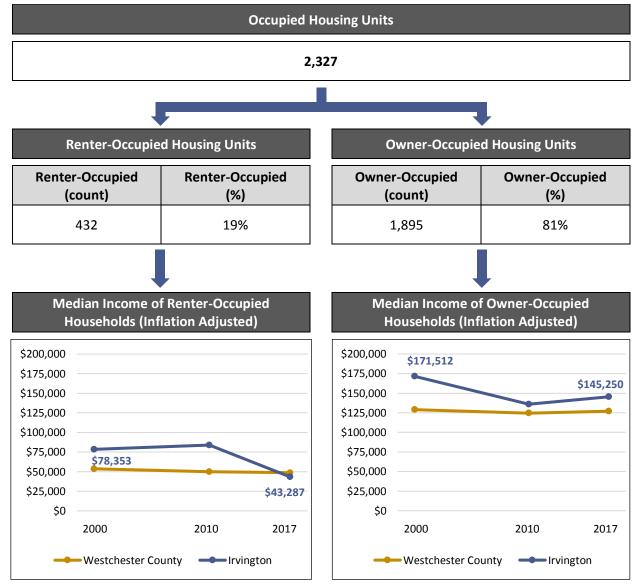
| | | | | \$ Cł | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Irvington | \$1,430 | \$1,625 | \$1,495 | \$195 | -\$130 | \$65 | 13.6% | -8.0% | 4.5% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------------------------|-----------------|-----------------|-----------------------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Irvington | \$4,255 | \$3,726 | \$4,000 | -\$529 | | ilable; ng Limit (>\$4,000) | -12.4% | | ilable; ng Limit (>\$4,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Me | dian Sales I | Price | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|-----------|--------------|-------------|-----------|-------------|-----------|-------------|-----------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$800,000 | \$1,160,000 | \$1,224,950 | \$360,000 | 45.0% | \$64,950 | 5.6% | \$424,950 | 53.1% |
| Condo | \$592,500 | \$530,750 | \$672,000 | -\$61,750 | -10.4% | \$141,250 | 26.6% | \$79,500 | 13.4% |
| Со-ор | \$263,500 | \$216,000 | \$283,000 | -\$47,500 | -18.0% | \$67,000 | 31.0% | \$19,500 | 7.4% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Lindonwriting Sconorio | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93 <i>,</i> 650 | \$117,100 | \$133,194 |
| Monthly Income | \$7,804 | \$9,758 | \$11,100 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$3,108 |
| Estimated Insurance and Private Mortgage Insurance | \$267 | \$309 | \$340 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,045 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,189 | \$1,487 | \$1,710 |
| Affordable Home Price Level | \$240,000 | \$300,000 | \$345,000 |
| Down Payment of 5% | \$12,000 | \$15,000 | \$17,250 |
| Affordable Home Mortgage | \$228,000 | \$285,000 | \$327,750 |
| Median Price | \$1,224,950 | \$1,224,950 | \$1,224,950 |
| Affordable Housing Price GAP (after 5% down) | -\$984,950 | -\$924,950 | -\$879,950 |

Annual Income Needed for Median Priced Home = \$460,000

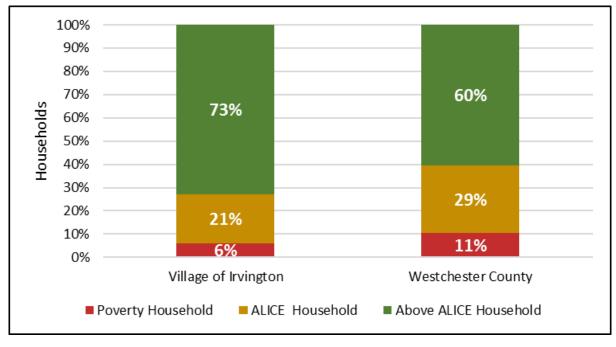
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

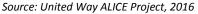
RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|---|
| Irvington | \$1,687 | \$67,480 | \$32.44 | \$15.93 | \$828 | -\$859 | 81.5 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

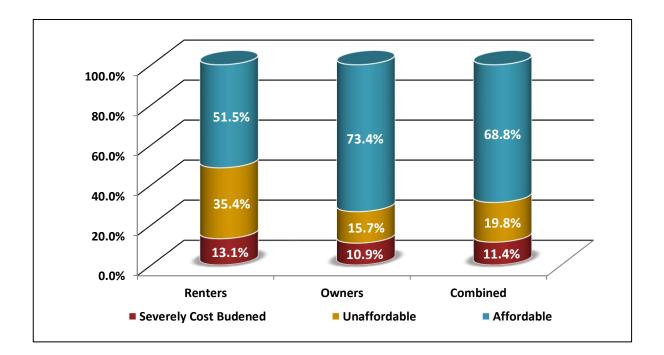




HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 255 | 175 | 65 | 495 |
| as a % of the total number | 51.5% | 35.4% | 13.1% | 100% |
| OWNERS | 1,380 | 295 | 205 | 1,880 |
| as a % of the total number | 73.4% | 15.7% | 10.9% | 100% |
| COMBINED RENTERS AND OWNERS | 1,635 | 470 | 270 | 2,375 |
| as a % of the total number | 68.8% | 19.8% | 11.4% | 100% |





VILLAGE OF IRVINGTON HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 100 | 69.0% | 45 | 31.0% | 145 |
| Household Income >30% to <=50% HAMFI | 100 | 40.8% | 145 | 59.2% | 245 |
| Household Income >50% to <=80% HAMFI | 70 | 56.0% | 55 | 44.0% | 125 |
| Household Income >80% to <=100% HAMFI | 85 | 85.0% | 15 | 15.0% | 100 |
| Household Income >100% HAMFI | 1,525 | 86.6% | 235 | 13.4% | 1,760 |
| Total | 1,880 | 79.2% | 495 | 20.8% | 2,375 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 15 | 30 | 45 | 66.7% |
| Household Income >30% to <=50% HAMFI | 15 | 105 | 25 | 145 | 17.2% |
| Household Income >50% to <=80% HAMFI | 5 | 40 | 10 | 55 | 18.2% |
| Household Income >80% to <=100% HAMFI | 0 | 15 | 0 | 15 | 0.0% |
| Household Income >100% HAMFI | 235 | 0 | 0 | 235 | 0.0% |
| Total | 255 | 175 | 65 | 495 | 13.1% |

55 Renter Households =< 50% HAMFI Severely Cost Burdened

175 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 15 | 0 | 85 | 100 | 85.0% |
| Household Income >30% to <=50% HAMFI | 25 | 45 | 30 | 100 | 30.0% |
| Household Income >50% to <=80% HAMFI | 35 | 35 | 0 | 70 | 0.0% |
| Household Income >80% to <=100% HAMFI | 45 | 30 | 10 | 85 | 11.8% |
| Household Income >100% HAMFI | 1,260 | 185 | 80 | 1,525 | 5.2% |
| Total | 1,380 | 295 | 205 | 1,880 | 10.9% |

115 Owner Households =< 50% HAMFI Severely Cost Burdened 160 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 65 | 205 | 270 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 30 | 30 | 115 |
| Household Income >30% to <=50% HAMFI | 25 | 0 | 55 |
| Household Income >50% to <=80% HAMFI | 10 | 0 | 10 |
| Household Income >80% to <=100% HAMFI | 0 | 80 | 0 |
| Household Income >100% HAMFI | 0 | 10 | 80 |
| Income Unavailable | 0 | 205 | 10 |
| Total Demand | 65 | 30 | 270 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type Households with One or More Members with a Disability, by Income

| Households |
|------------|
| 170 |
| 200 |
| 175 |
| 245 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 60 |
| >30% to <=50% HAMFI | 40 |
| >50% to <=80% HAMFI | 10 |
| >80% HAMFI | 300 |
| Total | 410 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF IRVINGTON SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

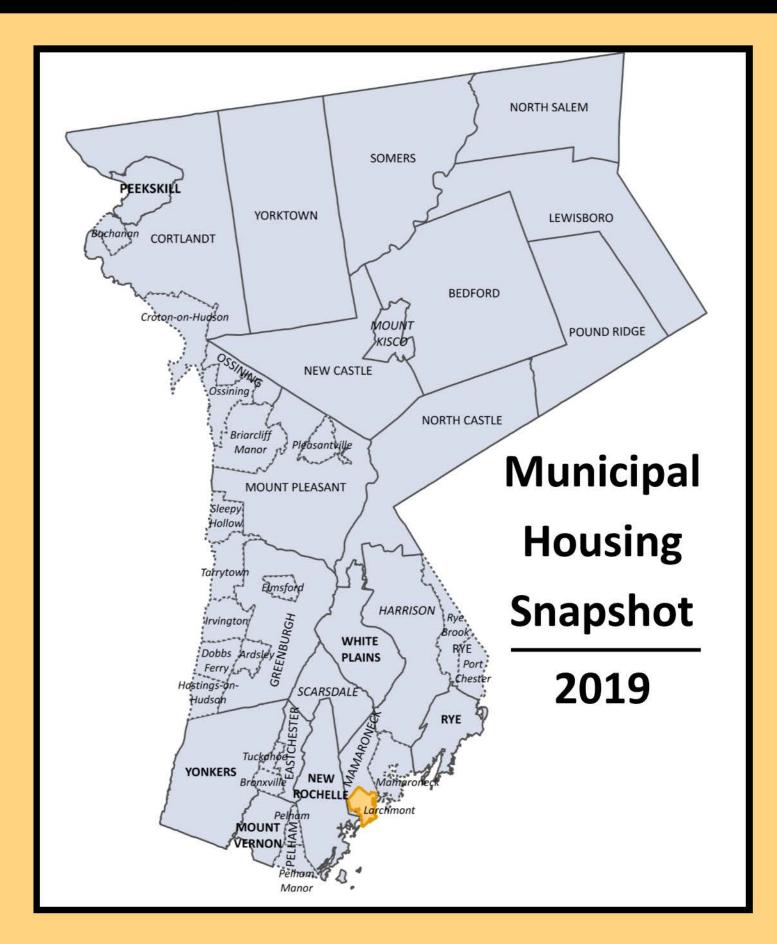
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Larchmont



VILLAGE OF LARCHMONT

POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,990 | 1,928 | 2,114 | -62 | 186 | 124 | -3.1% | 9.6% | 6.2% |
| 20-29 | 444 | 346 | 478 | -98 | 132 | 34 | -22.1% | 38.2% | 7.7% |
| 30-44 | 1,675 | 1,205 | 1,317 | -470 | 112 | -358 | -28.1% | 9.3% | -21.4% |
| 45-64 | 1,538 | 1,645 | 1,543 | 107 | -102 | 5 | 7.0% | -6.2% | 0.3% |
| 65-74 | 447 | 416 | 316 | -31 | -100 | -131 | -6.9% | -24.0% | -29.3% |
| 75-84 | 276 | 238 | 218 | -38 | -20 | -58 | -13.8% | -8.4% | -21.0% |
| 85 | 115 | 86 | 125 | -29 | 39 | 10 | -25.2% | 45.3% | 8.7% |
| Total | 6,485 | 5,864 | 6,111 | -621 | 247 | -374 | -9.6% | 4.2% | -5.8% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | \$ Cl | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Larchmont | \$1,558 | \$1,756 | \$1,922 | \$198 | \$166 | \$364 | 12.7% | 9.4% | 23.4% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

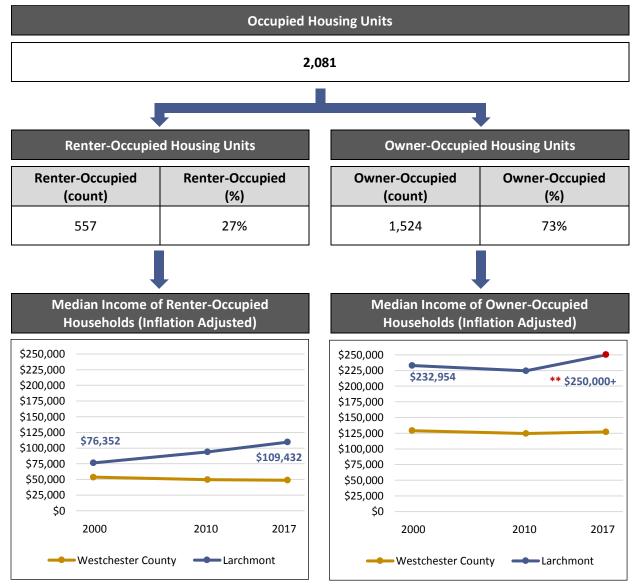
Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|------------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Larchmont | \$5,090 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ble; Repor eded (>\$4 | ting Limit ,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | | | | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE OF LARCHMONT

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

** The median income in 2017 exceeded the upper limit of \$250,000 reported by the Census Bureau

VILLAGE OF LARCHMONT HOME SALES TRENDS

Residential Sales Trends

| | Me | dian Sales P | rice | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|-------------|--------------|-------------|------------|-------------|-----------|-------------|-----------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$1,100,000 | \$1,290,000 | \$1,385,000 | \$190,000 | 17.3% | \$95,000 | 7.4% | \$285,000 | 25.9% |
| Condo | \$670,000 | \$491,250 | \$878,000 | -\$178,750 | -26.7% | \$386,750 | 78.7% | \$208,000 | 31.0% |
| Со-ор | \$215,000 | \$188,500 | \$180,000 | -\$26,500 | -12.3% | -\$8,500 | -4.5% | -\$35,000 | -16.3% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Lindorwriting Sconorio | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93 <i>,</i> 650 | \$117,100 | \$198,661 |
| Monthly Income | \$7,804 | \$9,758 | \$16,555 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$4,635 |
| Estimated Insurance and Private Mortgage Insurance | \$290 | \$340 | \$515 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,166 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,353 | \$1,710 | \$2,949 |
| Affordable Home Price Level | \$273,000 | \$345,000 | \$595,000 |
| Down Payment of 5% | \$13,650 | \$17,250 | \$29,750 |
| Affordable Home Mortgage | \$259,350 | \$327,750 | \$565,250 |
| Median Price | \$1,385,000 | \$1,385,000 | \$1,385,000 |
| Affordable Housing Price GAP (after 5% down) | -1,112,000 | -\$1,040,000 | -\$790,000 |

Annual Income Needed for Median Priced Home = \$457,000

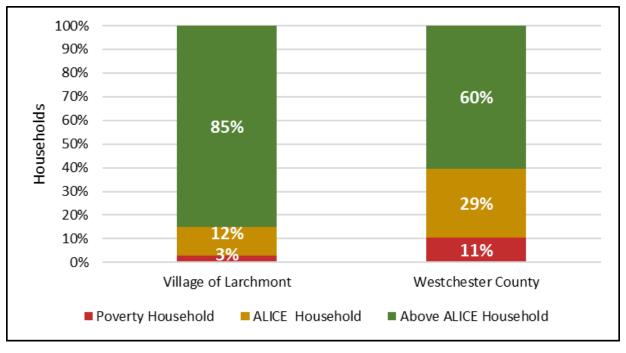
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

VILLAGE OF LARCHMONT RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|--------------------------------|--|
| Larchmont | \$1,687 | \$67,480 | \$32.44 | \$28.93 | \$1,504 | -\$183 | 44.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.



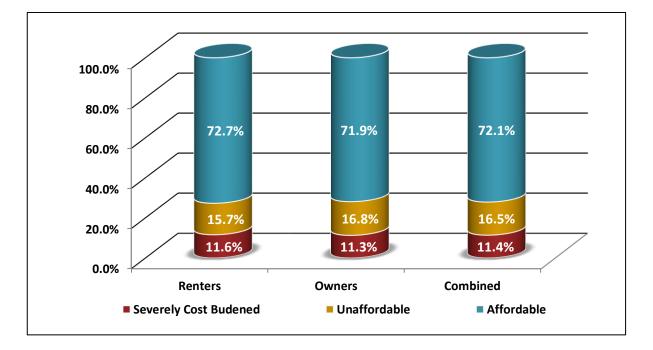
Source: United Way ALICE Project, 2016

VILLAGE OF LARCHMONT

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 440 | 95 | 70 | 605 |
| as a % of the total number | 72.7% | 15.7% | 11.6% | 100% |
| OWNERS | 1,050 | 245 | 165 | 1,460 |
| as a % of the total number | 71.9% | 16.8% | 11.3% | 100% |
| COMBINED RENTERS AND OWNERS | 1,490 | 340 | 235 | 2,065 |
| as a % of the total number | 72.1% | 16.5% | 11.4% | 100% |





VILLAGE OF LARCHMONT HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|--------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 90 | 58.1% | 65 | 41.9% | 155 |
| Household Income >30% to <=50% HAMFI | 65 | 100.0% | 0 | 0.0% | 65 |
| Household Income >50% to <=80% HAMFI | 35 | 53.8% | 30 | 46.2% | 65 |
| Household Income >80% to <=100% HAMFI | 30 | 21.4% | 110 | 78.6% | 140 |
| Household Income >100% HAMFI | 1,240 | 75.6% | 400 | 24.4% | 1,640 |
| Total | 1,460 | 70.7% | 605 | 29.3% | 2,065 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 10 | 55 | 65 | 84.6% |
| Household Income >30% to <=50% HAMFI | 0 | 0 | 0 | 0 | 0.0% |
| Household Income >50% to <=80% HAMFI | 10 | 20 | 0 | 30 | 0.0% |
| Household Income >80% to <=100% HAMFI | 45 | 50 | 15 | 110 | 13.6% |
| Household Income >100% HAMFI | 385 | 15 | 0 | 400 | 0.0% |
| Total | 440 | 95 | 70 | 605 | 11.6% |

55 Renter Households =< 50% HAMFI Severely Cost Burdened 65 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 15 | 15 | 60 | 90 | 66.7% |
| Household Income >30% to <=50% HAMFI | 10 | 15 | 40 | 65 | 61.5% |
| Household Income >50% to <=80% HAMFI | 5 | 15 | 15 | 35 | 42.9% |
| Household Income >80% to <=100% HAMFI | 20 | 10 | 0 | 30 | 0.0% |
| Household Income >100% HAMFI | 1,000 | 190 | 50 | 1,240 | 4.0% |
| Total | 1,050 | 245 | 165 | 1,460 | 11.3% |

HAMFI 130 Ow pay ov

130 Owner Households =< 50% HAMFI pay over 30% toward owning a home

100 Owner Households =< 50% HAMFI Severely Cost Burdened

VILLAGE OF LARCHMONT

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 10 | 0 | 10 |
| Severely Cost Burdened | 70 | 165 | 235 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 45 | 60 | 105 |
| Household Income >30% to <=50% HAMFI | 0 | 40 | 40 |
| Household Income >50% to <=80% HAMFI | 0 | 15 | 15 |
| Household Income >80% to <=100% HAMFI | 15 | 0 | 15 |
| Household Income >100% HAMFI | 10 | 50 | 60 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 70 | 165 | 235 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 35 |
| Ambulatory Limitation | 115 |
| Cognitive Limitation | 80 |
| Self-care or Independent Living Limitation | 85 |

| Households with One or More Members |
|-------------------------------------|
| with a Disability, by Income |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 25 |
| >30% to <=50% HAMFI | 10 |
| >50% to <=80% HAMFI | 15 |
| >80% HAMFI | 100 |
| Total | 150 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF LARCHMONT SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

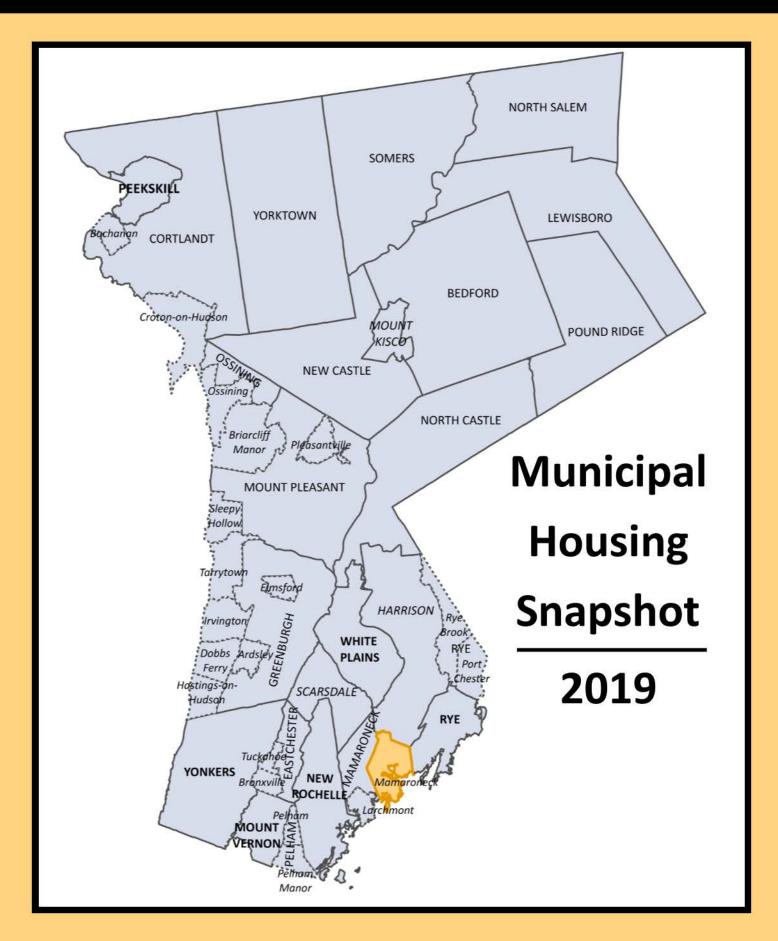
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Mamaroneck



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 4,672 | 4,925 | 4,828 | 253 | -97 | 156 | 5.4% | -2.0% | 3.3% |
| 20-29 | 2,119 | 2,103 | 2,149 | -16 | 46 | 30 | -0.8% | 2.2% | 1.4% |
| 30-44 | 4,789 | 4,052 | 3,605 | -737 | -447 | -1,184 | -15.4% | -11.0% | -24.7% |
| 45-64 | 4,159 | 4,982 | 5,711 | 823 | 729 | 1,552 | 19.8% | 14.6% | 37.3% |
| 65-74 | 1,485 | 1,190 | 1,528 | -295 | 338 | 43 | -19.9% | 28.4% | 2.9% |
| 75-84 | 1,060 | 1,072 | 902 | 12 | -170 | -158 | 1.1% | -15.9% | -14.9% |
| 85 | 468 | 605 | 604 | 137 | -1 | 136 | 29.3% | -0.2% | 29.1% |
| Total | 18,752 | 18,929 | 19,327 | 177 | 398 | 575 | 0.9% | 2.1% | 3.1% |

Median Monthly Gross Rent (Inflation Adjusted)

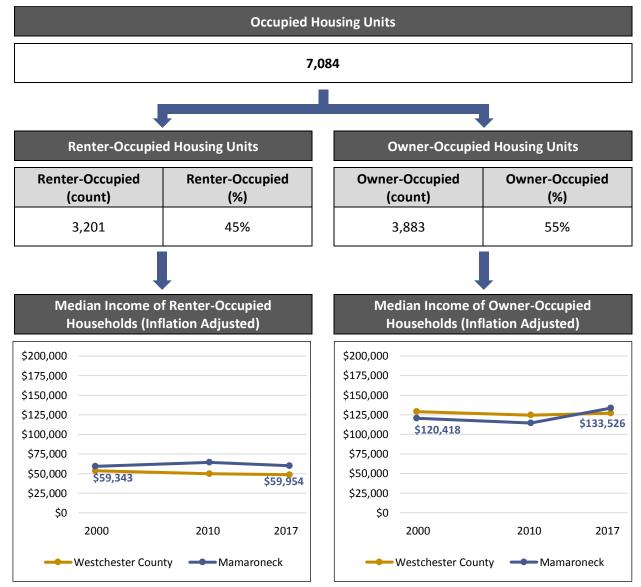
| | | | | \$ Cł | nange in R | lent | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Mamaroneck | \$1,467 | \$1,670 | \$1,820 | \$202 | \$150 | \$353 | 13.8% | 9.0% | 24.0% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Mamaroneck | \$3,512 | \$3,402 | \$3,422 | -\$109 | \$20 | -\$90 | -3.1% | 0.6% | -2.6% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008 | 2008-2013 | | 2013-2018 | | -2018 |
|------------------|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$710,000 | \$729,000 | \$850,000 | \$19,000 | 2.7% | \$121,000 | 16.6% | \$140,000 | 19.7% |
| Condo | \$467,000 | \$424,000 | \$582,000 | -\$43,000 | -9.2% | \$158,000 | 37.3% | \$115,000 | 24.6% |
| Со-ор | \$187,500 | \$192,500 | \$192,000 | \$5,000 | 2.7% | -\$500 | -0.3% | \$4,500 | 2.4% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area M | edian Income | ACS 2017 |
|--|------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$91,161 |
| Monthly Income | \$7,804 | \$9,758 | \$7,597 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,127 |
| Estimated Insurance and Private Mortgage Insurance | \$287 | \$336 | \$281 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$549 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,328 | \$1,680 | \$1,288 |
| Affordable Home Price Level | \$268,000 | \$339,000 | \$260,000 |
| Down Payment of 5% | \$13,400 | \$16,950 | \$13,000 |
| Affordable Home Mortgage | \$254,600 | \$322,050 | \$247,000 |
| Median Price | \$850,000 | \$850,000 | \$850,000 |
| Affordable Housing Price GAP (after 5% down) | -\$582,000 | -\$511,000 | -\$590,000 |

Annual Income Needed for Median Priced Home = \$270,000

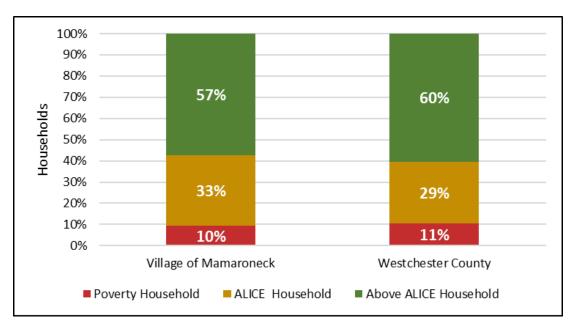
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Mamaroneck | \$1,687 | \$67,480 | \$32.44 | \$20.42 | \$1,062 | -\$625 | 63.5 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

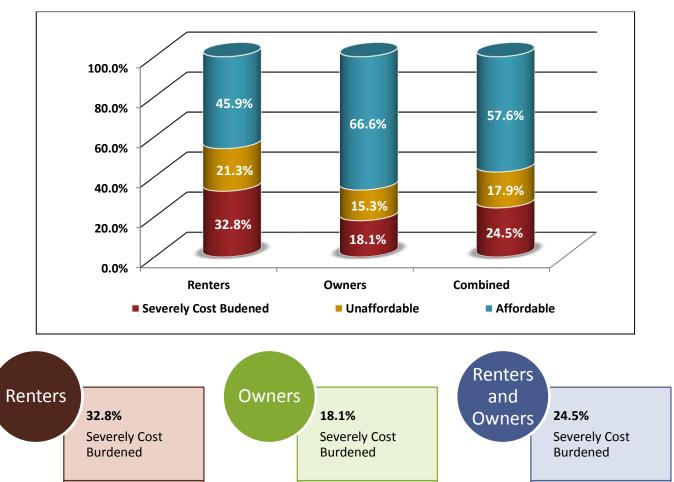


Source: United Way ALICE Project, 2016

VILLAGE OF MAMARONECK HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 1,420 | 660 | 1,015 | 3,095 |
| as a % of the total number | 45.9% | 21.3% | 32.8% | 100% |
| OWNERS | 2,715 | 625 | 740 | 4,080 |
| as a % of the total number | 66.6% | 15.3% | 18.1% | 100% |
| COMBINED RENTERS AND OWNERS | 4,135 | 1,285 | 1,755 | 7,175 |
| as a % of the total number | 57.6% | 17.9% | 24.5% | 100% |



33.4%

Living in Severely Cost Burdened and

Unaffordable

Housing

54.1%

Living in Severely

Unaffordable

Housing

Cost Burdened and

42.4% Living in Severely Cost Burdened and Unaffordable Housing

VILLAGE OF MAMARONECK HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 310 | 26.1% | 880 | 73.9% | 1,190 |
| Household Income >30% to <=50% HAMFI | 355 | 35.1% | 655 | 64.9% | 1,010 |
| Household Income >50% to <=80% HAMFI | 230 | 36.8% | 395 | 63.2% | 625 |
| Household Income >80% to <=100% HAMFI | 280 | 60.9% | 180 | 39.1% | 460 |
| Household Income >100% HAMFI | 2,905 | 74.7% | 985 | 25.3% | 3,890 |
| Total | 4,080 | 56.9% | 3,095 | 43.1% | 7,175 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|----------------|---------------------------|
| Household Income <= 30% HAMFI | 180 | 60 | 640 | 880 | 72.7% |
| Household Income >30% to <=50% HAMFI | 95 | 315 | 245 | 655 | 37.4% |
| Household Income >50% to <=80% HAMFI | 140 | 125 | 130 | 395 | 32.9% |
| Household Income >80% to <=100% HAMFI | 115 | 65 | 0 | 180 | 0.0% |
| Household Income >100% HAMFI | 890 | 95 | 0 | 985 | 0.0% |
| Total | 1,420 | 660 | 1,015 | 3 <i>,</i> 095 | 32.8% |

885 Renter Households =< 50% HAMFI Severely Cost Burdened 1,260 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 35 | 15 | 260 | 310 | 83.9% |
| Household Income >30% to <=50% HAMFI | 80 | 75 | 200 | 355 | 56.3% |
| Household Income >50% to <=80% HAMFI | 100 | 25 | 105 | 230 | 45.7% |
| Household Income >80% to <=100% HAMFI | 155 | 80 | 45 | 280 | 16.1% |
| Household Income >100% HAMFI | 2,345 | 430 | 130 | 2,905 | 4.5% |
| Total | 2,715 | 625 | 740 | 4,080 | 18.1% |

550 Owner Households =< 50% HAMFI pay over 30% toward owning a home

460 Owner Households =< 50% HAMFI Severely Cost Burdened

VILLAGE OF MAMARONECK

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 15 | 0 | 15 |
| Severely Overcrowded | 50 | 0 | 50 |
| Severely Cost Burdened | 1,015 | 740 | 1,755 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 635 | 260 | 895 |
| Household Income >30% to <=50% HAMFI | 225 | 200 | 425 |
| Household Income >50% to <=80% HAMFI | 130 | 105 | 235 |
| Household Income >80% to <=100% HAMFI | 25 | 45 | 70 |
| Household Income >100% HAMFI | 15 | 130 | 145 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 1,030 | 740 | 1,770 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

Households with One or More Members with a Disability, by Income

Households With at

Least 1 Type of Disability

> 425 280

175

530

1,410

| Disability Type | Households | | Income | |
|---|------------|---|---------------------|--|
| Hearing or Vision Impairment | 630 | • | <= 30% HAMFI | |
| Ambulatory Limitation | 800 | ; | >30% to <=50% HAMFI | |
| Cognitive Limitation | 455 | ; | >50% to <=80% HAMFI | |
| Self-care or Independent Living Limitation | 635 | ; | >80% HAMFI | |
| | | - | Total | |

VILLAGE OF MAMARONECK SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

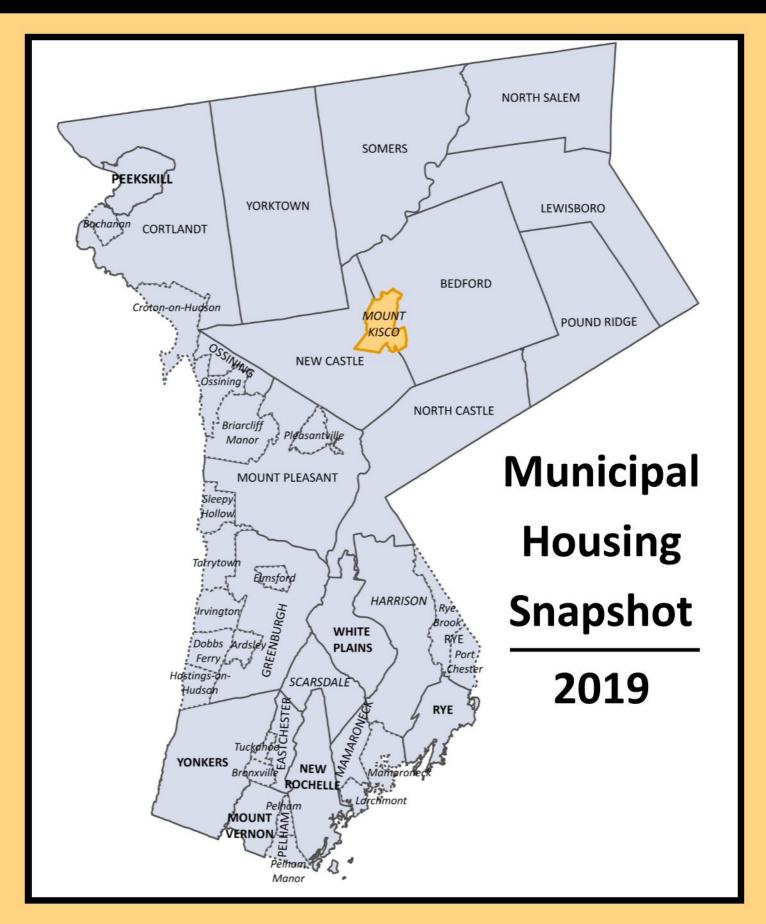
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Mount Kisco



VILLAGE-TOWN OF MOUNT KISCO POPULATION AND HOUSING COST CHANGE

Population Change

| A .co | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 2,391 | 2,571 | 2,688 | 180 | 117 | 297 | 7.5% | 4.6% | 12.4% |
| 20-29 | 1,358 | 1,496 | 1,308 | 138 | -188 | -50 | 10.2% | -12.6% | -3.7% |
| 30-44 | 2,888 | 2,543 | 2,331 | -345 | -212 | -557 | -11.9% | -8.3% | -19.3% |
| 45-64 | 2,159 | 2,807 | 3,169 | 648 | 362 | 1,010 | 30.0% | 12.9% | 46.8% |
| 65-74 | 643 | 744 | 774 | 101 | 30 | 131 | 15.7% | 4.0% | 20.4% |
| 75-84 | 414 | 498 | 470 | 84 | -28 | 56 | 20.3% | -5.6% | 13.5% |
| 85 | 130 | 218 | 254 | 88 | 36 | 124 | 67.7% | 16.5% | 95.4% |
| Total | 9,983 | 10,877 | 10,994 | 894 | 117 | 1,011 | 9.0% | 1.1% | 10.1% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | | \$ Change in Rent | | | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-------------------|-----------------|-----------------|------------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Mount Kisco | \$1,311 | \$1,354 | \$1,483 | \$43 | \$129 | \$172 | 3.3% | 9.5% | 13.2% | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | |

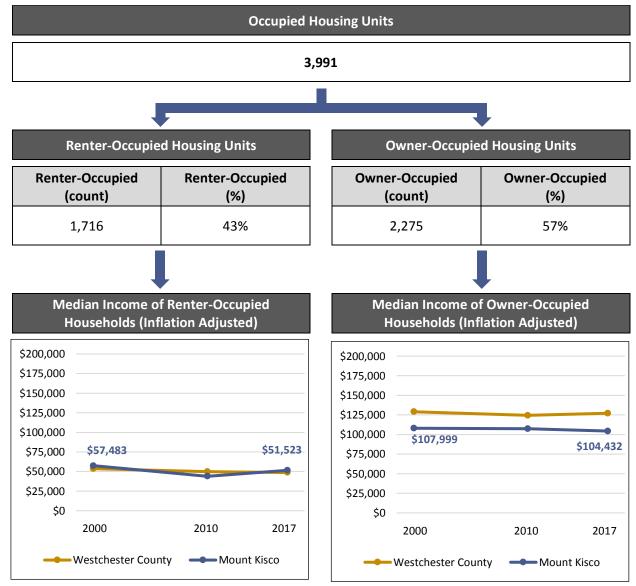
Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Mount Kisco | \$3,033 | \$2,887 | \$2,423 | -\$146 | -\$464 | -\$610 | -4.8% | -16.1% | -20.1% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE-TOWN OF MOUNT KISCO

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE-TOWN OF MOUNT KISCO HOME SALES TRENDS

Residential Sales Trends

| | Median Sales Price | | | Median Sales Price 2008-2013 | | 2013 | -2018 | 2008-2018 | |
|------------------|--------------------|-----------|-----------|------------------------------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$566,500 | \$557,000 | \$549,500 | -\$9,500 | -1.7% | -\$7,500 | -1.3% | -\$17,000 | -3.0% |
| Condo | \$383,000 | \$279,265 | \$317,000 | -\$103,735 | -27.1% | \$37,735 | 13.5% | -\$66,000 | -17.2% |
| Со-ор | \$160,000 | \$102,500 | \$113,750 | -\$57,500 | -35.9% | \$11,250 | 11.0% | -\$46,250 | -28.9% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconaria | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$77,801 |
| Monthly Income | \$7,804 | \$9,758 | \$6,483 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,815 |
| Estimated Insurance and Private Mortgage Insurance | \$281 | \$330 | \$250 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$490 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,288 | \$1,635 | \$1,065 |
| Affordable Home Price Level | \$260,000 | \$330,000 | \$215,000 |
| Down Payment of 5% | \$13,000 | \$16,500 | \$10,750 |
| Affordable Home Mortgage | \$247,000 | \$313,500 | \$204,250 |
| Median Price | \$549,500 | \$549,500 | \$549,500 |
| Affordable Housing Price GAP (after 5% down) | -\$289,500 | -\$219,500 | -\$334,500 |

Annual Income Needed for Median Priced Home = \$195,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

VILLAGE-TOWN OF MOUNT KISCO RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Mount Kisco | \$1,687 | \$67,480 | \$32.44 | \$18.41 | \$957 | -\$730 | 70.5 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

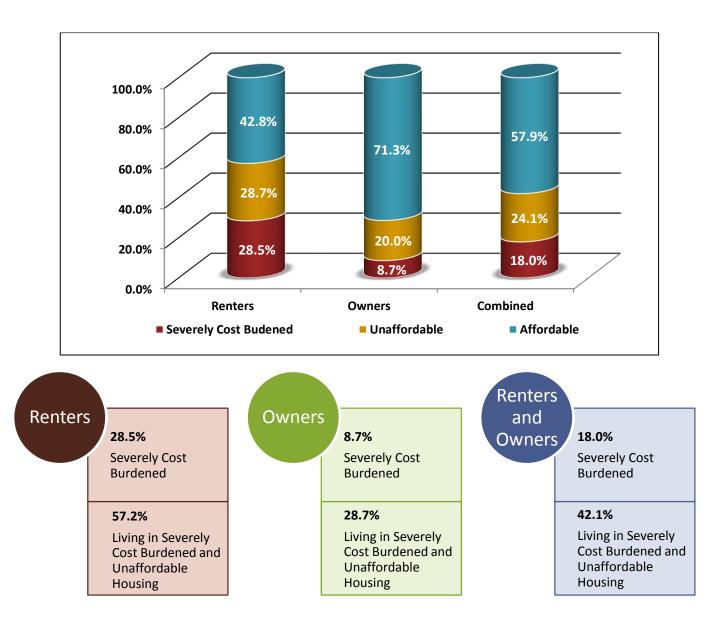


Source: United Way ALICE Project, 2016

VILLAGE-TOWN OF MOUNT KISCO HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 802 | 539 | 534 | 1,875 |
| as a % of the total number | 42.8% | 28.7% | 28.5% | 100% |
| OWNERS | 1,520 | 425 | 185 | 2,130 |
| as a % of the total number | 71.3% | 20.0% | 8.7% | 100% |
| COMBINED RENTERS AND OWNERS | 2,322 | 964 | 719 | 4,005 |
| as a % of the total number | 57.9% | 24.1% | 18.0% | 100% |



VILLAGE-TOWN OF MOUNT KISCO HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 170 | 21.8% | 610 | 78.2% | 780 |
| Household Income >30% to <=50% HAMFI | 195 | 28.9% | 480 | 71.1% | 675 |
| Household Income >50% to <=80% HAMFI | 95 | 26.4% | 265 | 73.6% | 360 |
| Household Income >80% to <=100% HAMFI | 250 | 72.5% | 95 | 27.5% | 345 |
| Household Income >100% HAMFI | 1,420 | 77.0% | 425 | 23.0% | 1,845 |
| Total | 2,130 | 53.2% | 1,875 | 46.8% | 4,005 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 60 | 90 | 460 | 610 | 75.4% |
| Household Income >30% to <=50% HAMFI | 80 | 340 | 60 | 480 | 12.5% |
| Household Income >50% to <=80% HAMFI | 150 | 105 | 10 | 265 | 3.8% |
| Household Income >80% to <=100% HAMFI | 87 | 4 | 4 | 95 | 4.2% |
| Household Income >100% HAMFI | 425 | 0 | 0 | 425 | 0.0% |
| Total | 802 | 539 | 534 | 1,875 | 28.5% |

520 Renter Households =< 50% HAMFI Severely Cost Burdened 950 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 55 | 35 | 80 | 170 | 47.1% |
| Household Income >30% to <=50% HAMFI | 60 | 115 | 20 | 195 | 10.3% |
| Household Income >50% to <=80% HAMFI | 35 | 45 | 15 | 95 | 15.8% |
| Household Income >80% to <=100% HAMFI | 95 | 110 | 45 | 250 | 18.0% |
| Household Income >100% HAMFI | 1,275 | 120 | 25 | 1,420 | 1.8% |
| Total | 1,520 | 425 | 185 | 2,130 | 8.7% |

100 Owner Households =< 50% HAMFI Severely Cost Burdened 250 Owner Households =< 50% HAMFI pay over 30% toward owning a home

VILLAGE-TOWN OF MOUNT KISCO

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 25 | 0 | 25 |
| Severely Overcrowded | 55 | 0 | 55 |
| Severely Cost Burdened | 534 | 185 | 719 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 350 | 80 | 430 |
| Household Income >30% to <=50% HAMFI | 115 | 20 | 135 |
| Household Income >50% to <=80% HAMFI | 10 | 15 | 25 |
| Household Income >80% to <=100% HAMFI | 4 | 45 | 49 |
| Household Income >100% HAMFI | 0 | 25 | 25 |
| Income Unavailable | 55 | 0 | 55 |
| Total Demand | 534 | 185 | 719 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

Households with One or More Members with a Disability, by Income

| olds | Income | Households With at Least 1 Type of Disability |
|------|---------------------|---|
| | <= 30% HAMFI | 185 |
| | >30% to <=50% HAMFI | 95 |
| | >50% to <=80% HAMFI | 75 |
| | >80% HAMFI | 360 |
| | Total | 715 |

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 315 |
| Ambulatory Limitation | 350 |
| Cognitive Limitation | 295 |
| Self-care or Independent Living Limitation | 280 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE-TOWN OF MOUNT KISCO SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

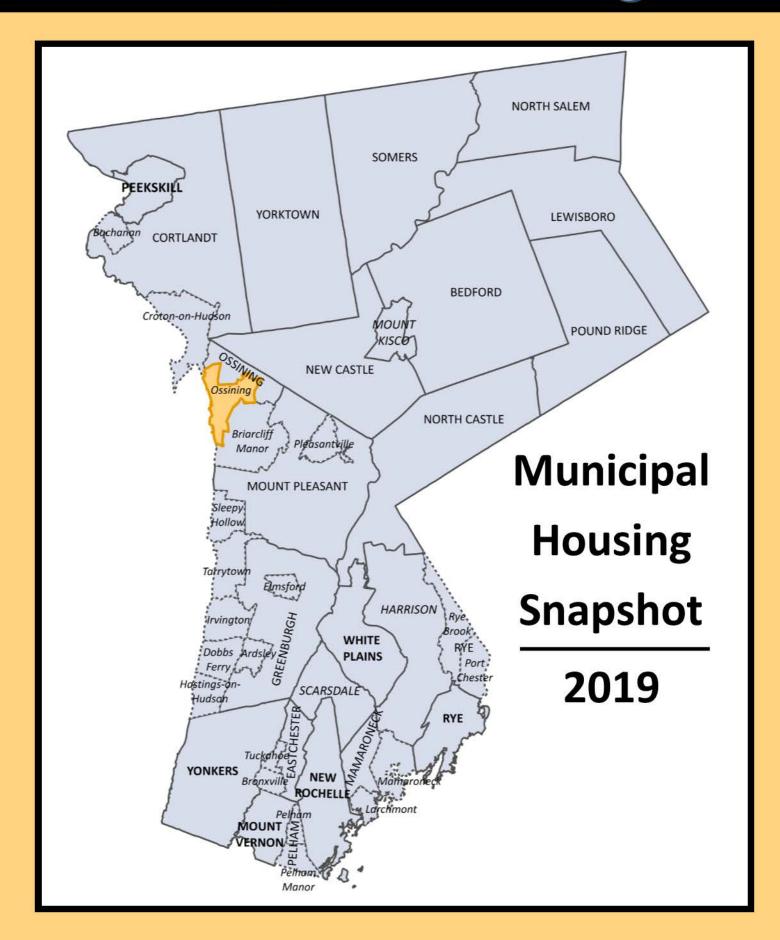
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Ossining



POPULATION AND HOUSING COST CHANGE

Population Change

| A .co | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 5,411 | 5,830 | 6,347 | 419 | 517 | 936 | 7.7% | 8.9% | 17.3% |
| 20-29 | 3,772 | 3,769 | 2,928 | -3 | -841 | -844 | -0.1% | -22.3% | -22.4% |
| 30-44 | 7,150 | 6,462 | 6,757 | -688 | 295 | -393 | -9.6% | 4.6% | -5.5% |
| 45-64 | 5,024 | 6,385 | 6,526 | 1,361 | 141 | 1,502 | 27.1% | 2.2% | 29.9% |
| 65-74 | 1,360 | 1,345 | 1,513 | -15 | 168 | 153 | -1.1% | 12.5% | 11.3% |
| 75-84 | 864 | 872 | 974 | 8 | 102 | 110 | 0.9% | 11.7% | 12.7% |
| 85 | 429 | 397 | 341 | -32 | -56 | -88 | -7.5% | -14.1% | -20.5% |
| Total | 24,010 | 25,060 | 25,386 | 1,050 | 326 | 1,376 | 4.4% | 1.3% | 5.7% |

Median Monthly Gross Rent (Inflation Adjusted)

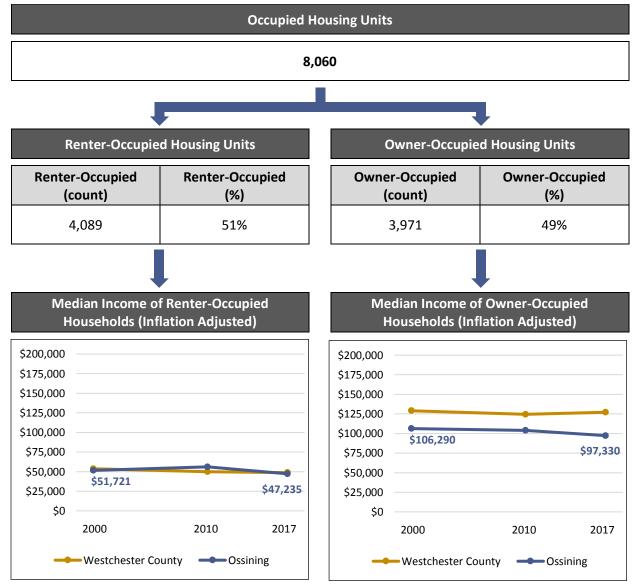
| | | | | | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Ossining | \$1,223 | \$1,443 | \$1,482 | \$221 | \$39 | \$259 | 18.0% | 2.7% | 21.2% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Ossining | \$2,751 | \$3,187 | \$2 <i>,</i> 825 | \$437 | -\$362 | \$74 | 15.9% | -11.4% | 2.7% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008- | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|------------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$418,250 | \$301,000 | \$389,500 | -\$117,250 | -28.0% | \$88,500 | 29.4% | -\$28,750 | -6.9% |
| Condo | \$403,999 | \$324,000 | \$335,950 | -\$79,999 | -19.8% | \$11,950 | 3.7% | -\$68,049 | -16.8% |
| Со-ор | \$165,500 | \$106,000 | \$143,000 | -\$59,500 | -36.0% | \$37,000 | 34.9% | -\$22,500 | -13.6% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area M | edian Income | ACS 2017 |
|--|------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$63,918 |
| Monthly Income | \$7,804 | \$9,758 | \$5,327 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,491 |
| Estimated Insurance and Private Mortgage Insurance | \$257 | \$299 | \$205 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$535 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,115 | \$1,412 | \$743 |
| Affordable Home Price Level | \$225,000 | \$285,000 | \$150,000 |
| Down Payment of 5% | \$11,250 | \$14,250 | \$7,500 |
| Affordable Home Mortgage | \$213,750 | \$270,750 | \$142,500 |
| Median Price | \$389,500 | \$389,500 | \$389,500 |
| Affordable Housing Price GAP (after 5% down) | -\$164,500 | -\$104,500 | -\$239,500 |

Annual Income Needed for Median Priced Home = \$160,000

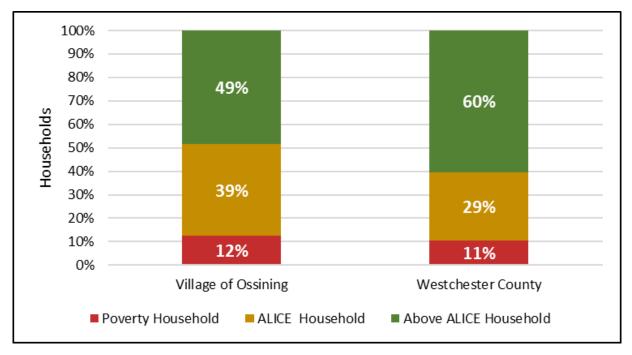
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Ossining | \$1,687 | \$67,480 | \$32.44 | \$16.60 | \$863 | -\$824 | 78.2 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

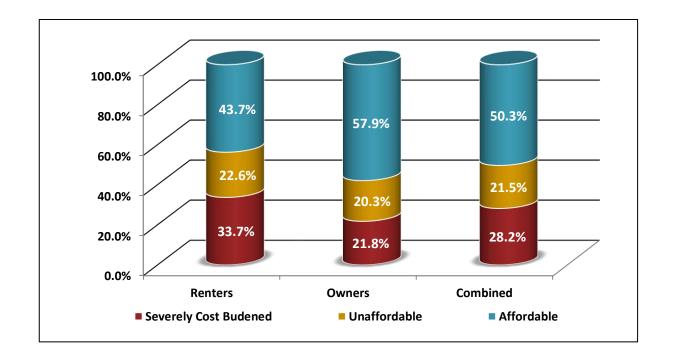


Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 1,836 | 950 | 1,414 | 4,200 |
| as a % of the total number | 43.7% | 22.6% | 33.7% | 100% |
| OWNERS | 2,095 | 735 | 790 | 3,620 |
| as a % of the total number | 57.9% | 20.3% | 21.8% | 100% |
| COMBINED RENTERS AND OWNERS | 3,931 | 1,685 | 2,204 | 7,820 |
| as a % of the total number | 50.3% | 21.5% | 28.2% | 100% |





HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 250 | 14.1% | 1,525 | 85.9% | 1,775 |
| Household Income >30% to <=50% HAMFI | 445 | 37.4% | 745 | 62.6% | 1,190 |
| Household Income >50% to <=80% HAMFI | 375 | 38.5% | 600 | 61.5% | 975 |
| Household Income >80% to <=100% HAMFI | 335 | 42.4% | 455 | 57.6% | 790 |
| Household Income >100% HAMFI | 2,215 | 71.7% | 875 | 28.3% | 3,090 |
| Total | 3,620 | 46.3% | 4,200 | 53.7% | 7,820 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 200 | 110 | 1,215 | 1,525 | 79.7% |
| Household Income >30% to <=50% HAMFI | 55 | 495 | 195 | 745 | 26.2% |
| Household Income >50% to <=80% HAMFI | 375 | 225 | 0 | 600 | 0.0% |
| Household Income >80% to <=100% HAMFI | 410 | 45 | 0 | 455 | 0.0% |
| Household Income >100% HAMFI | 796 | 75 | 4 | 875 | 0.5% |
| Total | 1,836 | 950 | 1,414 | 4,200 | 33.7% |

1,410 Renter Households =< 50% HAMFI Severely Cost Burdened 2,015 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 25 | 225 | 250 | 90.0% |
| Household Income >30% to <=50% HAMFI | 90 | 100 | 255 | 445 | 57.3% |
| Household Income >50% to <=80% HAMFI | 110 | 100 | 165 | 375 | 44.0% |
| Household Income >80% to <=100% HAMFI | 175 | 50 | 110 | 335 | 32.8% |
| Household Income >100% HAMFI | 1,720 | 460 | 35 | 2,215 | 1.6% |
| Total | 2,095 | 735 | 790 | 3,620 | 21.8% |

605 Owner Households =< 50% HAMFI pay over 30% toward owning a home

480 Owner Households =< 50% HAMFI Severely Cost Burdened

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 25 | 0 | 25 |
| Severely Overcrowded | 250 | 20 | 270 |
| Severely Cost Burdened | 1,414 | 790 | 2,204 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 1,125 | 220 | 1,345 |
| Household Income >30% to <=50% HAMFI | 255 | 245 | 500 |
| Household Income >50% to <=80% HAMFI | 94 | 135 | 229 |
| Household Income >80% to <=100% HAMFI | 25 | 110 | 135 |
| Household Income >100% HAMFI | 4 | 35 | 39 |
| Income Unavailable | 0 | 45 | 45 |
| Total Demand | 1,503 | 790 | 2,293 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 505 |
| Ambulatory Limitation | 865 |
| Cognitive Limitation | 370 |
| Self-care or Independent Living Limitation | 535 |
| Self-care or Independent | |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 445 |
| >30% to <=50% HAMFI | 205 |
| >50% to <=80% HAMFI | 175 |
| >80% HAMFI | 495 |
| Total | 1,320 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

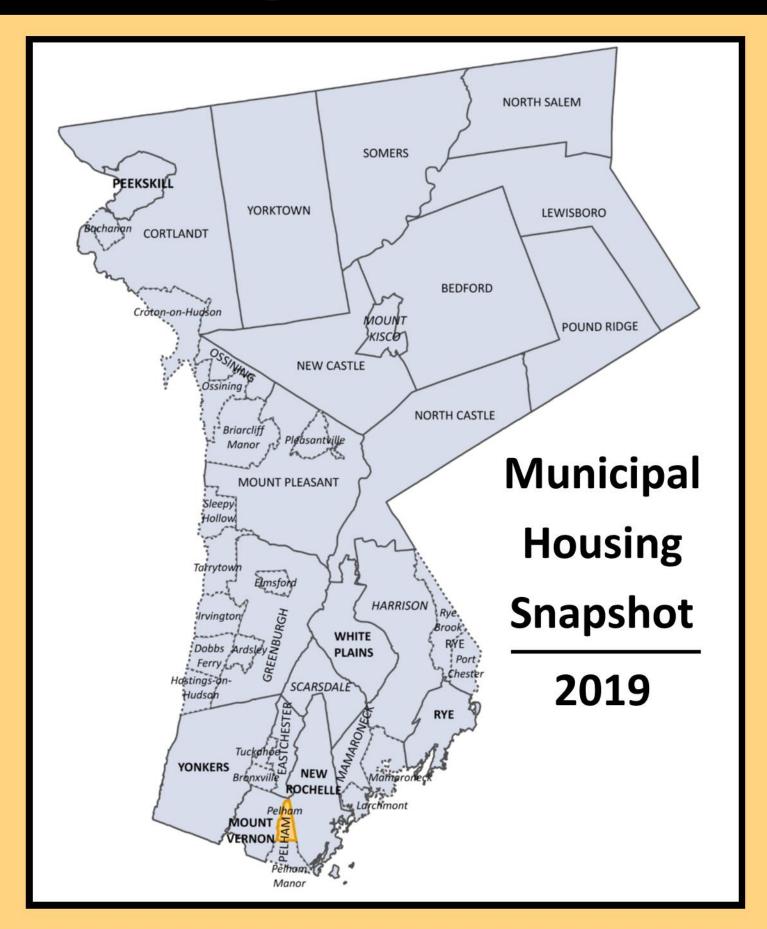
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Pelham



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,884 | 2,181 | 1,972 | 297 | -209 | 88 | 15.8% | -9.6% | 4.7% |
| 20-29 | 627 | 614 | 711 | -13 | 97 | 84 | -2.1% | 15.8% | 13.4% |
| 30-44 | 1,612 | 1,383 | 1,296 | -229 | -87 | -316 | -14.2% | -6.3% | -19.6% |
| 45-64 | 1,506 | 1,935 | 2,088 | 429 | 153 | 582 | 28.5% | 7.9% | 38.6% |
| 65-74 | 394 | 422 | 507 | 28 | 85 | 113 | 7.1% | 20.1% | 28.7% |
| 75-84 | 271 | 255 | 372 | -16 | 117 | 101 | -5.9% | 45.9% | 37.3% |
| 85 | 106 | 120 | 70 | 14 | -50 | -36 | 13.2% | -41.7% | -34.0% |
| Total | 6,400 | 6,910 | 7,016 | 510 | 106 | 616 | 8.0% | 1.5% | 9.6% |

Median Monthly Gross Rent (Inflation Adjusted)

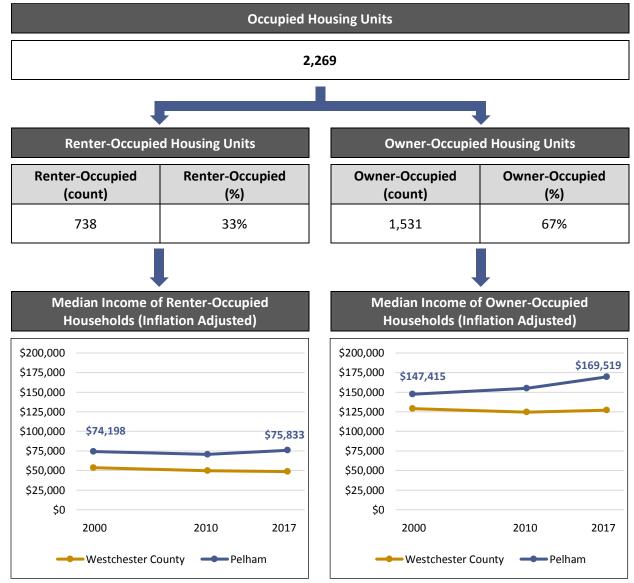
| | | | | \$ Cł | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Pelham | \$1,538 | \$1,495 | \$1,743 | -\$43 | \$248 | \$205 | -2.8% | 16.6% | 13.3% | |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% | |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------------------------|------------------|-----------------|-----------------------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Pelham | \$3,625 | \$4,161 | \$4,000 | \$536 | Reporti | ilable; ng Limit (>\$4,000) | 14.8% | | ilable; ng Limit (>\$4,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | Median Sales Price | | 2008- | -2013 | 2013 | 2018 2008- | | -2018 |
|------------------|-----------|--------------------|-----------|------------|----------|-----------|------------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$690,000 | \$658,000 | \$828,000 | -\$32,000 | -4.6% | \$170,000 | 25.8% | \$138,000 | 20.0% |
| Condo | \$655,000 | \$535,000 | \$625,000 | -\$120,000 | -18.3% | \$90,000 | 16.8% | -\$30,000 | -4.6% |
| Со-ор | \$291,000 | \$232,500 | \$206,000 | -\$58,500 | -20.1% | -\$26,500 | -11.4% | -\$85,000 | -29.2% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$127,470 |
| Monthly Income | \$7,804 | \$9,758 | \$10,623 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,974 |
| Estimated Insurance and Private Mortgage Insurance | \$271 | \$316 | \$335 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$947 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,214 | \$1,536 | \$1,670 |
| Affordable Home Price Level | \$245,000 | \$310,000 | \$337,000 |
| Down Payment of 5% | \$12,250 | \$15,500 | \$16,850 |
| Affordable Home Mortgage | \$232,750 | \$294,500 | \$320,150 |
| Median Price | \$828,000 | \$828,000 | \$828,000 |
| Affordable Housing Price GAP (after 5% down) | -\$583,000 | -\$518,000 | -\$491,000 |

Annual Income Needed for Median Priced Home = \$305,000

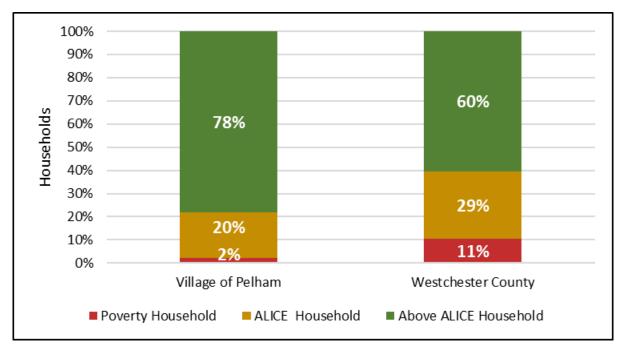
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|-----------------------------------|--|
| Pelham | \$1,687 | \$67,480 | \$32.44 | \$23.76 | \$1,236 | -\$451 | 54.6 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

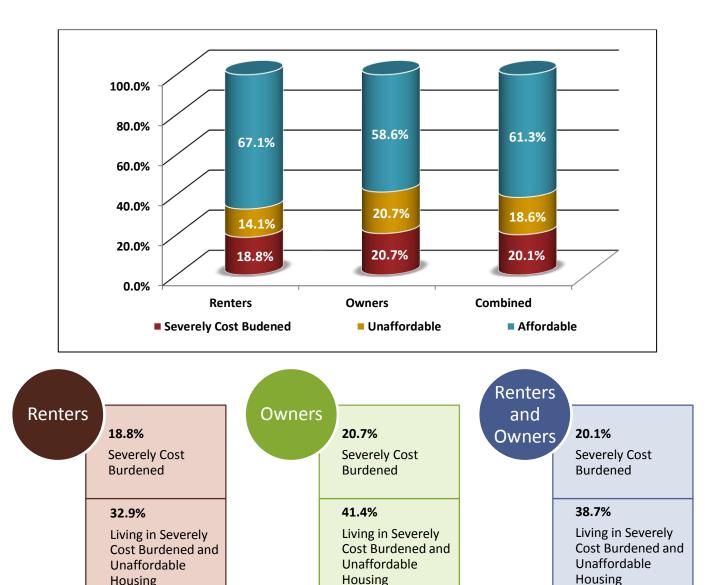


Source: United Way ALICE Project, 2016

VILLAGE OF PELHAM HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 463 | 97 | 130 | 690 |
| as a % of the total number | 67.1% | 14.1% | 18.8% | 100% |
| OWNERS | 875 | 310 | 310 | 1,495 |
| as a % of the total number | 58.6% | 20.7% | 20.7% | 100% |
| COMBINED RENTERS AND OWNERS | 1,338 | 407 | 440 | 2,185 |
| as a % of the total number | 61.3% | 18.6% | 20.1% | 100% |



Housing

HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 55 | 40.7% | 80 | 59.3% | 135 |
| Household Income >30% to <=50% HAMFI | 55 | 30.6% | 125 | 69.4% | 180 |
| Household Income >50% to <=80% HAMFI | 135 | 65.9% | 70 | 34.1% | 205 |
| Household Income >80% to <=100% HAMFI | 75 | 68.2% | 35 | 31.8% | 110 |
| Household Income >100% HAMFI | 1,175 | 75.6% | 380 | 24.4% | 1,555 |
| Total | 1,495 | 68.4% | 690 | 31.6% | 2,185 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 20 | 60 | 80 | 75.0% |
| Household Income >30% to <=50% HAMFI | 10 | 65 | 50 | 125 | 40.0% |
| Household Income >50% to <=80% HAMFI | 46 | 4 | 20 | 70 | 28.6% |
| Household Income >80% to <=100% HAMFI | 31 | 4 | 0 | 35 | 0.0% |
| Household Income >100% HAMFI | 376 | 4 | 0 | 380 | 0.0% |
| Total | 463 | 97 | 130 | 690 | 18.8% |

110 Renter Households =< 50% HAMFI Severely Cost Burdened 195 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 55 | 55 | 100.0% |
| Household Income >30% to <=50% HAMFI | 0 | 10 | 45 | 55 | 81.8% |
| Household Income >50% to <=80% HAMFI | 5 | 30 | 100 | 135 | 74.1% |
| Household Income >80% to <=100% HAMFI | 0 | 40 | 35 | 75 | 46.7% |
| Household Income >100% HAMFI | 870 | 230 | 75 | 1,175 | 6.4% |
| Total | 875 | 310 | 310 | 1,495 | 20.7% |

100 Owner Households =< 50% HAMFI Severely Cost Burdened 110 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 15 | 0 | 15 |
| Severely Cost Burdened | 130 | 310 | 440 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 75 | 55 | 130 |
| Household Income >30% to <=50% HAMFI | 50 | 45 | 95 |
| Household Income >50% to <=80% HAMFI | 20 | 100 | 120 |
| Household Income >80% to <=100% HAMFI | 0 | 35 | 35 |
| Household Income >100% HAMFI | 0 | 75 | 75 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 145 | 310 | 455 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 150 |
| Ambulatory Limitation | 205 |
| Cognitive Limitation | 115 |
| Self-care or Independent Living Limitation | 145 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 70 |
| >30% to <=50% HAMFI | 10 |
| >50% to <=80% HAMFI | 45 |
| >80% HAMFI | 180 |
| Total | 305 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

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- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

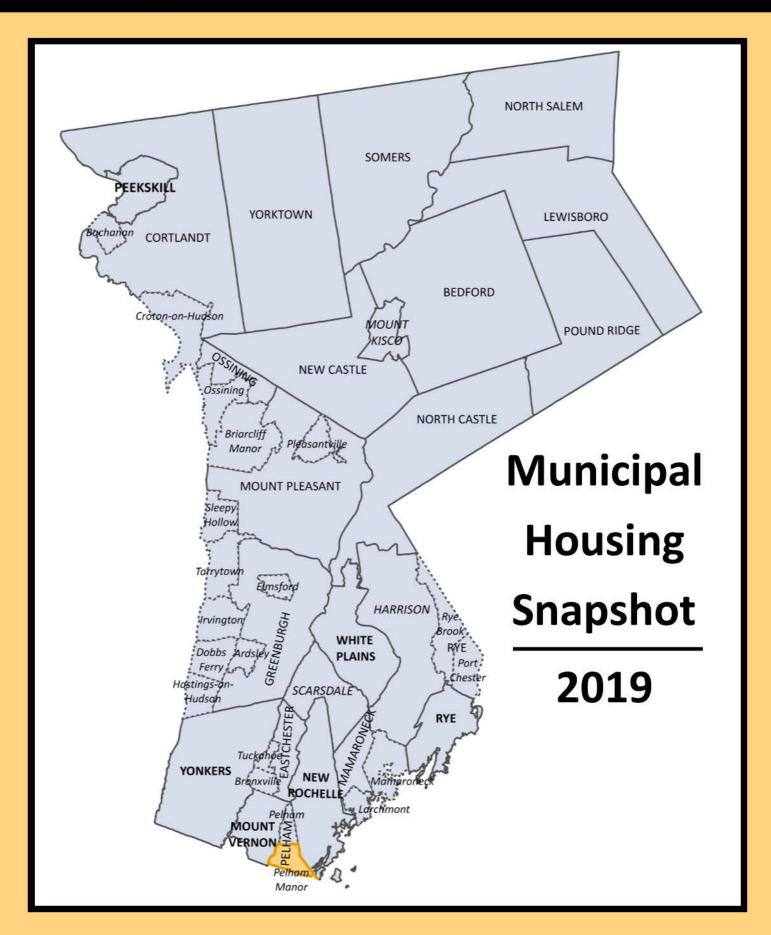
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Pelham Manor



VILLAGE OF PELHAM MANOR

POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,687 | 1,750 | 1,825 | 63 | 75 | 138 | 3.7% | 4.3% | 8.2% |
| 20-29 | 326 | 361 | 620 | 35 | 259 | 294 | 10.7% | 71.7% | 90.2% |
| 30-44 | 1,219 | 929 | 907 | -290 | -22 | -312 | -23.8% | -2.4% | -25.6% |
| 45-64 | 1,469 | 1,677 | 1,492 | 208 | -185 | 23 | 14.2% | -11.0% | 1.6% |
| 65-74 | 419 | 398 | 392 | -21 | -6 | -27 | -5.0% | -1.5% | -6.4% |
| 75-84 | 243 | 278 | 269 | 35 | -9 | 26 | 14.4% | -3.2% | 10.7% |
| 85 | 103 | 93 | 129 | -10 | 36 | 26 | -9.7% | 38.7% | 25.2% |
| Total | 5,466 | 5,486 | 5,634 | 20 | 148 | 168 | 0.4% | 2.7% | 3.1% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Ch | ange in R | ent. | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Pelham Manor | \$1,876 | \$1,154 | \$2,223 | -\$722 | \$1,069 | \$347 | -38.5% | 92.6% | 18.5% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

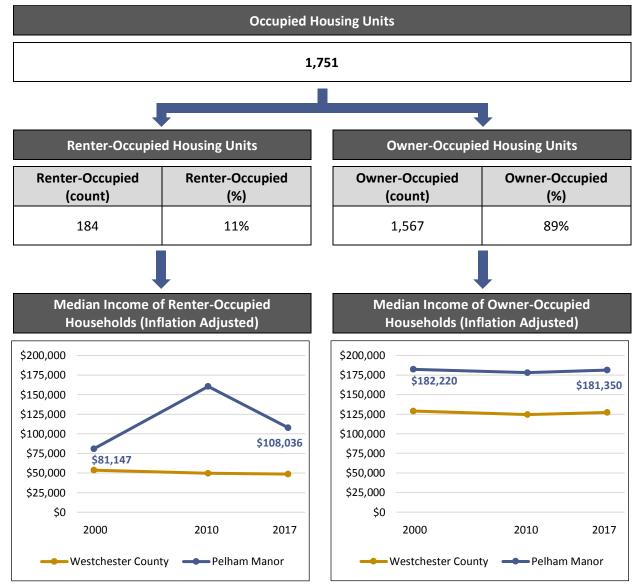
Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | \$ Cl | hange in C | Cost | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|---|------------------|-----------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Pelham Manor | \$4,602 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE OF PELHAM MANOR

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

VILLAGE OF PELHAM MANOR

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008- | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|--|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change | |
| Single Family | \$805,000 | \$769,000 | \$999,000 | -\$36,000 | -4.5% | \$230,000 | 29.9% | \$194,000 | 24.1% | |
| Condo | \$401,000 | \$185,000 | \$370,000 | -\$216,000 | -53.9% | \$185,000 | 100.0% | -\$31,000 | -7.7% | |
| Со-ор | \$200,000 | \$167,500 | \$220,000 | -\$32,500 | -16.3% | \$52,500 | 31.3% | \$20,000 | 10.0% | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconaria | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$158,417 |
| Monthly Income | \$7,804 | \$9,758 | \$13,201 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$3,696 |
| Estimated Insurance and Private Mortgage Insurance | \$271 | \$316 | \$396 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,195 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,214 | \$1,536 | \$2,106 |
| Affordable Home Price Level | \$245,000 | \$310,000 | \$425,000 |
| Down Payment of 5% | \$12,250 | \$15,500 | \$21,250 |
| Affordable Home Mortgage | \$232,750 | \$294,500 | \$403,750 |
| Median Price | \$999,000 | \$999,000 | \$999,000 |
| Affordable Housing Price GAP (after 5% down) | -\$754,000 | -\$689 ,000 | -\$574,000 |

Annual Income Needed for Median Priced Home = \$368,000

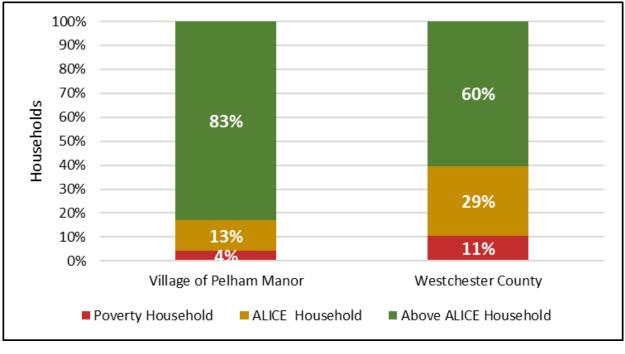
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

VILLAGE OF PELHAM MANOR RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|---|
| Pelham Manor | \$1,687 | \$67,480 | \$32.44 | \$36.22 | \$1,884 | \$197 | 35.8 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.



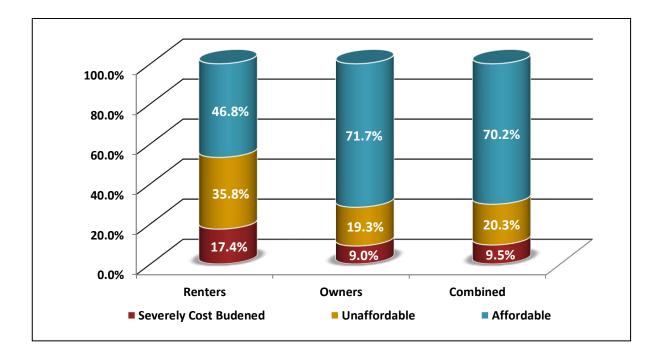
Source: United Way ALICE Project, 2016

VILLAGE OF PELHAM MANOR

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 51 | 39 | 19 | 109 |
| as a % of the total number | 46.8% | 35.8% | 17.4% | 100% |
| OWNERS | 1,155 | 310 | 145 | 1,610 |
| as a % of the total number | 71.7% | 19.3% | 9.0% | 100% |
| COMBINED RENTERS AND OWNERS | 1,206 | 349 | 164 | 1,719 |
| as a % of the total number | 70.2% | 20.3% | 9.5% | 100% |





VILLAGE OF PELHAM MANOR HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 35 | 89.7% | 4 | 10.3% | 39 |
| Household Income >30% to <=50% HAMFI | 75 | 83.3% | 15 | 16.7% | 90 |
| Household Income >50% to <=80% HAMFI | 10 | 25.0% | 30 | 75.0% | 40 |
| Household Income >80% to <=100% HAMFI | 85 | 81.0% | 20 | 19.0% | 105 |
| Household Income >100% HAMFI | 1,405 | 97.2% | 40 | 2.8% | 1,445 |
| Total | 1,610 | 93.7% | 109 | 6.3% | 1,719 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 0 | 4 | 4 | 100.0% |
| Household Income >30% to <=50% HAMFI | 0 | 0 | 15 | 15 | 100.0% |
| Household Income >50% to <=80% HAMFI | 5 | 25 | 0 | 30 | 0.0% |
| Household Income >80% to <=100% HAMFI | 10 | 10 | 0 | 20 | 0.0% |
| Household Income >100% HAMFI | 36 | 4 | 0 | 40 | 0.0% |
| Total | 51 | 39 | 19 | 109 | 17.4% |

19 Renter Households =< 50% HAMFI Severely Cost Burdened 19 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 20 | 0 | 15 | 35 | 42.9% |
| Household Income >30% to <=50% HAMFI | 15 | 15 | 45 | 75 | 60.0% |
| Household Income >50% to <=80% HAMFI | 0 | 10 | 0 | 10 | 0.0% |
| Household Income >80% to <=100% HAMFI | 25 | 25 | 35 | 85 | 41.2% |
| Household Income >100% HAMFI | 1,095 | 260 | 50 | 1,405 | 3.6% |
| Total | 1,155 | 310 | 145 | 1,610 | 9.0% |

60 Owner Households =< 50% HAMFI Severely Cost Burdened 75 Owner Households =< 50% HAMFI pay over 30% toward owning a home

VILLAGE OF PELHAM MANOR

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 0 | 0 |
| Severely Overcrowded | 0 | 20 | 20 |
| Severely Cost Burdened | 19 | 145 | 164 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 4 | 15 | 19 |
| Household Income >30% to <=50% HAMFI | 15 | 45 | 60 |
| Household Income >50% to <=80% HAMFI | 0 | 0 | 0 |
| Household Income >80% to <=100% HAMFI | 0 | 35 | 35 |
| Household Income >100% HAMFI | 0 | 70 | 70 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 19 | 165 | 184 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 45 |
| Ambulatory Limitation | 40 |
| Cognitive Limitation | 25 |
| Self-care or Independent Living Limitation | 40 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 0 |
| >30% to <=50% HAMFI | 15 |
| >50% to <=80% HAMFI | 10 |
| >80% HAMFI | 75 |
| Total | 100 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF PELHAM MANOR SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

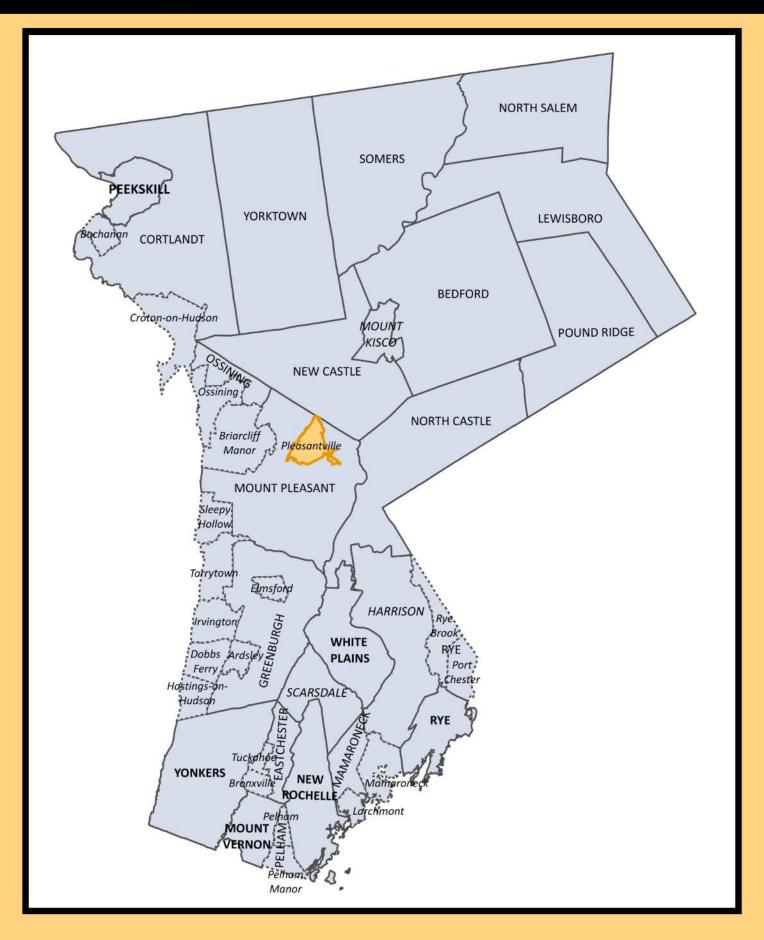
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of **Pleasantville**



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 2,162 | 2,140 | 2,106 | -22 | -34 | -56 | -1.0% | -1.6% | -2.6% |
| 20-29 | 567 | 558 | 867 | -9 | 309 | 300 | -1.6% | 55.4% | 52.9% |
| 30-44 | 1,802 | 1,271 | 1,227 | -531 | -44 | -575 | -29.5% | -3.5% | -31.9% |
| 45-64 | 1,686 | 2,120 | 2,008 | 434 | -112 | 322 | 25.7% | -5.3% | 19.1% |
| 65-74 | 504 | 467 | 586 | -37 | 119 | 82 | -7.3% | 25.5% | 16.3% |
| 75-84 | 324 | 322 | 316 | -2 | -6 | -8 | -0.6% | -1.9% | -2.5% |
| 85 | 127 | 141 | 165 | 14 | 24 | 38 | 11.0% | 17.0% | 29.9% |
| Total | 7,172 | 7,019 | 7,275 | -153 | 256 | 103 | -2.1% | 3.6% | 1.4% |

Median Monthly Gross Rent (Inflation Adjusted)

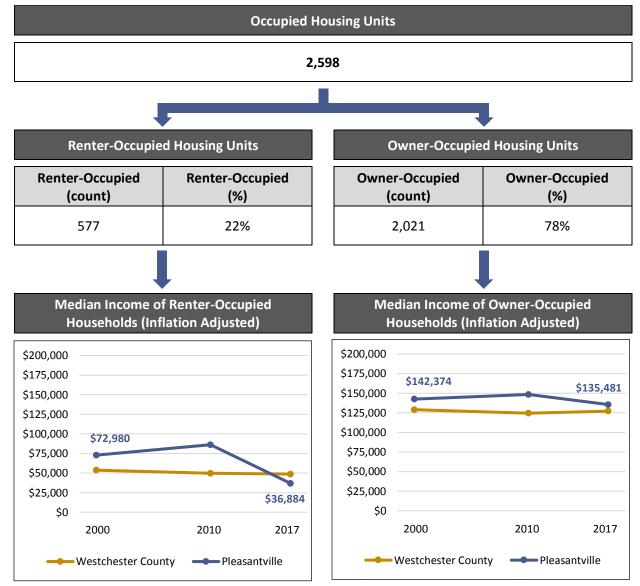
| | | | | \$ Cl | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Pleasantville | \$1,434 | \$1,724 | \$1,465 | \$289 | -\$259 | \$31 | 20.2% | -15.0% | 2.1% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Pleasantville | \$3,791 | \$3,694 | \$3,232 | -\$97 | -\$462 | -\$559 | -2.6% | -12.5% | -14.7% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008 | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change | |
| Single Family | \$635,250 | \$550,000 | \$799,000 | -\$85,250 | -13.4% | \$249,000 | 45.3% | \$163,750 | 25.8% | |
| Condo | \$390,000 | \$323,000 | \$384,950 | -\$67,000 | -17.2% | \$61,950 | 19.2% | -\$5,050 | -1.3% | |
| Со-ор | \$222,500 | \$134,900 | \$151,000 | -\$87,600 | -39.4% | \$16,100 | 11.9% | -\$71,500 | -32.1% | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$113,071 |
| Monthly Income | \$7,804 | \$9,758 | \$9,423 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,638 |
| Estimated Insurance and Private Mortgage Insurance | \$270 | \$315 | \$307 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$850 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,209 | \$1,526 | \$1,472 |
| Affordable Home Price Level | \$244,000 | \$308,000 | \$297,000 |
| Down Payment of 5% | \$12,200 | \$15,400 | \$14,850 |
| Affordable Home Mortgage | \$231,800 | \$292,600 | \$282,150 |
| Median Price | \$799,000 | \$799,000 | \$799,000 |
| Affordable Housing Price GAP (after 5% down) | -\$555,000 | -\$491,000 | -\$502,000 |

Annual Income Needed for Median Priced Home = \$297,000

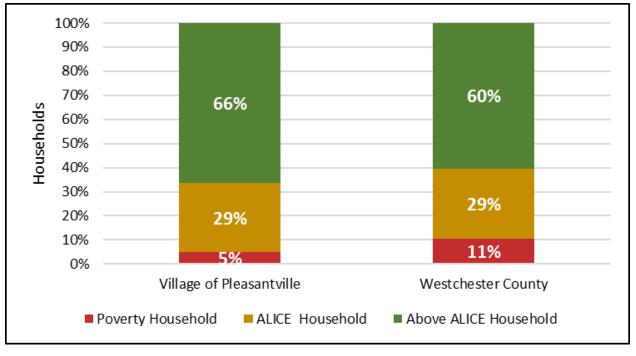
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|--------------------------------|--|
| Pleasantville | \$1,687 | \$67,480 | \$32.44 | \$12.93 | \$672 | -\$1,015 | 100.4 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

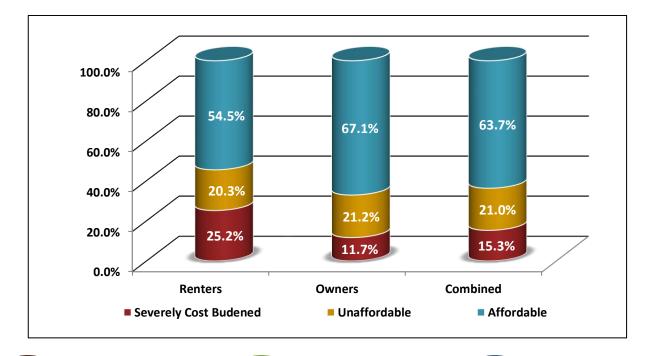


Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 390 | 145 | 180 | 715 |
| as a % of the total number | 54.5% | 20.3% | 25.2% | 100% |
| OWNERS | 1,295 | 410 | 225 | 1,930 |
| as a % of the total number | 67.1% | 21.2% | 11.7% | 100% |
| COMBINED RENTERS AND OWNERS | 1,685 | 555 | 405 | 2,645 |
| as a % of the total number | 63.7% | 21.0% | 15.3% | 100% |





VILLAGE OF PLEASANTVILLE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 130 | 50.0% | 130 | 50.0% | 260 |
| Household Income >30% to <=50% HAMFI | 150 | 62.5% | 90 | 37.5% | 240 |
| Household Income >50% to <=80% HAMFI | 60 | 33.3% | 120 | 66.7% | 180 |
| Household Income >80% to <=100% HAMFI | 100 | 42.6% | 135 | 57.4% | 235 |
| Household Income >100% HAMFI | 1,490 | 86.1% | 240 | 13.9% | 1,730 |
| Total | 1,930 | 73.0% | 715 | 27.0% | 2,645 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 0 | 120 | 130 | 92.3% |
| Household Income >30% to <=50% HAMFI | 30 | 0 | 60 | 90 | 66.7% |
| Household Income >50% to <=80% HAMFI | 35 | 85 | 0 | 120 | 0.0% |
| Household Income >80% to <=100% HAMFI | 75 | 60 | 0 | 135 | 0.0% |
| Household Income >100% HAMFI | 240 | 0 | 0 | 240 | 0.0% |
| Total | 390 | 145 | 180 | 715 | 25.2% |

180 Renter Households =< 50% HAMFI Severely Cost Burdened 180 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 25 | 0 | 105 | 130 | 80.8% |
| Household Income >30% to <=50% HAMFI | 45 | 55 | 50 | 150 | 33.3% |
| Household Income >50% to <=80% HAMFI | 0 | 60 | 0 | 60 | 0.0% |
| Household Income >80% to <=100% HAMFI | 20 | 55 | 25 | 100 | 25.0% |
| Household Income >100% HAMFI | 1,205 | 240 | 45 | 1,490 | 3.0% |
| Total | 1,295 | 410 | 225 | 1,930 | 11.7% |

155 Owner Households =< 50% HAMFI Severely Cost Burdened 210 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 25 | 0 | 25 |
| Severely Overcrowded | 45 | 0 | 45 |
| Severely Cost Burdened | 180 | 225 | 405 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 105 | 105 | 210 |
| Household Income >30% to <=50% HAMFI | 60 | 50 | 110 |
| Household Income >50% to <=80% HAMFI | 0 | 0 | 0 |
| Household Income >80% to <=100% HAMFI | 0 | 25 | 25 |
| Household Income >100% HAMFI | 25 | 45 | 70 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 190 | 225 | 415 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 125 |
| Ambulatory Limitation | 230 |
| Cognitive Limitation | 90 |
| Self-care or Independent Living Limitation | 195 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 50 |
| >30% to <=50% HAMFI | 35 |
| >50% to <=80% HAMFI | 60 |
| >80% HAMFI | 215 |
| Total | 360 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

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 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

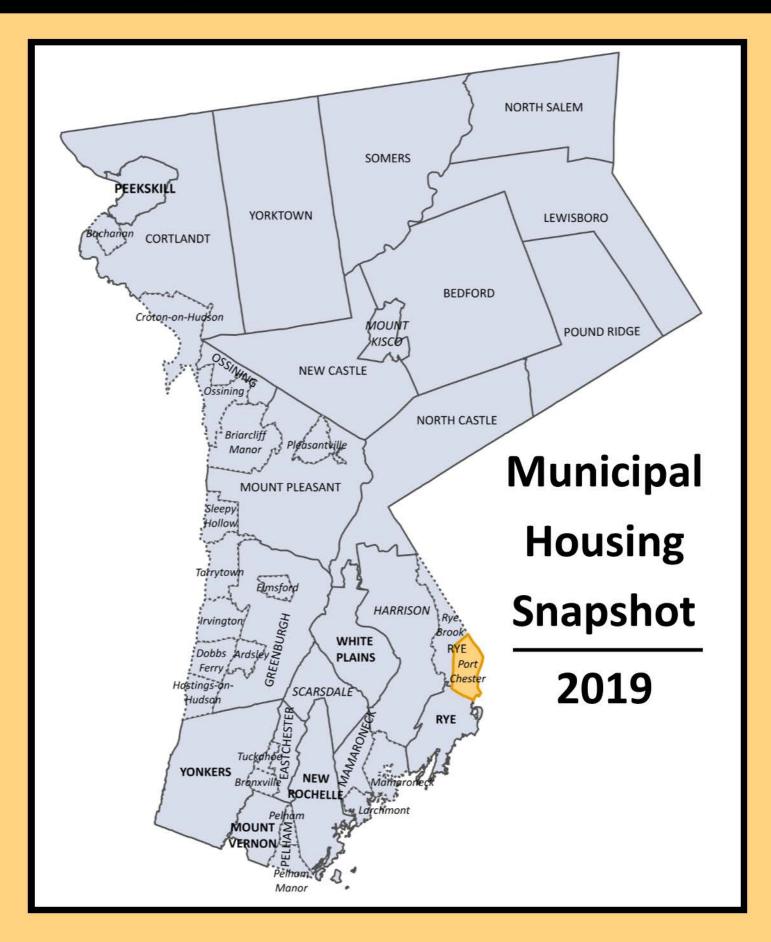
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Port Chester



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 7,010 | 7,197 | 7,819 | 187 | 622 | 809 | 2.7% | 8.6% | 11.5% |
| 20-29 | 4,847 | 4,890 | 3,682 | 43 | -1,208 | -1,165 | 0.9% | -24.7% | -24.0% |
| 30-44 | 7,223 | 7,231 | 7,709 | 8 | 478 | 486 | 0.1% | 6.6% | 6.7% |
| 45-64 | 5,184 | 6,567 | 7,115 | 1,383 | 548 | 1,931 | 26.7% | 8.3% | 37.2% |
| 65-74 | 1,765 | 1,453 | 1,680 | -312 | 227 | -85 | -17.7% | 15.6% | -4.8% |
| 75-84 | 1,290 | 1,115 | 1,170 | -175 | 55 | -120 | -13.6% | 4.9% | -9.3% |
| 85 | 548 | 514 | 448 | -34 | -66 | -100 | -6.2% | -12.8% | -18.2% |
| Total | 27,867 | 28,967 | 29,623 | 1,100 | 656 | 1,756 | 3.9% | 2.3% | 6.3% |

Median Monthly Gross Rent (Inflation Adjusted)

| | | | | \$ Cł | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Port Chester | \$1,315 | \$1,471 | \$1,475 | \$157 | \$4 | \$160 | 11.9% | 0.2% | 12.2% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | | \$ Change in Cost | | | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-------------------|-----------------|-----------------|------------------|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Port Chester | \$2,936 | \$3,368 | \$3,179 | \$431 | -\$189 | \$243 | 14.7% | -5.6% | 8.3% | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% | |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008- | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|--|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change | |
| Single Family | \$470,000 | \$395,000 | \$516,250 | -\$75,000 | -16.0% | \$121,250 | 30.7% | \$46,250 | 9.8% | |
| Condo | \$376,400 | \$255,500 | \$325,000 | -\$120,900 | -32.1% | \$69,500 | 27.2% | -\$51,400 | -13.7% | |
| Со-ор | \$134,750 | \$101,000 | \$100,000 | -\$33,750 | -25.0% | -\$1,000 | -1.0% | -\$34,750 | -25.8% | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Sconorio | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Underwriting Scenario Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$60,041 |
| Monthly Income | \$7,804 | \$9,758 | \$5,003 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,401 |
| Estimated Insurance and Private Mortgage Insurance | \$272 | \$317 | \$207 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$426 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,224 | \$1,546 | \$763 |
| Affordable Home Price Level | \$247,000 | \$312,000 | \$154,000 |
| Down Payment of 5% | \$12,350 | \$15,600 | \$7,700 |
| Affordable Home Mortgage | \$234,650 | \$296,400 | \$146,300 |
| Median Price | \$516,250 | \$516,250 | \$516,250 |
| Affordable Housing Price GAP (after 5% down) | -\$269,250 | -\$204,250 | -\$362,250 |

Annual Income Needed for Median Priced Home = \$192,000

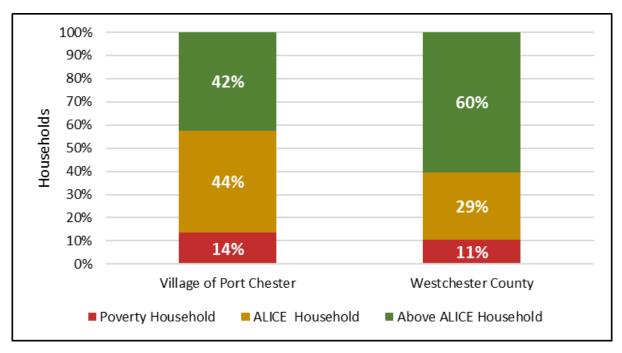
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

VILLAGE OF PORT CHESTER RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|-----------------------------------|--|
| Port Chester | \$1,687 | \$67,480 | \$32.44 | \$14.79 | \$769 | -\$918 | 87.7 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

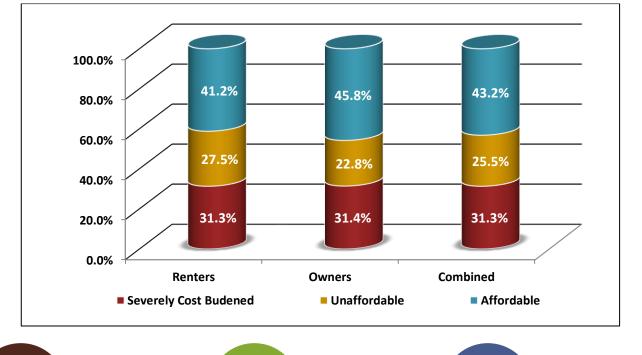


Source: United Way ALICE Project, 2016

VILLAGE OF PORT CHESTER HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 2,145 | 1,430 | 1,630 | 5,205 |
| as a % of the total number | 41.2% | 27.5% | 31.3% | 100% |
| OWNERS | 1,775 | 885 | 1,215 | 3,875 |
| as a % of the total number | 45.8% | 22.8% | 31.4% | 100% |
| COMBINED RENTERS AND OWNERS | 3,920 | 2,315 | 2,845 | 9,080 |
| as a % of the total number | 43.2% | 25.5% | 31.3% | 100% |





VILLAGE OF PORT CHESTER HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 325 | 14.3% | 1,945 | 85.7% | 2,270 |
| Household Income >30% to <=50% HAMFI | 615 | 34.4% | 1,175 | 65.6% | 1,790 |
| Household Income >50% to <=80% HAMFI | 490 | 43.8% | 630 | 56.3% | 1,120 |
| Household Income >80% to <=100% HAMFI | 355 | 43.8% | 455 | 56.2% | 810 |
| Household Income >100% HAMFI | 2,090 | 67.6% | 1,000 | 32.4% | 3,090 |
| Total | 3,875 | 42.7% | 5,205 | 57.3% | 9,080 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 255 | 335 | 1,355 | 1,945 | 69.7% |
| Household Income >30% to <=50% HAMFI | 285 | 615 | 275 | 1,175 | 23.4% |
| Household Income >50% to <=80% HAMFI | 300 | 330 | 0 | 630 | 0.0% |
| Household Income >80% to <=100% HAMFI | 350 | 105 | 0 | 455 | 0.0% |
| Household Income >100% HAMFI | 955 | 45 | 0 | 1,000 | 0.0% |
| Total | 2,145 | 1,430 | 1,630 | 5,205 | 31.3% |

1,630 Renter Households =< 50% HAMFI Severely Cost Burdened 2,580 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 35 | 65 | 225 | 325 | 69.2% |
| Household Income >30% to <=50% HAMFI | 95 | 115 | 405 | 615 | 65.9% |
| Household Income >50% to <=80% HAMFI | 75 | 135 | 280 | 490 | 57.1% |
| Household Income >80% to <=100% HAMFI | 65 | 195 | 95 | 355 | 26.8% |
| Household Income >100% HAMFI | 1,505 | 375 | 210 | 2,090 | 10.0% |
| Total | 1,775 | 885 | 1,215 | 3,875 | 31.4% |

810 Owner Households =< 50% HAMFI pay over 30% toward owning a home

630 Owner Households =< 50% HAMFI Severely Cost Burdened

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 80 | 45 | 125 |
| Severely Overcrowded | 215 | 30 | 245 |
| Severely Cost Burdened | 1,630 | 1,215 | 2,845 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 1,260 | 210 | 1,470 |
| Household Income >30% to <=50% HAMFI | 325 | 405 | 730 |
| Household Income >50% to <=80% HAMFI | 30 | 280 | 310 |
| Household Income >80% to <=100% HAMFI | 0 | 95 | 95 |
| Household Income >100% HAMFI | 15 | 275 | 290 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 1,630 | 1,265 | 2,895 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 815 |
| >30% to <=50% HAMFI | 380 |
| >50% to <=80% HAMFI | 180 |
| >80% HAMFI | 770 |
| Total | 2,145 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 1,105 |
| Ambulatory Limitation | 1,230 |
| Cognitive Limitation | 830 |
| Self-care or Independent Living Limitation | 830 |

VILLAGE OF PORT CHESTER SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs. "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

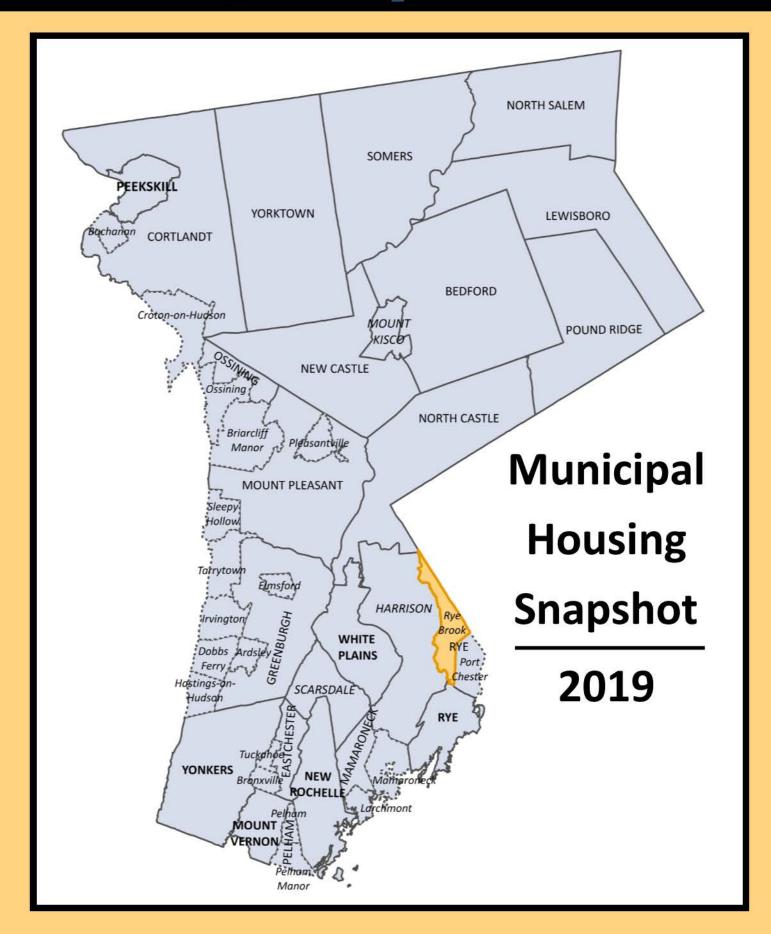
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Rye Brook



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 2,283 | 2,497 | 2,598 | 214 | 101 | 315 | 9.4% | 4.0% | 13.8% |
| 20-29 | 560 | 616 | 869 | 56 | 253 | 309 | 10.0% | 41.1% | 55.2% |
| 30-44 | 2,075 | 1,714 | 1,611 | -361 | -103 | -464 | -17.4% | -6.0% | -22.4% |
| 45-64 | 2,193 | 2,679 | 2,543 | 486 | -136 | 350 | 22.2% | -5.1% | 16.0% |
| 65-74 | 764 | 756 | 980 | -8 | 224 | 216 | -1.0% | 29.6% | 28.3% |
| 75-84 | 520 | 663 | 536 | 143 | -127 | 16 | 27.5% | -19.2% | 3.1% |
| 85 | 207 | 422 | 406 | 215 | -16 | 199 | 103.9% | -3.8% | 96.1% |
| Total | 8,602 | 9,347 | 9,543 | 745 | 196 | 941 | 8.7% | 2.1% | 10.9% |

Median Monthly Gross Rent (Inflation Adjusted)

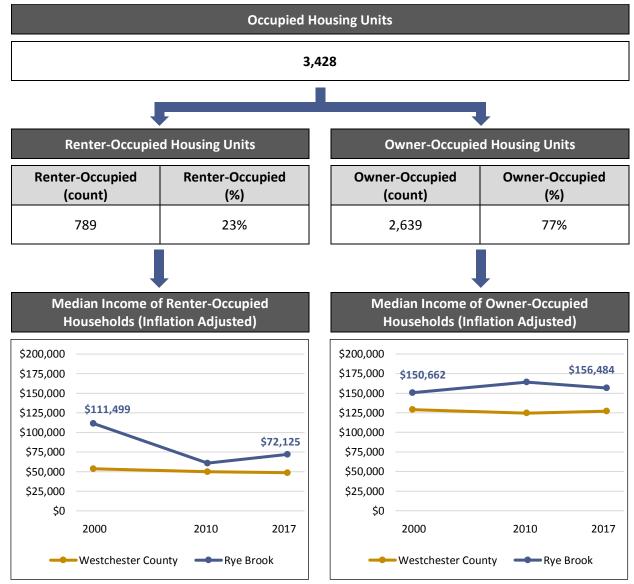
| | | | \$ Cl | nange in R | lent | % Change in Rent | | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Rye Brook | \$1,688 | \$1,653 | \$1,669 | -\$34 | \$16 | -\$19 | -2.0% | 1.0% | -1.1% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | \$ | | | \$ Cl | hange in C | Cost | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|------------------|---|-----------------|--|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | |
| Rye Brook | \$3,986 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | | | 3.1% | -5.1% | -2.1% | |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | lian Sales F | Price | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$737,000 | \$749,000 | \$839,500 | \$12,000 | 1.6% | \$90,500 | 12.1% | \$102,500 | 13.9% |
| Condo | \$285,000 | \$252,500 | \$298,250 | -\$32,500 | -11.4% | \$45,750 | 18.1% | \$13,250 | 4.6% |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$131,818 |
| Monthly Income | \$7,804 | \$9,758 | \$10,985 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$3,076 |
| Estimated Insurance and Private Mortgage Insurance | \$282 | \$330 | \$359 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$865 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,293 | \$1,635 | \$1,844 |
| Affordable Home Price Level | \$261,000 | \$330,000 | \$372,000 |
| Down Payment of 5% | \$13,050 | \$16,500 | \$18,600 |
| Affordable Home Mortgage | \$247,950 | \$313,500 | \$353,400 |
| Median Price | \$839,500 | \$839,500 | \$839,500 |
| Affordable Housing Price GAP (after 5% down) | -\$578,500 | -\$509,500 | -\$467,500 |

Annual Income Needed for Median Priced Home = \$294,000

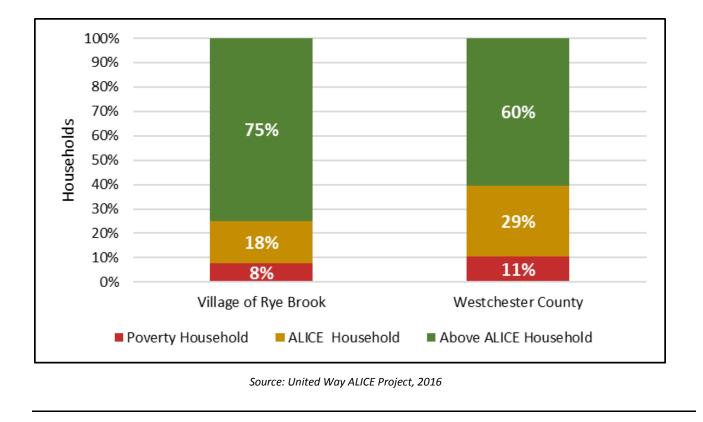
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|--------------------------------|--|
| Rye Brook | \$1,687 | \$67,480 | \$32.44 | \$27.68 | \$1,440 | \$247 | 46.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

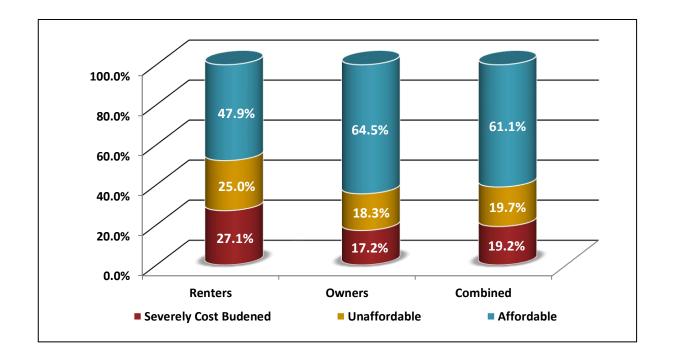
The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

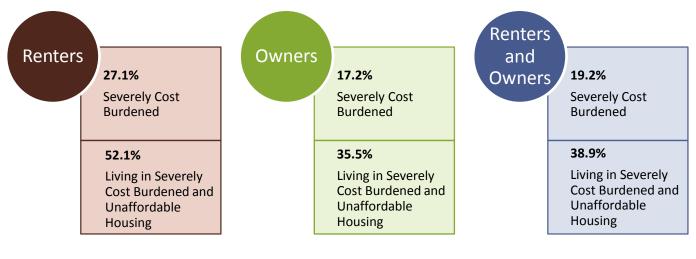


HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 345 | 180 | 195 | 720 |
| as a % of the total number | 47.9% | 25.0% | 27.1% | 100% |
| OWNERS | 1,765 | 500 | 470 | 2,735 |
| as a % of the total number | 64.5% | 18.3% | 17.2% | 100% |
| COMBINED RENTERS AND OWNERS | 2,110 | 680 | 665 | 3,455 |
| as a % of the total number | 61.1% | 19.7% | 19.2% | 100% |





VILLAGE OF RYE BROOK HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 175 | 51.5% | 165 | 48.5% | 340 |
| Household Income >30% to <=50% HAMFI | 115 | 44.2% | 145 | 55.8% | 260 |
| Household Income >50% to <=80% HAMFI | 160 | 72.7% | 60 | 27.3% | 220 |
| Household Income >80% to <=100% HAMFI | 200 | 85.1% | 35 | 14.9% | 235 |
| Household Income >100% HAMFI | 2,085 | 86.9% | 315 | 13.1% | 2,400 |
| Total | 2,735 | 79.2% | 720 | 20.8% | 3,455 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 65 | 15 | 85 | 165 | 51.5% |
| Household Income >30% to <=50% HAMFI | 0 | 70 | 75 | 145 | 51.7% |
| Household Income >50% to <=80% HAMFI | 0 | 60 | 0 | 60 | 0.0% |
| Household Income >80% to <=100% HAMFI | 25 | 10 | 0 | 35 | 0.0% |
| Household Income >100% HAMFI | 255 | 25 | 35 | 315 | 11.1% |
| Total | 345 | 180 | 195 | 720 | 27.1% |

160 Renter Households =< 50% HAMFI Severely Cost Burdened 245 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|----------------|---------------------------|
| Household Income <= 30% HAMFI | 20 | 0 | 155 | 175 | 88.6% |
| Household Income >30% to <=50% HAMFI | 0 | 35 | 80 | 115 | 69.6% |
| Household Income >50% to <=80% HAMFI | 85 | 20 | 55 | 160 | 34.4% |
| Household Income >80% to <=100% HAMFI | 35 | 80 | 85 | 200 | 42.5% |
| Household Income >100% HAMFI | 1,625 | 365 | 95 | 2 <i>,</i> 085 | 4.6% |
| Total | 1,765 | 500 | 470 | 2,735 | 17.2% |

235 Owner Households =< 50% HAMFI Severely Cost Burdened 270 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 0 | 20 | 20 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 195 | 470 | 665 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 55 | 155 | 210 |
| Household Income >30% to <=50% HAMFI | 75 | 80 | 155 |
| Household Income >50% to <=80% HAMFI | 0 | 45 | 45 |
| Household Income >80% to <=100% HAMFI | 0 | 85 | 85 |
| Household Income >100% HAMFI | 35 | 115 | 150 |
| Income Unavailable | 30 | 0 | 30 |
| Total Demand | 195 | 480 | 675 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households |
|------------|
| 190 |
| 415 |
| 240 |
| 425 |
| |

Households with One or More Members with a Disability, by Income

| Income | Households with at least type of Disability |
|---------------------|---|
| <= 30% HAMFI | 130 |
| >30% to <=50% HAMFI | 105 |
| >50% to <=80% HAMFI | 75 |
| >80% HAMFI | 335 |
| Total | 645 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF RYE BROOK SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

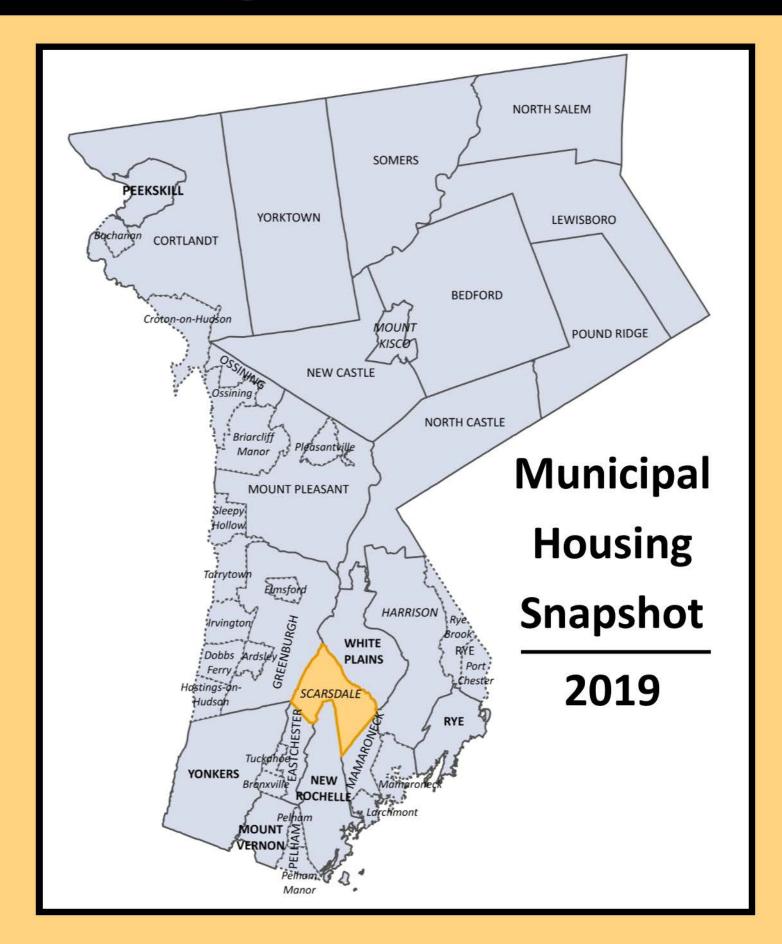
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of **Scarsdale**



POPULATION AND HOUSING COST CHANGE

Population Change

| A a a | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 6,129 | 6,005 | 5,982 | -124 | -23 | -147 | -2.0% | -0.4% | -2.4% |
| 20-29 | 759 | 666 | 851 | -93 | 185 | 92 | -12.3% | 27.8% | 12.1% |
| 30-44 | 3,736 | 2,881 | 2,642 | -855 | -239 | -1,094 | -22.9% | -8.3% | -29.3% |
| 45-64 | 5,123 | 5,224 | 5,784 | 101 | 560 | 661 | 2.0% | 10.7% | 12.9% |
| 65-74 | 1,154 | 1,368 | 1,445 | 214 | 77 | 291 | 18.5% | 5.6% | 25.2% |
| 75-84 | 666 | 711 | 779 | 45 | 68 | 113 | 6.8% | 9.6% | 17.0% |
| 85 | 256 | 311 | 373 | 55 | 62 | 117 | 21.5% | 19.9% | 45.7% |
| Total | 17,823 | 17,166 | 17,856 | -657 | 690 | 33 | -3.7% | 4.0% | 0.2% |

Median Monthly Gross Rent (Inflation Adjusted)

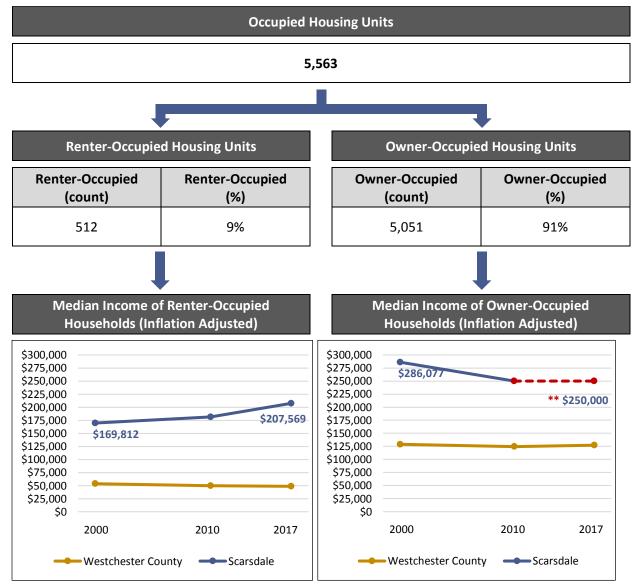
| | | | | \$ Cł | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|-----------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Scarsdale | 2,000 | 2,000 | \$3,087 | | Unavailable; Reporting Limit Exceeded (>\$2,000) | | | ole; Repor eded (>\$2 | ting Limit ,000) |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|---|-----------------|-----------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Scarsdale | \$5,667 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

** The median income in 2010 and 2017 exceeded the upper limit of \$250,000 reported by the Census Bureau

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | | | | | |
|------------------|--------------------|-------------|-------------|--|--|--|--|--|
| | 2008 | 2018 | | | | | | |
| Single Family | \$1,270,000 | \$1,286,000 | \$1,511,000 | | | | | |
| Condo | Unavailable | Unavailable | \$1,082,500 | | | | | |
| Со-ор | \$585,000 | \$456,000 | \$552,000 | | | | | |

| 2008-2 | 2013 | 2013- | 2018 | 2008-2018 | | |
|-------------|-------------|-------------|-------------|-------------|-------------|--|
| \$ change | % change | \$ change | % change | \$ change | % change | |
| \$16,000 | 1.3% | \$225,000 | 17.5% | \$241,000 | 19.0% | |
| Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | |
| -\$129,000 | -22.1% | \$96,000 | 21.1% | -\$33,000 | -5.6% | |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Me | edian Income | ACS 2017 |
|--|-------------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93 <i>,</i> 650 | \$117,100 | \$250,000 |
| Monthly Income | \$7,804 | \$9,758 | \$20,833 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$5 <i>,</i> 833 |
| Estimated Insurance and Private Mortgage Insurance | \$289 | \$339 | \$619 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$1,490 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,348 | \$1,700 | \$3,692 |
| Affordable Home Price Level | \$272,000 | \$343,000 | \$745,000 |
| Down Payment of 5% | \$13,600 | \$17,150 | \$37,250 |
| Affordable Home Mortgage | \$258,400 | \$325,850 | \$707,750 |
| Median Price | \$1,511,000 | \$1,511,000 | \$1,511,000 |
| Affordable Housing Price GAP (after 5% down) | -\$1,239,000 | -\$1,168,000 | -\$766,000 |

Annual Income Needed for Median Priced Home = \$500,000

Note: the median income is reported by ACS as \$250,000 - this analysis uses \$250,000 as median

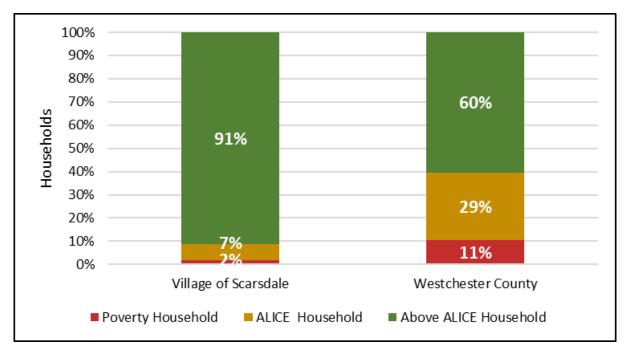
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|--------------------------------|--|
| Scarsdale | \$1,687 | \$67,480 | \$32.44 | \$27.68 | \$1,440 | -\$247 | 46.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

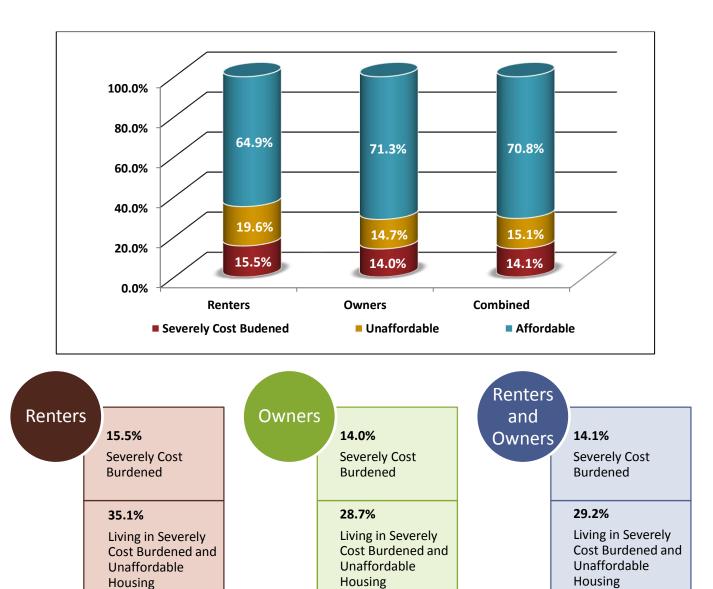


Source: United Way ALICE Project, 2016

VILLAGE OF SCARSDALE HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 331 | 100 | 79 | 510 |
| as a % of the total number | 64.9% | 19.6% | 15.5% | 100% |
| OWNERS | 3,550 | 730 | 695 | 4,975 |
| as a % of the total number | 71.3% | 14.7% | 14.0% | 100% |
| COMBINED RENTERS AND OWNERS | 3,881 | 830 | 774 | 5,485 |
| as a % of the total number | 70.8% | 15.1% | 14.1% | 100% |



VILLAGE OF SCARSDALE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 170 | 94.4% | 10 | 5.6% | 180 |
| Household Income >30% to <=50% HAMFI | 175 | 89.7% | 20 | 10.3% | 195 |
| Household Income >50% to <=80% HAMFI | 100 | 83.3% | 20 | 16.7% | 120 |
| Household Income >80% to <=100% HAMFI | 85 | 58.6% | 60 | 41.4% | 145 |
| Household Income >100% HAMFI | 4,445 | 91.7% | 400 | 8.3% | 4,845 |
| Total | 4,975 | 90.7% | 510 | 9.3% | 5,485 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 6 | 0 | 4 | 10 | 40.0% |
| Household Income >30% to <=50% HAMFI | 0 | 0 | 20 | 20 | 100.0% |
| Household Income >50% to <=80% HAMFI | 0 | 10 | 10 | 20 | 50.0% |
| Household Income >80% to <=100% HAMFI | 15 | 10 | 35 | 60 | 58.3% |
| Household Income >100% HAMFI | 310 | 80 | 10 | 400 | 2.5% |
| Total | 331 | 100 | 79 | 510 | 15.5% |

24 Renter Households =< 50% HAMFI Severely Cost Burdened 24 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 15 | 0 | 155 | 170 | 91.2% |
| Household Income >30% to <=50% HAMFI | 25 | 10 | 140 | 175 | 80.0% |
| Household Income >50% to <=80% HAMFI | 5 | 25 | 70 | 100 | 70.0% |
| Household Income >80% to <=100% HAMFI | 20 | 30 | 35 | 85 | 41.2% |
| Household Income >100% HAMFI | 3,485 | 665 | 295 | 4,445 | 6.6% |
| Total | 3,550 | 730 | 695 | 4,975 | 14.0% |

295 Owner Households =< 50% HAMFI Severely Cost Burdened 305 Owner Households =< 50% HAMFI pay over 30% toward owning a home

VILLAGE OF SCARSDALE

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 10 | 35 | 45 |
| Severely Overcrowded | 0 | 0 | 0 |
| Severely Cost Burdened | 79 | 695 | 774 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 4 | 155 | 159 |
| Household Income >30% to <=50% HAMFI | 20 | 140 | 160 |
| Household Income >50% to <=80% HAMFI | 10 | 70 | 80 |
| Household Income >80% to <=100% HAMFI | 35 | 35 | 70 |
| Household Income >100% HAMFI | 20 | 315 | 335 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 89 | 715 | 804 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Households with One or More Members |
|-------------------------------------|
| with a Disability, by Income |

| Households |
|------------|
| 400 |
| 345 |
| 190 |
| 215 |
| |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 10 |
| >30% to <=50% HAMFI | 55 |
| >50% to <=80% HAMFI | 55 |
| >80% HAMFI | 645 |
| Total | 765 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF SCARSDALE

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- *Data Note*: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

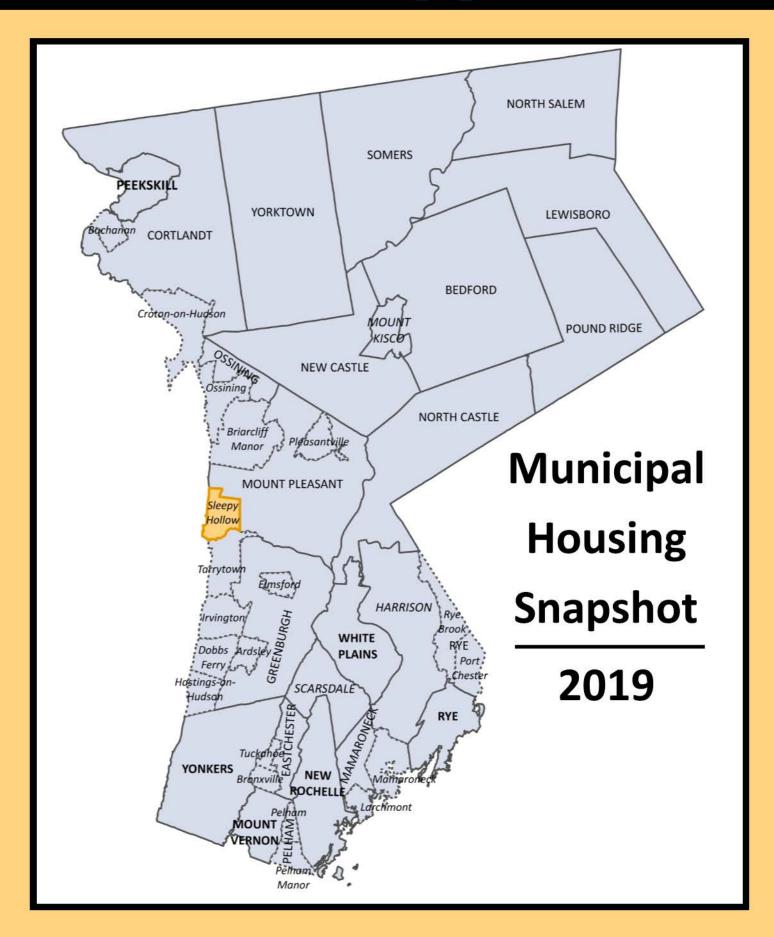
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Sleepy Hollow



POPULATION AND HOUSING COST CHANGE

Population Change

| A | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 2,548 | 2,725 | 2,546 | 177 | -179 | -2 | 6.9% | -6.6% | -0.1% |
| 20-29 | 1,390 | 1,314 | 1,354 | -76 | 40 | -36 | -5.5% | 3.0% | -2.6% |
| 30-44 | 2,565 | 2,223 | 1,934 | -342 | -289 | -631 | -13.3% | -13.0% | -24.6% |
| 45-64 | 1,738 | 2,345 | 2,766 | 607 | 421 | 1,028 | 34.9% | 18.0% | 59.1% |
| 65-74 | 539 | 531 | 765 | -8 | 234 | 226 | -1.5% | 44.1% | 41.9% |
| 75-84 | 305 | 481 | 356 | 176 | -125 | 51 | 57.7% | -26.0% | 16.7% |
| 85 | 127 | 251 | 469 | 124 | 218 | 342 | 97.6% | 86.9% | 269.3% |
| Total | 9,212 | 9,870 | 10,190 | 658 | 320 | 978 | 7.1% | 3.2% | 10.6% |

Median Monthly Gross Rent (Inflation Adjusted)

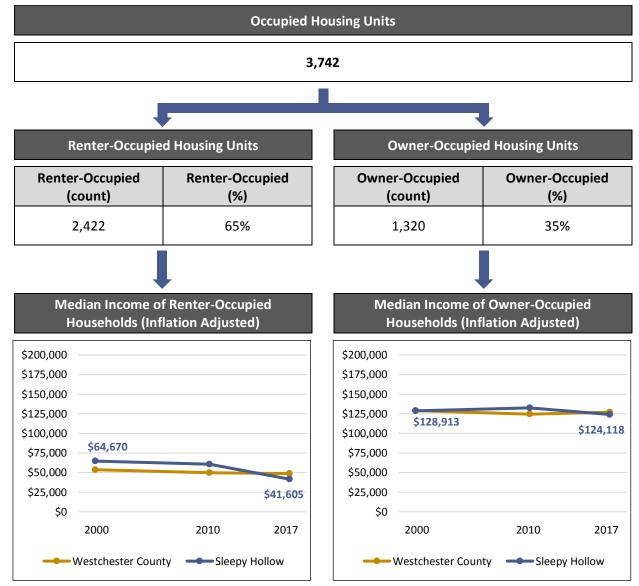
| | | | | \$Cł | nange in R | ent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Sleepy Hollow | \$1,301 | \$1,393 | \$1,439 | \$93 | \$46 | \$138 | 7.1% | 3.3% | 10.6% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ Change in Cost | | % Change in Cost | | | |
|-----------------------|---------|---------|---------|-------------------|---|------------------|-----------------|--------------------------|---------------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Sleepy Hollow | \$3,860 | \$4,000 | \$4,000 | | Unavailable; Reporting Limit Exceeded (>\$4,000) | | | ole; Repor eded (>\$4 | ting Limit ,000) |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | 2008-2013 | | 2013-2018 | | 2008-2018 | | |
|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$759,500 | \$649,700 | \$892,500 | -\$109,800 | -14.5% | \$242,800 | 37.4% | \$133,000 | 17.5% |
| Condo | \$1,011,250 | \$736,250 | \$799,000 | -\$275,000 | -27.2% | \$62,750 | 8.5% | -\$212,250 | -21.0% |
| Со-ор | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable | Unavailable |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area M | ACS 2017 | |
|--|------------|------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$55,368 |
| Monthly Income | \$7,804 | \$9,758 | \$4,614 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,292 |
| Estimated Insurance and Private Mortgage Insurance | \$271 | \$315 | \$198 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$399 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,214 | \$1,526 | \$694 |
| Affordable Home Price Level | \$245,000 | \$308,000 | \$140,000 |
| Down Payment of 5% | \$12,250 | \$15,400 | \$7,000 |
| Affordable Home Mortgage | \$232,750 | \$292,600 | \$133,000 |
| Median Price | \$892,500 | \$892,500 | \$892,500 |
| Affordable Housing Price GAP (after 5% down) | -\$647,500 | -\$584,500 | -\$752,500 |

Annual Income Needed for Median Priced Home = \$330,000

Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|------------------------------------|--------------------------------|--|-----------------------------------|--|
| Sleepy Hollow | \$1,687 | \$67,480 | \$32.44 | \$16.03 | \$834 | -\$853 | 80.9 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

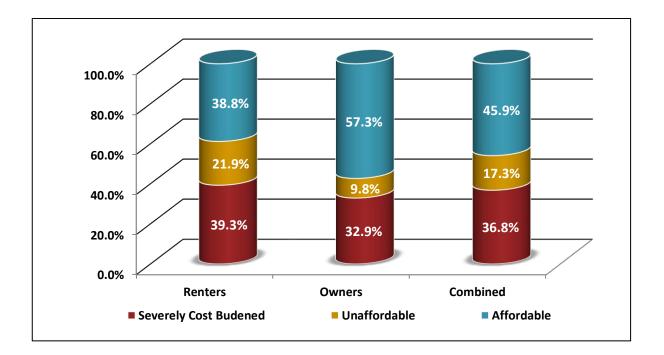


Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 885 | 500 | 895 | 2,280 |
| as a % of the total number | 38.8% | 21.9% | 39.3% | 100% |
| OWNERS | 820 | 140 | 470 | 1,430 |
| as a % of the total number | 57.3% | 9.8% | 32.9% | 100% |
| COMBINED RENTERS AND OWNERS | 1,705 | 640 | 1,365 | 3,710 |
| as a % of the total number | 45.9% | 17.3% | 36.8% | 100% |





VILLAGE OF SLEEPY HOLLOW HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 140 | 12.6% | 970 | 87.4% | 1,110 |
| Household Income >30% to <=50% HAMFI | 85 | 14.7% | 495 | 85.3% | 580 |
| Household Income >50% to <=80% HAMFI | 195 | 45.9% | 230 | 54.1% | 425 |
| Household Income >80% to <=100% HAMFI | 165 | 55.9% | 130 | 44.1% | 295 |
| Household Income >100% HAMFI | 845 | 65.0% | 455 | 35.0% | 1,300 |
| Total | 1,430 | 38.5% | 2,280 | 61.5% | 3,710 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 180 | 110 | 680 | 970 | 70.1% |
| Household Income >30% to <=50% HAMFI | 55 | 270 | 170 | 495 | 34.3% |
| Household Income >50% to <=80% HAMFI | 135 | 50 | 45 | 230 | 19.6% |
| Household Income >80% to <=100% HAMFI | 115 | 15 | 0 | 130 | 0.0% |
| Household Income >100% HAMFI | 400 | 55 | 0 | 455 | 0.0% |
| Total | 885 | 500 | 895 | 2,280 | 39.3% |

850 Renter Households =< 50% HAMFI Severely Cost Burdened 1,230 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 0 | 130 | 140 | 92.9% |
| Household Income >30% to <=50% HAMFI | 0 | 0 | 85 | 85 | 100.0% |
| Household Income >50% to <=80% HAMFI | 40 | 25 | 130 | 195 | 66.7% |
| Household Income >80% to <=100% HAMFI | 55 | 20 | 90 | 165 | 54.5% |
| Household Income >100% HAMFI | 715 | 95 | 35 | 845 | 4.1% |
| Total | 820 | 140 | 470 | 1,430 | 32.9% |

215 Owner Households =< 50% HAMFI Severely Cost Burdened 215 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 15 | 4 | 19 |
| Severely Overcrowded | 15 | 0 | 15 |
| Severely Cost Burdened | 895 | 470 | 1,365 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 570 | 130 | 700 |
| Household Income >30% to <=50% HAMFI | 185 | 85 | 270 |
| Household Income >50% to <=80% HAMFI | 45 | 130 | 175 |
| Household Income >80% to <=100% HAMFI | 0 | 90 | 90 |
| Household Income >100% HAMFI | 15 | 39 | 54 |
| Income Unavailable | 80 | 0 | 80 |
| Total Demand | 895 | 474 | 1,369 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 320 |
| Ambulatory Limitation | 565 |
| Cognitive Limitation | 325 |
| Self-care or Independent Living Limitation | 435 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 425 |
| >30% to <=50% HAMFI | 50 |
| >50% to <=80% HAMFI | 75 |
| >80% HAMFI | 325 |
| Total | 875 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF SLEEPY HOLLOW SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

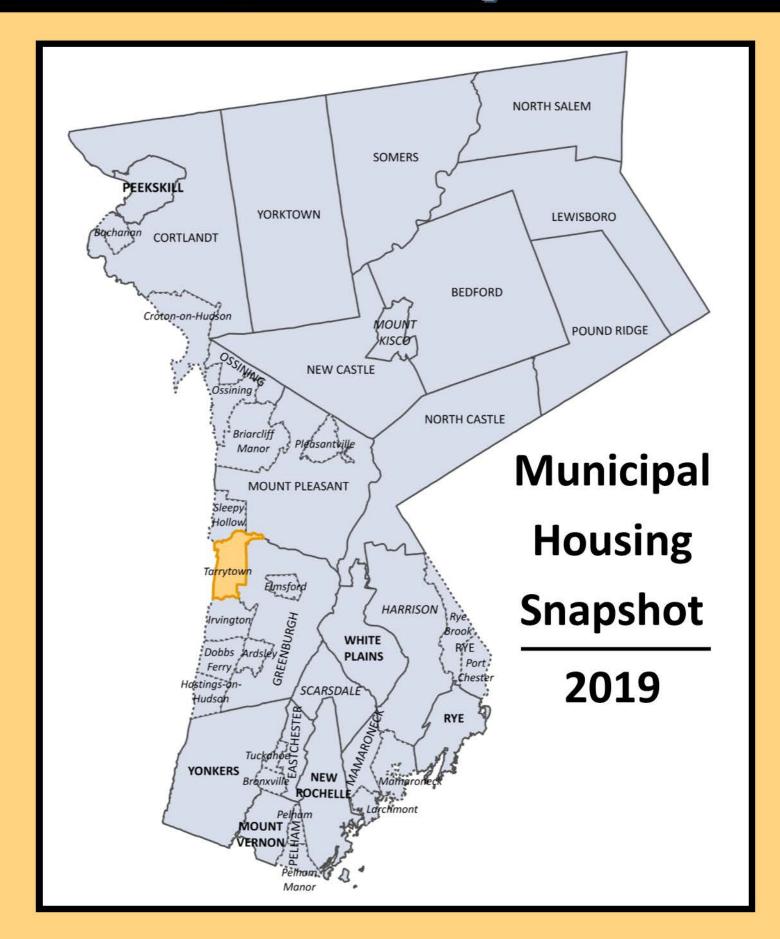
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Tarrytown



POPULATION AND HOUSING COST CHANGE

Population Change

| A c o | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|--------|--------|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 2,484 | 2,776 | 2,715 | 292 | -61 | 231 | 11.8% | -2.2% | 9.3% |
| 20-29 | 1,585 | 1,443 | 1,468 | -142 | 25 | -117 | -9.0% | 1.7% | -7.4% |
| 30-44 | 2,936 | 2,308 | 2,213 | -628 | -95 | -723 | -21.4% | -4.1% | -24.6% |
| 45-64 | 2,493 | 3,108 | 3,355 | 615 | 247 | 862 | 24.7% | 7.9% | 34.6% |
| 65-74 | 856 | 820 | 881 | -36 | 61 | 25 | -4.2% | 7.4% | 2.9% |
| 75-84 | 516 | 592 | 619 | 76 | 27 | 103 | 14.7% | 4.6% | 20.0% |
| 85 | 220 | 230 | 283 | 10 | 53 | 63 | 4.5% | 23.0% | 28.6% |
| Total | 11,090 | 11,277 | 11,534 | 187 | 257 | 444 | 1.7% | 2.3% | 4.0% |

Median Monthly Gross Rent (Inflation Adjusted)

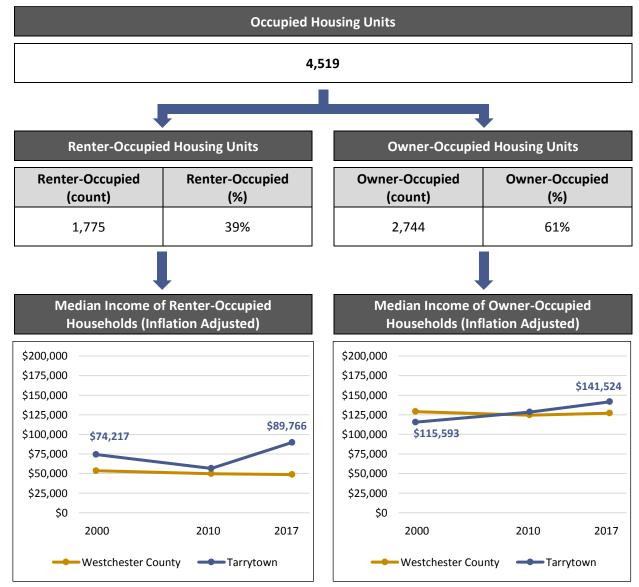
| | | | | \$ Cł | nange in R | lent | % C | hange in F | Rent |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Tarrytown | \$1,381 | \$1,459 | \$1,628 | \$78 | \$169 | \$247 | 5.7% | 11.6% | 17.9% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % C | hange in (| Cost |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Tarrytown | \$3,540 | \$3,493 | \$3,464 | -\$47 | -\$29 | -\$76 | -1.3% | -0.8% | -2.2% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Mec | lian Sales F | Price | 2008- | 2008-2013 | | 2013-2018 | | -2018 |
|------------------|-----------|--------------|-----------|------------|-----------|-----------|-----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$655,000 | \$537,250 | \$699,500 | -\$117,750 | -18.0% | \$162,250 | 30.2% | \$44,500 | 6.8% |
| Condo | \$367,750 | \$433,000 | \$545,000 | \$65,250 | 17.7% | \$112,000 | 25.9% | \$177,250 | 48.2% |
| Со-ор | \$185,587 | \$144,000 | \$179,500 | -\$41,587 | -22.4% | \$35,500 | 24.7% | -\$6,087 | -3.3% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$111,031 |
| Monthly Income | \$7,804 | \$9,758 | \$9,253 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$2,591 |
| Estimated Insurance and Private Mortgage Insurance | \$269 | \$312 | \$302 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$845 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,204 | \$1,511 | \$1,437 |
| Affordable Home Price Level | \$243,000 | \$305,000 | \$290,000 |
| Down Payment of 5% | \$12,150 | \$15,250 | \$14,500 |
| Affordable Home Mortgage | \$230,850 | \$289,750 | \$275,500 |
| Median Price | \$699,500 | \$699,500 | \$699,500 |
| Affordable Housing Price GAP (after 5% down) | -\$456,500 | -\$394,500 | -\$409,500 |

Annual Income Needed for Median Priced Home = \$263,000

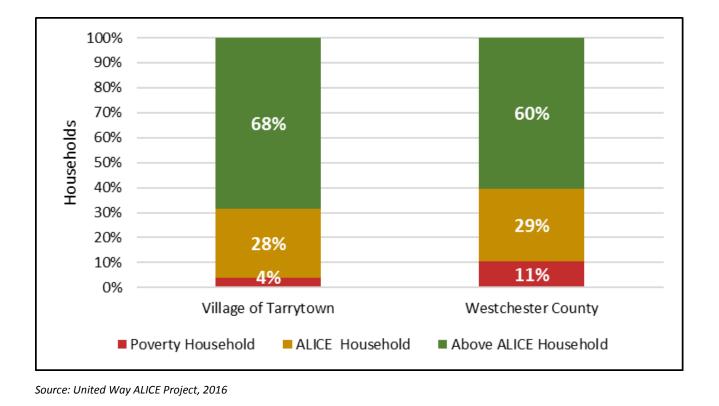
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|-----------------------------------|--|
| Tarrytown | \$1,687 | \$67,480 | \$32.44 | \$32.38 | \$1,684 | -\$3 | 40.1 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

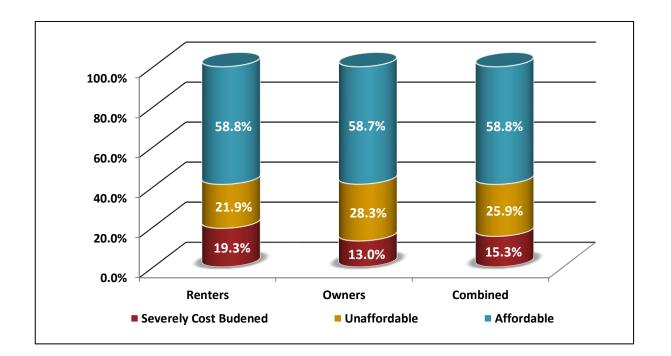
The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.



HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 900 | 335 | 295 | 1,530 |
| as a % of the total number | 58.8% | 21.9% | 19.3% | 100% |
| OWNERS | 1,580 | 760 | 350 | 2,690 |
| as a % of the total number | 58.7% | 28.3% | 13.0% | 100% |
| COMBINED RENTERS AND OWNERS | 2,480 | 1,095 | 645 | 4,220 |
| as a % of the total number | 58.8% | 25.9% | 15.3% | 100% |





VILLAGE OF TARRYTOWN HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 190 | 37.3% | 320 | 62.7% | 510 |
| Household Income >30% to <=50% HAMFI | 205 | 47.7% | 225 | 52.3% | 430 |
| Household Income >50% to <=80% HAMFI | 165 | 54.1% | 140 | 45.9% | 305 |
| Household Income >80% to <=100% HAMFI | 240 | 72.7% | 90 | 27.3% | 330 |
| Household Income >100% HAMFI | 1,890 | 71.5% | 755 | 28.5% | 2,645 |
| Total | 2,690 | 63.7% | 1,530 | 36.3% | 4,220 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 0 | 120 | 200 | 320 | 62.5% |
| Household Income >30% to <=50% HAMFI | 30 | 100 | 95 | 225 | 42.2% |
| Household Income >50% to <=80% HAMFI | 90 | 50 | 0 | 140 | 0.0% |
| Household Income >80% to <=100% HAMFI | 55 | 35 | 0 | 90 | 0.0% |
| Household Income >100% HAMFI | 725 | 30 | 0 | 755 | 0.0% |
| Total | 900 | 335 | 295 | 1,530 | 19.3% |

295 Renter Households =< 50% HAMFI Severely Cost Burdened

515 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 65 | 25 | 100 | 190 | 52.6% |
| Household Income >30% to <=50% HAMFI | 25 | 65 | 115 | 205 | 56.1% |
| Household Income >50% to <=80% HAMFI | 10 | 105 | 50 | 165 | 30.3% |
| Household Income >80% to <=100% HAMFI | 100 | 120 | 20 | 240 | 8.3% |
| Household Income >100% HAMFI | 1,380 | 445 | 65 | 1,890 | 3.4% |
| Total | 1,580 | 760 | 350 | 2,690 | 13.0% |

215 Owner Households =< 50% HAMFI Severely Cost Burdened 305 Owner Households =< 50% HAMFI pay over 30% toward owning a home

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 55 | 20 | 75 |
| Severely Overcrowded | 30 | 35 | 65 |
| Severely Cost Burdened | 295 | 350 | 645 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 200 | 100 | 300 |
| Household Income >30% to <=50% HAMFI | 95 | 115 | 210 |
| Household Income >50% to <=80% HAMFI | 15 | 75 | 90 |
| Household Income >80% to <=100% HAMFI | 0 | 30 | 30 |
| Household Income >100% HAMFI | 30 | 65 | 95 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 340 | 385 | 725 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type Households with One or More Members with a Disability, by Income

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 345 |
| Ambulatory Limitation | 270 |
| Cognitive Limitation | 125 |
| Self-care or Independent Living Limitation | 235 |
| • | 235 |

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 265 |
| >30% to <=50% HAMFI | 40 |
| >50% to <=80% HAMFI | 40 |
| >80% HAMFI | 335 |
| Total | 680 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

VILLAGE OF TARRYTOWN SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

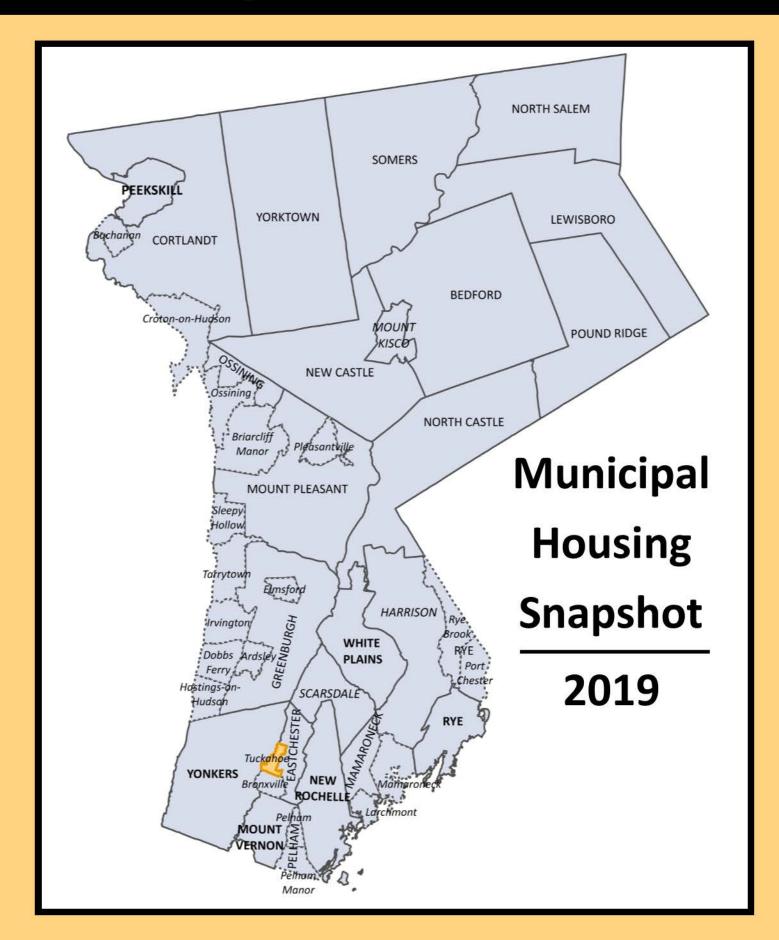
NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

Village of Tuckahoe



POPULATION AND HOUSING COST CHANGE

Population Change

| A c c | | | | Ch | ange (cou | nt) | (| Change (% |) |
|----------------|-------|-------|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Age Cohorts | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| <20 | 1,549 | 1,542 | 1,485 | -7 | -57 | -64 | -0.5% | -3.7% | -4.1% |
| 20-29 | 736 | 702 | 841 | -34 | 139 | 105 | -4.6% | 19.8% | 14.3% |
| 30-44 | 1,796 | 1,503 | 1,424 | -293 | -79 | -372 | -16.3% | -5.3% | -20.7% |
| 45-64 | 1,316 | 1,744 | 1,830 | 428 | 86 | 514 | 32.5% | 4.9% | 39.1% |
| 65-74 | 435 | 449 | 574 | 14 | 125 | 139 | 3.2% | 27.8% | 32.0% |
| 75-84 | 289 | 360 | 285 | 71 | -75 | -4 | 24.6% | -20.8% | -1.4% |
| 85 | 90 | 186 | 217 | 96 | 31 | 127 | 106.7% | 16.7% | 141.1% |
| Total | 6,211 | 6,486 | 6,656 | 275 | 170 | 445 | 4.4% | 2.6% | 7.2% |

Median Monthly Gross Rent (Inflation Adjusted)

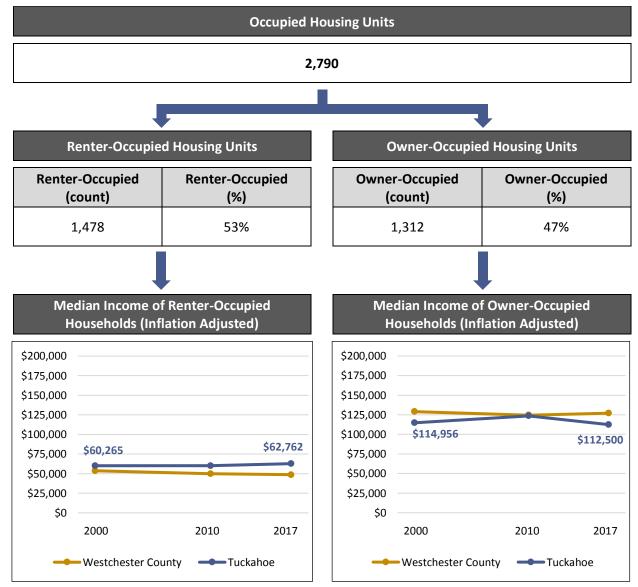
| | | | | \$ Cł | nange in R | lent | % Change in Rent | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Tuckahoe | \$1,334 | \$1,492 | \$1,722 | \$158 | \$230 | \$388 | 11.9% | 15.4% | 29.1% |
| Westchester County | \$1,207 | \$1,348 | \$1,444 | \$141 | \$96 | \$237 | 11.7% | 7.1% | 19.6% |

Median Homeowner Costs for Homeowners with a Mortgage (Inflation Adjusted)

| | | | | \$ C | hange in C | Cost | % Change in Cost | | |
|-----------------------|---------|---------|---------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|
| | 2000 | 2010 | 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 | 2000 to 2010 | 2010 to 2017 | 2000 to 2017 |
| Tuckahoe | \$3,342 | \$3,408 | \$3,128 | \$66 | -\$280 | -\$214 | 2.0% | -8.2% | -6.4% |
| Westchester County | \$3,412 | \$3,518 | \$3,340 | \$105 | -\$178 | -\$72 | 3.1% | -5.1% | -2.1% |

Source: Decennial Census, 2000, 2010; American Community Survey 5-year Estimates, 2010 and 2017

RENTERS AND OWNERS



Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

Home Sales Trends

Residential Sales Trends

| | Median Sales Price | | | 2008-2013 | | 2013-2018 | | 2008-2018 | |
|------------------|--------------------|-----------|-----------|------------|----------|-----------|----------|-----------|----------|
| | 2008 | 2013 | 2018 | \$ change | % change | \$ change | % change | \$ change | % change |
| Single Family | \$720,000 | \$560,000 | \$675,000 | -\$160,000 | -22.2% | \$115,000 | 20.5% | -\$45,000 | -6.3% |
| Condo | \$425,000 | \$395,750 | \$446,250 | -\$29,250 | -6.9% | \$50,500 | 12.8% | \$21,250 | 5.0% |
| Со-ор | \$220,000 | \$150,000 | \$215,000 | -\$70,000 | -31.8% | \$65,000 | 43.3% | -\$5,000 | -2.3% |

HOMEOWNERSHIP AFFORDABILITY MATRIX

| Underwriting Scenario | HUD Area Mo | edian Income | ACS 2017 |
|--|-------------|--------------|------------------|
| Single Family Homes | 80% | 100% | Median Income |
| Annual Income | \$93,650 | \$117,100 | \$70,354 |
| Monthly Income | \$7,804 | \$9,758 | \$5,863 |
| Percentage of Income toward Housing Debt | 28% | 28% | 28% |
| Affordable Housing Payment | \$2,185 | \$2,732 | \$1,642 |
| Estimated Insurance and Private Mortgage Insurance | \$278 | \$324 | \$231 |
| Estimated Average Real Estate Taxes per Month | \$635 | \$635 | \$470 |
| Affordable Mortgage Payment (30 yrs @ 4.75%) | \$1,264 | \$1,596 | \$932 |
| Affordable Home Price Level | \$255,000 | \$322,000 | \$188,000 |
| Down Payment of 5% | \$12,750 | \$16,100 | \$9,400 |
| Affordable Home Mortgage | \$242,250 | \$305,900 | \$178,600 |
| Median Price | \$675,000 | \$675,000 | \$675,000 |
| Affordable Housing Price GAP (after 5% down) | -\$420,000 | -\$353,000 | -\$487,000 |

Annual Income Needed for Median Priced Home = \$241,000

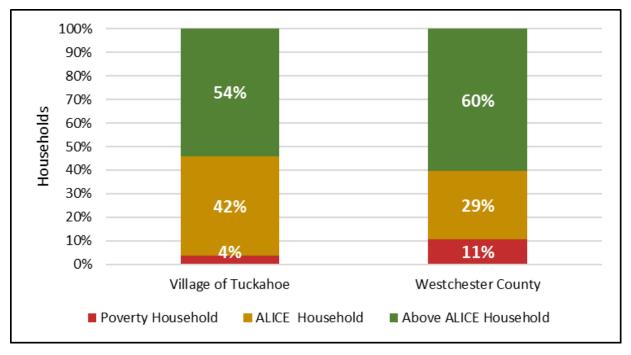
Assumption of a 30 year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance

RENTAL HOUSING - OUT OF REACH

| Municipality | 2BR FMR Fiscal Year 2018 | Annual Wage to Afford 2BR | Hourly Wage to Afford 2BR | Renter Wage Rate 2018 | Rent Affordable at Renter Wage Rate | Gap in Monthly Rent 2018 | # of hours per week at Renter Wage Rate to Afford a 2BR at FMR |
|-----------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------|--|-----------------------------------|--|
| Tuckahoe | \$1,687 | \$67,480 | \$32.44 | \$26.97 | \$1,402 | -\$285 | 48.1 |
| Westchester County | \$1,687 | \$67,480 | \$32.44 | \$17.64 | \$917 | -\$770 | 73.6 |
| New York State | \$1,561 | \$62,440 | \$30.02 | \$16.19 | \$842 | -\$719 | 74.2 |

ALICE HOUSEHOLDS

The Asset-Limited, Income-Constrained, Employed (ALICE) project is a dataset developed by United Way to identify households that do not fit the official definition of poverty, but still struggle to make ends meet financially. "ALICE Households" are households that earn an annual income above the federal poverty threshold, but also don't earn enough to meet basic minimum living costs as estimate by United Way.

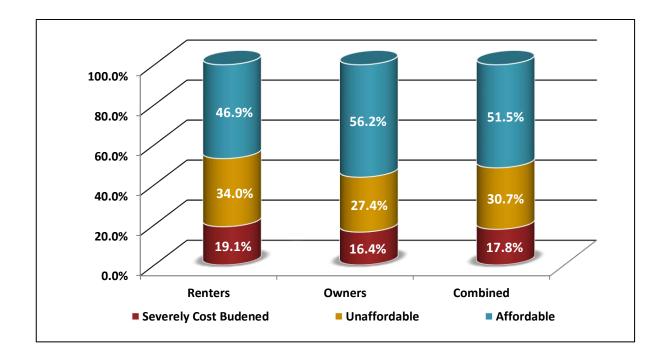


Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

AFFORDABILITY: ALL INCOME LEVELS

| | Affordable | Unaffordable | Severe | Total |
|-----------------------------|------------|--------------|--------|-------|
| RENTERS | 660 | 480 | 270 | 1,410 |
| as a % of the total number | 46.9% | 34.0% | 19.1% | 100% |
| OWNERS | 790 | 385 | 230 | 1,405 |
| as a % of the total number | 56.2% | 27.4% | 16.4% | 100% |
| COMBINED RENTERS AND OWNERS | 1,450 | 865 | 500 | 2,815 |
| as a % of the total number | 51.5% | 30.7% | 17.8% | 100% |





VILLAGE OF TUCKAHOE HOUSING COST BURDEN SUMMARY

COMBINED RENTERS AND OWNERS

Number and Percentage of Owners and Renters by Income Level

| | | % | | % | |
|---------------------------------------|-------|-------|--------|--------|-------|
| | Owner | Owner | Renter | Renter | Total |
| Household Income <= 30% HAMFI | 80 | 22.5% | 275 | 77.5% | 355 |
| Household Income >30% to <=50% HAMFI | 125 | 45.5% | 150 | 54.5% | 275 |
| Household Income >50% to <=80% HAMFI | 175 | 47.9% | 190 | 52.1% | 365 |
| Household Income >80% to <=100% HAMFI | 170 | 43.0% | 225 | 57.0% | 395 |
| Household Income >100% HAMFI | 855 | 60.0% | 570 | 40.0% | 1,425 |
| Total | 1,405 | 49.9% | 1,410 | 50.1% | 2,815 |

RENTERS ONLY

Number of Renters by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 70 | 65 | 140 | 275 | 50.9% |
| Household Income >30% to <=50% HAMFI | 0 | 70 | 80 | 150 | 53.3% |
| Household Income >50% to <=80% HAMFI | 45 | 145 | 0 | 190 | 0.0% |
| Household Income >80% to <=100% HAMFI | 60 | 115 | 50 | 225 | 22.2% |
| Household Income >100% HAMFI | 490 | 80 | 0 | 570 | 0.0% |
| Total | 665 | 475 | 270 | 1,410 | 19.1% |

220 Renter Households =< 50% HAMFI Severely Cost Burdened 355 Renter Households =< 50% HAMFI pay over 30% toward rent

OWNERS ONLY

Number of Owners by Affordability Level

| | Affordable < 30% | Unaffordable 30% to 50% | Severe > 50% | Total | % Severely Cost Burden |
|---------------------------------------|---------------------|----------------------------|-----------------|-------|---------------------------|
| Household Income <= 30% HAMFI | 10 | 0 | 70 | 80 | 87.5% |
| Household Income >30% to <=50% HAMFI | 0 | 55 | 70 | 125 | 56.0% |
| Household Income >50% to <=80% HAMFI | 45 | 100 | 30 | 175 | 17.1% |
| Household Income >80% to <=100% HAMFI | 110 | 45 | 15 | 170 | 8.8% |
| Household Income >100% HAMFI | 625 | 185 | 45 | 855 | 5.3% |
| Total | 790 | 385 | 230 | 1,405 | 16.4% |

195 Owner Households =< 50% HAMFI pay over 30% toward owning a home

140 Owner Households =< 50% HAMFI Severely Cost Burdened

HOUSING DEMAND

Housing Problems

| | Renter Households | Owner Households | Renters and Owners |
|------------------------|----------------------|---------------------|-----------------------|
| Substandard | 80 | 0 | 80 |
| Severely Overcrowded | 15 | 0 | 15 |
| Severely Cost Burdened | 270 | 230 | 500 |

Net Housing Demand (households with at least one of the above housing problems) by Income

| | Renter Households | Owner Households | Renters and Owners |
|---------------------------------------|----------------------|---------------------|-----------------------|
| Household Income <= 30% HAMFI | 125 | 70 | 195 |
| Household Income >30% to <=50% HAMFI | 80 | 70 | 150 |
| Household Income >50% to <=80% HAMFI | 0 | 30 | 30 |
| Household Income >80% to <=100% HAMFI | 80 | 15 | 95 |
| Household Income >100% HAMFI | 15 | 45 | 60 |
| Income Unavailable | 0 | 0 | 0 |
| Total Demand | 300 | 230 | 530 |

HOUSEHOLDS WITH DISABILITIES

Households with One or More Members with a Disability, by Disability Type

| Disability Type | Households |
|---|------------|
| Hearing or Vision Impairment | 255 |
| Ambulatory Limitation | 370 |
| Cognitive Limitation | 205 |
| Self-care or Independent Living Limitation | 335 |

Households with One or More Members with a Disability, by Income

| Income | Households With at Least 1 Type of Disability |
|---------------------|---|
| <= 30% HAMFI | 125 |
| >30% to <=50% HAMFI | 115 |
| >50% to <=80% HAMFI | 65 |
| >80% HAMFI | 235 |
| Total | 540 |

Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

SOURCES AND DATA NOTES

POPULATION CHANGE

• Source: Decennial Census, 2000 and 2010; American Community Survey 5-year Estimates, 2017 MEDIAN MONTHLY GROSS RENT & MEDIAN MONTHLY HOMEOWNER COSTS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RENTER-OCCUPIED HOUSING / OWNER OCCUPIED HOUSING

• Source: American Community Survey 5-year Estimates, 2017

MEDIAN INCOME OF RENTERS AND OWNERS

- Data Note: Inflation adjustments calculated using the Bureau of Labor Statistics CPI Inflation Calculator.
- Source: Decennial Census, 2000; American Community Survey 5-year Estimates, 2010 and 2017

RESIDENTIAL SALES TRENDS

• Source: Hudson Gateway Multiple Listing Service; Valuation Consultants, Inc.; Better Homes and Garden Rand Realty

HOMEOWNER AFFORDABILITY MATRIX

- Data Note: Assumption of a 30-year, fixed rate mortgage at 4.75%, 28% front-end ratio with a maximum of 43% back-end ratio and a 5% down payment with Private Mortgage Insurance.
- Source: American Community Survey 5-year Estimates, 2017; HUD.

RENTAL HOUSING – OUT OF REACH

- Data Note: The renters wage rate is the ratio between the household incomes of a renter and an owner, which is multiplied by the median wage rate of all households to achieve the renters median wage rate for each municipality
- Source: National Low Income Housing Coalition, American Community Survey 5-year Estimates 2017 ALICE HOUSEHOLDS
 - Source: United Way ALICE Project, 2016

HOUSING COST BURDEN ANALYSIS

- Data Note: "Severely Cost Burdened" = more than 50% of gross household income towards housing costs. "Unaffordable" = More than 30% but less than 50% of gross household income towards housing costs.
 "Affordable" = 30% or less of gross household income towards housing costs.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSING PROBLEMS

- Data Note: "Substandard" = lacking complete plumbing or kitchen facilities. "Severely Overcrowded" = more than 1.5 persons per room.
- Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

NET HOUSING DEMAND

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

HOUSEHOLDS WITH DISABILITIES

• Source: HUD, Comprehensive Housing Affordability Strategy (CHAS), 2011-2015

APPENDIX D

RENTERS

| | | Affordable | | Unaffo | rdable | Severe | |
|-----|--------------|------------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 6,745 | 44.3% | 3,440 | 22.6% | 5,035 | 33.1% |
| | New Rochelle | 6,550 | 46.0% | 3,670 | 25.8% | 4,030 | 28.3% |
| IES | Peekskill | 1,875 | 41.1% | 1,015 | 22.2% | 1,675 | 36.7% |
| CIT | Rye City | 895 | 62.6% | 350 | 24.5% | 185 | 12.9% |
| | White Plains | 5,040 | 46.9% | 2,675 | 24.9% | 3,030 | 28.2% |
| | Yonkers | 19,220 | 50.1% | 8,375 | 21.8% | 10,805 | 28.1% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affordable | | Unaffo | ordable | Severe | |
|--------|--------------|------------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 5,180 | 53.0% | 2,370 | 24.3% | 2,220 | 22.7% |
| | New Rochelle | 8,585 | 61.2% | 2,420 | 17.3% | 3,020 | 21.5% |
| CITIES | Peekskill | 2,780 | 61.8% | 945 | 21.0% | 775 | 17.2% |
| CT | Rye City | 2,710 | 67.1% | 655 | 16.2% | 675 | 16.7% |
| | White Plains | 7,985 | 71.7% | 1,595 | 14.3% | 1,555 | 14.0% |
| | Yonkers | 21,735 | 62.7% | 6,605 | 19.0% | 6,335 | 18.3% |

RENTERS

| | | Affor | dable | Unaffordable | | Severe | |
|-------|----------------|---------|---------|--------------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 530 | 38.3% | 470 | 33.9% | 385 | 27.8% |
| | Cortlandt | 1,806 | 48.9% | 705 | 19.1% | 1,179 | 32.0% |
| | Eastchester | 1,635 | 51.3% | 905 | 28.4% | 650 | 20.4% |
| | Greenburgh | 5,110 | 58.8% | 1,835 | 21.1% | 1,745 | 20.1% |
| | Harrison | 1,760 | 60.3% | 530 | 18.2% | 630 | 21.6% |
| | Lewisboro | 220 | 55.7% | 85 | 21.5% | 90 | 22.8% |
| NS | Mamaroneck | 1,865 | 56.3% | 545 | 16.4% | 905 | 27.3% |
| TOWNS | Mount Pleasant | 2,075 | 48.5% | 920 | 21.5% | 1,280 | 29.9% |
| TO | New Castle | 291 | 72.8% | 54 | 13.5% | 55 | 13.8% |
| | North Castle | 347 | 72.3% | 54 | 11.3% | 79 | 16.5% |
| | North Salem | 175 | 54.7% | 65 | 20.3% | 80 | 25.0% |
| | Ossining | 2,231 | 45.7% | 1,070 | 21.9% | 1,584 | 32.4% |
| | Pound Ridge | 180 | 72.0% | 30 | 12.0% | 40 | 16.0% |
| | Somers | 457 | 58.2% | 150 | 19.1% | 178 | 22.7% |
| | Yorktown | 1,055 | 55.1% | 415 | 21.7% | 445 | 23.2% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffordable | | Severe | |
|-------|----------------|---------|---------|--------------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 2,760 | 67.2% | 585 | 14.3% | 760 | 18.5% |
| | Cortlandt | 7,645 | 66.8% | 2,235 | 19.5% | 1,570 | 13.7% |
| | Eastchester | 6,350 | 66.0% | 1,755 | 18.3% | 1,510 | 15.7% |
| | Greenburgh | 16,320 | 67.8% | 4,435 | 18.4% | 3,325 | 13.8% |
| | Harrison | 3,295 | 62.6% | 885 | 16.8% | 1,080 | 20.5% |
| | Lewisboro | 2,580 | 62.1% | 805 | 19.4% | 770 | 18.5% |
| SV | Mamaroneck | 5,200 | 69.4% | 1,090 | 14.5% | 1,205 | 16.1% |
| TOWNS | Mount Pleasant | 6,340 | 62.9% | 2,100 | 20.8% | 1,635 | 16.2% |
| 10 | New Castle | 3,675 | 68.8% | 825 | 15.4% | 840 | 15.7% |
| | North Castle | 2,250 | 66.0% | 595 | 17.4% | 565 | 16.6% |
| | North Salem | 1,065 | 68.5% | 245 | 15.8% | 245 | 15.8% |
| | Ossining | 4,430 | 60.2% | 1,505 | 20.4% | 1,425 | 19.4% |
| | Pound Ridge | 1,060 | 63.9% | 380 | 22.9% | 220 | 13.3% |
| | Somers | 4,735 | 69.2% | 1,165 | 17.0% | 940 | 13.7% |
| | Yorktown | 7,075 | 63.5% | 2,605 | 23.4% | 1,465 | 13.1% |

RENTERS

| | | Affor | dable | Unaffordable | | Severe | |
|----------|--------------------|---------|---------|--------------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 153 | 56.7% | 47 | 17.4% | 70 | 25.9% |
| | Briarcliff Manor | 235 | 52.2% | 50 | 11.1% | 165 | 36.7% |
| | Bronxville | 290 | 65.2% | 75 | 16.9% | 80 | 18.0% |
| | Buchanan | 127 | 65.1% | 29 | 14.9% | 39 | 20.0% |
| | Croton-on-Hudson | 420 | 52.5% | 180 | 22.5% | 200 | 25.0% |
| | Dobbs Ferry | 890 | 61.4% | 305 | 21.0% | 255 | 17.6% |
| | Elmsford | 506 | 64.9% | 169 | 21.7% | 105 | 13.5% |
| | Hastings-on-Hudson | 481 | 52.9% | 170 | 18.7% | 259 | 28.5% |
| | Irvington | 255 | 51.5% | 175 | 35.4% | 65 | 13.1% |
| ŝ | Larchmont | 440 | 72.7% | 95 | 15.7% | 70 | 11.6% |
| VILLAGES | Mamaroneck | 1,420 | 45.9% | 660 | 21.3% | 1,015 | 32.8% |
| | Mount Kisco | 802 | 42.8% | 539 | 28.7% | 534 | 28.5% |
| > | Ossining | 1,836 | 43.7% | 950 | 22.6% | 1,414 | 33.7% |
| | Pelham | 463 | 67.1% | 97 | 14.1% | 130 | 18.8% |
| | Pelham Manor | 51 | 46.8% | 39 | 35.8% | 19 | 17.4% |
| | Pleasantville | 390 | 54.5% | 145 | 20.3% | 180 | 25.2% |
| | Port Chester | 2,145 | 41.2% | 1,430 | 27.5% | 1,630 | 31.3% |
| | Rye Brook | 345 | 47.9% | 180 | 25.0% | 195 | 27.1% |
| | Scarsdale | 331 | 64.9% | 100 | 19.6% | 79 | 15.5% |
| | Sleepy Hollow | 885 | 38.8% | 500 | 21.9% | 895 | 39.3% |
| | Tarrytown | 900 | 58.8% | 335 | 21.9% | 295 | 19.3% |
| | Tuckahoe | 660 | 46.8% | 480 | 34.0% | 270 | 19.1% |

OWNERS

| | | Affor | dable | Unaffo | rdable | Severe | | |
|----------|--------------------|---------|---------|---------|---------|---------|---------|--|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH | |
| | Ardsley | 861 | 67.5% | 189 | 14.8% | 225 | 17.6% | |
| | Briarcliff Manor | 1,481 | 67.6% | 349 | 15.9% | 360 | 16.4% | |
| | Bronxville | 1,326 | 76.6% | 224 | 12.9% | 180 | 10.4% | |
| | Buchanan | 429 | 69.8% | 129 | 21.0% | 57 | 9.3% | |
| | Croton-on-Hudson | 1,460 | 69.9% | 285 | 13.6% | 345 | 16.5% | |
| | Dobbs Ferry | 1,590 | 71.1% | 365 | 16.3% | 280 | 12.5% | |
| | Elmsford | 371 | 48.2% | 310 | 40.3% | 89 | 11.6% | |
| | Hastings-on-Hudson | 1,495 | 73.5% | 265 | 13.0% | 275 | 13.5% | |
| | Irvington | 1,380 | 73.4% | 295 | 15.7% | 205 | 10.9% | |
| ŝ | Larchmont | 1,050 | 71.9% | 245 | 16.8% | 165 | 11.3% | |
| VILLAGES | Mamaroneck | 2,715 | 66.5% | 625 | 15.3% | 740 | 18.1% | |
| Ē | Mount Kisco | 1,520 | 71.4% | 425 | 20.0% | 185 | 8.7% | |
| > | Ossining | 2,095 | 57.9% | 735 | 20.3% | 790 | 21.8% | |
| | Pelham | 875 | 58.5% | 310 | 20.7% | 310 | 20.7% | |
| | Pelham Manor | 1,155 | 71.7% | 310 | 19.3% | 145 | 9.0% | |
| | Pleasantville | 1,295 | 67.1% | 410 | 21.2% | 225 | 11.7% | |
| | Port Chester | 1,775 | 45.8% | 885 | 22.8% | 1,215 | 31.4% | |
| | Rye Brook | 1,765 | 64.5% | 500 | 18.3% | 470 | 17.2% | |
| | Scarsdale | 3,550 | 71.4% | 730 | 14.7% | 695 | 14.0% | |
| | Sleepy Hollow | 820 | 57.3% | 140 | 9.8% | 470 | 32.9% | |
| | Tarrytown | 1,580 | 58.7% | 760 | 28.3% | 350 | 13.0% | |
| | Tuckahoe | 790 | 56.2% | 385 | 27.4% | 230 | 16.4% | |

< 30 HAMFI

RENTERS

| | | Affor | dable | Unaffo | rdable | Severe | |
|------|--------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 910 | 15.1% | 795 | 13.2% | 4,320 | 71.7% |
| | New Rochelle | 860 | 19.2% | 725 | 16.2% | 2,895 | 64.6% |
| IES | Peekskill | 405 | 20.5% | 250 | 12.7% | 1,320 | 66.8% |
| CITI | Rye City | 65 | 36.1% | 60 | 33.3% | 55 | 30.6% |
| | White Plains | 810 | 23.9% | 500 | 14.7% | 2,085 | 61.4% |
| | Yonkers | 3,240 | 21.4% | 2,590 | 17.1% | 9,320 | 61.5% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffo | rdable | Severe | |
|------|--------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 265 | 23.1% | 75 | 6.6% | 805 | 70.3% |
| | New Rochelle | 205 | 19.2% | 55 | 5.2% | 805 | 75.6% |
| IES | Peekskill | 110 | 19.5% | 100 | 17.7% | 355 | 62.8% |
| CITI | Rye City | 65 | 25.5% | 20 | 7.8% | 170 | 66.7% |
| | White Plains | 295 | 29.9% | 85 | 8.6% | 605 | 61.4% |
| | Yonkers | 915 | 20.8% | 495 | 11.3% | 2,980 | 67.9% |

< 30 HAMFI

| | | Affor | dable | Unaffo | ordable | Sev | vere |
|-------|----------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 20 | 4.3% | 125 | 26.9% | 320 | 68.8% |
| | Cortlandt | 145 | 13.9% | 30 | 2.9% | 870 | 83.3% |
| | Eastchester | 135 | 23.3% | 100 | 17.2% | 345 | 59.5% |
| | Greenburgh | 270 | 17.5% | 255 | 16.6% | 1,015 | 65.9% |
| | Harrison | 120 | 19.0% | 55 | 8.7% | 455 | 72.2% |
| | Lewisboro | 0 | 0.0% | 0 | 0.0% | 10 | 100.0% |
| S | Mamaroneck | 180 | 20.5% | 60 | 6.8% | 640 | 72.7% |
| TOWNS | Mount Pleasant | 230 | 16.7% | 180 | 13.0% | 970 | 70.3% |
| 10 | New Castle | 0 | 0.0% | 0 | 0.0% | 55 | 100.0% |
| | North Castle | 30 | 37.5% | 0 | 0.0% | 50 | 62.5% |
| | North Salem | 10 | 11.8% | 25 | 29.4% | 50 | 58.8% |
| | Ossining | 210 | 12.6% | 120 | 7.2% | 1,340 | 80.2% |
| | Pound Ridge | 25 | 71.4% | 0 | 0.0% | 10 | 28.6% |
| | Somers | 55 | 27.5% | 15 | 7.5% | 130 | 65.0% |
| | Yorktown | 120 | 25.8% | 80 | 17.2% | 265 | 57.0% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffo | rdable | Sev | ere |
|-------|----------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 20 | 7.0% | 20 | 7.0% | 245 | 86.0% |
| | Cortlandt | 120 | 15.7% | 45 | 5.9% | 600 | 78.4% |
| | Eastchester | 155 | 23.1% | 35 | 5.2% | 480 | 71.6% |
| | Greenburgh | 255 | 18.1% | 115 | 8.2% | 1,035 | 73.7% |
| | Harrison | 75 | 16.9% | 10 | 2.2% | 360 | 80.9% |
| | Lewisboro | 5 | 2.5% | 15 | 7.5% | 180 | 90.0% |
| SN | Mamaroneck | 20 | 5.0% | 25 | 6.3% | 355 | 88.8% |
| TOWNS | Mount Pleasant | 50 | 8.8% | 40 | 7.0% | 480 | 84.2% |
| 10 | New Castle | 45 | 22.5% | 0 | 0.0% | 155 | 77.5% |
| | North Castle | 15 | 13.6% | 0 | 0.0% | 95 | 86.4% |
| | North Salem | 30 | 35.3% | 0 | 0.0% | 55 | 64.7% |
| | Ossining | 30 | 6.3% | 40 | 8.4% | 405 | 85.3% |
| | Pound Ridge | 10 | 13.3% | 0 | 0.0% | 65 | 86.7% |
| | Somers | 95 | 23.5% | 55 | 13.6% | 255 | 63.0% |
| | Yorktown | 90 | 12.1% | 155 | 20.8% | 500 | 67.1% |

< 30 HAMFI

RENTERS

| | | Affor | dable | Unaffo | rdable | Sev | /ere |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 6 | 13.3% | 4 | 8.9% | 35 | 77.8% |
| | Briarcliff Manor | 10 | 7.1% | 10 | 7.1% | 120 | 85.7% |
| | Bronxville | 5 | 8.3% | 0 | 0.0% | 55 | 91.7% |
| | Buchanan | 20 | 36.4% | 0 | 0.0% | 35 | 63.6% |
| | Croton-on-Hudson | 40 | 36.4% | 10 | 9.1% | 60 | 54.5% |
| | Dobbs Ferry | 15 | 17.6% | 0 | 0.0% | 70 | 82.4% |
| | Elmsford | 45 | 39.1% | 20 | 17.4% | 50 | 43.5% |
| | Hastings-on-Hudson | 20 | 8.7% | 20 | 8.7% | 190 | 82.6% |
| | Irvington | 0 | 0.0% | 15 | 33.3% | 30 | 66.7% |
| ŝ | Larchmont | 0 | 0.0% | 10 | 15.4% | 55 | 84.6% |
| VILLAGES | Mamaroneck | 180 | 20.5% | 60 | 6.8% | 640 | 72.7% |
| | Mount Kisco | 60 | 9.8% | 90 | 14.8% | 460 | 75.4% |
| > | Ossining | 200 | 13.1% | 110 | 7.2% | 1,215 | 79.7% |
| | Pelham | 0 | 0.0% | 20 | 25.0% | 60 | 75.0% |
| | Pelham Manor | 0 | 0.0% | 0 | 0.0% | 4 | 100.0% |
| | Pleasantville | 10 | 7.7% | 0 | 0.0% | 120 | 92.3% |
| | Port Chester | 255 | 13.1% | 335 | 17.2% | 1,355 | 69.7% |
| | Rye Brook | 65 | 39.4% | 15 | 9.1% | 85 | 51.5% |
| | Scarsdale | 6 | 60.0% | 0 | 0.0% | 4 | 40.0% |
| | Sleepy Hollow | 180 | 18.6% | 110 | 11.3% | 680 | 70.1% |
| | Tarrytown | 0 | 0.0% | 120 | 37.5% | 200 | 62.5% |
| | Tuckahoe | 70 | 25.5% | 65 | 23.6% | 140 | 50.9% |

OWNERS

| | | Affor | dable | Unaffo | rdable | Severe | |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 0 | 0.0% | 0 | 0.0% | 55 | 100.0% |
| | Briarcliff Manor | 11 | 10.0% | 4 | 3.6% | 95 | 86.4% |
| | Bronxville | 40 | 44.4% | 0 | 0.0% | 50 | 55.6% |
| | Buchanan | 0 | 0.0% | 10 | 33.3% | 20 | 66.7% |
| | Croton-on-Hudson | 10 | 8.7% | 10 | 8.7% | 95 | 82.6% |
| | Dobbs Ferry | 25 | 22.7% | 10 | 9.1% | 75 | 68.2% |
| | Elmsford | 0 | 0.0% | 0 | 0.0% | 55 | 100.0% |
| | Hastings-on-Hudson | 10 | 8.3% | 20 | 16.7% | 90 | 75.0% |
| | Irvington | 15 | 15.0% | 0 | 0.0% | 85 | 85.0% |
| ŝ | Larchmont | 15 | 16.7% | 15 | 16.7% | 60 | 66.7% |
| VILLAGES | Mamaroneck | 35 | 11.3% | 15 | 4.8% | 260 | 83.9% |
| Ē | Mount Kisco | 55 | 32.4% | 35 | 20.6% | 80 | 47.1% |
| > | Ossining | 0 | 0.0% | 25 | 10.0% | 225 | 90.0% |
| | Pelham | 0 | 0.0% | 0 | 0.0% | 55 | 100.0% |
| | Pelham Manor | 20 | 57.1% | 0 | 0.0% | 15 | 42.9% |
| | Pleasantville | 25 | 19.2% | 0 | 0.0% | 105 | 80.8% |
| | Port Chester | 35 | 10.8% | 65 | 20.0% | 225 | 69.2% |
| | Rye Brook | 20 | 11.4% | 0 | 0.0% | 155 | 88.6% |
| | Scarsdale | 15 | 8.8% | 0 | 0.0% | 155 | 91.2% |
| | Sleepy Hollow | 10 | 7.1% | 0 | 0.0% | 130 | 92.9% |
| | Tarrytown | 65 | 34.2% | 25 | 13.2% | 100 | 52.6% |
| | Tuckahoe | 10 | 12.5% | 0 | 0.0% | 70 | 87.5% |

30-50% HAMFI

RENTERS

| | | Affor | Affordable | | rdable | Severe | |
|------|--------------|---------|------------|---------|---------|---------|---------|
| _ | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 705 | 22.2% | 1,760 | 55.5% | 705 | 22.2% |
| | New Rochelle | 480 | 16.2% | 1,420 | 47.9% | 1,065 | 35.9% |
| IES | Peekskill | 300 | 26.1% | 510 | 44.3% | 340 | 29.6% |
| CITI | Rye City | 25 | 14.3% | 65 | 37.1% | 85 | 48.6% |
| | White Plains | 300 | 14.4% | 960 | 45.9% | 830 | 39.7% |
| | Yonkers | 2,030 | 28.9% | 3,600 | 51.2% | 1,395 | 19.9% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffordab | | Severe | |
|--------|--------------|---------|---------|------------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 265 | 24.4% | 200 | 18.4% | 620 | 57.1% |
| | New Rochelle | 270 | 21.7% | 230 | 18.5% | 745 | 59.8% |
| CITIES | Peekskill | 120 | 29.3% | 150 | 36.6% | 140 | 34.1% |
| CT | Rye City | 45 | 12.3% | 100 | 27.4% | 220 | 60.3% |
| | White Plains | 215 | 31.9% | 155 | 23.0% | 305 | 45.2% |
| | Yonkers | 1,285 | 32.7% | 1,105 | 28.1% | 1,545 | 39.3% |

30-50% HAMFI

RENTERS

| | | Affor | dable | Unaffo | rdable | Severe | |
|-------|----------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 120 | 36.9% | 140 | 43.1% | 65 | 20.0% |
| | Cortlandt | 135 | 19.3% | 260 | 37.1% | 305 | 43.6% |
| | Eastchester | 25 | 6.4% | 155 | 39.7% | 210 | 53.8% |
| | Greenburgh | 275 | 19.6% | 560 | 40.0% | 565 | 40.4% |
| | Harrison | 45 | 17.0% | 80 | 30.2% | 140 | 52.8% |
| | Lewisboro | 10 | 11.1% | 15 | 16.7% | 65 | 72.2% |
| ٨S | Mamaroneck | 90 | 17.3% | 255 | 49.0% | 175 | 33.7% |
| TOWNS | Mount Pleasant | 170 | 22.7% | 315 | 42.0% | 265 | 35.3% |
| тс | New Castle | 10 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| | North Castle | 6 | 24.0% | 15 | 60.0% | 4 | 16.0% |
| | North Salem | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% |
| | Ossining | 105 | 12.1% | 550 | 63.2% | 215 | 24.7% |
| | Pound Ridge | 15 | 27.3% | 10 | 18.2% | 30 | 54.5% |
| | Somers | 0 | 0.0% | 15 | 37.5% | 25 | 62.5% |
| | Yorktown | 160 | 33.3% | 160 | 33.3% | 160 | 33.3% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffordable | | Severe | |
|-------|----------------|---------|---------|--------------|---------|---------|---------|
| _ | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 15 | 9.7% | 15 | 9.7% | 125 | 80.6% |
| | Cortlandt | 180 | 20.7% | 295 | 33.9% | 395 | 45.4% |
| | Eastchester | 160 | 20.8% | 200 | 26.0% | 410 | 53.2% |
| | Greenburgh | 510 | 32.4% | 340 | 21.6% | 725 | 46.0% |
| | Harrison | 105 | 25.3% | 100 | 24.1% | 210 | 50.6% |
| | Lewisboro | 5 | 1.7% | 50 | 16.9% | 240 | 81.4% |
| ٨ | Mamaroneck | 125 | 23.8% | 65 | 12.4% | 335 | 63.8% |
| TOWNS | Mount Pleasant | 100 | 16.8% | 170 | 28.6% | 325 | 54.6% |
| TC | New Castle | 35 | 14.3% | 55 | 22.4% | 155 | 63.3% |
| | North Castle | 55 | 30.6% | 25 | 13.9% | 100 | 55.6% |
| | North Salem | 5 | 4.0% | 30 | 24.0% | 90 | 72.0% |
| | Ossining | 100 | 14.3% | 155 | 22.1% | 445 | 63.6% |
| | Pound Ridge | 10 | 13.3% | 25 | 33.3% | 40 | 53.3% |
| | Somers | 135 | 24.1% | 220 | 39.3% | 205 | 36.6% |
| | Yorktown | 215 | 21.1% | 245 | 24.0% | 560 | 54.9% |

30-50% HAMFI

RENTERS

| | | Affor | dable | Unaffo | ordable | Severe | | |
|----------|--------------------|---------|---------|---------|---------|---------|---------|--|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH | |
| | Ardsley | 0 | 0.0% | 20 | 36.4% | 35 | 63.6% | |
| | Briarcliff Manor | 35 | 53.8% | 10 | 15.4% | 20 | 30.8% | |
| | Bronxville | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | |
| | Buchanan | 10 | 100.0% | 0 | 0.0% | 0 | 0.0% | |
| | Croton-on-Hudson | 15 | 8.1% | 30 | 16.2% | 140 | 75.7% | |
| | Dobbs Ferry | 15 | 5.8% | 60 | 23.1% | 185 | 71.2% | |
| | Elmsford | 25 | 21.7% | 70 | 60.9% | 20 | 17.4% | |
| | Hastings-on-Hudson | 10 | 10.0% | 25 | 25.0% | 65 | 65.0% | |
| | Irvington | 15 | 10.3% | 105 | 72.4% | 25 | 17.2% | |
| ŝ | Larchmont | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | |
| VILLAGES | Mamaroneck | 95 | 14.5% | 315 | 48.1% | 245 | 37.4% | |
| | Mount Kisco | 80 | 16.7% | 340 | 70.8% | 60 | 12.5% | |
| > | Ossining | 55 | 7.4% | 495 | 66.4% | 195 | 26.2% | |
| | Pelham | 10 | 8.0% | 65 | 52.0% | 50 | 40.0% | |
| | Pelham Manor | 0 | 0.0% | 0 | 0.0% | 15 | 100.0% | |
| | Pleasantville | 30 | 33.3% | 0 | 0.0% | 60 | 66.7% | |
| | Port Chester | 285 | 24.3% | 615 | 52.3% | 275 | 23.4% | |
| | Rye Brook | 0 | 0.0% | 70 | 48.3% | 75 | 51.7% | |
| | Scarsdale | 0 | 0.0% | 0 | 0.0% | 20 | 100.0% | |
| | Sleepy Hollow | 55 | 11.1% | 270 | 54.5% | 170 | 34.3% | |
| | Tarrytown | 30 | 13.3% | 100 | 44.4% | 95 | 42.2% | |
| | Tuckahoe | 0 | 0.0% | 70 | 46.7% | 80 | 53.3% | |

OWNERS

| | | Affor | dable | Unaffo | ordable | Severe | |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 0 | 0.0% | 25 | 55.6% | 20 | 44.4% |
| | Briarcliff Manor | 0 | 0.0% | 20 | 17.4% | 95 | 82.6% |
| | Bronxville | 20 | 26.7% | 15 | 20.0% | 40 | 53.3% |
| | Buchanan | 15 | 20.0% | 35 | 46.7% | 25 | 33.3% |
| | Croton-on-Hudson | 15 | 11.5% | 30 | 23.1% | 85 | 65.4% |
| | Dobbs Ferry | 60 | 60.0% | 25 | 25.0% | 15 | 15.0% |
| | Elmsford | 15 | 42.9% | 20 | 57.1% | 0 | 0.0% |
| | Hastings-on-Hudson | 10 | 8.7% | 25 | 21.7% | 80 | 69.6% |
| | Irvington | 25 | 25.0% | 45 | 45.0% | 30 | 30.0% |
| ŝ | Larchmont | 10 | 15.4% | 15 | 23.1% | 40 | 61.5% |
| VILLAGES | Mamaroneck | 80 | 22.5% | 75 | 21.1% | 200 | 56.3% |
| Ē | Mount Kisco | 60 | 30.8% | 115 | 59.0% | 20 | 10.3% |
| > | Ossining | 90 | 20.2% | 100 | 22.5% | 255 | 57.3% |
| | Pelham | 0 | 0.0% | 10 | 18.2% | 45 | 81.8% |
| | Pelham Manor | 15 | 20.0% | 15 | 20.0% | 45 | 60.0% |
| | Pleasantville | 45 | 30.0% | 55 | 36.7% | 50 | 33.3% |
| | Port Chester | 95 | 15.4% | 115 | 18.7% | 405 | 65.9% |
| | Rye Brook | 0 | 0.0% | 35 | 30.4% | 80 | 69.6% |
| | Scarsdale | 25 | 14.3% | 10 | 5.7% | 140 | 80.0% |
| | Sleepy Hollow | 0 | 0.0% | 0 | 0.0% | 85 | 100.0% |
| | Tarrytown | 25 | 12.2% | 65 | 31.7% | 115 | 56.1% |
| | Tuckahoe | 0 | 0.0% | 55 | 44.0% | 70 | 56.0% |

50-80% HAMFI

RENTERS

| | | Affordable | | Unaffordable | | Severe | |
|--------|--------------|------------|---------|--------------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 1,260 | 65.6% | 650 | 33.9% | 10 | 0.5% |
| | New Rochelle | 600 | 37.9% | 925 | 58.4% | 60 | 3.8% |
| CITIES | Peekskill | 260 | 60.5% | 155 | 36.0% | 15 | 3.5% |
| CT | Rye City | 15 | 11.1% | 110 | 81.5% | 10 | 7.4% |
| | White Plains | 415 | 41.7% | 510 | 51.3% | 70 | 7.0% |
| | Yonkers | 2,485 | 63.4% | 1,370 | 34.9% | 65 | 1.7% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affordable | | Unaffordable | | Severe | |
|--------|--------------|------------|---------|--------------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 295 | 31.4% | 265 | 28.2% | 380 | 40.4% |
| | New Rochelle | 390 | 32.6% | 250 | 20.9% | 555 | 46.4% |
| IES | Peekskill | 160 | 34.8% | 95 | 20.7% | 205 | 44.6% |
| CITIES | Rye City | 15 | 17.6% | 25 | 29.4% | 45 | 52.9% |
| | White Plains | 260 | 41.6% | 145 | 23.2% | 220 | 35.2% |
| | Yonkers | 1,415 | 50.7% | 815 | 29.2% | 560 | 20.1% |

50-80% HAMFI

RENTERS

| | | Affordable | | Unaffordable | | Severe | |
|-------|----------------|------------|---------|--------------|---------|---------|---------|
| _ | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 15 | 14.3% | 90 | 85.7% | 0 | 0.0% |
| | Cortlandt | 161 | 36.2% | 280 | 62.9% | 4 | 0.9% |
| | Eastchester | 155 | 35.6% | 255 | 58.6% | 25 | 5.7% |
| | Greenburgh | 300 | 33.9% | 485 | 54.8% | 100 | 11.3% |
| | Harrison | 125 | 40.3% | 170 | 54.8% | 15 | 4.8% |
| | Lewisboro | 0 | 0.0% | 15 | 50.0% | 15 | 50.0% |
| N | Mamaroneck | 120 | 48.0% | 75 | 30.0% | 55 | 22.0% |
| TOWNS | Mount Pleasant | 225 | 46.9% | 210 | 43.8% | 45 | 9.4% |
| 10 | New Castle | 15 | 30.0% | 35 | 70.0% | 0 | 0.0% |
| | North Castle | 1 | 5.0% | 4 | 20.0% | 15 | 75.0% |
| | North Salem | 20 | 40.0% | 10 | 20.0% | 20 | 40.0% |
| | Ossining | 445 | 64.0% | 225 | 32.4% | 25 | 3.6% |
| | Pound Ridge | 20 | 66.7% | 10 | 33.3% | 0 | 0.0% |
| | Somers | 30 | 27.3% | 65 | 59.1% | 15 | 13.6% |
| | Yorktown | 85 | 47.2% | 75 | 41.7% | 20 | 11.1% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffo | rdable | Sev | vere |
|-------|----------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 55 | 34.4% | 15 | 9.4% | 90 | 56.3% |
| | Cortlandt | 295 | 34.5% | 295 | 34.5% | 265 | 31.0% |
| | Eastchester | 280 | 36.4% | 235 | 30.5% | 255 | 33.1% |
| | Greenburgh | 305 | 22.9% | 560 | 42.1% | 465 | 35.0% |
| | Harrison | 50 | 17.2% | 90 | 31.0% | 150 | 51.7% |
| | Lewisboro | 30 | 13.3% | 55 | 24.4% | 140 | 62.2% |
| SN | Mamaroneck | 155 | 37.3% | 105 | 25.3% | 155 | 37.3% |
| TOWNS | Mount Pleasant | 140 | 21.7% | 210 | 32.6% | 295 | 45.7% |
| 10 | New Castle | 0 | 0.0% | 10 | 8.3% | 110 | 91.7% |
| | North Castle | 35 | 17.9% | 30 | 15.4% | 130 | 66.7% |
| | North Salem | 25 | 45.5% | 10 | 18.2% | 20 | 36.4% |
| | Ossining | 135 | 25.7% | 175 | 33.3% | 215 | 41.0% |
| | Pound Ridge | 20 | 44.4% | 10 | 22.2% | 15 | 33.3% |
| | Somers | 230 | 49.5% | 75 | 16.1% | 160 | 34.4% |
| | Yorktown | 270 | 35.5% | 350 | 46.1% | 140 | 18.4% |

50-80% HAMFI

RENTERS

| | | Affor | dable | Unaffo | ordable | Sev | /ere |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 31 | 88.6% | 4 | 11.4% | 0 | 0.0% |
| | Briarcliff Manor | 40 | 61.5% | 0 | 0.0% | 25 | 38.5% |
| | Bronxville | 35 | 70.0% | 0 | 0.0% | 15 | 30.0% |
| | Buchanan | 2 | 20.0% | 4 | 40.0% | 4 | 40.0% |
| | Croton-on-Hudson | 30 | 18.8% | 130 | 81.3% | 0 | 0.0% |
| | Dobbs Ferry | 100 | 41.7% | 140 | 58.3% | 0 | 0.0% |
| | Elmsford | 40 | 38.1% | 30 | 28.6% | 35 | 33.3% |
| | Hastings-on-Hudson | 16 | 32.0% | 30 | 60.0% | 4 | 8.0% |
| | Irvington | 5 | 9.1% | 40 | 72.7% | 10 | 18.2% |
| ŝ | Larchmont | 10 | 33.3% | 20 | 66.7% | 0 | 0.0% |
| VILLAGES | Mamaroneck | 140 | 35.4% | 125 | 31.6% | 130 | 32.9% |
| | Mount Kisco | 150 | 56.6% | 105 | 39.6% | 10 | 3.8% |
| > | Ossining | 375 | 62.5% | 225 | 37.5% | 0 | 0.0% |
| | Pelham | 46 | 65.7% | 4 | 5.7% | 20 | 28.6% |
| | Pelham Manor | 5 | 16.7% | 25 | 83.3% | 0 | 0.0% |
| | Pleasantville | 35 | 29.2% | 85 | 70.8% | 0 | 0.0% |
| | Port Chester | 300 | 47.6% | 330 | 52.4% | 0 | 0.0% |
| | Rye Brook | 0 | 0.0% | 60 | 100.0% | 0 | 0.0% |
| | Scarsdale | 0 | 0.0% | 10 | 50.0% | 10 | 50.0% |
| | Sleepy Hollow | 135 | 58.7% | 50 | 21.7% | 45 | 19.6% |
| | Tarrytown | 90 | 64.3% | 50 | 35.7% | 0 | 0.0% |
| | Tuckahoe | 45 | 23.7% | 145 | 76.3% | 0 | 0.0% |

OWNERS

| | | Affor | dable | Unaffo | ordable | Sev | vere |
|-------------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 16 | 26.7% | 4 | 6.7% | 40 | 66.7% |
| | Briarcliff Manor | 20 | 40.0% | 20 | 40.0% | 10 | 20.0% |
| | Bronxville | 6 | 20.0% | 4 | 13.3% | 20 | 66.7% |
| | Buchanan | 12 | 60.0% | 4 | 20.0% | 4 | 20.0% |
| | Croton-on-Hudson | 45 | 42.9% | 30 | 28.6% | 30 | 28.6% |
| | Dobbs Ferry | 0 | 0.0% | 65 | 65.0% | 35 | 35.0% |
| | Elmsford | 46 | 57.5% | 30 | 37.5% | 4 | 5.0% |
| | Hastings-on-Hudson | 25 | 50.0% | 15 | 30.0% | 10 | 20.0% |
| | Irvington | 35 | 50.0% | 35 | 50.0% | 0 | 0.0% |
| ŝ | Larchmont | 5 | 14.3% | 15 | 42.9% | 15 | 42.9% |
| J GE | Mamaroneck | 100 | 43.5% | 25 | 10.9% | 105 | 45.7% |
| VILLAGES | Mount Kisco | 35 | 36.8% | 45 | 47.4% | 15 | 15.8% |
| > | Ossining | 110 | 29.3% | 100 | 26.7% | 165 | 44.0% |
| | Pelham | 5 | 3.7% | 30 | 22.2% | 100 | 74.1% |
| | Pelham Manor | 0 | 0.0% | 10 | 100.0% | 0 | 0.0% |
| | Pleasantville | 0 | 0.0% | 60 | 100.0% | 0 | 0.0% |
| | Port Chester | 75 | 15.3% | 135 | 27.6% | 280 | 57.1% |
| | Rye Brook | 85 | 53.1% | 20 | 12.5% | 55 | 34.4% |
| | Scarsdale | 5 | 5.0% | 25 | 25.0% | 70 | 70.0% |
| | Sleepy Hollow | 40 | 20.5% | 25 | 12.8% | 130 | 66.7% |
| | Tarrytown | 10 | 6.1% | 105 | 63.6% | 50 | 30.3% |
| | Tuckahoe | 45 | 25.7% | 100 | 57.1% | 30 | 17.1% |

80-100% HA

MFI

RENTERS

| | | Affordable | | Unaffo | rdable | Severe | |
|------|--------------|------------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 1,045 | 84.3% | 195 | 15.7% | 0 | 0.0% |
| | New Rochelle | 1,085 | 75.6% | 340 | 23.7% | 10 | 0.7% |
| IES | Peekskill | 175 | 85.4% | 30 | 14.6% | 0 | 0.0% |
| CITI | Rye City | 90 | 62.1% | 30 | 20.7% | 25 | 17.2% |
| | White Plains | 605 | 60.8% | 370 | 37.2% | 20 | 2.0% |
| | Yonkers | 2,900 | 83.0% | 570 | 16.3% | 25 | 0.7% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affordable | | Unaffo | rdable | Severe | |
|-------|--------------|------------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 475 | 43.8% | 345 | 31.8% | 265 | 24.4% |
| | New Rochelle | 415 | 43.5% | 265 | 27.7% | 275 | 28.8% |
| IES | Peekskill | 355 | 55.5% | 260 | 40.6% | 25 | 3.9% |
| CITII | Rye City | 65 | 59.1% | 20 | 18.2% | 25 | 22.7% |
| | White Plains | 375 | 50.0% | 205 | 27.3% | 170 | 22.7% |
| | Yonkers | 1,835 | 55.3% | 910 | 27.4% | 575 | 17.3% |

80-100% HAMFI

RENTERS

| | | Affordable | | Unaf | fordable | Severe | |
|-------|----------------|------------|---------|---------|----------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 125 | 58.1% | 90 | 41.9% | 0 | 0.0% |
| | Cortlandt | 295 | 76.6% | 90 | 23.4% | 0 | 0.0% |
| | Eastchester | 115 | 29.1% | 210 | 53.2% | 70 | 17.7% |
| | Greenburgh | 360 | 48.3% | 330 | 44.3% | 55 | 7.4% |
| | Harrison | 150 | 54.5% | 125 | 45.5% | 0 | 0.0% |
| | Lewisboro | 50 | 83.3% | 10 | 16.7% | 0 | 0.0% |
| NS N | Mamaroneck | 215 | 67.2% | 90 | 28.1% | 15 | 4.7% |
| TOWNS | Mount Pleasant | 330 | 71.0% | 135 | 29.0% | 0 | 0.0% |
| 10 | New Castle | 21 | 84.0% | 4 | 16.0% | 0 | 0.0% |
| | North Castle | 40 | 80.0% | 0 | 0.0% | 10 | 20.0% |
| | North Salem | 0 | 0.0% | 30 | 75.0% | 10 | 25.0% |
| | Ossining | 430 | 84.3% | 80 | 15.7% | 0 | 0.0% |
| | Pound Ridge | 30 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| | Somers | 36 | 65.5% | 15 | 27.3% | 4 | 7.3% |
| | Yorktown | 105 | 61.8% | 65 | 38.2% | 0 | 0.0% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affordable | | Unaf | fordable | Severe | |
|-------|----------------|------------|---------|---------|----------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 45 | 23.7% | 60 | 31.6% | 85 | 44.7% |
| | Cortlandt | 350 | 39.1% | 340 | 38.0% | 205 | 22.9% |
| | Eastchester | 455 | 57.6% | 190 | 24.1% | 145 | 18.4% |
| | Greenburgh | 675 | 42.7% | 585 | 37.0% | 320 | 20.3% |
| | Harrison | 190 | 46.9% | 100 | 24.7% | 115 | 28.4% |
| | Lewisboro | 75 | 27.8% | 100 | 37.0% | 95 | 35.2% |
| SN | Mamaroneck | 255 | 65.4% | 45 | 11.5% | 90 | 23.1% |
| TOWNS | Mount Pleasant | 225 | 30.8% | 235 | 32.2% | 270 | 37.0% |
| 10 | New Castle | 20 | 11.4% | 50 | 28.6% | 105 | 60.0% |
| | North Castle | 70 | 35.0% | 60 | 30.0% | 70 | 35.0% |
| | North Salem | 60 | 50.0% | 25 | 20.8% | 35 | 29.2% |
| | Ossining | 220 | 40.7% | 175 | 32.4% | 145 | 26.9% |
| | Pound Ridge | 0 | 0.0% | 20 | 100.0% | 0 | 0.0% |
| | Somers | 220 | 43.1% | 175 | 34.3% | 115 | 22.5% |
| | Yorktown | 435 | 58.0% | 205 | 27.3% | 110 | 14.7% |

80-100% HAMFI

RENTERS

| | | Affor | dable | Unaffo | rdable | Sev | vere |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 16 | 80.0% | 4 | 20.0% | 0 | 0.0% |
| | Briarcliff Manor | 0 | 0.0% | 10 | 100.0% | 0 | 0.0% |
| | Bronxville | 5 | 8.3% | 45 | 75.0% | 10 | 16.7% |
| | Buchanan | 15 | 37.5% | 25 | 62.5% | 0 | 0.0% |
| | Croton-on-Hudson | 20 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| | Dobbs Ferry | 35 | 29.2% | 85 | 70.8% | 0 | 0.0% |
| | Elmsford | 46 | 92.0% | 4 | 8.0% | 0 | 0.0% |
| | Hastings-on-Hudson | 70 | 53.8% | 60 | 46.2% | 0 | 0.0% |
| | Irvington | 0 | 0.0% | 15 | 100.0% | 0 | 0.0% |
| S | Larchmont | 45 | 40.9% | 50 | 45.5% | 15 | 13.6% |
| VILLAGES | Mamaroneck | 115 | 63.9% | 65 | 36.1% | 0 | 0.0% |
| | Mount Kisco | 87 | 91.6% | 4 | 4.2% | 4 | 4.2% |
| > | Ossining | 410 | 90.1% | 45 | 9.9% | 0 | 0.0% |
| | Pelham | 31 | 88.6% | 4 | 11.4% | 0 | 0.0% |
| | Pelham Manor | 10 | 50.0% | 10 | 50.0% | 0 | 0.0% |
| | Pleasantville | 75 | 55.6% | 60 | 44.4% | 0 | 0.0% |
| | Port Chester | 350 | 76.9% | 105 | 23.1% | 0 | 0.0% |
| | Rye Brook | 25 | 71.4% | 10 | 28.6% | 0 | 0.0% |
| | Scarsdale | 15 | 25.0% | 10 | 16.7% | 35 | 58.3% |
| | Sleepy Hollow | 115 | 88.5% | 15 | 11.5% | 0 | 0.0% |
| | Tarrytown | 55 | 61.1% | 35 | 38.9% | 0 | 0.0% |
| | Tuckahoe | 60 | 26.7% | 115 | 51.1% | 50 | 22.2% |

OWNERS

| | | Affor | dable | Unaffo | rdable | Sev | vere |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 10 | 18.2% | 20 | 36.4% | 25 | 45.5% |
| | Briarcliff Manor | 10 | 9.5% | 55 | 52.4% | 40 | 38.1% |
| | Bronxville | 35 | 46.7% | 20 | 26.7% | 20 | 26.7% |
| | Buchanan | 26 | 43.3% | 30 | 50.0% | 4 | 6.7% |
| | Croton-on-Hudson | 30 | 18.2% | 40 | 24.2% | 95 | 57.6% |
| | Dobbs Ferry | 70 | 41.2% | 40 | 23.5% | 60 | 35.3% |
| | Elmsford | 25 | 21.7% | 70 | 60.9% | 20 | 17.4% |
| | Hastings-on-Hudson | 10 | 16.7% | 20 | 33.3% | 30 | 50.0% |
| | Irvington | 45 | 52.9% | 30 | 35.3% | 10 | 11.8% |
| ŝ | Larchmont | 20 | 66.7% | 10 | 33.3% | 0 | 0.0% |
| VILLAGES | Mamaroneck | 155 | 55.4% | 80 | 28.6% | 45 | 16.1% |
| EL | Mount Kisco | 95 | 38.0% | 110 | 44.0% | 45 | 18.0% |
| > | Ossining | 175 | 52.2% | 50 | 14.9% | 110 | 32.8% |
| | Pelham | 0 | 0.0% | 40 | 53.3% | 35 | 46.7% |
| | Pelham Manor | 25 | 29.4% | 25 | 29.4% | 35 | 41.2% |
| | Pleasantville | 20 | 20.0% | 55 | 55.0% | 25 | 25.0% |
| | Port Chester | 65 | 18.3% | 195 | 54.9% | 95 | 26.8% |
| | Rye Brook | 35 | 17.5% | 80 | 40.0% | 85 | 42.5% |
| | Scarsdale | 20 | 23.5% | 30 | 35.3% | 35 | 41.2% |
| | Sleepy Hollow | 55 | 33.3% | 20 | 12.1% | 90 | 54.5% |
| | Tarrytown | 100 | 41.7% | 120 | 50.0% | 20 | 8.3% |
| | Tuckahoe | 110 | 64.7% | 45 | 26.5% | 15 | 8.8% |

➢ 100% HAMFI

RENTERS

| | | Affor | dable | Unaffordable | | Severe | |
|-------|--------------|---------|---------|--------------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 2,825 | 98.6% | 40 | 1.4% | 0 | 0.0% |
| | New Rochelle | 3,525 | 93.1% | 260 | 6.9% | 0 | 0.0% |
| IES | Peekskill | 735 | 91.3% | 70 | 8.7% | 0 | 0.0% |
| CITIE | Rye City | 700 | 88.1% | 85 | 10.7% | 10 | 1.3% |
| | White Plains | 2,910 | 89.0% | 335 | 10.2% | 25 | 0.8% |
| | Yonkers | 8,565 | 97.2% | 245 | 2.8% | 0 | 0.0% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffo | rdable | Severe | |
|-----|--------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Mount Vernon | 3,880 | 70.4% | 1,485 | 26.9% | 150 | 2.7% |
| | New Rochelle | 7,305 | 76.4% | 1,620 | 16.9% | 640 | 6.7% |
| IES | Peekskill | 2,035 | 83.9% | 340 | 14.0% | 50 | 2.1% |
| CT | Rye City | 2,520 | 78.1% | 490 | 15.2% | 215 | 6.7% |
| | White Plains | 6,840 | 84.4% | 1,005 | 12.4% | 255 | 3.1% |
| | Yonkers | 16,285 | 80.5% | 3,280 | 16.2% | 675 | 3.3% |

➢ 100% HAMFI

RENTERS

| | | Affor | dable | Unaffo | ordable | Sev | ere |
|-------|----------------|---------|---------|---------|---------|---------|---------|
| _ | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 250 | 90.9% | 25 | 9.1% | 0 | 0.0% |
| | Cortlandt | 1,070 | 96.0% | 45 | 4.0% | 0 | 0.0% |
| | Eastchester | 1,205 | 86.7% | 185 | 13.3% | 0 | 0.0% |
| | Greenburgh | 3,905 | 94.8% | 205 | 5.0% | 10 | 0.2% |
| | Harrison | 1,320 | 91.7% | 100 | 6.9% | 20 | 1.4% |
| | Lewisboro | 160 | 78.0% | 45 | 22.0% | 0 | 0.0% |
| SN | Mamaroneck | 1,260 | 93.7% | 65 | 4.8% | 20 | 1.5% |
| TOWNS | Mount Pleasant | 1,120 | 93.3% | 80 | 6.7% | 0 | 0.0% |
| 10 | New Castle | 245 | 94.2% | 15 | 5.8% | 0 | 0.0% |
| | North Castle | 270 | 88.5% | 35 | 11.5% | 0 | 0.0% |
| | North Salem | 145 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| | Ossining | 1,041 | 91.3% | 95 | 8.3% | 4 | 0.4% |
| | Pound Ridge | 90 | 90.0% | 10 | 10.0% | 0 | 0.0% |
| | Somers | 336 | 88.4% | 40 | 10.5% | 4 | 1.1% |
| | Yorktown | 585 | 94.4% | 35 | 5.6% | 0 | 0.0% |

Source: HUD Comprehensive Housing Affordability Strategy

OWNERS

| | | Affor | dable | Unaffo | ordable | Sev | ere |
|-------|----------------|---------|---------|----------------|---------|---------|---------|
| _ | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Bedford | 2,625 | 79.2% | 475 | 14.3% | 215 | 6.5% |
| | Cortlandt | 6,700 | 83.1% | 1,260 | 15.6% | 105 | 1.3% |
| | Eastchester | 5,300 | 80.1% | 1,095 | 16.6% | 220 | 3.3% |
| | Greenburgh | 14,575 | 80.1% | 2 <i>,</i> 835 | 15.6% | 780 | 4.3% |
| | Harrison | 2,875 | 77.6% | 585 | 15.8% | 245 | 6.6% |
| | Lewisboro | 2,465 | 77.9% | 585 | 18.5% | 115 | 3.6% |
| S | Mamaroneck | 4,645 | 80.6% | 850 | 14.7% | 270 | 4.7% |
| TOWNS | Mount Pleasant | 5,825 | 77.3% | 1,445 | 19.2% | 265 | 3.5% |
| 10 | New Castle | 3,575 | 77.7% | 710 | 15.4% | 315 | 6.8% |
| | North Castle | 2,075 | 76.1% | 480 | 17.6% | 170 | 6.2% |
| | North Salem | 945 | 80.8% | 180 | 15.4% | 45 | 3.8% |
| | Ossining | 3,945 | 77.1% | 960 | 18.8% | 215 | 4.2% |
| | Pound Ridge | 1,020 | 70.6% | 325 | 22.5% | 100 | 6.9% |
| | Somers | 4,055 | 82.8% | 640 | 13.1% | 205 | 4.2% |
| | Yorktown | 6,065 | 77.1% | 1,650 | 21.0% | 155 | 2.0% |

➢ 100% HAMFI

RENTERS

| | | Affor | dable | Unaffo | ordable | Sev | vere |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 105 | 91.3% | 10 | 8.7% | 0 | 0.0% |
| | Briarcliff Manor | 150 | 88.2% | 20 | 11.8% | 0 | 0.0% |
| | Bronxville | 245 | 89.1% | 30 | 10.9% | 0 | 0.0% |
| | Buchanan | 80 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| | Croton-on-Hudson | 315 | 96.9% | 10 | 3.1% | 0 | 0.0% |
| | Dobbs Ferry | 725 | 97.3% | 20 | 2.7% | 0 | 0.0% |
| | Elmsford | 350 | 88.6% | 45 | 11.4% | 0 | 0.0% |
| | Hastings-on-Hudson | 365 | 91.3% | 35 | 8.8% | 0 | 0.0% |
| | Irvington | 235 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| ŝ | Larchmont | 385 | 96.3% | 15 | 3.8% | 0 | 0.0% |
| VILLAGES | Mamaroneck | 890 | 90.4% | 95 | 9.6% | 0 | 0.0% |
| | Mount Kisco | 425 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| > | Ossining | 796 | 91.0% | 75 | 8.6% | 4 | 0.5% |
| | Pelham | 376 | 98.9% | 4 | 1.1% | 0 | 0.0% |
| | Pelham Manor | 36 | 90.0% | 4 | 10.0% | 0 | 0.0% |
| | Pleasantville | 240 | 100.0% | 0 | 0.0% | 0 | 0.0% |
| | Port Chester | 955 | 95.5% | 45 | 4.5% | 0 | 0.0% |
| | Rye Brook | 255 | 81.0% | 25 | 7.9% | 35 | 11.1% |
| | Scarsdale | 310 | 77.5% | 80 | 20.0% | 10 | 2.5% |
| | Sleepy Hollow | 400 | 87.9% | 55 | 12.1% | 0 | 0.0% |
| | Tarrytown | 725 | 96.0% | 30 | 4.0% | 0 | 0.0% |
| | Tuckahoe | 490 | 86.0% | 80 | 14.0% | 0 | 0.0% |

OWNERS

| | | Affor | dable | Unaffo | ordable | Sev | vere |
|----------|--------------------|---------|---------|---------|---------|---------|---------|
| | | # of HH | % of HH | # of HH | % of HH | # of HH | % of HH |
| | Ardsley | 835 | 78.8% | 140 | 13.2% | 85 | 8.0% |
| | Briarcliff Manor | 1,440 | 79.6% | 250 | 13.8% | 120 | 6.6% |
| | Bronxville | 1,225 | 83.9% | 185 | 12.7% | 50 | 3.4% |
| | Buchanan | 376 | 87.4% | 50 | 11.6% | 4 | 0.9% |
| | Croton-on-Hudson | 1,360 | 86.3% | 175 | 11.1% | 40 | 2.5% |
| | Dobbs Ferry | 1,435 | 81.8% | 225 | 12.8% | 95 | 5.4% |
| | Elmsford | 285 | 58.8% | 190 | 39.2% | 10 | 2.1% |
| | Hastings-on-Hudson | 1,440 | 85.2% | 185 | 10.9% | 65 | 3.8% |
| | Irvington | 1,260 | 82.6% | 185 | 12.1% | 80 | 5.2% |
| S | Larchmont | 1,000 | 80.6% | 190 | 15.3% | 50 | 4.0% |
| VILLAGES | Mamaroneck | 2,345 | 80.7% | 430 | 14.8% | 130 | 4.5% |
| | Mount Kisco | 1,275 | 89.8% | 120 | 8.5% | 25 | 1.8% |
| > | Ossining | 1,720 | 77.7% | 460 | 20.8% | 35 | 1.6% |
| | Pelham | 870 | 74.0% | 230 | 19.6% | 75 | 6.4% |
| | Pelham Manor | 1,095 | 77.9% | 260 | 18.5% | 50 | 3.6% |
| | Pleasantville | 1,205 | 80.9% | 240 | 16.1% | 45 | 3.0% |
| | Port Chester | 1,505 | 72.0% | 375 | 17.9% | 210 | 10.0% |
| | Rye Brook | 1,625 | 77.9% | 365 | 17.5% | 95 | 4.6% |
| | Scarsdale | 3,485 | 78.4% | 665 | 15.0% | 295 | 6.6% |
| | Sleepy Hollow | 715 | 84.6% | 95 | 11.2% | 35 | 4.1% |
| | Tarrytown | 1,380 | 73.0% | 445 | 23.5% | 65 | 3.4% |
| | Tuckahoe | 625 | 73.1% | 185 | 21.6% | 45 | 5.3% |

APPENDIX E

WESTCHESTER COUNTY MUNICIPALITIES

HOUSING DEVELOPMENT PIPELINE 2019

METHODOLOGY FOR WESTCHESTER COUNTY HOUSING PROJECT PIPELINE

The Westchester County Housing Project Pipeline summary report was created in-house by Pattern for Progress staff through research of various news sources, planning board reports, municipality websites, and materials provided by the county. A spreadsheet was created to track all of the available information about each project, which was then consolidated into a document with only the most pertinent information. Both the spreadsheet and the document, as well as a list of the projects in the pipeline with the developer of each project, have been provided as addenda to this report.

The research was conducted by populating the spreadsheet with all of the available information from the websites of each planning board for the municipalities in Westchester County. The spreadsheet was then supplemented with information from news articles online and in print regarding each development projects. The most commonly used new sources included Westfair online, YIMBY New York, LoHud, and the Westchester Examiner. The sources for each project are identified both as a field in the spreadsheet and in the document as endnotes. Any project that was indicated to have an expected completion in 2017, 2018, or early 2019 was checked to see if the project had already been completed and opened, and if so, was excluded from the final list.

| | The Cit | ty of Mount Vernon Develo | pment Pip | oeline | | |
|---|------------------------|--|---|--------------------------------------|--|----------------------------|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
| 22 S. West Street | Affordable | New mixed-use affordable rental development with 4,200 sq.ft. of retail space and 189 housing units broken out into "4 tiers of affordability" with at least 131 units at or under 60% AMI and 58 units at or under 120% of AMI. The total development cost of the project is \$95.4M and is split as follows: "State of New York Housing Finance Agency 30-year tax exempt bond mortgage: \$26M State of New York Homes and Community Renewal (HCR) New Capital Program: \$19.95M HCR Middle Income Housing Program: \$8.7M Proceeds from the Sale of 4% Federal Low Income Housing Tax Credits \$27.1M Proceeds from the Sale of New York State Low Income Housing Tax Credits \$4.9M NYSERDA: \$.3M Developer Equity: \$8.5M" ⁱ | Under Construction or Recently Completed | 0 | 189 | 189 |
| 645 MacQuesten/ 525 MacQuesten/ Locust Street | Market Rate | New rental development with 179 units of 1-BR and 2-BR housing. The project requested \$1.4M sales/mortgage tax relief over 25-30 years, and a PILOT of \$940 on 1BR and \$1,100 on 2BR units. The total project cost is \$43.7M and is expected to be completed in 2019. ^{II} | Under Construction or Recently Completed | 0 | 0 | 179 |
| 42 W. Broad Street | Market Rate (LUX) | New luxury rental development with 249 housing units. IDA benefits were secured by not disclosed. The project includes renovation and expansion of an existing parking garage and is expected to be completed in 2020. ⁱⁱⁱ | Under Construction or Recently Completed | 0 | 0 | 249 |
| Library Square 20 S. Second Avenue | "workforce housing" | New mixed-income, mixed-use "workforce housing" and community space development would include a 50,000 sq. ft. expansion of the Public Library, renovation of the YMCA with the addition of a rooftop swimming pool, a basketball court, 18 micro-units for short term rentals and at least 96 units set aside for "creative class" housing. The project would have a 15,500 sq. ft. public plaza, an onsite cogeneration power plant, and 150-300 underground parking spaces for tenant and public use. ^{iv} | unknown, under review | 0 | 96 | 250 |

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|---|---|---|--------------------------------------|--|----------------------------|
| The Qwest Development 7 and 11 MacQuesten | Market Rate/ T.O.D. | New transit oriented development with 140 housing units located adjacent to the train station, expected to be completed in 2020. ^v | Under Construction or Recently Completed | 0 | 0 | 140 |
| Wartburg 1 Wartburg Place | Luxury senior independent living | New expansion of the Wartburg senior assisted living facility that would create 140 new luxury senior apartments. ^{vi} | proposed 2015 | 140 | 0 | 140 |
| The Pointe S. Fourth Avenue at E. Third Street | Affordable/S enior | New transit oriented affordable family and senior housing development with 266 family units and 84 senior units, for 350 affordable housing units. The project also will offer a public garden, a 6-story parking garage with 630 spaces, and retail space. Expected completion in 2019. ^{vii} | Proposed | 84 | 350 | 350 |
| Hartley Park Towers 30 Oakley Avenue | Market Rate/ 40% Affordable | New mixed-income workforce housing development with 109 housing units, of which 43 are set aside as affordable housing. Expected completion in 2019. viii | Under Construction or Recently Completed | 0 | 43 | 109 |
| The Milenial 135 North High street | Market Rate (LUX) | New 6-story luxury rental development with 24 units of housing. Expected completion in 2020. ^{ix} | Proposed | 0 | 0 | 24 |
| The Parkview Terrace 214 Gramatan Avenue | Market Rate (LUX) | New mixed-use luxury 8-story apartment complex with first floor retail and 53 housing units. Expected completion in 2020. ^x | Proposed | 0 | 0 | 53 |
| Fleetwood Terrace 10-16 East Broad Street | Market Rate | New 6-story building with 44 off street parking spaces and 44 housing units in a single family residential zone, requiring variances. Expected completion in 2023. ^{xi} | Proposed | 0 | 0 | 44 |
| | | | TOTALS: | 224 | 594 | 1,727 |

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|----------------------------------|---|---|--------------------------------------|--|-------------------------------|
| North Avenue West 586 North Avenue | Market Rate/10% Affordable | New mixed-use, mixed-income rental development with 7,135 Sq.Ft. of retail space and 76 housing units broken out into 16 studios, 40 1-BR units, 17 2-BR units, and 3 3-BR units, with 8 units set aside as affordable housing. ^{xii} | Approved | 0 | 8 | 76 |
| The Rockwell 583 North Avenue | Market Rate/10% Affordable | New mixed-use, mixed-income rental development with 27,997 Sq.Ft. of retail space and 189 housing units broken out into 36 studios, 99 1-BR units, 44 2-BR units, and 10 3-BR units, with 19 units set aside as affordable housing. The project has received a \$4.7M PILOT, and has a \$90M total project cost. ^{xiii} | Approved | 0 | 19 | 189 |
| 2 Hamilton 2 Hamilton Avenue | Market Rate/10% Affordable | New mixed-use, mixed-income rental development with 7,500 Sq.Ft. of retail space and 56 housing units broken out into 17 studios, 24 1-BR units, 13 2-BR units, and 2 3-BR units, with 6 units set aside as affordable housing. The project has received a \$3.4M PILOT, has an \$18.4M total project cost and is expected to be completed in 2021. ^{xiv} | Approved | 0 | 6 | 56 |
| The Craft Building 172 Union Avenue | 100% affordable | New mixed-use, 80% AMI rental development with 1,805 Sq.Ft. of retail space and 75 housing units broken out into 10 studios, 55 1-BR units, and 10 2- BR units, with 33 units set aside as family housing, 30 units set aside for senior housing, and 12 units set aside for housing for persons with disabilities. The project has received a \$4.16M PILOT, and has an \$18M total project cost and is expected to be completed in 2020. ^{xv} | Under Construction or Recently Completed | 30 | 75 | 75 |
| 360 Huguenot 360 Huguenot Avenue | Market Rate | New mixed-use rental development with 16,836 Sq.Ft. of retail space and 280 housing units broken out into 54 studios, 125 1-BR units, and 101 2-BR units. The project has received an \$18.8M PILOT, and has a \$122M total project cost and is expected to be completed in 2019. ^{xvi} | Under Construction or Recently Completed | 0 | 0 | 280 |

| Project Name and Address | Affordability Level | f New Rochelle Developm Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|----------------------------------|--|------------------------|--------------------------------------|--|-------------------------------|
| Centre Pointe 64 Centre Avenue | Market Rate/10% Affordable | New mixed-use, mixed-income rental development with 4,280 Sq.Ft. of retail space and 144 housing units broken out into 48 studios, 72 1-BR units, and 24 2- BR units, with 14 units set aside as affordable housing. ^{xvii} | Proposed | 0 | 14 | 144 |
| Church & Division Tower A Church & Division Streets | Market Rate | New mixed-use rental development with 13,617 Sq.Ft. of retail space and 354 housing units broken out into 54 studios, 151 1-BR units, 144 2-BR units, and 5 3-BR units. The project has received a \$13.8M PILOT, and has a \$161M total project cost and is expected to be completed in 2020. ^{xviii} | Approved | 0 | 0 | 354 |
| Church & Division Tower B Church & Division Streets | Market Rate | New mixed-use rental development, phase II of Church & Division Towers. ^{xix} | Pre- development | x | x | x |
| 500 Main 500 Main Street | Market Rate/10% Affordable | New mixed-use, mixed-income rental development with a 23,000 Sq.Ft. Church which can be converted into a basketball court, and 2,180 Sq.Ft. of retail space as well as 462 housing units broken out into 100 studios, 230 1-BR units, and 132 2-BR units, with 46 units set aside as affordable housing. The project is expected to be complete in 2022. ^{xx} | Approved | 0 | 46 | 462 |
| 277 North 277 North | Market Rate/10% Affordable | New mixed-use, mixed-income rental development with 13,068 Sq.Ft. of retail space and 442 housing units broken out into 106 studios, 205 1-BR units, 128 2-BR units, and 3 3-BR units, with 44 units set aside as affordable housing. The project has received a \$22M PILOT savings over 20 years, and has a \$200M total project cost and is expected to be completed in 2021. ^{xxi} | Approved | 0 | 44 | 442 |
| 11 Garden Street 11 Garden Street | 100% Affordable | New proposed affordable housing development with 219 units. ^{xxii} | Pre- Development | 0 | 219 | 219 |

| Project Name and Address | Affordability Level | f New Rochelle Developm Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|--|--|---|--------------------------------------|--|-------------------------------|
| 26 Garden Street 26 Garden Street | Market Rate | New proposed mixed-use rental development with 20,000 Sq.Ft. of retail space and 187 housing units. ^{xxiii} | Pre- Development | 0 | 0 | 187 |
| The Grand Grand Street | Market Rate (LUX) | New proposed luxury rental development. ^{xxiv} | Proposed | 0 | 0 | x |
| Millenia 22 Burling Lane | Market Rate (LUX)/10% affordable | New mixed-income rental development with 110 housing units, with 11 units set aside as affordable housing. The project has received a \$3.5M PILOT savings over 20 years, and is expected to be completed in 2019. ^{xxv} | Under Construction or Recently Completed | 0 | 11 | 110 |
| NewRo Studios 11 Burling Lane | Affordable Artist Studios | New mixed-use, affordable rental development with rooftop music performance space, an art gallery lobby, 3000 Sq.Ft. of artist work-space in the basement, and 73 studio housing units. The project has received a \$2.9M PILOT savings over 20 years, and has a \$17.9M total project cost and is expected to be completed in 2019. ^{xxvi} | Approved | 0 | 73 | 73 |
| La Rochelle Expansion 255 Huguenot Street | Market Rate | New/Rehabbed rental development with approximately 200 housing units. The project has received a \$16M PILOT savings over 11 years, and creates a new access road to the train station in exchange for allowing the expansion. ^{xxvii} | Approved | 0 | 0 | 200 |
| Pratt Landing 224 East Main Street | Market Rate | New proposed mixed-use rental development with 100,000 Sq.Ft. of retail space and a 100-200 room hotel, as well as approximately 450 housing units. ^{xxviii} | Pre- development | 0 | 0 | 450 |
| 45 Harrison 45 Harrison Street | Market Rate/10% Affordable | New proposed mixed-use, mixed- income rental development with a new City Hall on the street level and 252 housing units broken out into 26 studios, 105 1-BR units, 105 2-BR units, and 26 3-BR units, with 25 units set aside as affordable housing. ^{xxix} | Pre- development | 0 | 25 | 252 |
| Bridges by EPOCH 11 Mill Road | Senior/assisted living | New memory-health care facility for seniors. The project was approved but is currently being challenged in court. ^{xxx} | Approved, currently in litigation | 64 | 0 | 64 |

| | The City of New Rochelle Development Pipeline cont. | | | | | | | | |
|---|---|--|---|--------------------------------------|--|-------------------------------|--|--|--|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units | | | |
| 14 Le Count 14 Le Count Street | Market Rate/20% affordable | New mixed-use, mixed-income rental development with 6,170 Sq.Ft. of retail space and 379 housing units broken out into 84 studios, 207 1-BR units, and 87 2-BR units, with 76 units set aside as affordable. The project has received a \$12.6M PILOT savings over 30 years, a \$166M total project cost and is expected to be complete in 2022. ^{xxxi} | Under Construction or Recently Completed | 0 | 76 | 379 | | | |
| The Standard 251 North Ave | Market Rate | New mixed-use, "micro-unit" rental development with 4,000 Sq.Ft. of retail space and 112 "micro" housing units built in dorm-style, broken out into 13 studios, 92 1-BR units, and 7 2-BR units. The project has received a \$3.4M PILOT savings over 20 years, and has a \$22.5M total project cost and is expected to be completed in 2019. ^{xxxii} | Under Construction or Recently Completed | 0 | 0 | 112 | | | |
| The Printhouse 165 Huguenot Street | Market Rate | New rental development with 61 housing units broken out into 24 studios, 26 1-BR units, and 11 2-BR units. The project has received a \$798K PILOT over 20 years was expected to be complete in 2018. ^{xxxiii} | Under Construction or Recently Completed | 0 | 0 | 61 | | | |
| 10 Commerce 10 Commerce Avenue | Market Rate/10% Affordable | New mixed-income rental development with 172 housing units broken out into 53 studios, 64 1-BR units, and 55 2-BR units, with 17 units set aside as affordable housing. The project has received a \$6.2M PILOT savings over 20 years, and has a \$57M total project cost and is expected to be completed in 2020. ^{xxxiv} | Under Construction or Recently Completed | 0 | 17 | 172 | | | |
| Watermark Pointe 700 Davenport Avenue | Market Rate (LUX) | New proposed luxury condominium development with 72 3-BR condos for sale. ^{xxxv} | Pre- development | 0 | 0 | 72 | | | |
| 393 Huguenot 393& 387 Huguenot | Market Rate | New rental apartment building with community art benefit space on the ground floor, rooftop patio, and 60 studio and 1-BR units. Expected completion in 2020. ^{xxxvi} | Approved | 0 | 0 | 60 | | | |

| 327 & 339Market Rate/New mixed-use, mixed-incomeHuguenot10% affordableapartment development with 13,000StreetSq.Ft. of retail space, a 5-story parking garage with 259 spaces, and 285 "fairly | 10% affordable apa | | |
|---|---------------------------------|------|-----|
| compact" housing units. The projectApproved029received \$14M tax savings from cityIDA, has a total project cost of \$90.5M, and is expected to be completed in 2022.xxxvii029 | gai coi rec IDA and | 0 29 | 285 |

| The City of Peekskill Development Pipeline | | | | | | | | |
|--|--------------------------------|---|------------------------|--------------------------------------|--|-------------------------------|--|--|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units | | |
| 645 Main Street | Workforce/ Affordable | New proposed affordable housing development with 82 units that could serve incomes ranging from \$42,000 to \$96,000. The housing units are broken out into 10 1-BR units, 66 2-BR units, and 6 3-BR units. ^{xxxviii} | Pre- development | 0 | 82 | 82 | | |
| 653 & 657 Central Avenue | Market Rate | New apartment rental development with 60 housing units that would include purchasing a city-owned lot and building a new park across the street. ^{xxxix} | Proposed | 0 | 0 | 60 | | |
| One Park Place One Park Place | Market Rate | New 10-story mixed-use rental building with first floor retail and 150 housing units. Expected completion in 2020. ^{xl} | Proposed | 0 | 0 | 150 | | |
| 1847 Crompond Road | Affordable/ Senior (62+) | New affordable senior housing complex with 52 apartments, broken out into 16 1- BR and 36 2-BR units. ^{xli} | Proposed | 52 | 52 | 52 | | |
| | | | TOTALS: | 52 | 134 | 344 | | |

The City of Rye Development Pipeline

| Project Name and Address | - Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|--|--|------------------------|---|--|-------------------------------|
| St. Regis Residence 120 Old Post Road | Market Rate (LUX)/ Senior (55+) | New luxury senior (55+) community of condos with 95 units. The breakdown of the units is 14 1-BR units, 44 2-BR units, 31 3-BR units, and 6 4-BR units. ^{xlii} | Under Construction | 95 | 0 | 95 |
| | | | TOTALS: | 95 | 0 | 95 |

| | The Ci | ty of White Plains Develop | oment Pip | eline | 2 | |
|--|--|--|--|---|--|-------------------------------|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
| 440 Hamilton 440 Hamilton Avenue | Market Rate/ 10% affordable | Rehab mixed-use, mixed-income rental development with 1600 Sq.Ft. of retail space and 468 units of housing. The apartments include 47 affordable units, 36 studio units, 303 1-BR units, and 129 2-BR units. ^{xliii} | Approved, awaiting construction | 0 | 47 | 468 |
| 60 S Broadway | Market Rate/ 10% affordable | New mixed-use, mixed-income rental development with 28,000 Sq.Ft. of retail space and 814 units of housing. The apartments include 82 affordable units, 117 studio units, 446 1-BR units, 199 2- BR units, and 52 3-BR units. ^{xliv} | Pre- developmen t | 0 | 82 | 814 |
| 1 Lyon Place 95 S Broadway | Market Rate | Rehab/renovation mixed-use rental development of the 15-story, 120-unit senior-exclusive residential building into 212 unrestricted market-rate rental apartments, with 9,000 Sq.Ft. of retail and 9,000 Sq.Ft. of medical office space. Expected completion in 2019. ^{xiv} | Approved, under construction | -120 | 0 | 212 |
| One DeKalb 1 DeKalb | Market Rate (LUX) | New rental development with 77 units of housing, including 17 studios, 42 1-BR units, and 18 2-BR units. Expected completion in 2018-19. ^{xivi} | Under construction or recently completely | 0 | 0 | 77 |
| The Continuum (Phase II) 55 Bank Street | Market Rate (LUX)/ 20% Affordable | New rental development with 273 units of housing, including 63 affordable units, 94 studios, 119 1-BR units, and 96 2-BR units. This is the second phase of the project, after the first tower opening in 2018. Expected completion in 2020. ^{xlvii} | Under construction | 0 | 63 | 273 |

| | The City | of White Plains Developme | ent Pipelir | ne Cor | nt. | |
|--|---|--|------------------------------------|--------------------------------------|--|-------------------------------|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
| Norden Lofts 121 Westmoreland Ave. | Market Rate | Rehab/renovation rental development with 65 loft-style apartment units, including 42 studios, 18 1-BR units, and 5 2-BR units. ^{xlviii} | Under construction | 0 | 0 | 65 |
| Westmoreland Lofts 136-158 Westmoreland Ave. | Market Rate | New rental development with 62 loft- style apartment units, including 33 studios, 20 1-BR units, and 9 2-BR units. ^{xlix} | Under construction | 0 | 0 | 62 |
| City Square 50 Main Street | Market Rate/ 10% affordable | New mixed-use, mixed-income rental development with 19,000 Sq.Ft. of retail space, 19 affordable units with 11 units reserved for residents earning less than %60 of AMI, and 188 total units broken out into 94 studios, 57 1-BR units, and 37 2-BR units. The project received \$3.8 M in sales tax and mortgage tax exemptions from the city IDA and is expected to be completed in 2020. ¹ | Proposed/ Pre- development | 0 | 19 | 188 |
| The Flats at Westchester 1133 Westchester Avenue | Market Rate/ 10% affordable | New mixed-income rental development with 31 units set aside for affordable housing and 303 total units, broken out into 178 1-BR units, 115 2-BR units, and 10 3-BR units. ^{II} | Proposed/ Pre- development | 0 | 31 | 303 |
| Brookfield Phase 2 141 S Lexington Avenue | 70% Affordable/ 30% Market rate | New mixed-income workforce housing development with 90 units set aside affordable housing and 49 market rate units – broken out into 40 1-BR units, 64 2-BR units, and 23 3-BR units. ^{III} | Approved, under construction | 0 | 90 | 129 |
| Hamilton Green 200 Hamilton Avenue | Market Rate/ 10% Affordable | New mixed-use, mixed-income rental development with 85,000 Sq.Ft. retail, 27,000 Sq.Ft. co-working space and 860 housing units. 86 units are reserved for affordable housing and the units are broken out into 115 studios, 212 1-BR units, 344 2-BR units, and 189 3-BR units. ^{IIII} | Approved, under construction | 0 | 86 | 860 |
| The Collection 80-106 Westchester Ave. | Market Rate/ 10% Affordable | New mixed-use, mixed-income rental development with 592,693 Sq.Ft. of retail space and 276 apartments broken out into 25 studios, 160 1-BR units, and 91 2-BR units, with 27 units set aside as affordable housing. ^{liv} | Approved, under construction | 0 | 27 | 276 |

The City of White Plains Development Pipeline Cont.

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|-----------------------------------|--|--|---|--|-------------------------------|
| Post Road Green 199-201 East Post Road | Market Rate/ 10% Affordable | New mixed-income rental development with 18 1-BR apartments with 2 units set aside as affordable housing. ^{Iv} | Approved, under construction | 0 | 2 | 18 |
| Waterstone 120 Bloomingdale Road | Senior Market Rate (LUX) | New senior luxury apartment building with 132 housing units broken out into 76 1-BR units and 55 2-BR units. ^{Ivi} | Approved, under construction | 132 | 0 | 132 |
| Broadstone 131 Mamaroneck Avenue | Market Rate/6% affordable | New mixed-use, mixed-income rental development with 7855 Sq.Ft. retail space, 33 studios, 253 1-BR units, 127 2- BR units, and 21 3-BR units, with 26 units set aside as affordable housing. ^{Ivii} | Approved, under construction | 0 | 26 | 434 |
| The Boulevard 29-103 West Post Road | Market Rate | New mixed-use primarily commercial rental development with 220,000 Sq.Ft. of retail space and 12 2-BR units. ^{Iviii} | Approved, under construction | 0 | 0 | 12 |
| Hale Avenue 97-103 Hale Avenue | Market Rate/10% Affordable | New mixed-income rental development with 127 housing units broken out into 11 studios, 80 1-BR units, and 36 2-BR units, with 13 units set aside as affordable housing. ^{lix} | Approved, under construction | 0 | 13 | 127 |
| WP AME Zion Church 65 Lake Street | 100% Affordable/ Senior | New mixed-use, affordable senior rental development with 4,800 Sq.Ft. of retail space and 56 housing units broken out into 48 1-BR units and 8 2-BR units, with all units set aside as affordable housing. ^{Ix} | Approved, under construction | 56 | 56 | 56 |
| The Dylan 40-42 Waller Avenue | Market Rate/10% Affordable | New mixed-use, mixed-income rental development with 1,818 Sq.Ft. of retail space and 24 units of housing, broken out into 12 1-BR units and 12 2-BR units, with 3 units set aside as affordable housing. ^{Ixi} | Approved, under construction | 0 | 3 | 24 |
| 113-121 Fisher Avenue | Market Rate | New market rate rental development providing housing for working families with 13 housing units, including 6 2-BR units and 7 3-BR units. ^{Ixii} | | 0 | 0 | 13 |
| 52 North Broadway | Market Rate | New multiple-building housing complex with 492 rental housing units, including 370 market rate units, a separate building with 40 units of graduate- student housing, and an 82-unit assisted living facility for memory care. ^{killi} | Approved by common council, needs approval from HPC | 82 | 0 | 492 |
| | | · · · · · · · · · | TOTALS: | 150 | 545 | 5,035 |

| The City of Yonkers Development Pipeline | | | | | | | | |
|--|------------------------|---|---|---|--|-------------------------------|--|--|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units | | |
| Extell Riverfront 1 Point St 159 Alexander St. | Market Rate (LUX) | New mixed-use, luxury, waterfront rental development with 51,800 Sq.Ft. commercial/retail space, 1,395 residential parking spaces for the 1,395 housing units, 284 spaces for commercial uses and 252 public spaces, along with 8 acres of open space and 4 acres of private rooftop gardens. The project will take up 6 buildings and be a mix of apartments and townhomes, and will be built in phases over 10 years. ^{Ixiv} | proposed 2016, built in phases over 10 years | 0 | 0 | 1,395 | | |
| Avalon Yonkers Alexander Street between Wells Avenue & Ashburton Avenue | Market Rate (LUX) | New mixed-use, luxury, transit-oriented development with 609 housing units and first floor retail. The project is expected to be completed in 2019. ^{Ixv} | Under Construction or Recently Completed | 0 | 0 | 609 | | |
| River Club at Hudson Park Alexander Street between Dock street and Wells Avenue | Market Rate | New rental housing development with 213 studio, 1-BR, and 2-BR apartments. The project is expected to be completed in 2019. ^{Ixvi} | Under Construction or Recently Completed | 0 | 0 | 213 | | |
| Chicken Island Chicken Island | Market Rate | The developer purchased the lot for \$16 M from the city and is in the process of drawing up a development proposal for a new mixed-use development with shopping, dining, experiential retail, multi- family buildings, an office component and a luxury hotel. ^{Ixvii} | Pre- development | x | x | x | | |
| 55 Buena Vista Avenue | Market Rate (LUX) | New luxury, mixed-use, 25 story building with surface parking for 365 vehicles and a conference space, as well as 361 housing units broken out into 75 studios, 253 1-BR units, and 33 2-BR units. The project is expected to be completed in 2019. ^{Ixviii} | Under Construction or Recently Completed | 0 | 0 | 361 | | |

| | The City of Yonkers Development Pipeline Cont. | | | | | | | | | |
|--|--|---|---|---|--|-------------------------------|--|--|--|--|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units | | | | |
| Sawyer Place (Phase II) 45 Main Street | Market Rate (LUX) | New mixed-us, luxury, development with first floor retail space and 269 housing units that are a mix of studios, 1-BR units, and 2- BR units. The building is expected to be completed in 2020. ^{bxix} | Under Construction or Recently Completed | 0 | 0 | 269 | | | | |
| Ludlow Point 150 Downing Street | Market Rate -10% affordable | New mixed-use, mixed-income development with 10,330 Sq.Ft. of retail space and 520 units of housing, of which 52 units are set aside for as affordable housing units. The project is awaiting IDA funding, and is expected to be completed in 2025. ^{Ixx} | Pre- development | 0 | 52 | 520 | | | | |
| 70 Pier 70 Pier Street | Market Rate | New residential apartment building with 36 housing units. The project is awaiting IDA funding, and is expected to be completed in 2021. ^{lxxi} | Pre- development | 0 | 0 | 36 | | | | |
| 57 Alexander Street | Market Rate | New residential apartment building with 440 housing units. The project is awaiting IDA funding, and is expected to be completed in 2022. ^{Ixxii} | Pre- development | 0 | 0 | 440 | | | | |
| Stratus on Hudson 1077 Warburton Avenue | Market Rate (LUX) | New residential development with 74 1- and 2-BR units, and amenities including gathering spaces, a roof deck lounge, a dog spa, and indoor parking. ^{Ixxiii} | Under Construction or Recently Completed | 0 | 0 | 74 | | | | |
| Kimbal Residences 1217 Yonkers Avenue | Market Rate | New market-rate rental development with 255 housing units and 7,000 Sq.Ft. retail. ^{bxiv} | Proposed December 2018 | 0 | 0 | 255 | | | | |
| Austin Avenue Multi-Use Development Stew Leonard Drive & Sprain Road | Market Rate | New mixed-use market-rate rental development with 400 housing units and 225,000 Sq.Ft. of retail space. Expected completion 2027. ^{bxxv} | Proposed | 0 | 0 | 400 | | | | |
| Regency on the Hudson 56 Prospect Street | Market Rate | New mixed-use apartment building with 180 housing units and 365 parking spaces, with 180 public use parking spaces. Housing units include 1- and 2-BR apartments. ^{Ixxvi} | Approved | 0 | 0 | 180 | | | | |
| 705 Bronx River Road | Market Rate | New rental apartment building with 160 housing units that has requested \$1.5M in IDA incentives. ^{lxxvii} | Approved | 0 | 0 | 160 | | | | |
| | | | TOTALS: | 0 | 52 | 4,912 | | | | |

The Town of Cortlandt Development Pipeline

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|------------------------|--|--|--------------------------------------|--|----------------------------|
| Hanover Estates 150 Croton Avenue | Market Rate | New 25-lot single family residential sub- division. Final approval expected in 2019. ^{bxviii} | Conditional Preliminary Approval | 0 | 0 | 25 |
| | | | TOTALS: | 0 | 0 | 25 |

| | The Town of Greenburgh Development Pipeline | | | | | | | | | |
|---|--|--|---|--------------------------------------|--|----------------------------|--|--|--|--|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units | | | | |
| Stonegate at Greenburgh 715 Dobbs Ferry Road | Market Rate/ 5% Affordable / Senior | New assisted living facility with 71 units and 30 memory care units. Assisted living units will include studio, 1- and 2-BR floor plans ranging from 350 to 900 square feet, while studio and 1-BR memory care units will range from 350 to 650 square feet. Expected completion in 2019. ^{Ixxix} | Under Construction or Recently Completed | 101 | 5 | 101 | | | | |
| Greenburgh Housing Authority Redevelopment 48-50 Manhattan Avenue | Affordable Senior Housing (62+) | Rehabbed/redevelopment of 30-unit senior housing into 82-unit senior housing development. ^{Ixxx} | Approved | 52 | 52 | 52 | | | | |
| | | | TOTALS: | 153 | 57 | 153 | | | | |

| | The To | wn/Village of Harrison Devel | opment Pi | pelin | е | |
|---|----------------------------------|---|---|---|--|----------------------------|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
| 3 Westchester Park Drive | Market Rate | New rental development with 450 housing units in two 5-6 story buildings broken out into 33 studios, 152 1-BR units, 254 2-BR units, and 11 3-BR units where two-thirds of the units would offer terraces, while some units would have street-level entrances. Amenities include a swimming pool at each building, a half-mile jogging path, a dog run, and community space. ^{boxxi} | Pre- development | 0 | 0 | 450 |
| Harrison Playhouse Lofts 230-240 Harrison Avenue | Market Rate (LUX) | New luxury rental development with 36 housing units, a common courtyard for residents, a landscaped roof terrace, a fitness facility, underground parking and a screening room for films, as well as 5000 Sq.Ft. of retail space. The project is expected to be completed in 2019. ^{bxxii} | Proposed | 0 | 0 | 36 |
| Harrison Commons 55-33 Calvert Street | Market Rate | New residential development with 24 rental housing units, 40 parking spaces, and roof top amenities. Expected completion in 2019 | Approved | 0 | 0 | 24 |
| AvalonBay Harrison MTA Train Station Parking Lot | Market Rate/ 5% affordable | New mixed-use, mixed-income, transit oriented residential housing development with 27,000 Sq.Ft. street level retail, 751 parking spaces, and 143 housing units with 7 set aside as affordable housing. The breakdown of housing units is 76 1-BR units, 59 2-BR units, and 8 3-BR units. The project is expected to be completed in 2019. ^{Ixxxiii} | Proposed | 0 | 7 | 143 |
| Brightview Senior Living 600 Lake Street | Market Rate/ Senior | New market rate senior only rental development. The Project has been approved but is being challenged in court by local residents. ^{bxxiv} | Approved, currently being litigated | 148 | 0 | 148 |
| Carraway 103-105 Corporate Park Drive | Market Rate (LUX) | New luxury rental apartments with 421 housing units. Project expected to be completed in 2019. ^{bxxxv} | Under Construction or Recently Completed | 0 | 0 | 421 |

The Town/Village of Harrison Development Pipeline Cont.

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|---|--|--|---|--|----------------------------|
| Broadview at Purchase College SUNY Purchase campus | Market Rate/20% affordable Senior Housing | Westchester County Local Development Corp. voted last year to issue tax-exempt revenue bond anticipation notes, estimated at \$12 million but not exceeding \$15 million, to pay costs of financing the first phase of a new senior living facility. This new senior housing development would include 174 1-BR and 2-BR apartments – with 44 of those being set aside for affordable housing – and 46 2-BR villas, and would feature a "Learning Commons" with seminar rooms, performance and exhibition space, a computer lab, art studios, walking trails, and open space. ^{Ixxxvi} | First 220 units approved. The college has state approval to build up to 385 units on campus, but the composition of any future units is not yet decided. | 220 | 44 | 220 |
| | | | TOTALS: | 368 | 51 | 1,442 |

| | The Town of Lewisboro Development Pipeline | | | | | | |
|---|--|---|------------------------|--------------------------------------|--|----------------------------|--|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units | |
| Lewisboro Commons Route 22 and I-684 Exit 6A Ramp | Affordable | New affordable housing townhouses with 46 units, and at least 15 1-BR units, 30 2-BR units, and 5 3-BR units. The project received \$1M in low-income housing tax credits and \$4.2M from the state's Housing Trust Fund program. ^{Ixxxvii} | Proposed | 0 | 46 | 46 | |
| | | | TOTALS: | 0 | 46 | 46 | |

The Town of Mount Pleasant Development Pipeline

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|------------------------|---|------------------------|--------------------------------------|--|----------------------------|
| Baker Residential Subdivision 582 Columbus Avenue | Market Rate | New 116 lot single family subdivision, with 48 0.5 acre lots and 68 0.25 acre lots with 3- or 4-BR houses. An additional 72 assisted living townhouses will be constructed across 6 buildings. Expected completion 2025. ^{Ixxxviii} | Proposed | 72 | 0 | 188 |
| | | | TOTALS: | 72 | 0 | 188 |

| | | Units | of New Units |
|---|--------------------------|--|---|
| Under Construction or Recently Completed | 0 | 36 | 36 |
| n Proposed | 0 | 0 | 68 |
| | or Recently Completed | or Recently 0 Completed 0 Proposed 0 | or Recently Completed 0 36 Proposed 0 0 |

The Town of North Castle Development Pipeline

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|-----------------------------------|---|---|--------------------------------------|--|----------------------------|
| Eagle Ridge 3 North Castle Drive | Market Rate/ 10% affordable | New mixed-use, mixed-income development with a 97-room boutique hotel and 163 units of housing, of which 16 units are set aside as affordable housing units. The housing units are broken out into 69 apartments – 44 1-BR units, 15 2-BR units, and 10 3-BR units, as well as 94 2-BR townhouses. The project is expected to be completed in 2023. ^{xci} | Proposed | 0 | 16 | 163 |
| Airport Campus 113 King Street | Market Rate/ 10% affordable | Rehabbed mixed-use, mixed-income development with a 125-room hotel, 100,000 Sq.Ft. office space and 173 units of housing, of which 17 units are set aside as affordable housing units. The housing units are broken out into 151 apartments in a 7-story building – 39 1-BR units and 112 2-BR units, as well as 22 2-BR townhouses. The project is expected to be completed in 2023. ^{xcii} | Proposed | 0 | 17 | 173 |
| Mariani Gardens 45 Bedford Road | Market Rate/ 10% affordable | New mixed-use, mixed-income development with a café on site from the former nursery, and 49 units of housing, of which 5 units are set aside as affordable housing units. The housing units are broken out into 16 1-BR units, 6 2-BR units, 16 3-BR units, and 5 4-BR units. The project is expected to be completed in 2020. ^{xciii} | Proposed, needs zoning variance | 0 | 5 | 49 |
| Armonk Commons 156 Bedford Road | Market Rate/ 20% affordable | New mixed-income development with 36 units of housing, of which 6 units are set aside as affordable housing units due to a settlement in exchange for a density bonus. The housing units are broken out into 2 studios, 15 1-BR units, and 19 2-BR units. The project is expected to be completed in 2019. ^{xciv} | Approved | 0 | 6 | 36 |
| Brynwood Golf and Country Club 568 Bedford Road | Market Rate (LUX) | New mixed-use, mixed-income development on the site of a country club with an 18-hole golf course, pool, 9 tennis courts, and a club house. The development will have 88 units of housing, broken out into 58 2-BR units, 25 3- BR units, and 5 4-BR units. The project is expected to be completed in 2020. ^{xcv} | Proposed | 0 | 0 | 88 |
| The Vue 1700 Old Orchard Street | Market Rate/ 10% affordable | New mixed-income development with 200 units of housing, of which 20 units are set aside as affordable housing. The housing units are broken out into 80 1-BR units and 120 2-BR units. The project is expected to be completed in 2025. ^{xcvi} | Proposed, requires rezoning from SFR to MFR | 0 | 20 | 200 |

The Town of North Castle Development Pipeline Cont.

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---------------------------------------|-----------------------------------|---|------------------------|--------------------------------------|--|----------------------------|
| 470 Main 470 Main Street | Market Rate/ 10% affordable | Rehab/redevelopment of a mixed-use, mixed- income building with 1,700 Sq.Ft. of retail space and 16 units of housing, of which 2 units are set aside as affordable housing. The housing units are broken out into 6 1-BR units and 10 2-BR units. The project is expected to be completed in 2019 but is for sale. ^{xcvii} | Approved | 0 | 2 | 16 |
| | | | TOTALS: | 0 | 66 | 725 |

| The Town of Ossining Development Pipeline | | | | | | | |
|---|--|---|------------------------|--------------------------------------|--|----------------------------|--|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units | |
| River Knoll 40 Croton Dam Road | Market Rate (LUX)/ 11% affordable | New luxury mixed-income multifamily development, with 188 housing units of which 19 are set aside as affordable housing. 1- and 2-BR apartments that are targeted at empty nesters. ^{xcviii} | Proposed | 0 | 19 | 188 | |
| Parth Knolls 87 Hawkes Avenue | Market Rate | New residential development of single family residence townhomes. Expected completion in 2019. ^{xcix} | Under Construction | 0 | 0 | 53 | |
| | | | TOTALS: | 0 | 19 | 241 | |

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of Nev Units |
|---|-----------------------------------|---|------------------------|---|--|----------------------------|
| Hidden Meadow at Somers 16 Route 6 | Market Rate/ 30% Affordable | New mixed-income residential development would create 37 single family residences for sale at market rate, and 8 two family residences for sale at an affordable rate where the owners of the 8 affordable units would serve as landlords of eight affordable apartments that would be in their two-family homes. ^c | Proposed | 0 | 16 | 53 |
| Somers Crossing Route 202 & Route 100 | Market Rate | New single family residences for sale. Expected completion in 2019. ^{ci} | Under Construction | 0 | 0 | 66 |
| Artis Senior Living of Somers Route 6 and Mahopac Ave | Market Rate | New 72-bed memory care assisted living facility. Expected completion in 2021. ^{cii} | Proposed | 72 | 0 | 72 |
| | | | TOTALS: | 72 | 16 | 191 |

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|---------------------------------------|--|------------------------|--------------------------------------|--|----------------------------|
| Croton Overlook Route 100 & Dell Avenue | Market Rate | New senior (55+) townhome development for ownership with 70 units. Expected completion in 2020. ^{ciii} | Proposed | 70 | 0 | 70 |
| Fieldhome Expansion Catherine Street & Jacob Road | Market Rate/ some affordable | New development of Fieldhome to build independent living units, new skilled nursing facility, with commons building connecting the two, for a total of 130 new beds. ^{civ} | Approved | 130 | 0 | 130 |
| Jacob Road | | | TOTALS: | 200 | 0 | 2 |

The Village of Hastings-On-Hudson Development Pipeline

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|--|--|------------------------|--------------------------------------|--|----------------------------|
| Artis Senior Living 1 Warburton Avenue | Assisted living dedicated memory care | New assisted living memory care facility with 72 beds. ^{cv} | Proposed | 72 | 0 | 72 |
| | | | TOTALS: | 72 | 0 | 72 |

| The Village of Mamaroneck Development Pipeline | | | | | | |
|--|------------------------|--|------------------------|--------------------------------------|--|----------------------------|
| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
| Hampshire Country Club 1025 Cove Road | Market Rate | New condo development of 44 single-family dwellings and 61 attached dwellings. Expected completion in 2020. ^{cvi} | Proposed | 0 | 0 | 105 |
| | | | TOTALS: | 0 | 0 | 105 |

The Village of Ossining Development Pipeline

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|-----------------------------------|---|--|--------------------------------------|--|----------------------------|
| Hudson Steppe 34 State Street | Market Rate | Rehabbed/renovation of a former textile mill on the property into a mixed-use development with 189 housing units, 7,500 Sq.Ft. of office space, an underground 231-space automated garage and more than 60 percent of the property as open space. ^{cvii} | Pre- development | 0 | 0 | 189 |
| Snowden Woods 14-acre site between Snowden Avenue and Sandy Drive | Market Rate/ 15% affordable | New mixed-income rental housing development with 198 housing units, of which 29 are set aside as affordable housing. The project is targeted at young professionals and empty-nesters. ^{cviii} | Awaiting zoning variance approval | 0 | 29 | 198 |
| Hidden Cove on the Hudson 36 Water St. | Market Rate/ 10% affordable | New mixed-income, transit-oriented rental apartments at historic factory site with 1.25 acre open space, new public park pavilion, and 137 housing units, with 14 set aside as affordable housing. The housing units are broken out into 34 1-BR units and 103 2-BR units. Expected completion in 2020. ^{cix} | Proposed | 0 | 14 | 137 |
| | | • | TOTALS: | 0 | 43 | 524 |

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|---|-------------------------------|---|--|--------------------------------------|--|----------------------------|
| Waterfront at Port Chester (Phase II) 59 Westchester Avenue | Market Rate | New mixed-use rental development with 14,000 Sq.Ft. of retail space, and 79 units of housing, mainly studio and 1-BR units with some 2-BR units. Expected to open in 2019. ^{cx} | site plan approved; awaiting IDA assistance | 0 | 0 | 79 |
| The Station Lofts at Port Chester New Broad Street | Market Rate | New transit-oriented rental development with 180 apartment units between 450- 1150 Sq.Ft ^{cxi} | Awaiting planning approval | 0 | 0 | 180 |
| The Complex at Port Chester East Broadway and South Main Street | Market Rate | New mixed-use rental development with 17,500 Sq.Ft. of retail space, 100 parking spaces, and 121 units of housing in a 12- story building. ^{cxii} | Pre- Development | 0 | 0 | 121 |
| Along South Main Street near the Westchester Avenue Intersection | Market Rate | New mixed-use rental development with 30,000 Sq.Ft. of retail space and 100 units of housing. ^{cxiii} | Pre- development | 0 | 0 | 100 |
| Former United Hospital Site 406 Boston Post Road | Market Rate/ Affordable | New mixed-use, mixed-income rental development with over 1,000,000 Sq.Ft. of commercial space, including a 135- room hotel, 217,000 square feet of medical office space, 90,000 square feet for retail or small restaurants and 730 total units of housing, with 36 units affordable at the 80-100% AMI range and 230 reserved for seniors. ^{cxiv} | Pre- development, approved for a \$60M PILOT payment/20 years from the Village IDA | 230 | 36 | 730 |
| 16-18 North Main Street | Market Rate | New and Rehabbed mixed-use development with 5200 Sq.Ft. retail for a restaurant and 6, 600 Sq.Ft. studio apartments. The \$5.6M project received \$1M in state funding to rehab the building, and is expected to be completed in 2019. ^{cxv} | Site plan approved; IDA assistance provided; awaiting state approvals on grant funding | 0 | 0 | 6 |

The Village of Port Chester Development Pipeline Cont.

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|-------------------------------|--|---|--------------------------------------|--|----------------------------|
| Tarry Lighthouse N. Main Street | Market Rate | New mixed-use rental development with 13,053 Sq.Ft. of retail space and 157 units of housing. ^{cxvi} | Pre- development, Applying to ZBA for variances | 0 | 0 | 157 |
| Project Sandlot 240 Irving Ave | Market Rate | New rental development with 110 units of housing would replace a parking lot and parking structure, and would have 71 new parking spaces on the 1 st and 2 nd floor that would be available for the public and village use. ^{cxvii} | Under Consideration of board of trustees for public land conveyance prior to rezoning and site plan | 0 | 0 | 110 |
| 25 South Regent Street | Affordable Senior (62+) | New affordable senior housing development with 34 total units in a 4- story building. The project has received two county bonds totaling \$4.4M to finance the project. The project will have 27, 1-BR units at 800 Sq.Ft. and 7, 2-BR units at 1050 Sq.Ft ^{cxviii} | Approved, awaiting county infrastructure funding | 34 | 34 | 34 |
| 1 Betsy Brown Road | Market Rate | New 1 lot subdivision to build two 1- family homes for sale. ^{cxix} | Approved | 0 | 0 | 2 |
| 600 King Street | Market Rate | New 1 lot subdivision to build four 1- family homes for sale. ^{cxx} | Approved | 0 | 0 | 4 |
| 183-195 N. Main Street | Market Rate | Rehab project for the second floor of two 2-story buildings to create 7 new apartments. ^{cxxi} | Site plan approved; IDA financing approved | 0 | 0 | 7 |
| 108 S. Main Street | Market Rate | New mixed-use rental development with 3,190 Sq.Ft. of retail space, 2,600 Sq.Ft. of amenity and co-working space, and 115 units of housing in a 9-story building. ^{cxxii} | Pre- development, proposed. | 0 | 0 | 115 |
| | | | TOTALS: | 264 | 70 | 1,645 |

| ket 🛛 🔊 | | | Senior Units | Affordable Units | of New Units |
|------------------------|--|--|--|---|---|
| rdable \$ A a | All homes are 3-4BR, and 10 units will be set aside as affordable housing. The project is | Under Construction or Recently Completed | 0 | 10 | 110 |
| rdabilit c its, 2 a | Rehabbed/renovated and new rental development with 5 2-BR, 1200 Sq.Ft. affordable apartments and 2 market-rate | Proposed | 0 | 5 | 7 |
| t T | townhomes, 8 1-BR units and 8 2-BR units. The project is expected to be completed in | Under Construction or Recently Completed | 0 | 16 | 16 |
| sing t or a | total housing units, including 160 2-BR apartments, 24 3-BR townhomes, and 85 | Proposed | 269 | 0 | 269 |
| | rdabilit its, 2 ket SFRs rdable or sing or | All homes are 3-4BR, and 10 units will be set aside as affordable housing. The project is expected to be completed in 2019.cxxiiiRehabbed/renovated and new rental development with 5 2-BR, 1200 Sq.Ft. affordable apartments and 2 market-rate detached single family houses for sale.cxxivSFRsrdableNew affordable rental development with 16 townhomes, 8 1-BR units and 8 2-BR units. The project is expected to be completed in 2019.cxxvorNew proposed senior living facility with 269 total housing units, including 160 2-BR apartments, 24 3-BR townhomes, and 85 | All homes are 3-4BR, and 10 units will be set aside as affordable housing. The project is expected to be completed in 2019.cxviiiCompletedRehabbed/renovated and new rental development with 5 2-BR, 1200 Sq.Ft. affordable apartments and 2 market-rate detached single family houses for sale.cxvivProposedSFRsNew affordable rental development with 16 townhomes, 8 1-BR units and 8 2-BR units. The project is expected to be completed in 2019.cxvvUnder Construction or Recently CompletedorNew proposed senior living facility with 269 total housing units, including 160 2-BR apartments, 24 3-BR townhomes, and 85Proposed | All homes are 3-4BR, and 10 units will be set aside as affordable housing. The project is expected to be completed in 2019.coxiiiCompleted0Rehabbed/renovated and new rental development with 5 2-BR, 1200 Sq.Ft. affordable apartments and 2 market-rate detached single family houses for sale.cxxivProposed0SFRs000rdableNew affordable rental development with 16 townhomes, 8 1-BR units and 8 2-BR units. | All homes are 3-4BR, and 10 units will be set aside as affordable housing. The project is expected to be completed in 2019.cxxiiiCompleted010Rehabbed/renovated and new rental development with 5 2-BR, 1200 Sq.Ft. affordable apartments and 2 market-rate detached single family houses for sale. CoxivProposed05SFRs05rdableNew affordable rental development with 16 townhomes, 8 1-BR units and 8 2-BR units. The project is expected to be completed in 2019. CoxvUnder Construction or Recently Completed016or sing or n apartments, 24 3-BR townhomes, and 85 assisted living units. CoxviProposed2690 |

The Village of Sleepy Hollow Development Pipeline

| Project Name and Address | Affordabi lity Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|--|---|--|---|--------------------------------------|--|----------------------------|
| Edge-On- Hudson (Phase I) Former GM site along Hudson River | Market Rate (LUX)/ afforda ble/ senior | New mixed-use, mixed-income development with a 140-room boutique hotel, 135,000 Sq.Ft. of retail space, 30,000 Sq.Ft. of office space, and 306 housing units, including 46 condo flats with 1-, 2-, and 3-BR's ranging from 800 to 1,800 square feet, 3- and 4-story townhomes with large rooftop terraces, and 72 townhomes with up to 2,900 square feet. The units are broken out into 188 rentable units including 61 affordable housing units, of which 40 are reserved for seniors. 118 units will be available for purchase. The project will be completed in 2019. ^{cxxvii} | Under Constructio n or Recently Completed | 40 | 61 | 306 |
| | | | TOTALS: | 40 | 61 | 306 |

The Village of Tuckahoe Development Pipeline

| Project Name and Address | Affordability Level | Project Description | Current Disposition | Total # of New Senior Units | Total # of New Affordable Units | Total # of New Units |
|-----------------------------|------------------------|--|---------------------|--------------------------------------|--|----------------------------|
| Summerfield | Market | New mixed-income senior (55+) housing | Zoning | | | |
| Gardens | Rate/ 15% | development with 92 housing units, | variances | | | |
| 158 | affordable | where 14 are set aside as affordable. ^{cxxviii} | approved 2014, | 92 | 14 | 92 |
| Summerfield | Senior | | currently being | | | |
| Street | (55+) | | litigated | | | |
| | | | TOTALS: | 92 | 14 | 92 |

Overall Totals

| MUNICIPALITY TYPE | NEW SENIOR | NEW AFFORDABLE | TOTAL NEW |
|----------------------|------------|----------------|-----------|
| CITIES | 615 | 2,071 | 16,887 |
| TOWNS | 865 | 291 | 3,315 |
| VILLAGES | 737 | 219 | 3,146 |
| TOTALS | 2,217 | 2,581 | 23,348 |

DEVELOPERS

| Developer | Municipality | Project Name | Project Address |
|---|-------------------------|--|--|
| Croton Realty Development LLC | Cortlandt | Hanover Estates | 150 Croton Avenue |
| Northbridge Cos. | Greenburgh | Stonegate at Greenburgh | 715 Dobbs Ferry Road |
| Greenburgh Housing Authority | Greenburgh | Greenburgh Housing Authority Redevelopment | 48-50 Manhattan Avenue |
| Marcus Partners | Harrison | | 3 Westchester Park Drive |
| Verco Properties | Harrison | Harrison Playhouse Lofts | 230-240 Harrison Avenue |
| 33 Calvert Properties LLC | Harrison | Harrison Commons | 55-33 Calvert St. |
| AvalonBay | Harrison | AvalonBay Harrison | MTA Train Station parking lot |
| Brightview | Harrison | Brightview Senior Living | 600 Lake Street Harrison, NY,10604 |
| Toll Brothers | Harrison | Carraway | 103-105 Corporate Park Drive |
| Artis Senior Living | Hastings-on- Hudson | Artis Senior Living | 1 Warburton Avenue |
| Wilder Balter Partners | Lewisboro | Lewisboro Commons | Route 22 and I-684 Exit 6A Ramp |
| Hampshire Recreation | Mamaroneck (Village) | Hampshire Country Club | 1025 Cove Road, Mamaroneck, NY,10543 |
| Baker Residential | Mount Pleasant | Baker Residential Subdivision | 582 Columbus Avenue |
| Macquesten Development LLC | Mount Vernon | | 22 S. West Street |
| Enclave Equities | Mount Vernon | | 645 MacQuesten/525 MacQuesten/Locust Street |
| Alexander Development Group and the Bluestone Organization | Mount Vernon | | 42 W. Broad Street |
| Direct Investment Development | Mount Vernon | Library Square | 20 S. Second Avenue |
| Simone Development | Mount Vernon | the Qwest Development | 7 and 11 MacQuesten |
| Wartburg | Mount Vernon | Wartburg | 1 Wartburg Place |
| MVP Realty Associates | Mount Vernon | The Pointe | S. Fourth Avenue at E. Third Street Mount Vernon, NY, 10550 |
| Atlantic Development | Mount Vernon | Hartley Park Towers | 30 Oakley Avenue |
| North High Development | Mount Vernon | The Milenial | 135 North High Street |
| 224 Gramatan LLC | Mount Vernon | The Parkview Terrace | 214 Gramatan Avenue |
| Conifer Realty | Mount Vernon New Castle | Fleetwood Terrace Chappaqua Station Apartments | 10-16 East Broad Street 54 Hunts Place |
| Soder Real Estate Equities LLC | New Castle | Rosehill | 773 Armonk Road |
| Young Cos. LLC | New Rochelle | North Avenue West | 586 North Avenue |
| YoungCraft | New Rochelle | The Rockwell | 583 North Avenue |
| Two Hamilton Ave Co Inc. | New Rochelle | 2 Hamilton | 2 Hamilton Avenue |
| Quintessential Associates LLC, Regan Development Corp. | New Rochelle | The Craft Building | 172 Union Avenue |
| RXR Realty, Brause Realty, ABS Partners Real Estate | New Rochelle | 360 Huguenot | 360 Huguenot Avenue |
| Allstate Ventures | New Rochelle | Centre Pointe | 64 Centre Avenue |
| RXR Realty | New Rochelle | Church & Division Tower A | Church & Division Streets |
| RXR Realty | New Rochelle | Church & Division Tower B | Church & Division Streets |

Westchester County Municipal Housing Pipeline

Prepared by Hudson Valley Pattern for Progress

| | | 1 | |
|---|-----------------------|--|--|
| BRP Development | New Rochelle | 500 Main | 500 Main Street |
| Fisher Development Associates & | New Rochelle | 277 North | 277 North |
| RCG Longview | | | |
| RXR Realty | New Rochelle | 11 Garden Street | 11 Garden Street |
| The Stagg Group | New Rochelle | 26 Garden Street | 26 Garden Street |
| ELD Properties | New Rochelle | The Grand | Grand Street |
| ELD Properties | New Rochelle | Millenia | 22 Burling Lane |
| ELD Properties | New Rochelle | NewRo Studios | 11 Burling Lane |
| DSF Group | New Rochelle | La Rochelle Expansion | 255 Huguenot Street |
| Twining Properties | New Rochelle | Pratt Landing | 224 East Main Street |
| MacQuesten LLC | New Rochelle | 45 Harrison | 45 Harrison Street |
| Wilder Balter Partners Inc. & | Now Dochollo | 14 La Count | 14 Lo Count Street |
| L+M Development Partners | New Rochelle | 14 Le Count | 14 Le Count Street |
| The Cappelli Organization | New Rochelle | The Standard | 251 North Ave |
| East and Hudson | New Rochelle | The Printhouse | 165 Huguenot Street |
| BRP Development | New Rochelle | 10 Commerce | 10 Commerce Drive |
| National Realty & Development Corp. | New Rochelle | Watermark Pointe | 700 Davenport Avenue |
| EPOCH | New Rochelle | Bridges by EPOCH | 11 Mill Road |
| CAC Realty | New Rochelle | 393 Huguenot Street | 387 Huguenot |
| DHA Capital LLC | New Rochelle | <u> </u> | 327 & 339 Huguenot Street |
| JF Capital Advisors | North Castle | Eagle Ridge | 3 North Castle Drive |
| Steven Wise Associates LLC, Manocherian family | North Castle | Airport Campus | 113 King Street |
| Mark Mariani | North Castle | Mariani Gardens | 45 Bedford Road |
| Michael Fareri | North Castle | Armonk Commons | 156 Bedford Road |
| Corigin | North Castle | Brynwood Golf and Country Club | 568 Bedford Road |
| JMF Properties Group | North Castle | The Vue | 1700 Old Orchard Street |
| Michael Fareri | North Castle | 470 Main Street | 470 Main Street |
| Ossining Land | Ossining | Hudson Steppe | 34 State Street |
| Ossining River Associates Inc. | Ossining | Snowden Woods | 14-acre site between Snowden Avenue and Sandy Drive |
| Parth Knolls, LLC | Ossining (Town) | Parth Knolls | 87 Hawkes Avenue, Ossining, NY 10562 |
| Glenco Group | Ossining (town) | River Knoll | 40 Croton Dam Road |
| Plateau Associates | Ossining (Village) | Hidden Cove on the Hudson | 36 Water St. |
| Wilder Balter Partners Inc. | Peekskill | | 645 Main Street |
| Herman Poritzky | Peekskill | 653 & 657 Central Avenue | 653 and 657 Central Avenue |
| Alma Realty Corp. | Peekskill | One Park Place Mixed Use Building | One Park Place |
| Trinity Associates | Peekskill | Trinity Associates | 1847 Crompond Road |
| G & S Investors | Port Chester | "Retail D" a phase of The Waterfront at Port Chester | 59 Westchester Avenue |
| Post Road Iron Works | Port Chester | The Station Lofts at Port Chester | New Broad Street |
| Majic Development Group | Port Chester | The Complex at Port Chester | East Broadway and South Main Street |

Westchester County Municipal Housing Pipeline

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| 2SMSPortChester LLC | Port Chester | | Along South Main Street near the Westchester Avenue Intersection |
|---|---------------|----------------------------------|--|
| Starwood Capital Group | Port Chester | Former United Hospital Site | 406 Boston Post Road |
| Post Road Iron Works | Port Chester | • | 16-18 North Main Street |
| | Port Chester | Tarry Lighthouse | N. Main Street |
| Thelius Capital | Port Chester | Project Sandlot | 240 Irving Ave |
| Lazz Development | Port Chester | | 25 South Regent Street |
| | Port Chester | | 1 Betsy Brown Road |
| Sarrazin Architecture | Port Chester | | 600 King Street |
| Frank Raffa Inc. | Port Chester | | 183-195 N. Main Street |
| Port Chester Gateway LLC, | | | |
| DeLaurentis Management Corp., Houlihan-Parnes Realtors LLC | Port Chester | | 108 S. Main Street |
| SUNY Purchase and Life Care | | Broadview at | |
| Services | Purchase | Purchase College | 735 Anderson Hill Road |
| Alfred Weissman Real Estate LLC | | | 120 Old Post Road, |
| RXR Realty | Rye | St. Regis Residence | Rye, NY, 10580 |
| Sun Homes | Rye Brook | Kingfield | 1100 King Street |
| Lazz Development | Rye Brook | | 259 North Ridge Street |
| Frank Madonna | Rye Brook | Bowridge Commons | 80 Bowman Ave |
| Rye King Associates, George Comfort & Sons | Rye Brook | | 900 King Street |
| Toll Brothers | Sleepy Hollow | Edge-On-Hudson (Phase I) | former General Motors site along Hudson River |
| Kearney Realty Group Housing Action Council | Somers | Hidden Meadows at Somers | 16 Route 6 |
| Boniello Development | Somers | Somers Crossing | Route 202 & Route 100 |
| Artis Senior Living | Somers | Artis Senior Living of Somers | Route 6 and Mahopac Avenue |
| | Tuckahoe | Summerfield Gardens | 158 Summerfield Street |
| American Equity Partners | White Plains | 440 Hamilton | 440 Hamilton Avenue |
| Maple and Broadway LLC | White Plains | | 60 S Broadway |
| Sullivan Architecture of White Plains | White Plains | 1 Lyon Place | 95 S Broadway |
| One DeKalb LLC | White Plains | One DeKalb | 1 DeKalb |
| LCOR | White Plains | The Continuum Phase 2 | 55 Bank Street |
| Norden Lofts LLC | White Plains | Norden Lofts | 121 Westmoreland Ave |
| Westmoreland Lofts LLC | White Plains | Westmoreland Lofts | 136-158 Westmoreland Ave |
| Ginsburg Development Companies | White Plains | City Square | 50 Main Street |
| RPW Group | White Plains | The Flats at Westchester | 1133 Westchester Avenue |
| White Plains Housing Authority, Trinity Financial | White Plains | Brookfield Phase 2 | 141 S Lexington Avenue |
| Street-Works Development | White Plains | Hamilton Green | 200 Hamilton Avenue |
| Saber Chauncey WP LLP | White Plains | The Collection | 80-106 Westchester Avenue |
| Sackman Enterprises | White Plains | Post Road Green | 199-201 East Post Road |
| National Development | White Plains | Waterstone | 120 Bloomingdale Road |
| Lennar Multifamily Communities | White Plains | Broadstone | 131 Mamaroneck Avenue |
| Grid Properties | White Plains | The Boulevard | 29-103 West Post Road |
| | | | Hudson Valley Pattern for Progress |

Westchester County Municipal Housing Pipeline

Prepared by Hudson Valley Pattern for Progress

| SABER Real Estate Advisors | White Plains | Hale Avenue | 97-103 Hale Avenue |
|--------------------------------------|--------------|---|---|
| WP AME Zion Church | White Plains | WP AME Zion Church | 65 Lake Street |
| The Daten Group | White Plains | The Dylan | 40-42 Waller Avenue |
| Michael Rocco | White Plains | | 113-121 Fisher Avenue |
| George Comfort & Sons Inc. | White Plains | 52 North Broadway - Good Counsel Campus | 52 North Broadway |
| Extell Development | Yonkers | Extell Riverfront | 1 Point St 159 Alexander St. |
| Avalon Group | Yonkers | Avalon Yonkers | Alexander Street between Wells Avenue and Ashburton Avenue |
| Strategic Capital | Yonkers | River Club at Hudson Park | Alexander Street between Dock street and Wells Avenue |
| AMS Acquisitions | Yonkers | | Chicken Island |
| AMS Acquisitions | Yonkers | Buena Vista Teutonia | 55 Buena Vista Avenue |
| Rising Development and RXR Realty | Yonkers | Sawyer Place (Phase II) | 45 Main Street |
| Ginsburg Development Companies | Yonkers | Ludlow Point | 150 Downing Street |
| Ginsburg Development Companies | Yonkers | 70 Pier | 70 Pier Street |
| Rose Associates | Yonkers | | 57 Alexander Street |
| RMS Companies | Yonkers | Stratus on Hudson | 1077 Warburton Ave |
| Aubrey Capital | Yonkers | Kimbal Residences | 1217 Yonkers Avenue |
| Morris Industrial | Yonkers | Austin Avenue Multi- Use Development | Stew Leonard Drive & Sprain Road |
| Hudson Regency Ventures | Yonkers | Regency on the Hudson | 56 Prospect Street |
| The Stagg Group | Yonkers | | 705 Bronx River Road |
| Kim Calandriello | Yorktown | Croton Overlook | Route 100 & Dell Avenue |
| Personal Healthcare LLC | Yorktown | Fieldhome Expansion | Catherine Street & Jacob Road |

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^v https://www.yonkerstribune.com/2017/06/mayor-richard-thomas-announces-major-development-projects-in-the-city-of-mount-vernon

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^{xxiii} http://www.101010nr.com/maps/map.html ^{xxiv} http://www.101010nr.com/maps/map.html

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APPENDIX F

Developers in Westchester County

Pattern created a Westchester County Housing Project Pipeline report through research of various news sources, planning board reports, municipality websites, and materials provided by the county. While it is important to have a pipeline of projects and the names of developers working in Westchester County, understanding the barriers that developers face represents a critical piece to enhance development opportunities.

Pattern conducted interviews with developers to understand their challenges of building affordable housing units in Westchester County. The results, which are not in any specific order, are as follows:

- Lack of consistent local policy and a clear navigable approval process
- Cost of land too high
- Acceptance and understanding of what affordable housing is and who lives in the developments
- Misunderstanding that affordable housing brings "droves" of kids into the school district
- Blending the requirements of NYS Homes and Community Renewal with community wishes
- Little development opportunity in good school districts
- Renters want to live close to work not necessarily in the suburbs increases transit costs
- Conversations about affordable housing are difficult and need to continue
- School taxes are too high need more municipalities willing to give PILOTs
- Predevelopment costs (legal, appraisal, market studies) are astronomical assistance in financing and bridging those costs would be beneficial
- Local approval process is too long which equates to increased pre-development costs including options on land and other carrying costs
- New York State SEQRA process drastically slows development
- High per unit impact fees ie: recreational fees this is exceptionally difficult and adds greater risk when the fees are expected to be paid prior to the building permits being issued
- Soft costs are very high after development audits, legal fees, energy reporting requirement
- An affordable housing development must contain more units than a market rate building in order to carry the higher soft costs expenses related to state and federal regulatory requirements
- The "burden" on schools issue forces the development of studios, 1BR and 2BR however there is a need for 3BR and 4BR units
- Parking requirements are out of sync with reality and must be reduced
- Developing owner-occupied housing is an issue due to the cost and lack of developable land
- Very difficult to market studio and 1BR condo/townhouses in for sale developments

| Developer | Municipality | Project Name |
|-------------------------------|--------------|---|
| Croton Realty Development LLC | Cortlandt | Hanover Estates |
| Northbridge Cos. | Greenburgh | Stonegate at Greenburgh |
| Greenburgh Housing Authority | Greenburgh | Greenburgh Housing Authority Redevelopment |
| Marcus Partners | Harrison | |
| Verco Properties | Harrison | Harrison Playhouse Lofts |
| 33 Calvert Properties LLC | Harrison | Harrison Commons |
| AvalonBay | Harrison | AvalonBay Harrison |
| Brightview | Harrison | Brightview Senior Living |

| Toll Brothers | Harrison | Carraway |
|---|-------------------------|-------------------------------|
| Artic Coniex Living | Hastings-on- | |
| Artis Senior Living | Hudson | Artis Senior Living |
| Wilder Balter Partners | Lewisboro | Lewisboro Commons |
| Hampshire Recreation | Mamaroneck (Village) | Hampshire Country Club |
| Baker Residential | Mount Pleasant | Baker Residential Subdivision |
| Macquesten Development LLC | Mount Vernon | |
| Enclave Equities | Mount Vernon | |
| Alexander Development Group and the Bluestone Organization | Mount Vernon | |
| Direct Investment Development | Mount Vernon | Library Square |
| Simone Development | Mount Vernon | the Qwest Development |
| Wartburg | Mount Vernon | Wartburg |
| MVP Realty Associates | Mount Vernon | The Pointe |
| Atlantic Development | Mount Vernon | Hartley Park Towers |
| North High Development | Mount Vernon | The Millennial |
| 224 Gramatan LLC | Mount Vernon | The Parkview Terrace |
| | Mount Vernon | Fleetwood Terrace |
| Conifer Realty | New Castle | Chappaqua Station Apartments |
| Soder Real Estate Equities LLC | New Castle | Rosehill |
| Young Cos. LLC | New Rochelle | North Avenue West |
| YoungCraft | New Rochelle | The Rockwell |
| Two Hamilton Ave Co Inc. | New Rochelle | 2 Hamilton |
| Quintessential Associates LLC, Regan Development Corp. | New Rochelle | The Craft Building |
| RXR Realty, Brause Realty, ABS Partners Real Estate | New Rochelle | 360 Huguenot |
| Allstate Ventures | New Rochelle | Centre Pointe |
| RXR Realty | New Rochelle | Church & Division Tower A |
| RXR Realty | New Rochelle | Church & Division Tower B |
| BRP Development | New Rochelle | 500 Main |
| Fisher Development Associates & RCG Longview | New Rochelle | 277 North |
| RXR Realty | New Rochelle | 11 Garden Street |
| The Stagg Group | New Rochelle | 26 Garden Street |
| ELD Properties | New Rochelle | The Grand |
| ELD Properties | New Rochelle | Millenia |
| ELD Properties | New Rochelle | NewRo Studios |
| DSF Group | New Rochelle | La Rochelle Expansion |
| Twining Properties | New Rochelle | Pratt Landing |
| MacQuesten LLC | New Rochelle | 45 Harrison |
| Wilder Balter Partners Inc. & L+M Development Partners | New Rochelle | 14 Le Count |
| The Cappelli Organization | New Rochelle | The Standard |
| East and Hudson | New Rochelle | The Printhouse |
| BRP Development | New Rochelle | 10 Commerce |
| National Realty & Development Corp. | New Rochelle | Watermark Pointe |
| | | |

| EPOCH | New Rochelle | Bridges by EPOCH |
|---|-----------------------|--------------------------------------|
| CAC Realty | New Rochelle | 393 Huguenot Street |
| DHA Capital LLC | New Rochelle | |
| JF Capital Advisors | North Castle | Eagle Ridge |
| Steven Wise Associates LLC, Manocherian family | North Castle | Airport Campus |
| Mark Mariani | North Castle | Mariani Gardens |
| Michael Fareri | North Castle | Armonk Commons |
| Corigin | North Castle | Brynwood Golf and Country Club |
| JMF Properties Group | North Castle | The Vue |
| Michael Fareri | North Castle | 470 Main Street |
| Ossining Land | Ossining | Hudson Steppe |
| Ossining River Associates Inc. | Ossining | Snowden Woods |
| Parth Knolls, LLC | Ossining (Town) | Parth Knolls |
| Glenco Group | Ossining (town) | River Knoll |
| Plateau Associates | Ossining (Village) | Hidden Cove on the Hudson |
| Wilder Balter Partners Inc. | Peekskill | |
| Herman Poritzky | Peekskill | 653 & 657 Central Avenue |
| Alma Realty Corp. | Peekskill | One Park Place Mixed Use Building |
| Trinity Associates | Peekskill | Trinity Associates |
| | | "Retail D" a phase of The Waterfront |
| G & S Investors | Port Chester | at Port Chester |
| Post Road Iron Works | Port Chester | The Station Lofts at Port Chester |
| Majic Development Group | Port Chester | The Complex at Port Chester |
| 2SMSPortChester LLC | Port Chester | |
| Starwood Capital Group | Port Chester | Former United Hospital Site |
| Post Road Iron Works | Port Chester | |
| | Port Chester | Tarry Lighthouse |
| Thelius Capital | Port Chester | Project Sandlot |
| Lazz Development | Port Chester | 25 South Regent St |
| | Port Chester | |
| Sarrazin Architecture | Port Chester | |
| Frank Raffa Inc. | Port Chester | |
| Port Chester Gateway LLC, DeLaurentis Management Corp., Houlihan-Parnes Realtors LLC | Port Chester | |
| SUNY Purchase and Life Care Services | Purchase | Broadview at Purchase College |
| Alfred Weissman Real Estate LLC | | |
| RXR Realty | Rye | St. Regis Residence |
| Sun Homes | Rye Brook | Kingfield |
| Lazz Development | Rye Brook | 259 North Regent St |
| Frank Madonna | Rye Brook | Bowridge Commons |
| Rye King Associates, George Comfort & Sons | Rye Brook | |
| Toll Brothers | , Sleepy Hollow | Edge-On-Hudson (Phase I) |
| Kearney Realty Group | | |
| Housing Action Council | Somers | Hidden Meadows at Somers |
| Boniello Development | Somers | Somers Crossing |
| Artis Senior Living | Somers | Artis Senior Living of Somers |
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APPENDIX G

Community Engagement Session Notes

The following bulleted points and summaries are from the community engagement sessions, interviews, and roundtable discussions. Responses and input have been condensed; however, some responses may be repetitive. These bulleted items are purposefully not in any specific order to protect anonymity of the respondents.

- Poor conditions, unscrupulous landlords. We have seen over 6,000 eviction petitions in Yonkers alone
- Data from justice court is difficult to get; city court eviction data for Yonkers and Mt. Vernon is available
- Overzealous code enforcement (fire codes) condemns homes immediately and people get kicked out onto the street
- There are many incredible stories of poor treatment.
 - Landlords get worried about code enforcement and kick people out.
 - People have trouble getting their security deposits back because in many cases they may not even have official leases.
- There is a lack of appetite to help folks in the community.
- People often go crazy when you say we are going to build affordable housing.
- Los Angeles and Washington, DC have changed their codes to allow more subdivision of single family homes (ADUs) and Westchester could consider doing the same
- When grandparents take in their grandkids, which is happening more and more, they may need more space to live in but be unable to afford to move.
- Family shelters are full. Emergency drop in shelters are on the rise. There is a growing population of young women with children in homeless shelters. The numbers have been increasing in the family shelters are on the rise, whereas in the past it had been decreasing
- There is an "invisible population of young couch surfers" that are very hard to reach and provide services to. They do not have addresses to receive legal notices, aid, etc.
- Housing issue for Foster Kids aging out and homeless high school students
- Landlords are reluctant to accept Section 8, rent payment are too low, and standards too high
- Youth released from jail have trouble finding housing to live in and failure to find good housing can make it more likely they will reoffend. Around 50% of re-incarcerated people have an unstable housing situation.
- Homeless shelters need to allow for longer hours nowhere to go
- Difficulties in selling homes many new buyers cannot afford the taxes seniors want to downsize but nowhere to go in their local community
- Lack of municipal staff to deal with building conditions and follow-up
- Transportation within Westchester County is a barrier to housing and jobs. Very hard if you cannot afford a car. Increase the number of bus shelters in norther parts of the county

- There are very few bus shelters in the northern areas of the county.
- Public transportation is not viable. There are very few bus shelters in the northern areas of the county.
- Treating the housing needs of grandparents raising grandchildren should be a priority; they need a broad range of housing options, access to services and handicap accessibility is important
- Address existing housing eligibility restrictions in Section 8 and senior housing, which limits access
- The conversion of public housing units to private ownership under the RAD program has been causing some displacement
- Increasing number of people and families dealing with mental health issues and opioids
- Mismatch between federal rent limits and the true rental costs in the county
- Not all seniors want to live in the suburbs they lose connection with their home community and network
- School district is important to many families they want their children to have opportunities
- Support intergenerational supportive housing and should include accessible apartment
- The report should include information about foreclosure
- Increase funding for eviction prevention, foreclosure counseling and homeownership programs
- Home rule, local zoning policies/practices and an over reliance on the "market" to respond to all our housing needs
- Lack of infrastructure water/sewer especially in the northern parts of the county where watershed regulations present barriers to development
- Fear of affordable housing putting a burden on tax payers and the developer doesn't pay their share
- Minimum parking requirements are too high, set back requirements are excessive and adaptive reuse is not always in line with zoning
- Development pressure from NYC raising rents in the county
- Delays in local-decision making process for development approval some based on local opposition
- Limited availability of rental subsidy for developer and for tenants
- Rent is just too high, lack of subsidized units, Section 8 and the living conditions are deplorable
- Lack of 2, 3 and 4BR units and lack affordable senior housing
- Need more accessible housing for those with disabilities
- Aging in place need for modifications
- Improve access to good school districts
- Municipalities should contribute land for affordable housing

- High property taxes, cost of land and cost of construction
- Soft costs are extremely high to develop affordable housing especially when using government programs, which increases the overall need for higher rents and serving incomes below 50% is near impossible
- Local tax PILOTS are extremely difficult to obtain
- School boards push hard for studios, 1 & 2BR units larger family units are not looked upon favorably
- Sales and mortgage tax exemption should come as of right with affordable housing development
- Advance modular construction
- Review local laws to increase options for affordable housing: Allow Accessory Dwelling Units
- Local planning boards and municipal staff need specific training and guidance on affordable housing
- Streamlined development approval process and consistency between municipalities
- School boards must be at the development table and educated on the true impact of affordable housing
- More aggressive goals on the set-asides lower the AMI ceiling for developers
- Allow for vertical development as a tool to increase the number of units based on the lack of land
- Fear of change and losing one's own housing value while seeing increased public costs
- Great deal of public education on the actual impact of affordable housing
- Mismatch of wages with local housing cost people working in the service sector are needed for a community to function – but they must live an hour away – big barrier and added cost
- Recognition that fear is not born from logic, but out of feeling Read "Win Bigly" by Scott Adams
- White Plains development is pricey New options for millennials but very, very expensive
- New development was aimed at bring a higher income resident who spends money locally

 yet there are still empty commercial spaces and high turnover of restaurants
- There needs to be affordable options and near transportation
- Shortage of workers due to the lack of affordable housing in proximity to their workplace
- Need more density near train stations
- Raise the inclusionary percentage and make affordability perpetual
- Too much affordable housing in Yonkers and Mount Vernon
- Clients often seek to move because their apartments are not kept in habitable condition. Many clients are month-to-month and have no choice
- New Rochelle has a high need for affordable units

- Childcare is a huge barrier some subsidy for those under 200% poverty level, but Title XX not available no moderate income childcare assistance
- As the minimum wage goes up some families lose benefits as income increases, but not sufficient to cover expenses benefit cliff
- Lack of housing that is affordable for very-low and extremely-low income households is paramount
- Lack of development serving those under 50% AMI
- Gentrification and displacement issues in many neighborhoods of Yonkers, New Rochelle, White Plains and Mt. Vernon
- Tenant screening reports, i.e. checks for prior housing court cases and credit checks are a substantial barrier and are problematic because a tenant may have been in housing court on a case that was dismissed and credit and tenant-screening reports are notorious for being replete with errors
- Tenants in ETPA housing can file complaints with DHCR but that can be slow and only prevents the landlord from obtaining the annual increase
- Update system to find affordable housing in the county
- Local building departments can be extremely slow to respond to complaints, difficult to obtaining records, and there is a lack of action to citations
- Tenants often discover that they are in illegal apartments with no certificate of occupancy but the landlords are given court orders for the entire rent and no penalties
- Overcrowding and substandard living conditions is common in Ossining
- In severe cases, a local building department has issued a condemnation order, which essentially leaves the tenant homeless and allows the landlord to renovate and significantly raise the rent – the tenant is punished and the landlord rewarded for the landlord's neglect
- Access to legal representation for low-income residents in all eviction cases would increase resident's likelihood of maintaining housing and preventing homelessness.
- The settlement starved county funding from non-settlement communities
- Funding was targeted to communities that were part of the settlement
- Continue and expand meetings and focus groups with organizations serving people with disabilities
- County should advocate for more subsidies, more housing policies and monitoring of local Affordable Housing Funds capitalized from opt-outs based on set-asides

APPENDIX H

Housing Opportunities for Westchester

A Guide to Affordable Housing Development



Westchester County Housing Opportunity Commission

September 1997

D. AFFORDABLE HOUSING AS A MANDATED MUNICIPAL OBLIGATION

1. Case Law

Two major court decisions that have impacted the role of municipalities in deciding land use policy in New York State have important implications for affordable housing.

Berenson v. Town of New Castle (1975): This is a key case which has helped determine the special role of housing in local land use policy in New York State.

For the first time, the Court of Appeals, the State's highest, recognized that, when it comes to housing, the local zoning law must consider regional needs.

Mitchell Berenson, a local land developer, was unable to develop multi-family housing in the Town of New Castle because its zoning ordinance prohibited the construction of such housing anywhere within its boundaries, thus excluding a large segment of the population from living in the Town.

The "Berenson Doctrine" as handed down by the Court holds that local land use planning should be evaluated on the basis of a two branch test:

- (1) Whether the municipality's zoning ordinance has provided a "properly balanced" and "well-ordered" plan for the community which meets the present and future housing needs of all the Town's residents; and
- (2) Whether regional housing needs were considered.

The Court specifically ruled that local zoning must balance "the local desire to maintain the *status quo* within the community and the <u>greater public</u> <u>interest</u> that regional needs be met" (emphasis supplied) and found the Town of New Castle zoning ordinance to have violated both prongs of the two branch test.

Upon remand to the Supreme Court in Westchester County in December 1976, the Town was ordered to amend its zoning ordinance to make proper provision for multi-family housing and was directed to issue a building permit for the project. The decision made no mention of the need for, specifically, affordable housing. Continental Building Corp. V. North Salem - 1990: In 1987, the Continental Building Corp. brought suit against the Town of North Salem for having rezoned its property from a multi-family to a low density residential classification. This site had been previously zoned for multi-family as-of-right as a result of the Town's having lost an earlier Berenson-type case. That decision, 208 East Corp. vs. Town of North Salem, had directed the Town to amend its zoning ordinance to provide for the construction of at least 200 units of multi-family housing in order to satisfy local and regional housing needs. The Town's court-approved compliance plan included the rezoning of the Continental Building Corporation's land.

Applying the *Berenson* analysis, the Supreme Court in Westchester County found that North Salem's zoning ordinance violated the critical standards of this line of cases. Furthermore, the Court found that the Town had affirmatively discouraged affordable housing and failed to address the regional need for, specifically, affordable housing. The Court directed the Town to revise its ordinance to take into account the specific number of affordable units needed in the region. The decision, which also ordered the Town to reimburse the plaintiff's litigation costs, was affirmed by the Supreme Court, Appellate Division.

In declaring the Town's argument that the *Berenson* doctrine implied no requirement of affordability to be "simply wrong," the Court stated as follows:

The Court of Appeals held that exclusionary zoning 'is a form of racial or <u>socio-economic</u> discrimination which we have repeatedly condemned (citation omitted - emphasis in original). Furthermore, exclusionary zoning has been defined as 'land use control regulations which singly or in concert tends to exclude persons of low or moderate income from the zoning municipality.' (Citation omitted). Thus, the general rule that a municipality may not, by its zoning ordinance, create obstacles to the production of a full array of housing includes housing such as low and moderate income housing or, in other words, affordable housing."

The Appellate Division's opinion was confirmed by the refusal of review by the Court of Appeals. Upon remand to the Supreme Court, the Town was ordered to rewrite its zoning ordinance, reinstate the plaintiff's multifamily zoning and pay the plaintiff's three-quarters of a million dollars litigation costs. The Town's compliance plan accepted as its responsibility the 83-unit share of the regional affordable housing need allocated to it in the 1993 Affordable Housing Allocation Plan. That plan is currently under review by the Court.

A Guide to Affordable Housing Development Westchester County

APPENDIX I

REQUEST FOR PROPOSALS

WESTCHESTER COUNTY AFFORDABLE HOUSING NEEDS ASSESSMENT May 2, 2018

Purpose:

The County of Westchester, through its Department of Planning (WCDP) is issuing this Request for Proposals (RFP) in a continuing effort to get a current picture of the affordable housing needs within Westchester County.

The Assessment involves the study of the County's existing housing stock and its affordability, as well as the needs of County households. It is the intent of this RFP process to identify and ultimately select a professional organization/firm to work closely with the County to develop a County-wide Affordable Housing Needs Assessment.

Description of Area:

Westchester County, located in the heart of the historic Hudson Valley, covers 500 square miles and has a population of just under a million. The County is a blend of bustling cities, quaint villages and picturesque towns as well as open spaces and a network of beautiful parks. Westchester is made up of 6 cities, 19 towns and 20 villages, each with its own planning and land use approval standards. Westchester County is known for top-notch public schools, and a high quality of life. The County is also an intellectual capital, boasting a highly educated workforce, competitive colleges and universities, Fortune 500 companies, world changing non-profits, and cutting-edge research centers. Westchester is led by County Executive George Latimer, who took office on January 1, 2018 as the ninth County Executive. Using inclusion and openness as a foreground, Latimer is fighting to make Westchester a destination for all people to live, work and enjoy. Learn more about Westchester County by visiting www.westchestergov.com

Scope of Work:

The following tasks shall be completed:

- 1. An Inventory and Analysis of the County's existing housing stock as it exists, both at an aggregated County total and by each municipality, with the most current data, by:
 - a. Tenure (rental/ownership)
 - b. Affordability
 - i. Available for up to 30% AMI; 50% AMI; 60% AMI, 80% AMI, 100% AMI
 - ii. ETPA buildings/units
 - iii. Housing Choice Voucher allocations
 - iv. Public Housing Authority units
 - c. Units with Periods of Affordability that will be ending in through December 31, 2028

- d. Designated Special Needs units (e.g. Section 202 units, elderly/handicapped)
- e. Foreclosures (data to be provided by WCDP)
- f. Sales and Rent trends since 2008 including pricing and vacancy/availability
- g. Residential Building Permits issued (data to be provided by WCDP)
- h. Financing sources used (LIHTC, HHAP, 202, etc.)
- i. Developers non-profit and for-profit that have developed units
- 2. An analysis of the County's households, both at an aggregated County total and by each municipality, with the most current data by:
 - a. Affordability
 - i. Earning up to 30% AMI; 50% AMI; 80% AMI, 100% AMI
 - ii. Homeless families and individuals (WCDP to provide this data from the Department of Social Services)
 - iii. Households receiving Rental Assistance
 - iv. Households residing in subsidized housing
 - v. Households residing in supportive housing
 - vi. Percentage of renters paying more than 50% of their income toward their housing costs
 - vii. Percentage of homeowners paying more than 50% of their income toward their housing costs
 - viii. Households commuting-in to the County (data to be provided by WCDP)
 - ix. Households registered on Homeseeker (data to be provided by WCDP)
 - b. Seniors Aged 55+
 - c. Disabled persons
- 3. Analysis of the "gap" of existing housing opportunities with the housing need
- 4. Best practice recommendations for Westchester to consider to help meet the housing need.

Meetings:

The consultant shall be available for up to four meetings with the County Staff, and shall include the cost of these meeting in the fees. The first meeting will be immediately after the contract is executed to review data sources to be used and data to be provided by WCDP. Please include within your proposal whether you would encourage any public meetings or focus groups as part of your work.

Fees:

Fees for the professional services provided by the Consultant shall be based on the completion of tasks and receipt of a deliverable product.

Schedule Requirements:

The selected professional shall complete the entire scope of work, including all tasks within 180 days of signing a contract, or other mutually agreed upon time.

Request for Proposals for Professional Services Westchester County Affordable Housing Needs Assessment May 2, 2018

Proposal Submittal:

Written Proposals are due by <u>3 PM</u> on Thursday <u>May 31, 2018</u> and should be addressed to:

Norma Drummond Acting Commissioner Westchester County Department of Planning 148 Martine Ave., Rm. 414 White Plains, New York 10601

Proposal should follow the general outline:

- 1. Name of firm
- 2. Description of firm
- 3. Nature of specific experience in appropriate areas
- 4. Proposal to approach the project
- 5. Time frame for completion of tasks
- 6. Cost of all work and deliverable products outlined
- 7. Names/qualifications of staff to carry out project
- 8. List of references

Women and Minority Business Enterprises are encouraged to bid. The County reserves the right to not award any contract as a result of this bid.

WCDP:5/1/2018 S:Housing:Reports:2018 Housing Needs Assessment